



# **St. Francis Institute of Management and Research**

## **(SFIMAR)**

### **Best Practice 1 'BUILDING SUSTAINABLE ECO-FRIENDLY GREEN CAMPUS'**

St. Francis Institute of Management and Research (SFIMAR) is environmentally conscious and committed to conserving, sustenance, and promoting environmentally friendly practices. The management, faculty, staff, and students of our Institute are constantly made aware of environmental issues through orientation Programmes and awareness campaigns. SFIMAR maintains a lush green campus with regular tree plantation activities to reduce the adverse effect of pollution. Students are encouraged to become a part of SFIMAR Green Club and promote a clean and green environment in and around the Institute. The campus has excellent landscaping and many medicinal plants and fruit trees like mango, coconut, jackfruit, breadfruit, chikoo (Sapota), teak wood, drumsticks, neem, berry, etc.

#### **CONCEPT**

The green campus concept helps an institution redefine its environmental culture and develop new paradigms by creating sustainable solutions to humanity's ecological, social, and economic needs by wiping out the wasteful inefficiencies and using conventional energy sources, adopting appropriate disposal handling and effective management of environmental-friendly resources.

#### **OBJECTIVES**

The unique natural setting and distinctive ecological heritage of our SFIMAR Campus adds beauty and provides perfect ambiance towards our business students' scholarly pursuits. Driven by the vision of campus sustainability, our Institute is committed to protecting and promoting environmental resources while ensuring the quality of life on the campus.

Accordingly, the objectives of our Institution towards building eco-friendly green campus practices are:

- To create an eco-friendly environment for sustainability in the pursuit of higher education in business and management
- To institutionalize sustainable solutions through instruction, teaching, research, innovation, and extension activities concerned with an eco-friendly green campus.

## **ECO-FRIENDLY GREEN CAMPUS PRACTICES**

### **Plantation Drive**

SFIMAR is committed to making the campus greener and eco-friendly and undertakes conscious efforts towards building a sustainable, eco-friendly green campus amid a concrete city like Mumbai. A remarkable step undertaken in this regard is the planting of at least five new trees on campus every year to make our campus healthier, greener, and more inspirational place. As a result, medicinal and other commercially valuable plants have been already planted at our campus by Green club members of our Institute. Newly planted saplings are number-tagged, and height measurement is done regularly, and the information is shared with DTE through emails.

### **Awareness Drives**

Green Club students undertake "Go green Initiatives" like awareness campaigns towards plantation and preservation of trees, which helps to reduce the carbon footprint. To create deep-rooted awareness, students showcased street plays with the aid of 'Green Yatra'- a Mumbai-based NGO, at various shopping malls in the Mumbai suburbs to create awareness of the importance of tree plantation and preservation.

In association with Green Yatra, Institute's ISR Club—Abhimaan and the Hygiene committee of SFIMAR organized a rally in the Borivali area on "No use of plastic bags." It was followed by an activity wherein plastic bags/bottles were collected. In exchange, all those who deposited the plastic bags/bottles were provided with an environment-friendly cloth/paper/non-plastic bag.

### **Use of Renewable Energy**

The installed solar system helps immensely keep our campus clean and saves money. Furthermore, solar energy is a clean and renewable alternative to make our campus pollution-

free, virtually inexhaustible, safe, and efficient. Keeping in mind that our country enjoys ample sunlight throughout the year, our Institute has installed sixteen solar panels in the terrace of our hostel buildings to supply hot water to the inmates of hostels.

### **Water Harvesting Technology**

Being conscious that scarcity of good quality water has become a significant cause of concern, SFIMAR undertook several measures towards implementing rainwater collection technology. As a result, appropriate solutions are implemented in premises to collect and disseminate rainwater used for colossal harvesting. The rainwater from the terrace of the college building is collected through vertically-kept water pipelines. These pipelines are on the exterior walls of the building at the backside. These pipelines then connect to the main channel kept horizontally under the earth, leading to the filter tanks purifying the filtering system's rainwater. Finally, the purified water is conveyed to the huge harvesting water well. This rainwater collected through water harvesting technology is being used for various purposes like watering the trees and plants of our Institute gardens to keep the campus evergreen.

### **Waste Management**

The canteen of the Institute generates wet waste regularly. Other than canteen waste, there is also recyclable garden waste. All garden wastes are routinely put in a shredder machine and placed in two pits, along with canteen waste, to make compost. It is then used in the garden as fertilizer. It also gives the plants some organic manure and manages solid wet waste generated on the campus.

The Institute follows a 'paper-free culture regarding paper consumption in line with environmentally friendly requirements. Various activities on campus like online exams, online feedback systems, mail signatures, and e-communications are examples of 'paper-free systems designed and implemented to fulfill the above objectives into fruition.

### **Energy Conservation**

LED bulbs and tube lights are used for lighting purposes wherever possible. Computers with LED or LCD monitors, which are more power-efficient, are used in all computer labs. Buildings at our campus are constructed to have ample natural illumination and aeration,

especially in the corridors, stairways, etc. Electrical appliances of power-saving ratings are installed and used wherever possible.

### **Health and Hygiene**

Supply of safe drinking water: At our campus, the quality of drinking water supplied to the occupants complies with required standards. The entire campus is a non-smoking space, thereby ensuring the health and safety of all its occupants. Adequate fresh air ventilation provides a pleasant environment and saves on energy. On-site badminton, table tennis, Gym, and cricket ground facilities enhance the physical fitness of building occupants. Pathways inside the campus are well maintained. The Institute's "Sick Room" is readily available to take care of the students reporting physical illness at any point of time during the class hours with the First-Aid tools.

### **Other activities by SFIMAR Green Club**

At regular intervals, the members of the club (both staff/faculty and students) conduct meetings where they discuss the activities done, brainstorm on what new could be done, and how to share responsibilities related to the same. Members discuss required changes or develop new ideas, which are informed to the campus manager and then implemented on his instruction. The positive outcome has been magnificent when seeing the final landscape. Students are highly energetic in trying out new things, and as a result, the Hydroponic System was initiated once where students made a trial run, with the help of iurbanfarmer.com, and grew spinach. In addition, visits and Guest Talks are organized for students to learn about the importance of greenery management, plantation and plant maintenance.

### **CHALLENGES ENCOUNTERED**

While the concept of upkeep and maintaining an eco-friendly campus is worth mentioning, there are many more challenges by mobilizing financial investment, material deployment, and skilled labour resources. Moreover, the integration and execution of all such activities demand sound planning and meticulous administration.

Many technical activities require expert advice and counsel. For example, the research on the hydroponic system had to be stopped because of sudden nationwide lockdown, as it requires utmost care. However, the positive outcome has been magnificent when seeing the final landscape. No wonder they are rewarding and enriching the beauty of the campus.

### **OUTCOME/EVIDENCE OF SUCCESS**

The success of Campus sustainability initiatives is evident by having a glance at our vast green campus. No doubt, the eco-friendly green campus always promotes a sound learning environment with natural lighting and conservation of energy, resulting in a brighter ambiance. Green buildings ensure water and energy conservation and provide a pleasant atmosphere, essential to human beings' sound mental and physical health. The carefully nurtured vegetation is a visual treat and speaks volumes of our Institute's eco-friendly culture. The green campus concept helps our Institution redefine its environmental culture and develop new paradigms by creating sustainable solutions to human beings' environmental, social, and economic demands.



**St. Francis Institute of Management & Research (SFIMAR)**

## **7.2 Best Practices**

### **Practice 1**

#### ***A) Plantation Drive***



# St. Francis Institute of Management and Research

Approved by AICTE and affiliated to Mumbai University  
(An ISO 9001-2015 Certified and NAAC 'A' Grade Accredited Institute)

Mt. Painsur, S.V.P. Road, Borivali (West), Mumbai - 400 103  
Tel.: 2891 7089 / 2892 9156 (MMS) / 2891 7096 (PGDM) / 2895 8403 (MMM/MFM)  
Fax: 2890 6567 E-mail : info@sfimar.org Website : www.sfimar.org

18 May 2018

The Ward Officer  
R North  
Municipal Corporation of Greater Mumbai.  
Borivali (West)  
Mumbai 400092

Subject – Requisition for Tree Saplings

Reference – Green Army – Tree Plantation Drive – Government of India

Sir

With reference to Joint Director, Technical Education, Mumbai Circular No 2/ROM/TE/Estb(4)/ Tree Plantation 2918/1328 dated 18 April 2018, we would like to inform you that we have made arrangements for Tree Plantation in our Institute Campus. In this connection we require 50 tree saplings as per the list given below:

Serial No	Common Name of the Tree	Quantity	Serial No	Common Name of the Tree	Quantity
1	Amaltas	2	12	Kanchan	1
2	Amla	2	13	Kapur	1
3	Arjun Sadada	1	14	Khair	1
4	Aritha	1	15	Kokam	2
5	Behda	2	16	Mahalung	1
6	Bahava	1	17	Nirgudi	1
7	Bel	2	18	Palash	1
8	Bavchi	1	19	Peru	2
9	Champa (Sonchafa)	1	20	Sitaphal	2
10	Guggul	2	21	Velkhand	1
11	Hirda	2	22		
<b>TOTAL</b>					<b>30</b>

You are requested to instruct the nearby Government Nursery to allot the above saplings to our Institute for planting as per Green Army Drive of Government of India.

Yours faithfully,

(Dr S.S. Mohanty)

Chief Regional Zonal Officer



**TREE PLANTATION PROGRAMME-Year 2018**  
**INFORMATION TO BE SUBMITTED BY THE INSTITUTE**

DTE CODE:MB 3119

NAME OF THE INSTITUTE: ST. Francis Institute of Management & Research

TALUKA: Borivali

DIST. NAME: Mumbai (Suburban)

Institute's Target for the Year 2018			Tree Plantation done in 2016 (No of trees)		Tree Plantation done in 2017 (No of trees)		Name of River nearby at about one KM distance available place adjacent to Institute	Nursery Development and availability of plants (Number and present status)	Number of Officers / Staff registered in the Green Army		Information on the location of plantation made on digital platform of Forest Department (present upload status)	Remarks
No of Pits	No of trees	Area under plantation	No of trees planted	No of trees existing	No of trees planted	No of trees existing			Officer	Staff		
30	30	300 Sqm	18	15	20	16	Dahisar river is nearby about 1 Km away. However the banks are concreted hence no plantation is possible	Nil	5	7	In process	Existing open area under Vermiculture, Rain Water Harvesting and Garden Area are approx. 2000 Sqm.



  
**DIRECTOR**  
**ST. FRANCIS INSTITUTE OF**  
**MANAGEMENT & RESEARCH**  
 Mt. Poinsur, S.V.P Road,  
 Borivali (W) Mumbai-400103



## Micro Plan for Tree Plantation-2018

- In the open free area of the institute premises total 30 trees will be planted in 300 sq. mtr. area
- 15 pits are already dug and more 15 pits will be dug and made ready for plantation drive on 1<sup>st</sup> July 2018
- Fertilizer will be managed from institute's compost pit which is already well managed
- A horticulturist (from 'Go Green' organization) was called who suggested to go for planting banana, behera, guava, and amla, custard apple tree, considering the availability of space, sunlight and soil condition
- Once the college starts with its regular schedule, (after June 30, 2018, as students have gone for summer training) Street Play and other public awareness programmes will be conducted by students
- Students and their parents will be intimated about getting registered in Green Army in July 2018



  
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✓Fax: 2890 6567 E-mail : info@sfimar.org Website : www.sfimar.org

DTE CODE: 3119

SFIMAR/ADMN/MAY2018/C-101

20<sup>th</sup> April, 2018

## CIRCULAR

To: All Faculty/Staff  
Members of the Green Club

### Re: Tree Plantation Programme

With reference to letter ref no. 2/ROM/TE/Estb.(4)/Tree Plantation 2018/1328 dated 18<sup>th</sup> April 2018, received from Joint Director, D.T.E. Regional Office, on the above referred subject, the Tree Plantation Committee will comprise of the following members:

1. Dr. S.S. Mohanty (Director) - Chief Regional Zonal Officer
2. Ms. Sanchayita Banerjee (Faculty) - Liaisoning Officer
3. Ms. Papinder Nagi (Chief Librarian) - Sub-Liaisoning Officer
4. Col. Venkat Raman (Faculty) - Sub-Liaisoning Officer
5. A) Reporting and Documentation Team:
  - 1) Ms. Sanchayita Banerjee - Liaisoning Officer
  - 2) Ms. Papinder Nagi - Sub-Liaisoning Officer

The following members will assist the liaisoning officer to prepare reports and documentation.

- 1) Ms. Sailee Deshpande
- 2) Ms. Ethel Fernandes
- 3) Ms. Chhaya Salian

#### B) I.T. Department and Programme Heads :

The following IT team members along with the Programme Heads assist the liaisoning officer, registrar, faculty, staff, all the students and their family members to registered with Maharashtra Green Army, website [www.greenarmy.mahaforest.gov.in](http://www.greenarmy.mahaforest.gov.in) under the title of Green Army.

1. Mr. Prakash Lalwani (I.T. – Head)
2. Mr. Sayed Zeeshan Haider
3. Mr. Pravin Khot
4. Programme Assistants



**St. Francis Institute of Management and Research****C) Tree Plantation Team which is registered with Green Army:**

The following team members will work under the implementation supervision of  
Prof. Col. Venkat Raman - Sub-Liaisoning Officer:

- 1) Mr. Louis Vaz
- 2) Mr. Abraham
- 3) Mr. Sabu

**Faculty & Staff Members of the Institute's Green Club:**

1. Bro. Xavier Munda - Chairperson
2. Ms. Papinder Nagi - Co-ordinator
3. Ms. Sailee Deshpande - Co-ordinator
4. Mr. Pravin Khot - Co-ordinator
5. Mr. Madaswamy - Co-ordinator
6. Ms. Surekha Kurne - Co-ordinator

**Student Members of the Institute's Green Club:****MMS I - DIV A**

- Lavanya Jose - Co-ordinator  
Gayatri Gopinath Sawant - Co-ordinator  
Dharmendra Pasi - Co-ordinator  
Chinmay Desai - Co-ordinator  
Carolyn Mathew - Co-ordinator  
Darshini Shailesh Mehta - Co-ordinator  
Binoy Michael Dsilva - Co-ordinator

**MMS I - DIV B**

- Ruel D'costa - Co-ordinator  
Ryan Richard Lopes - Co-ordinator  
Sanket Narayan Kumbhar - Co-ordinator  
Siju Chacko Kuzhiturayil - Co-ordinator  
Smitesh Paralkar - Co-ordinator  
Swapnil Dilip Kapadi - Co-ordinator  
Swati Surendranath - Co-ordinator  
Sylvia Khandagale - Co-ordinator

**PGDM I**

- Dhanashree Chavan - Co-ordinator  
Savio Lobo - Co-ordinator

\* The competent staff / students of the Institute registered in the Green Army should be selected.





## St. Francis Institute of Management and Research

### Duties of Tree Plantation Team which is registered with Green Army:

- Land area marking, plants details to be made.
- Digging pits and keeping them ready before tree plantation date July 01, 2018.
- Prepare the Micro Plan and order the approximate plants before 1st July 2018 at the Regional Collector Office, Municipal Corporation, Nagar Parishads, Nagar Panchayats, Offices of Social Forestations.
- Actual Plantation: from 1<sup>st</sup> to 31<sup>st</sup> July, 2018.

With regards to the above appointment the Chief Regional Zonal Officer should issue the Office Order and the daily report with this respect to be submitted by the Liaisoning and Sub-Liaisoning Officer to the Chief Regional Zonal Officer.

### 6. A) Responsibilities of the Principal:

1. The Principal of the Institutes mentioned in the following statement will remain as a Zonal Officer. He will appoint the Liaisoning or Sub-Liaisoning officer immediately and an Office Order regarding the same should be issued.
2. Under his guidance he will appoint one Liaisoning Officer / Sub- Liaisoning officer for implementation of the said tree Plantation Programme in the Institute.
3. All Reporting responsibilities will be with the Principal as the Zonal Officer and he is bound to submit the information from time to time to the District Collector and Forest Department (Revenue) with the help of the Reporting Team.

### B) Duties of Liaisoning Officer:

1. The Liaisoning and Sub-Liaisoning Officer should read the following Govt. notifications/circulars and get familiarized with their contents and reporting requirements.
  - a) Letter No. PFD-2017/No. 138/F-11 dt. 27-02-2018 by Revenue & Forest Dept., Mantralaya, Mumbai.
  - b) Letter No. PFD-2017/No. 138/F-11 dt. 08-03-2018 by Revenue & Forest Dept., Mantralaya, Mumbai.
  - c) Letter No. PFD-2017/No. 138/F-11 dt. 19-03-2018 by Revenue & Forest Dept., Mantralaya, Mumbai.
  - d) Letter No. EGS/Off.Adm/Tree Plantation/Meeting/435/18 dt. 20.04.2018 by O/o Divisional Commissioner, Konkan Region, CBD Belapur, Navi Mumbai.
  - e) Letter by RO, Mumbai No. 2/ROM/TE/Estb.(4)/2017/1600 dt. 26-05-2017.
  - f) Letter by R.O., Mumbai No. 2/ROM/TE/Estb.(2)/2017/1541 dt. 20-05-2017.
2. At the first instance, Liaisoning Officer / Sub Liaisoning Officer should implement with registration of the Maharashtra Green Army membership with the help of the Programmer, Data Entry Operator in their Unit of all the Teaching and Non-Teaching staff, and all the students and their family members. The said registration should be done on the Govt.'s website [www.greenarmy.mahaforest.gov.in](http://www.greenarmy.mahaforest.gov.in) under the title of Green Army.





## St. Francis Institute of Management and Research

3. The said Liaising / Sub Liaising Officer will create one Active Unit / Cell on the Institute level, in which the enthusiastic and responsible Teachers, Non- Teaching Staff and Students will be there.
4. Regarding Tree Plantation 2018, the Unit on the Institute level should organize a Tree Procession, Street Play, Public Awareness Programmes etc. The banners should be fixed in the Institute expressing the importance of the Tree Plantation. A Message for Tree Plantation should be published in the Advertisement published in the Newspaper at the time of Admissions to protect the environment.
5. Many dignitaries are visiting the Institute very frequently, at the same time a tree can be planted by them.
6. Photographs, Video of every event conducted with respect to the Tree Plantation, should be published on the website of Institute, Regional Office and Forest Department. Information, Photo, Video can be shared on the What's App number of the District Level Nodal Officer, Regional Nodal Officer.
7. The Liaising Officer on the Institute level should send a Report to the District Level Nodal Officer on the last Monday of Every month by email without fail on People encouraged with their participation in the plantation programme, Plants availability, Land Bank and Micro Plan, Schedule of the Plants distribution, Tree Procession, Distribution of Plants, Registration of Tree Plantation, Tree Conservation Report, Tree Guard, Appointment of Nodal officer, Maharashtra Green Army Membership Registration, Report, Environment Pledge etc.
8. The said Liaising / Sub Liaising officer will be always in contact with the concerned District Nodal Officer of the Regional Office, concerned District Collector, and the concerned Forest Officer of the area.

Dr. S.S. Mohanty (Chief Regional Zonal Officer)

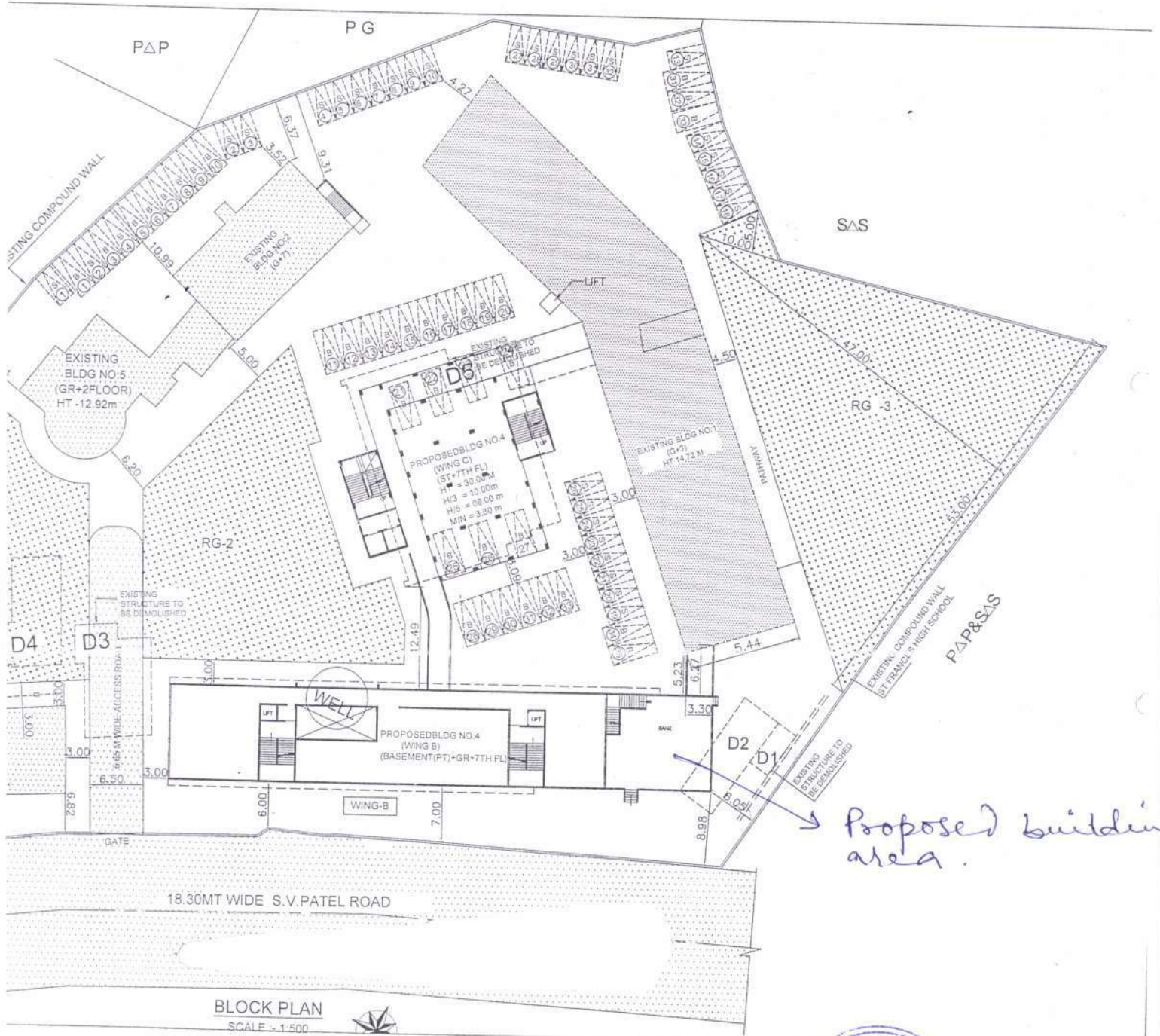
Director

St. Francis Institute of Management and Research

Gate No. 5, Mount Poincur, S. V. Road,  
Borivali (West), Mumbai – 400 103.



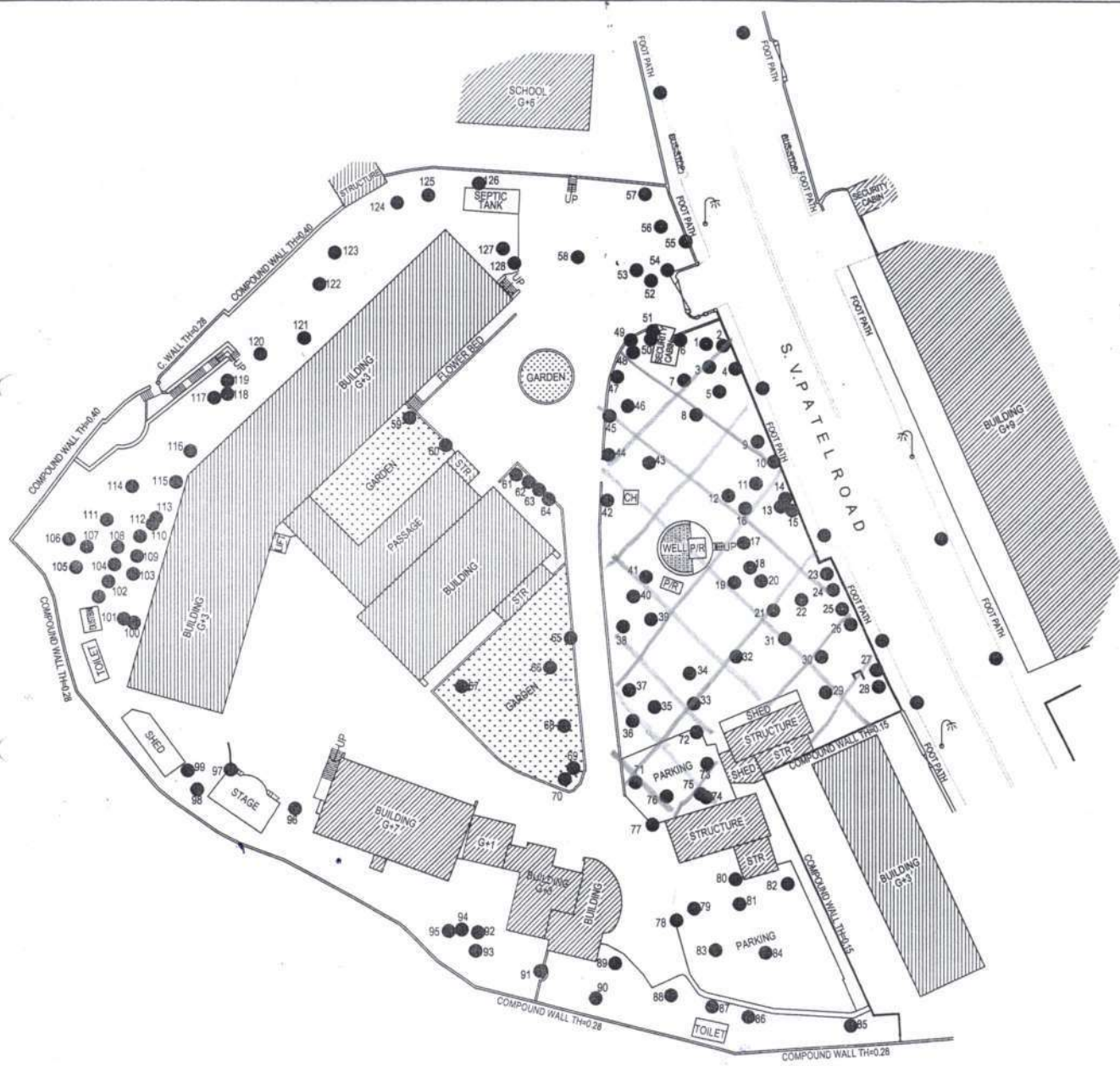
# SFIMAR Campus Layout.



→ Proposed building area.

BLOCK PLAN  
SCALE - 1:500





TREE DETAILS STATEMENT								
TREE No.	TYPE OF TREE	DIA IN METER	TREE No.	TYPE OF TREE	DIA IN METER	TREE No.	TYPE OF TREE	DIA IN METER
1	COCO	0.28	43	COCO	0.43	85	COCO	0.35
2	JACKFRUIT	0.38	44	ASHOKA	0.44	86	SHEVAGA	0.17
3	COCO	0.36	45	ASHOKA	0.41	87	COCO	0.30
4	ASHOKA	0.28	46	COCO	0.35	88	COCO	0.32
5	COCO	0.27	47	ASHOKA	0.38	89	TAMARIN	0.52
6	COCO	0.38	48	COCO	0.48	90	COCO	0.35
7	COCO	0.25	49	ASHOKA	0.49	91	COCO	0.45
8	COCO	0.28	50	SUPARI	0.16	92	ASHOKA	0.11
9	JACKFRUIT	0.41	51	ASHOKA	0.09	93	COCO	0.32
10	JUNGLI	0.19	52	COCO	0.30	94	ASHOKA	0.07
11	COCO	0.32	53	MANGO	0.25	95	X-MAS	0.09
12	COCO	0.32	54	X-MAS	0.24	96	COCO	0.32
13	JACKFRUIT	0.32	55	NEEM	0.17	97	ASHOKA	0.13
14	ASHOKA	0.38	56	COCO	0.37	98	BADAM	0.21
15	ASHOKA	0.22	57	MANGO	0.54	99	COCO	0.38
16	COCO	0.38	58	MANGO	0.52	100	GUAVA	0.07
17	COCO	0.41	59	PALM	0.33	101	GUAVA	0.14
18	COCO	0.32	60	PALM	0.25	102	SPICES TREE	0.10
19	CHIKOO	0.48	61	ASHOKA	0.60	103	SPICES TREE	0.07
20	COCO	0.25	62	ASHOKA	0.41	104	COCO	0.36
21	COCO	0.27	63	ASHOKA	0.40	105	SPICES TREE	0.11
22	COCO	0.35	64	ASHOKA	0.48	106	MANGO	0.17
23	SITAFAL	0.16	65	MANGO	0.24	107	SPICES TREE	0.09
24	COCO	0.35	66	JACKFRUIT	0.89	108	SPICES TREE	0.07
25	AVALA	0.51	67	COCO	0.25	109	MANGO	0.16
26	COCO	0.30	68	COCO	0.33	110	MANGO	0.19
27	ASHOKA	0.13	69	CHAFI	0.16	111	SPICES TREE	0.07
28	COCO	0.32	70	COCO	0.25	112	GUAVA	0.17
29	MANGO	0.64	71	CHIKOO	0.51	113	NILGIRI	0.46
30	COCO	0.51	72	CHIKOO	0.21	114	JACKFRUIT	0.19
31	COCO	0.27	73	CHIKOO	0.22	115	NILGIRI	0.21
32	COCO	0.41	74	CHIKOO	0.45	116	GARVA	0.22
33	JACKFRUIT	0.80	75	CHIKOO	0.30	117	ASHOKA	0.09
34	COCO	0.48	76	CHIKOO	0.28	118	ASHOKA	0.06
35	CHIKOO	0.22	77	MANGO	1.53	119	ASHOKA	0.17
36	COCO	0.41	78	MANGO	0.28	120	COCO	0.32
37	CHIKOO	0.60	79	COCO	0.30	121	MANGO	0.13
38	SPICES TREE	0.10	80	JUNGLI	0.38	122	COCO	0.27
39	COCO	0.40	81	COCO	0.24	123	MANGO	0.67
40	COCO	0.38	82	COCO	0.33	124	JAMUN	0.06
41	NEEM	0.32	83	COCO	0.30	125	PALM	0.52
42	ASHOKA	0.44	84	COCO	0.28	126	JAMUN	0.35
						127	MANGO	0.21
						128	SPICES TREE	0.11

LEGEND:-

COMPOUND WALL		FIELD	
FENCE		BURUJ/STONE	
BLDG./STRUCTURE		TREE	
EXISTING ROAD		H.T.LINE	
MANHOLE/CHAMBER		ELE.LINE	
ELE.BOX FIRE HYDRANT		LEVEL	
LAMP-POST		CONTOUR LINE	



PLAN SHOWING OF TOTAL STATION SURVEY OF PLOT ON SFIMAR ST. FRANCIS INSTITUTE AT S.V.P. ROAD, BORIVALI (W), MUMBAI.

NORTH 	SCALE	1 : 500
	DATE	01/008/2014
	JOB NO.	14-186

SURVEY BY:-  
**S & D SURVEYORS**  
 T50/201, PRATIKSHA NAGAR, SION(E), MUMBAI- 400 022.  
 TEL:- 022 6410 1694 652 94160  
 MOB-9820709405/9821408520

MUNICIPAL CORPORATION OF GREATER MUMBAI  
TREE AUTHORITY

Office of the Supdt. of Gardens  
Veeranata Jijabai Bhosale Udyan,  
Dr. Ambedkar Road, Byculla (East),  
Mumbai-400 027.

No. : DYSG/TA/17/2015

Date : 06/07/2015

To,  
M/s. Society of the Congregation of  
Franciscan Brothers  
Mt. Painsur, P.B. 8470, Borivali (W),  
Mumbai-400 103.

Subj:- Permission for cutting of trees coming in the work Proposed School  
building no. 4 (Wing 'B') on land bearing C.T.S. No. 1344, 1344/1 to 10  
of Village Eksar at S. V. P. Road, Borivali (West), Mumbai.

Ref:- Item No. 09, dated. 24/06/2015 MS/3225/TA dt. 30/06/2015

2) Tree Authority Resolution No. 69, dated. 24/06/2015.

Sir Madam

With reference to above it is to inform you that your request for removal of trees coming in the work of proposed development has been considered by the Tree Authority under Section 8(3) of The Maharashtra (Urban Areas) Protection & Preservation of Trees Act 1975, (As modified upto 3<sup>rd</sup> November 2006). The permission for cutting of 17 (Seventeen) trees (bearing tree Sr. No. 17, 19, 28, 29, 31, 32, 43, 44, 45, 47, 48, 49, 52, 53, 58, 71, 76) and transplanting of 13 (Thirteen) trees (bearing tree Sr. No. 7, 8, 12, 16, 18, 20, 21, 27, 30, 46, 50, 51, 54, 75, 128) is given by the Tree Authority vide its Resolution No. 69 dt. 24.06.2015.

The remaining 96 (Ninety Six) trees (bearing Sr. No. 1 to 6, 9, 10, 11, 13, 14, 15, 22 to 26, 33 to 42, 55, 56, 57, 59 to 70, 72, 74, 75, 77 to 127) should be retained as it is.

You are directed to plant 51 (Fifty One) trees in the said property in lieu of the trees allowed to cut within 30 days in accordance with the provision under section 8(5) of the said Act and intimate to the Tree Officer about the action taken there to.

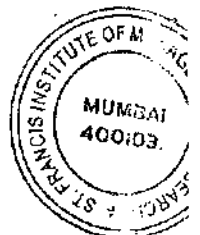
As per the provision under Section 8(3)(a) of the said Act, you are hereby directed that no tree shall be cut/transplanted until fifteen days (15) after the permission is given by the Tree Authority.

Further in accordance with the provision under section 11(1) of the said Act, you are hereby directed to plant requisite number of trees as per the norms of the Tree Authority i.e. in open spaces 2(Two) trees per 100 sq.mtr. And in R.G. Area 5 (Five) trees per 100 sq.mtr. And care should be taken so that tree grows properly and give a report to the Tree Officer about the condition of these trees once in six months for a period of three (3) years.

As per provision under section 19(b), you are directed to obtain the N.O.C. Of the Tree Officer for planting of trees in open spaces as well as in R.G. Area as per the norms of Tree Authority.

Your attention is kindly drawn to the provisions under section of 21 of The Maharashtra (Urban Areas) Protection & Preservation of Trees Act 1975, as modified on 3<sup>rd</sup> November 2006

(1) Whoever fells any tree or causes any tree to be felled in contraventions of the provisions of the Act or





## Tree Plantation Report

- St. Francis Institute of Management and Research, Borivali, has successfully completed its first round of plantation drive in the month of July, with the help of Green Yatra, a Mumbai-based NGO. Faculty and staff members of Green Club and students participated in the programme.
- The college already has a very green campus and now another 46 saplings are added to the count.
- The new saplings were numbered and measured and in August students were allotted plants (each student of the committee is responsible for 3 plants) to maintain its health.

### **Details of Tree Measurement on 28/07/2018**

<b>Plant no.</b>	<b>Name of Plant</b>	<b>Height of Plant (in Inch)</b>
1	Chikoo	25
2	Chikoo	28
3	Chikoo	27
4	Chikoo	25
5	Mango	30
6	Chikoo	27
7	Lemon	27
8	Custard Apple	35
9	Chikoo	67
10	Custard Apple	28
11	Kanchan	38
12	Jamun	69
13	Banana	32
14	Ramphal	16
15	Chikoo	27

16	Mango	65
17	Kanchan	38
18	Chikoo	22
19	Bahava	18
20	Mango	29
21	Custard Apple	38
22	Mango	26
23	Custard Apple	24
24	Jamun	47
25	Custard Apple	28
26	Custard Apple	21
27	Banana	23
28	Custard Apple	30
29	Bahava	14
30	Jamun	50
31	Mango	35
32	Arjun Sadada	34
33	Chikoo	29
34	Chikoo	24
35	Custard Apple	36
36	Custard Apple	40
37	Jamun	56
38	Guava	42
39	Guava	33
40	Guava	44

41	Guava	34
42	Banana	21
43	Banana	24
44	Banana	40
45	Banana	28
46	Banana	36

- Students of SFIMAR (St. Francis Institute of Management & Research) scripted and performed a Street Play on tree plantation and conservation in the name 'Pedh Lagao, Jeevan Bachao' on 25<sup>th</sup> and 26<sup>th</sup> August, 2018 at 3 shopping malls (Maxus Mall, Bhayander; Growels' 101 Mall, Kandivali-East; Raghuleela Mall, Kandivali-West) to create awareness on the said topic.



Sanchayita Banerjee

Asst. Prof. (Marketing)

Liaison Officer—SFIMAR Green Army



Dr. S.S. Mohanty

Director

Chief Regional Zonal Officer



# St. Francis Institute of Management & Research (SFIMAR)

## Medicinal Plants in SFIMAR Campus

In the midst of dense urbanization SFIMAR has maintained a lush green campus with a grand collection of floral and medicinal plants to maintain the ecological balance, and at the same time reduce the carbon foot print. Student members of the Green Club took the initiative every year to plant few medicinal plants along with other sapling plantation to do their bit for the environment.



**Adulsa**



**Bahava**



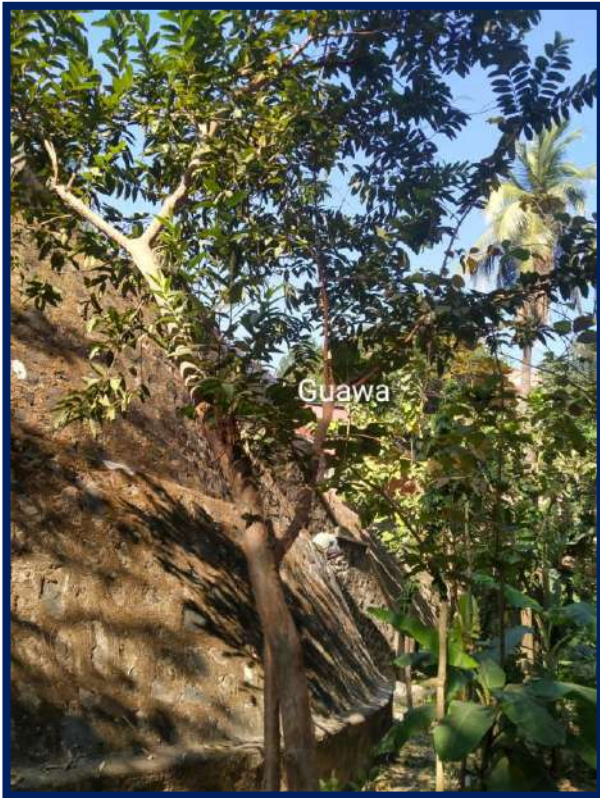
Bakul

Bakul



Eucalyptus

Eucalyptus



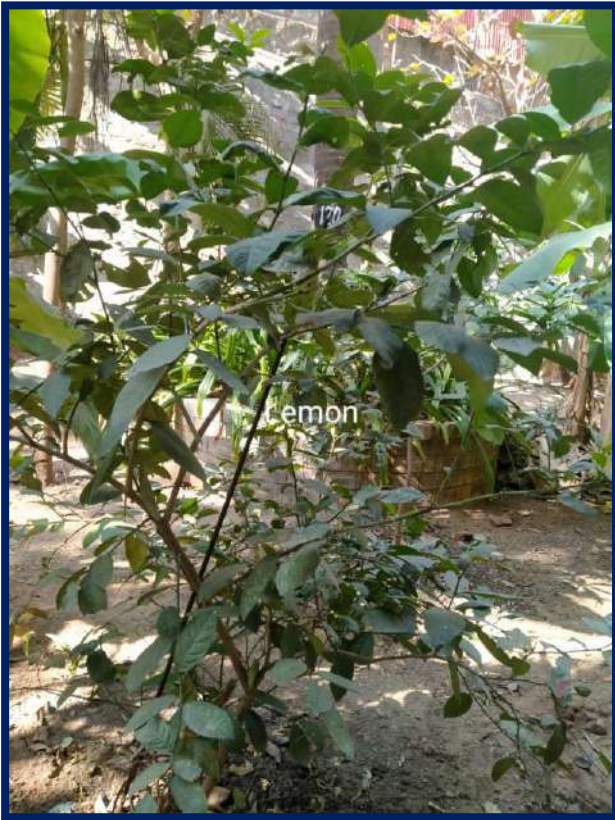
Guava

Guava

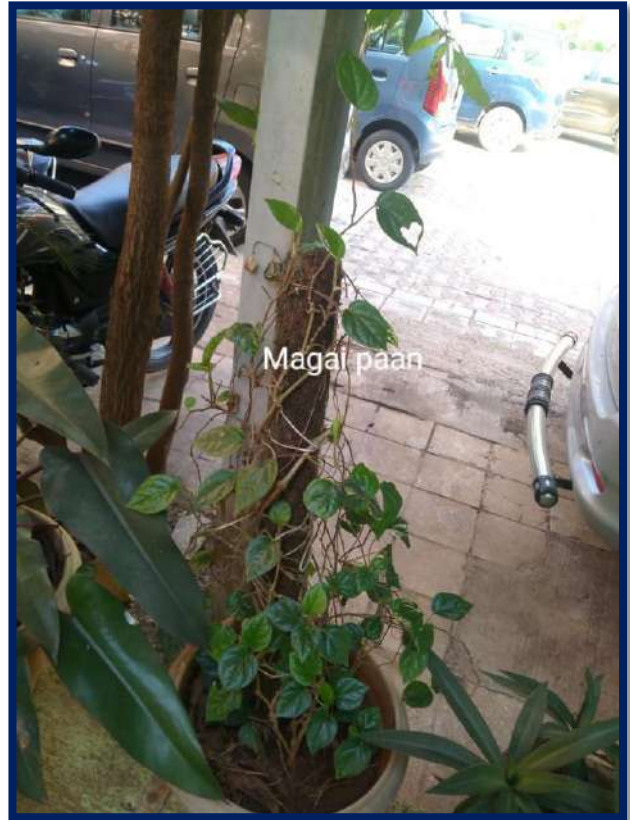


Kaduneem

Kaduneem



Lemon



Magai paan



Neem



Papaya



---

Parijaatak



Tejpatta



## St. Francis Institute of Management & Research (SFIMAR)

In 2017 floral and ornamental plant saplings were planted for the beautification of the campus. To create awareness banners were created with the tag—‘Go green’ and students were encouraged to make small posters with captions related to the importance of trees in our lives and were displayed at various areas of the campus.









**28 July 2018 Tree Plantation Drive in SFIMAR Campus**





- **Plantation and Maintenance Activity**

Plant measurement was done on 14/11/2019. Col. Venkat and Prof. Sanchayita, along with students, completed the task. It was noticed that there were many plants which were in poor health and some measures needed to be taken. Accordingly next week another 10 saplings of various fruits and medicinal plants were planted. On 28/7/2018 plants were numbered by student representatives for easy identification.



## Lockdown Gardening at SFIMAR Campus

### Plantation Activity during Lockdown

During and post the period of COVID 19 Lockdown the appointed gardener of the institute developed a rose flower bed with 20 to 25 plants near the ground floor class rooms and planted white and yellow floral plants at circular garden near the main gate. Some floral plants are also planted near the canteen in dolphin garden area.





## *B) Awareness Drives*





# St. Francis Institute of Management & Research (SFIMAR)

## Awareness Drive 1

### Best out of Waste (Plastic Bottles)

- It is harder to recycle plastic bottles than you think. Of the mass number of plastic bottles consumed throughout the world, most of them are not recycled because only certain types of plastic bottles can be recycled by certain municipalities. They either end up lying stagnant in landfills, leaching dangerous chemicals into the ground or they infiltrate our streets as litter. They are found on sidewalks, in parks, front yard and rivers, and even if you chop them into tiny pieces, they still take more than a human lifetime to decompose.
- The coordinators of Malay Club this year decided to organize a “Best Out of Waste”(plastic bottles) competition cum exhibition on 5th October 2018. This event was conducted to inculcate team spirit among each group taking part and to see how well the student’s co-ordinate with each other, and come up with new, innovative, and creative ideas within a time span of one hour. 20 groups took part in this competition.





# ST. FRANCIS INSTITUTE OF MANAGEMENT AND RESEARCH

Malay Club Presents

"Best out of Waste Plastic Bottles" Competition held on 5<sup>th</sup> October, 2018

**Participants (20 groups participated)**





# St. Francis Institute of Management and Research

(NAAC "A" Grade, Approved by AICTE, DTE Recognised and Affiliated to the University of Mumbai)

An ISO 9001:2015 Certified Institute



एक कदम स्वच्छता की ओर



## HYGIENE COMMITTEE AND ABHIMAAN CLUB



IN ASSOCIATION WITH  
GREEN YATRA  
PRESENTS



## CLEAN DRIVE AND PLASTIC BAN

VENUE : Gate No5, SFIMAR Campus, Borivali(W)

DATE : 03rd October, 2018

TIME : 10 am to 2 pm

Exchange your plastic bags/bottles with cloth/paper bag

GO PLASTIC FREE...

\*Condition : Minimum 1/2 kg & Maximum 1 kg required for exchange



# St. Francis Institute of Management and Research

(NAAC "A" Grade, Approved by AICTE, DTE Recognised and Affiliated to the University of Mumbai)

An ISO 9001:2015 Certified Institute



एक कदम स्वच्छता की ओर



## HYGIENE COMMITTEE AND ABHIMAAN CLUB



IN ASSOCIATION WITH  
GREEN YATRA  
PRESENTS



## CLEAN DRIVE RALLY

VENUE : Gate No5, SFIMAR Campus to I.C Colony/Shivaji nagar

DATE : 29th SEPTEMBER, 2018

TIME : 5pm - 7pm

Stop Polluting the planet- Say NO to plastic

**Photographs of the activity**





Sanchayita Banerjee <sanchayita.banerjee@sfimar.org>

---

## Malay club

---

natika poddar <natika@sfimar.org>  
To: SFIMAR FAMILY <sfimartm@sfimar.org>

Wed, Oct 3, 2018 at 12:18 PM

Dear all, Malay club is organizing its first activity on 5th October on "Best out of waste Plastic bottles." All are invited to be part of the same to cheer the group participating in it.

Venue: 1st floor Terrace  
Time: 3.30 -4.30

21 Groups in all from MMS I, PGDM I, MMS II AND PGDM II are participating for the competition. In all 85-90 students would be competing in the competition.



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58K

# **St. Francis Institute of Management and Research ( SFIMAR)**

## **Report on Rally and Drive organized by Hygiene Committee and Abhimaan ISR club in association with an NGO 'Green Yatra'**

As a part of hygiene initiative and as an extracurricular activity for the Post Graduate Management students, **the Hygiene committee of SFIMAR and Abhimaan, the Institute Social Responsibility club of SFIMAR**, in association with **Green Yatra -A notable NGO** organized a rally on **"No use of plastic bags"** on 29 Sep 2018.

Another activity as a follow up to the rally, was also conducted on **03 Oct 2018** in the SFIMAR campus, where in plastic bags/bottles were collected and in exchange, all those who deposited the plastic bags/bottles, were provided with an environment friendly cloth/paper/non plastic bag, subject to the condition that a minimum of 1/2 kg and a maximum of 1 kg of plastic bags/bottles will only be accepted from an individual.

The details of both the activities are appended below.

- (a) Rally on the theme "No use of Plastics" and its awareness.

Date : 29 Sep 2018

Venue : From SFIMAR Gate no 5.to I.C Colony and back.

Objective: To create strong awareness among the general public on the non-usage of plastic bags/bottles and usage of environment friendly items such as Cloth/ paper bags.

Timing : 05 pm to 07 pm

Street Play: A street play by a group of students was executed, en-route the rally at select strategic locations.

- (b) Follow up activity in the campus on "Clean drive and Plastic ban"

Date : 03 Oct 2018

Venue : SFIMAR Campus

Objective: To facilitate the exchange of plastic bags/bottles (minimum 1/2 kg and maximum 1 kg) with cloth/paper bags.

Timing : 10 am to 02 pm

Both the activities were successful and well received by the public. A total of about 30 kg of plastic bags and bottles were collected and deposited to the NGO Green Yatra team. A collage of select photographs are put up below.

Photos of Rally organized on 'No Use of Plastic' on 29 Sep 2018



The participants ready to commence the rally



Brother Alphonse Nesamony, Chairman, SFIMAR flagging off the rally



A section of the participants crowd during the rally



A view of the participants during the rally



Another view of student participants with Chairman, Registrar and faculty member during the rally.



The street play team performing the street play on **No use of plastics** at Mandapeshwar cave ground, Shivaji nagar



The street play team performing conveying the message on No use of plastics at Mandapeshwar ground, Shivaji nagar.



The street play team performing the street play on **No use of plastics** at the second spot opposite Mary cave Immaculate School.



The street play team performing the street play on **No use of plastics** at the third spot near the market area of IC Colony



A group photo at the second spot of the street play (Opposite Mary Immaculate School)



A group photo of the participants at the completion of the rally



Brother Xavier Munda, Registrar, SFIMAR distributing certificate of participation to one of the performer of the street play team.



**Photos of 'No Use of Plastic' Drive Organized on 03 Oct 2018**



Dr Natika Poddar handing over the cloth bag to Ms Sailee Deshpande as an appreciation of depositing plastic bags.



The student coordinator handing over the cloth bag to a visitor as an appreciation of depositing plastic bags and bottles



Student coordinators visiting door to door at Shivaji nagar slum to collect the plastic bags and bottles. Cloth bags were given as an appreciation of depositing plastic bags and bottles.



---

## 'Clean Drive Rally' and activity on 'No use of Plastic bags/bottles' by Hygiene Committee and Abhimaan ISR Club

1 message

**G Ramesh** <gramesh@sfimar.org>  
To: SFIMAR FAMILY <sfimartm@sfimar.org>

Tue, Sep 18, 2018 at 9:47 AM

Dear Colleagues,

This is to notify that as a part of an hygiene initiative and as an extra curricular activity, **the Hygiene committee of SFIMAR and Abhimaan, the ISR club of SFIMAR**, in association with **Green Yatra -A notable NGO**, is organizing a rally on **"No use of plastic bags"** on 29 Sep 2018.

Another activity as a follow up to the rally, is also planned on 03 Oct 2018 in the campus, where in plastic bags/bottles will be collected and in exchange, all those who are depositing the plastic bags/bottles, will be provided with an environment friendly cloth/paper/non plastic bag, subject to the condition that a minimum of 1/2 kg and a maximum of 1 kg of plastic bags/bottles will only be accepted from an individual.

The details of both the activities are appended below for the reference of all.

- (a) Rally on the theme " No use of Plastics" and its awareness.

Date : 29 Sep 2018

Venue : From SFIMAR Gate no 5. to I.C Colony and back.

Objective : To create strong awareness among the general public on the non usage of plastic bags/bottles and usage of environment friendly items such as Cloth/ paper bags.

Timing : 05 pm to 07 pm

Street Play: A street play by the students will also be carried out,en-route the rally at select strategic locations.

- (b) Follow up activity in the campus on " Clean drive and Plastic ban"

Date : 03 Oct 2018

Venue : SFIMAR Campus

Objective : To facilitate the exchange of plastic bags/bottles( minimum 1/2 kg and maximum 1 kg) with cloth/paper bags.

Timing : 10 am to 02 pm

Please find the posters on both the activities attached along with this mail.

Regards

Team - Abhimaan ISR Club and Hygiene Committee

---

## 2 attachments



Poster -29 Sep2018.jpg  
170K



Poster - 03 Oct 2018.jpg  
193K



Sanchayita Banerjee <sanchayita.banerjee@sfimar.org>

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## Report and Video file on the Rally and Drive on "No use of Plastic Bags/Bottles" organized on 29 Sep 2018 and 03 Oct 2018

3 messages

**G Ramesh** <gramesh@sfimar.org>

Sat, Oct 13, 2018 at 10:05 PM

To: sfimartm@sfimar.org

Dear Colleagues,

Attached please find the report and the video file on the **Rally and Drive on "No use of Plastic Bags/Bottles" organized by the Hygiene Committee and Abhimaan ISR Club of SFIMAR in association with the NGO 'Green Yatra' on 29 Sep 2018 and 03 Oct 2018 respectively.**

Both the programs (Rally and Drive) were a **grand success** and **were well received by the general public.**

**Thanks and appreciation** to the entire team of Hygiene Committee and Abhimaan ISR Club comprising of **Associate Prof. Dr Natika Poddar, Prof. Dr G Ramesh, Assistant Prof. Shilpa Peswani and Assistant Prof. Colonel Venkatraman and all the respective student coordinators**, who had contributed enormously to the success of the said programs.

**A special word of appreciation and applauds to all the student performers of the street play team** for their **extraordinary street play performance** at 5 different strategic locations between SFIMAR and IC Colony, during the rally on 29 Sep 2018. All the students who performed the street play, were recognized with a special **"Certificate of Performance"** at end of the said rally.

 [Video on the Rally and Drive organized by Hygie...](#)

Thanks and Regards

**Team of Hygiene Committee and Abhimaan ISR Club**

---

 **Report on the Rally and Drive organized on 29 Sep 2018 and 03 Oct 2018 respectively.pdf**  
322K

**natika poddar** <natika@sfimar.org>

Sun, Oct 14, 2018 at 11:40 AM

To: G Ramesh <gramesh@sfimar.org>

Cc: SFIMAR FAMILY <sfimartm@sfimar.org>

Dear All, In continuation of the above mail , pls find below link of video which is uploaded on youtube and facrbook as well. Requesting Ms.Sangeeta/Ms.Navika to upload the below YouTube link in Institute Facebook account.

YouTube link -<https://youtu.be/-CSIM58DyaE>

Facebook link-<https://www.facebook.com/1189511752/posts/10214744561826207/>

[Quoted text hidden]

Sun, Oct 14, 2018 at 11:41 AM

**natika poddar** <natika@sfimar.org>

To: SFIMAR FAMILY <sfimartm@sfimar.org>, G Ramesh <gramesh@sfimar.org>, Chairman SFIMAR <chairman@sfimar.org>, alfnesam <alfnesam@yahoo.co.in>, Director SFIMAR <director@sfimar.org>

Dr.Natika Poddar  
Associate Professor-Finance  
Programme Head-MFM/MMM

Dear All, In continuation of the above mail , pls find below link of video which is uploaded on youtube and facebook as well. Requesting Ms.Sangeeta/Ms.Navika to upload the below YouTube link in Institute Facebook account.

YouTube link -<https://youtu.be/-CSIM58DyaE>

Facebook link-<https://www.facebook.com/1189511752/posts/10214744561826207/>

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[Quoted text hidden]



Sanchayita Banerjee <sanchayita.banerjee@sfimar.org>

---

## Promotion on facebook by GreenYatra about SFIMAR'S Drive on Plastic Ban

1 message

---

**natika poddar** <natika@sfimar.org>  
To: SFIMAR FAMILY <sfimartm@sfimar.org>

Sat, Sep 22, 2018 at 11:27 AM

Dear all, please find below link wherein Greenyatra NGO has promoted 3rd October's Drive of SFIMAR on Greenyatra facebook. Its with respect to the mail sent by Dr. G.Ramesh on 18/9/2018 where in Hygiene committee and Abhimaan club of SFIMAR has jointly organized Rally On 29th Sept and Plastic Ban drive on 3/10/2018. Kindly share it with other's .

<https://www.facebook.com/pg/GreenYatra/about/>

Dr.Natika Poddar  
Associate Professor-Finance  
Programme Head-MFM/MMM



# St. Francis Institute of Management & Research (SFIMAR)

## Awareness Drive 2

### **Making Mumbai Green is our motto**

St Francis Institute of Management & Research (SFIMAR), known for its involvement in various social activities benefiting society, recently organized an awareness campaign in association with the NGO, Green Yatra, a leading environmentalist of Mumbai towards protecting, conserving and the betterment of the Environment through a street play on tree plantation, with the slogan "**Ped lagao jeevan bachao**" in some of the biggest malls in Mumbai i.e Maxus, Growels and the Raghuleela on the 25<sup>th</sup> & 26<sup>th</sup> of August 2018 followed by a rewarding contest.

We were honored by the presence of Dr. Pradeep Tripathi, CEO Green Yatra, who enlightened us with some valuable insights on the importance of planting a tree and how it makes a difference in our life's and also encouraged us on our endeavor.

Speaking on the occasion Dr. Tripathi said, "I am honored to be present here .We have pledged to make the environs beautiful and green through our various initiatives. I am thankful to SFIMAR for supporting me in my mission of creating a change. Tree plantation is very important for the community and this initiative will go a long way in inculcating awareness among the public about the conservation of the environment."

We propagate sustainable ways in all our practices within the campus. Last year too, we planted around 100 saplings and this July 2018 another approximately 50 saplings within our campus. We have also nurtured the plants by taking periodic measurement of the plants and providing timely fertilizers. It has been a regular ritual in SFIMAR for the students to water and interact with the plants. Also the students have initiated to donate saplings for the college campus every year.

Looking at our dedication towards the green initiative many other environmentalist NGOs have supported and collaborated with SFIMAR's Green Club by providing us with fertilizers and supporting us in our initiative.

As we have come a long way by contributing towards this green initiative within our campus, we also aspire to spread this green awareness campaign throughout Mumbai with our various activities.

We invite Mumbaikars to join hands in making our city green.

Performance in various Shopping Malls



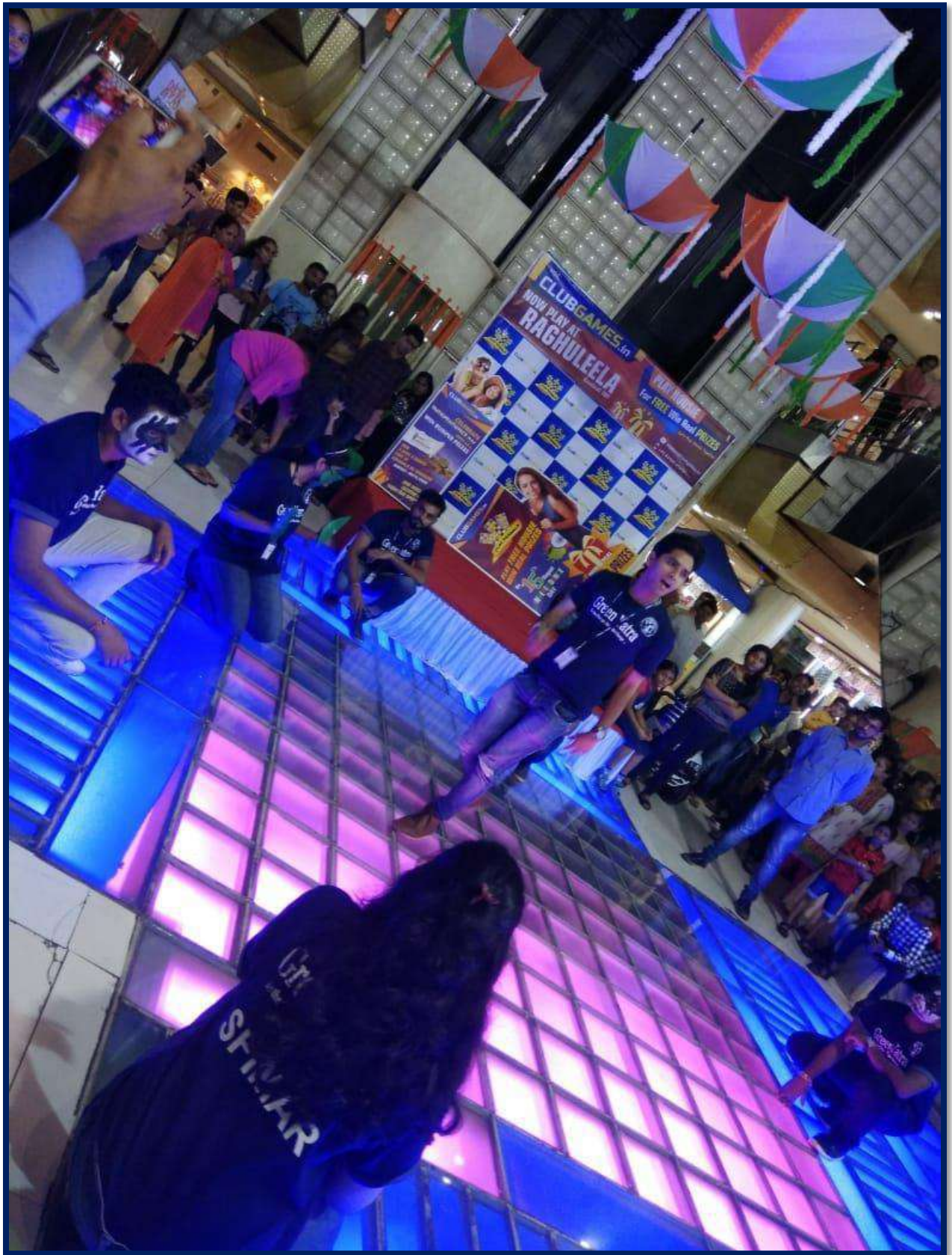


Raghuleela Mall



Growel 101 Mall







On spot Q&A for the viewers





Maxux Mall, Bhayander



**St. Francis Institute of Management & Research**

ISO 9001:2015 Certified      NAAC Grade 'A' Accredited Institute

Presents

“पेड़ लगाओ, जीवन बचाओ”

A 'Street Play' by SFIMAR  
*“An attempt to create a difference”*  
**“Let us join hands to plant more trees & Conserve them”**

**VENUE, DATE & TIME**

Maxus Mall, Bhayander (W) – 25<sup>th</sup> August, 4:30pm

Growel's Mall, Kandivali (E) – 26<sup>th</sup> August, 3:30pm

Raghuleela Mall, Kandivali (W) – 26<sup>th</sup> August, 6:30pm



Save  
Trees





Poster 1



**St. Francis Institute of Management & Research**

ISO 9001:2015 Certified

NAAC Grade 'A' Accredited Institute



**Presents**

**“ पेड़ लगाओ, जीवन बचाओ ”**

A 'Street Play' by SFIMAR

*“An attempt to create a difference”*

**“Let us join hands to plant more trees  
&  
Conserve them”**

**Venue, Date & Time:**

Maxus Mall, Bhayander (W) – 25<sup>th</sup> Aug, 4pm

Growel's Mall, Kandivali (E) – 26<sup>th</sup> Aug, 3:30pm

Raghuleela Mall, Kandivali (W) – 26<sup>th</sup> Aug, 6:30pm



Poster 2

Link for the video

<https://www.facebook.com/1779142772314508/videos/2150957268563518>

Compose

Inbox

1,945

Starred

Snoozed

Important

Sent

Drafts

35

Categories

More

## Permission request for Street Play

Inbox ✕



**Sanchayita Banerjee**

Dear Madam, Season's Greetings from St. Francis Institute of Management & Research (SFIMAR), Mumbai. We are a prem



**Sarika Bhamre**

to me

Permission Granted..

You have to be take care that there is no any misbehavior, and you have all responsibility for in case of emergenc kindly note whatever local body permissions you need please take, and submit it to us.



**Sanchayita Banerjee** <sanchayita.banerjee@sfimar.org>

to Sarika

Hi Sarika!

Thanks for your support.

We have already inquired and got to know that for performing inside a mall, only mall manager's permission is required. This initi and Green Army (Maharashtra).

We will definitely be careful so that no misbehavior or emergency take place.

We will reach the venue by 3:30pm on 25/08/2018.

Thanks and regards,

Sanchayita Banerjee

SFIMAR

Compose

Inbox

1,945

Starred

Snoozed

Important

Sent

Drafts

35

📁 Categories

More



**Sanchayita Banerjee** <sanchayita.banerjee@sfimar.org>

to Sarika

Hi Sarika!

Thanks for your support.

We have already inquired and got to know that for performing inside a mall, only mall manager's permission is required. This initiative is being supported by Green Army (Maharashtra).

We will definitely be careful so that no misbehavior or emergency take place.

We will reach the venue by 3:30pm on 25/08/2018.

Thanks and regards,  
Sanchayita Banerjee  
SFIMAR



**Sanchayita Banerjee** <sanchayita.banerjee@sfimar.org>

to Sarika

I intend to inform you one more thing that we will be using a drum as a prop of the play.

Regards.....



**Sarika Bhamre**

to me

Noted with thanks.





growel



Compose

Inbox 1,945

Starred

Snoozed

Important

Sent

Drafts 35

Categories

More

# Permission request for street play Inbox x



**Sanchayita Banerjee**

Dear Madam, Season's Greetings from St. Francis Institute of Management & Research (SFIMAR), Mumbai. W



**Kamlesh Tripathi**

Do call me for better clarity Warm Regards, Kamlesh Tripathi Manager – Marketing Grauer & Weil (India) Limite



**Sanchayita Banerjee**

Hi Kamlesh! I came to know that you already had a word with Surya. As per your request I am sending you the



**Kamlesh Tripathi**

to Sampada, me

Ok go ahead with the activity call me for further process

Saif : 7977537822 contact him for indemnity and further process to perform in mall

Regards

Thanks for your support.

Thanks a lot.

Noted with thanks.

Reply

Reply all

Forward



## St. Francis Institute of Management & Research (SFIMAR)

### Awareness Drive 3

#### MALAY CLUB – Best Out of Waste Newspaper

The co-ordinators of Malay club organized a competition for the best utilization of waste newspaper's on 04<sup>th</sup> September 2015. This event was conducted to inculcate a team spirit between each group taking part and to see how well the students work and organize tasks while working in a team with each other and come up with unique innovation and creative ideas within a time span of 1 hr. The time scheduled was from 3.30 to 4.30 pm. There were total 17 groups who took part in this competition. The criteria's and the main challenges were, that the students were not allowed to use any readymade materials, the objects had to be made only using Newspapers, Glitters, Fevicol and Paints etc. The students had to get all the materials required by themselves. During the on-going event our chairman Bro .Alphonse had come to see the team work of all the participants.

The exhibition was conducted on the same day after competition. Prof. Sanchayita Banerjee, Dr. Smita Jesudasan and our Director Dr. S S Mohanty judged all the groups on certain parameters such as Creativity/Concept, Presentation, Usage of Newspaper and Utility.



The winners were declared the very same day of the competition. Out of 17 groups 2 robbed the attention with their creativity and other judgement parameters.

1st prize was won by students from PGDM (Swati, Pariddhi, Aditya, Roydon and Brahat) 2<sup>nd</sup> prize was won by MMS1 (Christabel, Aurella, Frenzia, Melissa and Pallavi) Consolation Prize was won by MMS 2 (Khusbu.Z, Khusbu. P, Beryl, Dhanashree and Aparna)

Additionally, judges also came up with 2 surprize prizes, i.e Best Creativity won by MMS 1 (Rosetta, Raveena .L, Marilyn and Lydia) and Best Utility won by MMS 1(Kalpesh, Calvin, Bianca, Amanda and Candice)

Mishtii Vora

Kritika Girdhani

Div B-MMS I

*MALAY CLUB Competition –  
Best Out Of Waste Newspaper*





Sanchayita Banerjee <sanchayita.banerjee@sfimar.org>

---

## Malay club

---

natika poddar <natika@sfimar.org>  
To: SFIMAR FAMILY <sfimartm@sfimar.org>

Wed, Oct 3, 2018 at 12:18 PM

Dear all, Malay club is organizing its first activity on 5th October on "Best out of waste Plastic bottles." All are invited to be part of the same to cheer the group participating in it.

Venue: 1st floor Terrace  
Time: 3.30 -4.30

21 Groups in all from MMS I, PGDM I, MMS II AND PGDM II are participating for the competition. In all 85-90 students would be competing in the competition.



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58K

## *C) Use of Renewable Energy*



# St. Francis Institute of Management & Research (SFIMAR)

## Use of Renewable Energy

A solar panel as 'use of renewable measure' is another green initiative adopted by SFIMAR to reduce carbon footprint. The power generated through this is used for water heating in hostel washrooms. As a responsible member of society, SFIMAR creates awareness amongst its students to adopt environmentally conscious, eco-friendly practices.



## Solar Panel for Water Heating

# Britto ENERGY ENGINEERS

Specialist in: SOLAR WATER HEATING, BIOGAS PLANTS, SOLAR STILLs & COOKERS, SOLAR STREET LIGHTS & LANTERNS

Office : At Sathpala, P.O. Agashi, Via Virar (WR), Tal. Vasai, Dist. Thane-401 301, M.S.  
& Factory Tel.: (95250) 2588717, 2584479, 2589286 Telefax : (95250) 2587747.  
E-mail : brittoenergy@yahoo.com



## TAX INVOICE

St. Francis Institute of Management & Research Mt. Painsur, S.V.P. Road, Borivali (W), Mumbai - 400 103	Bill No: 51/09-10 Date: 29/01/2010
---	---------------------------------------

PO NO - Nil  
PO DATE - 16/12/2009

Item No.	Activity No.	Description	Total Quantity	Unit	Unit Rate (Rs.)	Value (Rs.)
1		Solar Water Heaters & Systems				1,35,000.00
<b>TOTAL AMOUNT PAYABLE IN RUPEES</b>						<b>1,35,000.00</b>
(Rupees One Lakh Thirty Five Thousand Only)						

VAT TIN 27160257298 V w.e.f. 01/04/2006  
CST TIN 27160257298 C w.e.f. 01/04/2006

"I/We hereby certify that my/our registration certificate under the Maharashtra Value Added Tax Act, 2002, is in force on the date on which the sale of the goods specified in this tax invoice is made by me/us and that the transaction of sale covered by this tax invoice has been effected by me/us and it shall be accounted for in the turnover of sales while filing of return and the due tax, if any, payable on the sale has been paid or shall be paid."

For BRITTO ENERGY ENGINEERS

*slait*  
Proprietor

SUBJECT TO BASSEIN JURISDICTION

*AK*





**St. Francis Institute of Management and Research**

Approved by AICTE and affiliated to Mumbai University

Mt. Painsur, S.V.P. Road, Borivli (West), Mumbai-400103 Tel: 2891 7089/2895 8403. Fax: 2890 6567  
E-mail : sfimar@rediffmail.com Website : www.sfimar.org



Date : 16/12/2009

To  
Britto Energy Engineers.  
At Sathpada, P.O. Agashi,  
Via Virar (WR), Tal. – Vasai,  
Dist. Thane – 401301.

**Sub: Work Order for Solar water Heaters & systems**

Dear Sir,

**Ref. No.: Ref No. BE/Offer/2009/874**

This is to inform you that your quotation for Solar water Heaters & systems date 13/11/09 is being sanctioned by our organization with a finalized Amount of Rs. 1,35,000/- (One Lac Thirty Five Thousand Only) .The Payment will be done on completion of the Work.

We hereby give you a working order to start the work at the earliest.

Thanking You,

Yours faithfully,

For St. Francis Institute of Management & Research

Chairman  
Bro. Alphonse Nesamony

Contact Person Mr. Sabu Vallikappil  
Mobile :9820175934/9869764009  
Email Id: jijisabu07@yahoo.com

**Work Order for Solar Water Heater**

*D) Rainwater Harvesting and Maintenance of  
Water Bodies in SFIMAR Campus*



# St. Francis Institute of Management & Research (SFIMAR)

## Rainwater Harvesting

The concept of rainwater harvesting was introduced at SFIMAR to store and save this scarce resource and use it for gardening as a green initiative. The water is also used in washrooms at the time of water scarcity. The practice is not only eco-friendly but also economical. To maintain the lush green campus of SFIMAR, enough water is required for gardening, the demand for which is met with this harvested water to a great extent. The set-up is at the roof-top of the building from where the pipe is brought down, and water gets stored in an underground well. Through this well, the water is pumped out and used for gardening and other purposes.



Water collection set-up at the roof-top

Through vertical pipe water is brought down

**Using horizontal pipe water is shifted to the storage**



St. Francis Institute of Management and Research  
7th Floor , Gate no 5, Sardar Vallabhbhai Patel  
Rd, Mount Poincur, Borivali West, Mumbai,  
Maharashtra 400103, India  
Latitude 19.242555° Longitude 72.853511°  
LOCAL 13:03:37 SATURDAY 03.06.2021  
GMT 07:33:37 ALTITUDE -141 FEET

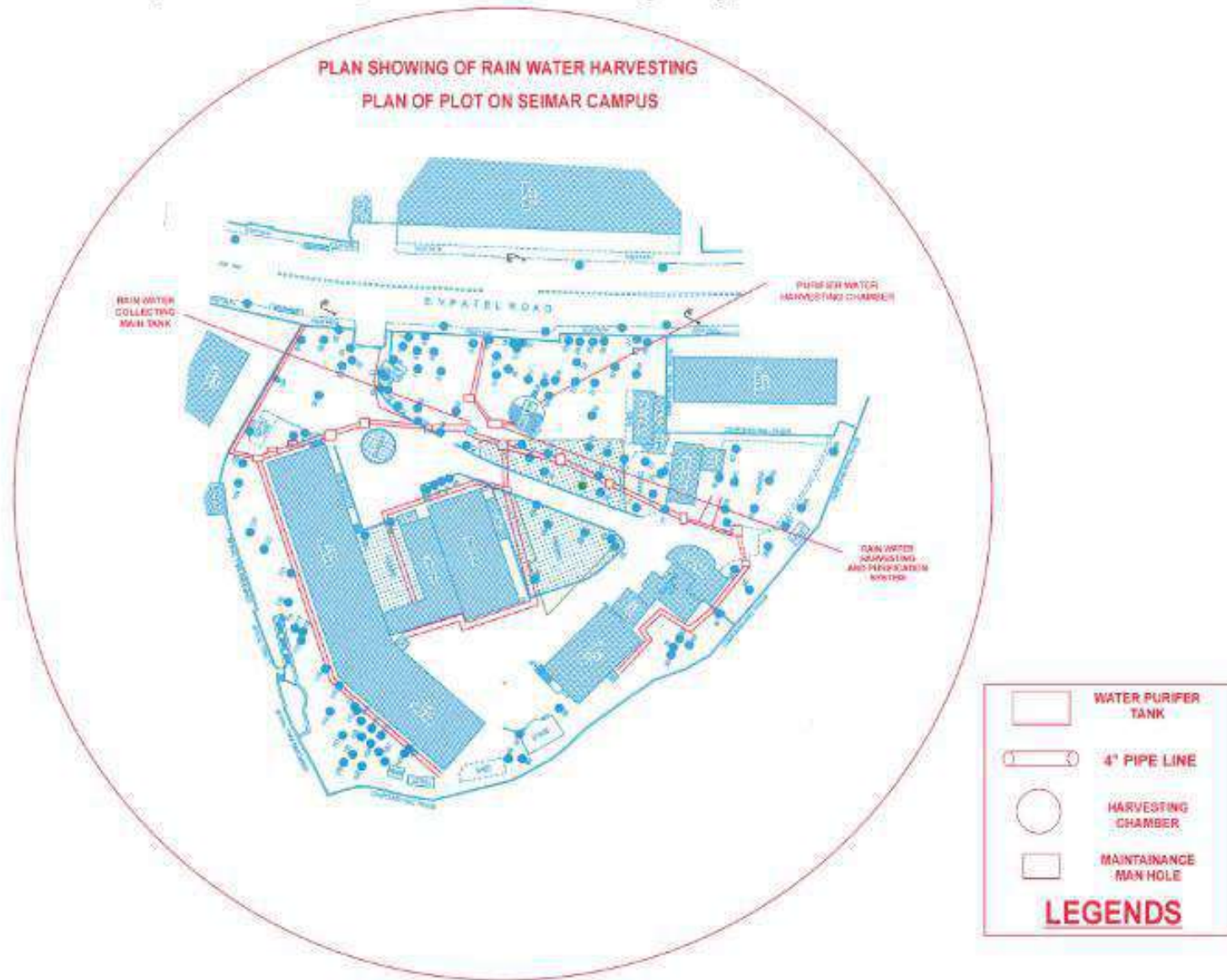


St. Francis Institute of Management and Research 7th Floor , Gate no 5, Sardar Vallabhbhai Patel  
Rd, Mount Poincur, Borivali West, Mumbai, Maharashtra 400103, India  
Latitude 19.242623° Longitude 72.853460°  
LOCAL 10:46:04 GMT 05:16:04 TUESDAY 03.09.2021 ALTITUDE -122 FEET

**Water gets collected in under-ground tank (Storage)**

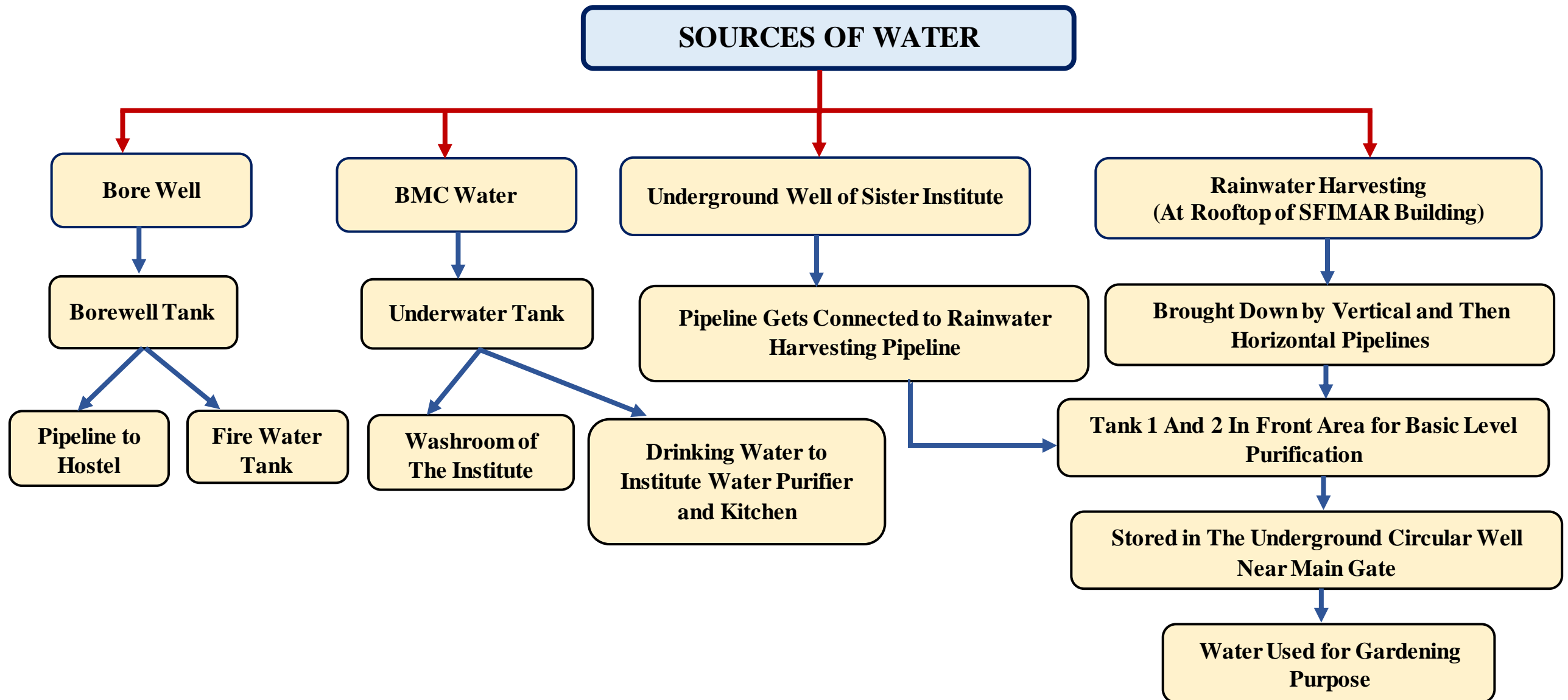
# St. Francis Institute of Management & Research

Gate No. 5, Mount Poincur, S. V. P. Road, Borivali (West), Mumbai - 400 103.





# St. Francis Institute of Management and Research (SFIMAR)



*Fig: Maintenance of Water Bodies and Distribution System in the Campus*

## Maintenance of Water Bodies and Distribution System in the Campus

There are many sources of water in SFIMAR, and there is proper management of the distribution system. The sources of water are:

1. Borewell
2. BMC water
3. Underground well of sister institute
4. Rainwater harvesting

**Borewell**—Borewell tank is located in the back yard of the campus. The water is used in hostels and also stored for firefighting in a separate storage tank.



***Borewell Tank***



***Pipeline from bore well tank to Hostel***



St. Francis Institute of Management and Research  
 7th Floor , Gate no 5, Sardar Vallabhbai Patel  
 Rd, Mount Poinzur, Borivali West, Mumbai,  
 Maharashtra 400103, India  
 Latitude 19.242392° Longitude 72.853423°  
 LOCAL 14:10:03 THURSDAY 09.09.2021  
 GMT 08:40:03 ALTITUDE -142 FEET

***Fire Water Tank***

**BMC Water**—BMC water is stored in underground tanks placed in the back yard of the campus. This water is supplied to the washrooms of the institute and in water purifiers on the campus. There is a pump room to supply different water at designated places.



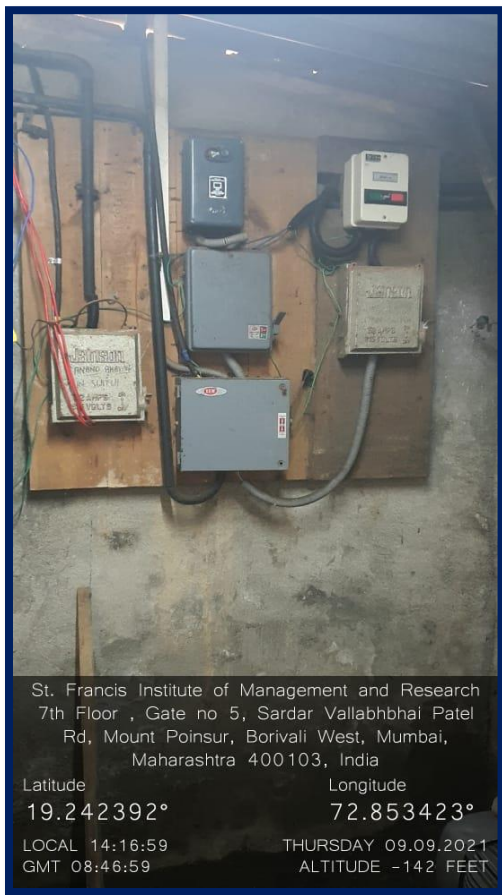
St. Francis Institute of Management and Research 7th Floor , Gate no 5, Sardar Vallabhbai Patel  
 Rd, Mount Poinzur, Borivali West, Mumbai, Maharashtra 400103, India  
 Latitude 19.242392° Longitude 72.853423°  
 LOCAL 14:15:55 GMT 08:45:55 THURSDAY 09.09.2021 ALTITUDE -142 FEET



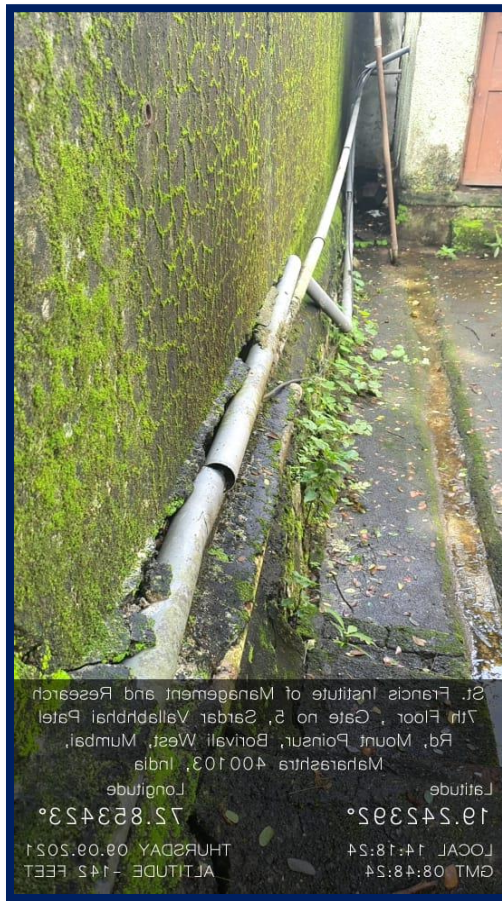
St. Francis Institute of Management and Research 7th Floor , Gate no 5, Sardar Vallabhbai Patel  
 Rd, Mount Poinzur, Borivali West, Mumbai, Maharashtra 400103, India  
 Latitude 19.242392° Longitude 72.853423°  
 LOCAL 14:16:41 GMT 08:46:41 THURSDAY 09.09.2021 ALTITUDE -142 FEET

***Pump machines in the Pump room***

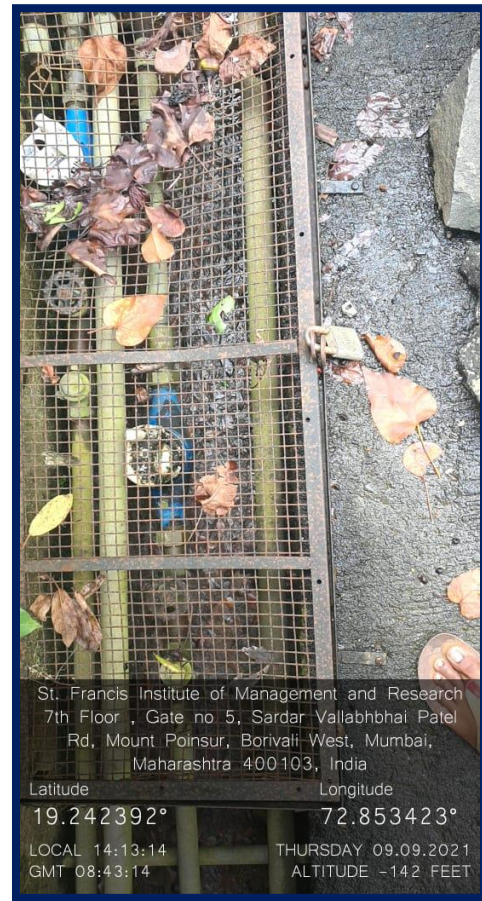




**Pump Machine**



**BMC Pipe Line**



**Drinking water line for Kitchen**

**Underground well of sister institute**—There is a vast well cum reservoir in the other sister institution campus, in engineering college SFIT. The underground pipeline underneath SVP Road is brought to SFIMAR campus, which got joined into rainwater harvesting pipeline, through which the water reaches to the extensive underground well in the front side of the campus.

**Rainwater Harvesting**—Rainwater harvesting is done at the rooftop of the SFIMAR building. The water is then brought down with the help of vertical and horizontal pipelines and taken to storage, where some amount of purification is done to make it ready for future use. The water is then stored in a large circular well near the main gate of the campus. To maintain the lush green campus of SFIMAR, enough water is required for gardening, the demand for which is met with this harvested water to a great extent.



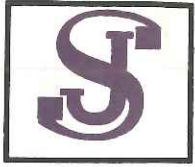
*Water gets stored at the rooftop*



*Brought down by vertical & Horizontal Pipes*



*Water gets stored in underground Circular Well*



# SJS Enterprises

Spl. In - Rain Water Harvesting & Automization

Swapnasafalya CHS., Room No. 15, Plot No. 337, Sector No. 3, Charkop, Kandivli (W) Mumbai - 67  
Cell : 9820335248, 9323206052

Date : 10/06/09

To,  
St. Francis Institute Of Management & Research  
Mt. Poinzur, S.V.P. Road,  
Borivali (W),  
Mumbai - 400 103.

Sub: Scheme For Rainwater Harvesting At St. Francis Institute Of  
Management & Research Complex On Land Bearing C.T.S. No. 1344  
Of Village Eksar, Mandpeshwar Road, Borivali (W), Mumbai.

Ref: CHE/A-3646/BP(WS)/AR.

Respected Sir,

As we have been appointed as a consultant for preparing a scheme for Rain Water Harvesting at above mentioned site, we hereby certify that it has been implemented successfully at your site.

In this case rainfall over terrace & paving area is considered. Rain water falling in this area will be diverted through s. w. pipes towards filtration unit. Ultimately after filtration of this water it will be collected at the existing well on the site.

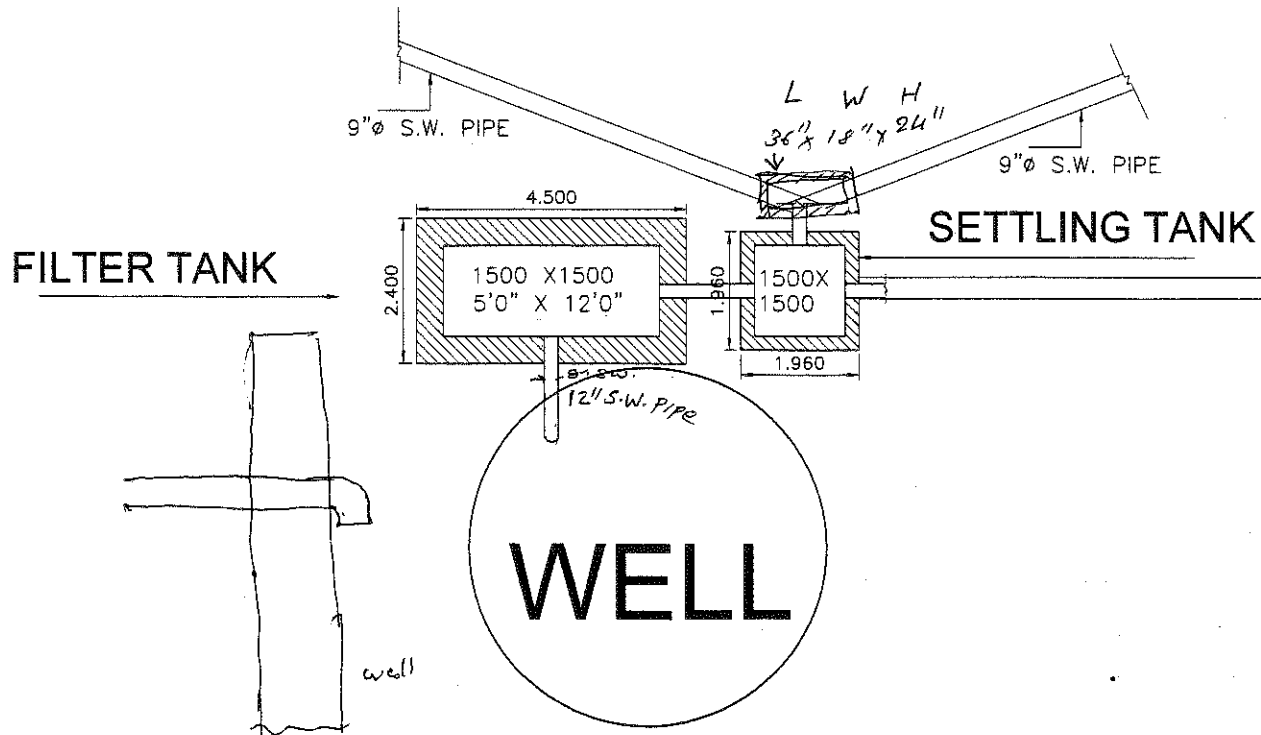
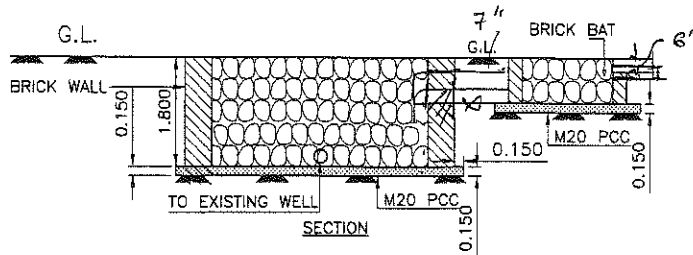
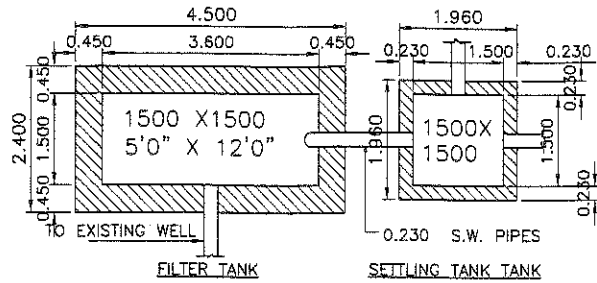
Further this water if necessary will be treated with filtration techniques for secondary use to the building under reference.

Thank you for your co-operation & look forward for further association with you in future.

Yours truly,  
For SJS Enterprises

*Phane*  
(Partner)

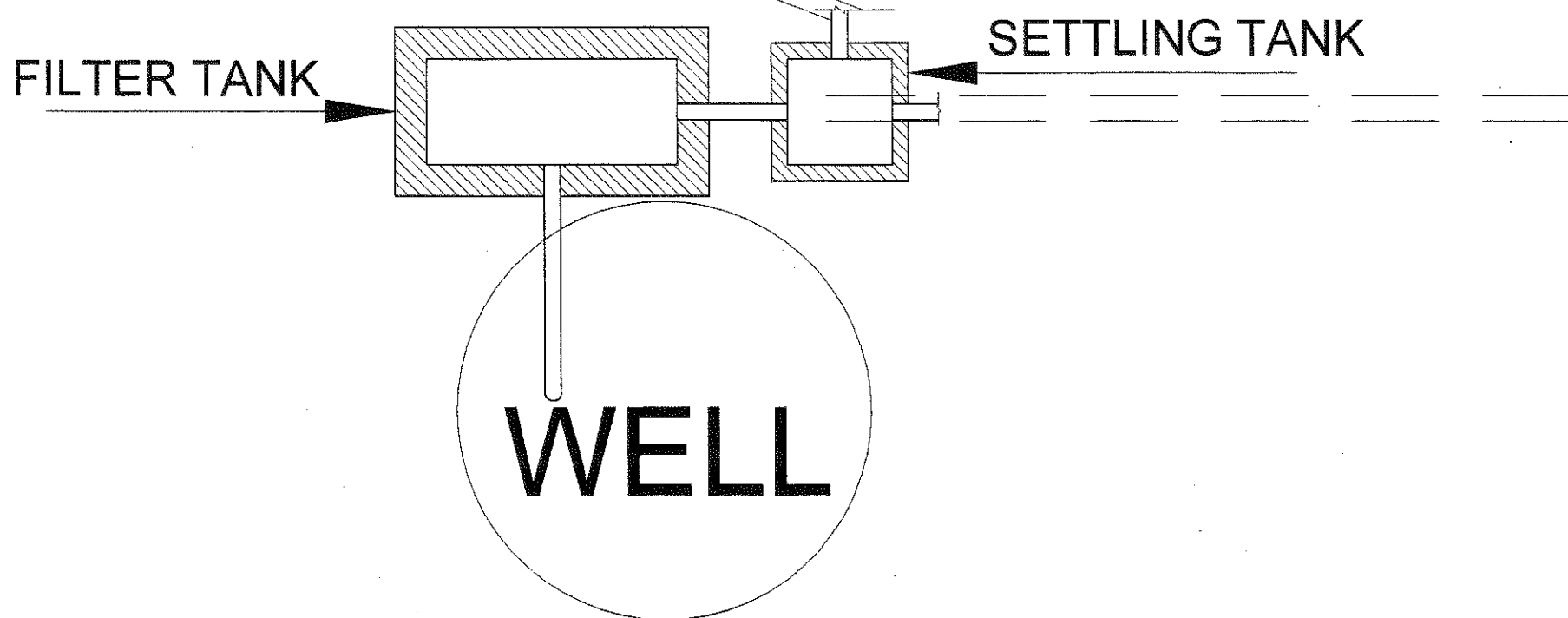
*This is copy.  
Original sent to the Vaidya by Council  
on 27-7-09. J. M. S.  
27/7/09*



<b>V.S.VAIDYA &amp; Co.</b>					
ARCHITECTS, ENGINEERS & REGD. VALUERS					
437, HIND RAJASTHAN BLDG., DADASAHEB PHALKE RD., DADAR(E)					
CONSULTANTS : SJS ENTERPRISES Swapnasafaiya CHS Room No.15 Plot No. 337 Sectoe No. 3 Charkop, Kandivali (W) Mumbai - 400 067.					
RAIN WATER HARVESTING FOR INST. OF MANAGMENT RESEARCH ON C.T.S 1344 OF VILLAGE-EKSAR, MANDPESHWAR ROAD BORIVALI (WEST)					
JOB NO.	DWG	DWG No.	SCALE	DRN BY	CHECKED BY
5071(B4)		2/2	AS SHOWN	VRUSHALI	
Z:\ARCH JOB5 IN PROGRESS\J5071(B4) BYFRANCIS RESEARCH C.T.S.NO.1344\01-04-09					

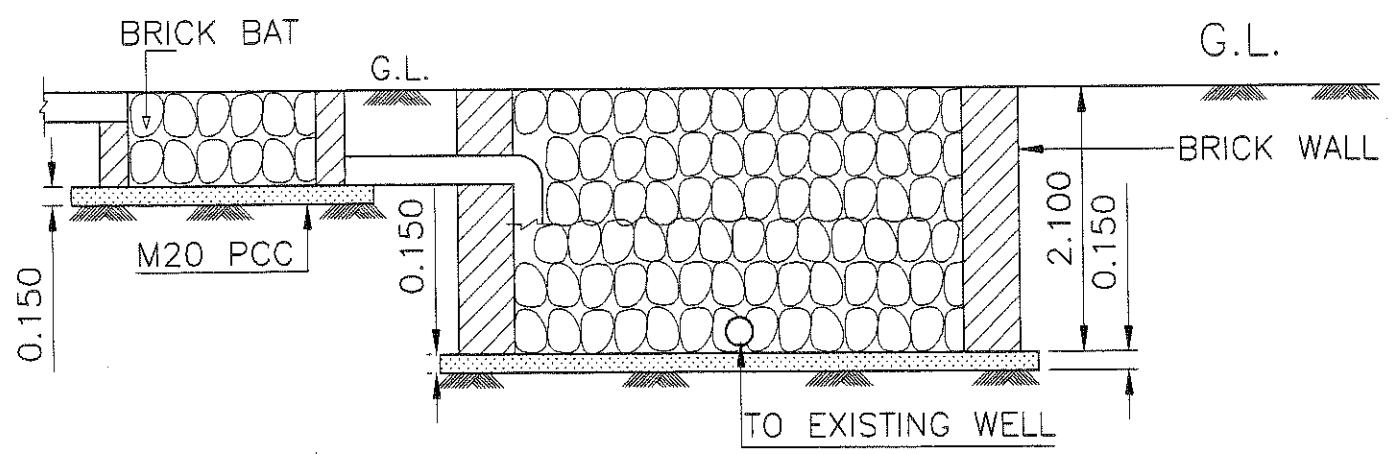
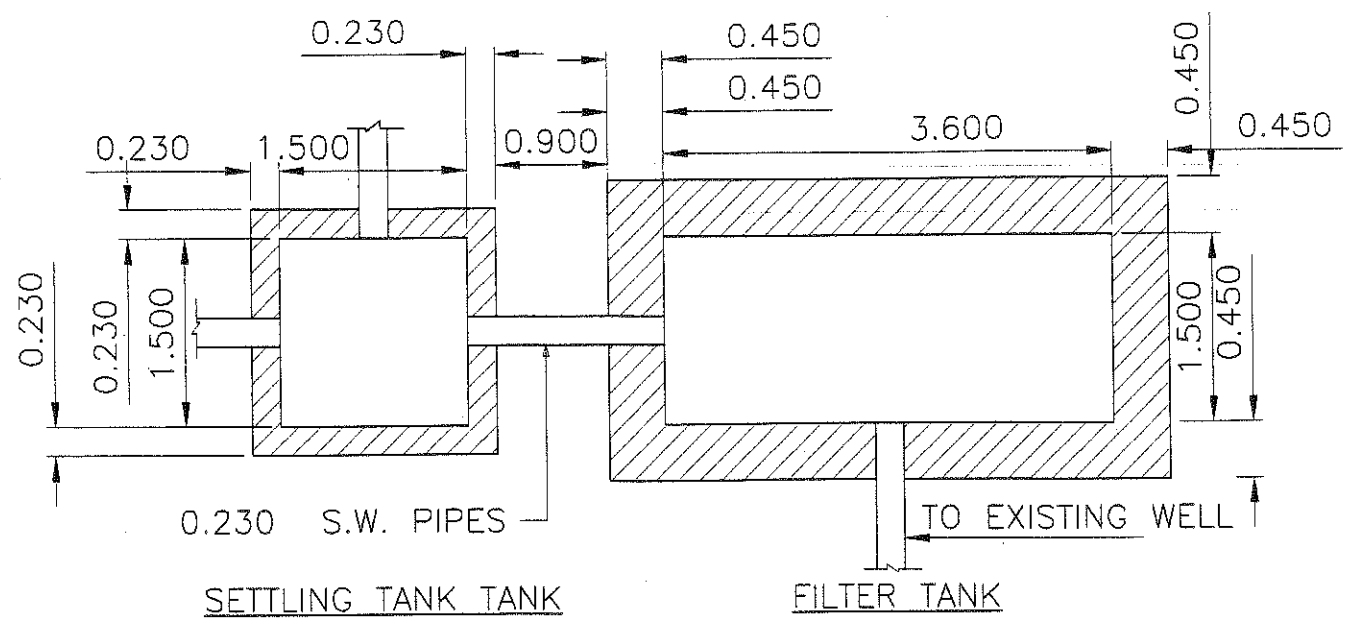
RAIN WATER HARVESTING FOR INST.  
OF MANAGMENT & RESEARCH

J5071(B3)  
15.04.09



*Handwritten notes on the right margin:*  
... of 1500m - the Vaidya of 1000 ...  
... of 1500m - the Vaidya of 1000 ...

J5071 (B3)  
15.04.09



SECTION

RAIN WATER HARVESTING FOR INST. OF  
MANAGEMENT RESEARCH



# St. Francis Institute of Management and Research

Approved by AICTE and affiliated to Mumbai University

Mt. Painsur, S.V.P. Road, Borivali (West), Mumbai - 400 103 Tel.: 2891 7089. Fax : 2890 6567  
E-mail : sfimar@rediffmail.com Website : www.sfimar.org



Date : 24/03/2009

To,  
M/s SJS Enterprises,  
Specialist in Rain Water Harvesting,  
Swapnasafaly CHS R. No.15,  
Plot No. 337, Sector 3, Charkop,  
Kandivali (W), Mumbai – 400 067.

Attn.: Mr. Sachin Khaire *9665050101*

Sub : Rain Water Harvesting system for St. Francis Institute of Management & Research complex on land bearing CTS No. 1344, CTS No. 1344, Village Eksar, Tal. Borivali (W).

Dear Sir,

We refer to the discussion we had with your Mr. Sachin Khaire for discussing the Water Harvesting system in our complex.

We are pleased to appoint you as consultants for Rain Water Harvesting scheme at our premises.

We now request you to provide us with technical details for carrying out the work.

As discussed, we shall carry out the work under your supervision & directions and you will submit your completion certificate to Ex. Engineer, Building proposals (R) w subs, on completion of the Rain Water Harvesting scheme.

Kindly let us know your professional fees.

Thanking you,

Yours faithfully,

*Bro. Alphonse*

Bro. Alphonse Nesamony  
Chairman

C.C.Arch. Mr. V. S. Vaidya

## *E) Waste Management*





# St. Francis Institute of Management & Research (SFIMAR)

## Waste Management



## Shredder Machine for Garden Waste Management



**Compost Pit for Canteen Waste and Garden Waste Management**



# St. Francis Institute of Management & Research (SFIMAR)

## Paper-free Initiative: Online Exam Portal

The screenshot shows the 'Online Exams' listing page. The left sidebar contains navigation options: Dashboard, Student Registration, Employee Attendance, Library, E Library, Grievance, and Online Exam (highlighted). The main content area has a search bar with filters for Exam Group, Exam Type, Exam Name, Exam Status, Session, Start On, and End On. Below the search bar is a table listing exams with columns: Exam Name, Exam Status, Start Date, End Date, Total Marks In Each Paper, Passing Marks In Each Paper, and Positive Marks/Question. The table shows 248 total records found. There are 'Add New', 'Export', and 'Export +' buttons. The user is logged in as Pravin Khot (Employee).

The screenshot shows the 'Form' page for creating or editing an exam. The form is divided into sections: General and Paper Options (Each). The General section includes fields for Exam Group, Name, No. Of Papers, Start On, End On, Show Result On, Paper Type, Status, Options Serial No, Exam Type, and Rules. The Paper Options (Each) section includes fields for Questions, Total Marks, Passing Marks, Positive Marks/Questions, Negative Marks/Questions, and Duration(Minutes). There are 'Save' and 'Reset' buttons at the bottom. The user is logged in as Pravin Khot (Employee).

check - pravin@fimar.org - St F... x Online Exams - IPW Campus ERP x

Not secure | 192.168.1.3/OnlineExam/OnlineExams

Pravin Khos (Employee)

Online Exams

**Listing**

Add New +

Export - Export +

Page 1 of 25 | View 10 records | Total records found 248

Exam Name	Exam Status	Start Date	End Date	Total Marks In Each Paper	Passing Marks In Each Paper	Positive Marks/Question
<input type="checkbox"/> Pgdm finance	Active	22/Apr/2016	26/Apr/2016	4	2	0.5
<input type="checkbox"/> pgdm finance	Active	22/Apr/2016	28/Apr/2016	100	50	
<input type="checkbox"/> Managerial Economics	Active	24/Aug/2016	24/Aug/2016	100	50	
<input type="checkbox"/> MMS II Semester III Marketing Aug 2016	Inactive	22/Aug/2016	23/Aug/2016	15	7	
<input type="checkbox"/> Managerial Economics - PGDM - TRIM - 1	Inactive	30/Aug/2016	30/Aug/2016	100	50	
<input type="checkbox"/> Managerial Economics - PGDM - TRIM - 1 - 16-09-16	Inactive	16/Sep/2016	17/Sep/2016	90	45	1
<input type="checkbox"/> Managerial Economics - PGDM - TRIM - 1 - 02-09-16	Inactive	02/Sep/2016	02/Sep/2016	100	50	
<input type="checkbox"/> Managerial Economics - PGDM - TRIM - 1 - 17-09-16	Inactive	17/Sep/2016	17/Sep/2016	90	45	1

Show all

Type here to search

14:48 18-08-2021

### Paper-free initiative: Online Feedback Mechanism

erp.fimar.org/FeedbackOnFaculty/FeedbackQuestionEntry

Prakash Lalwani (Admin)

Feedback On Faculty - Feedback Question Entry - Help

Feedback Question Entry

Search

Academic Session Name Publish From

Publish Up To

Search Reset

**Listing**

Add New +

Report + Export - Export +

Page 1 of 7 | View 10 records | Total records found 67

12:18 PM 8/21/2021

erpafimar.org/FeedbackOnFaculty/FeedbackQuestionEntry

Prakash Lalwani (Admin)

### Listing

Add New +

Report + Export + Export +

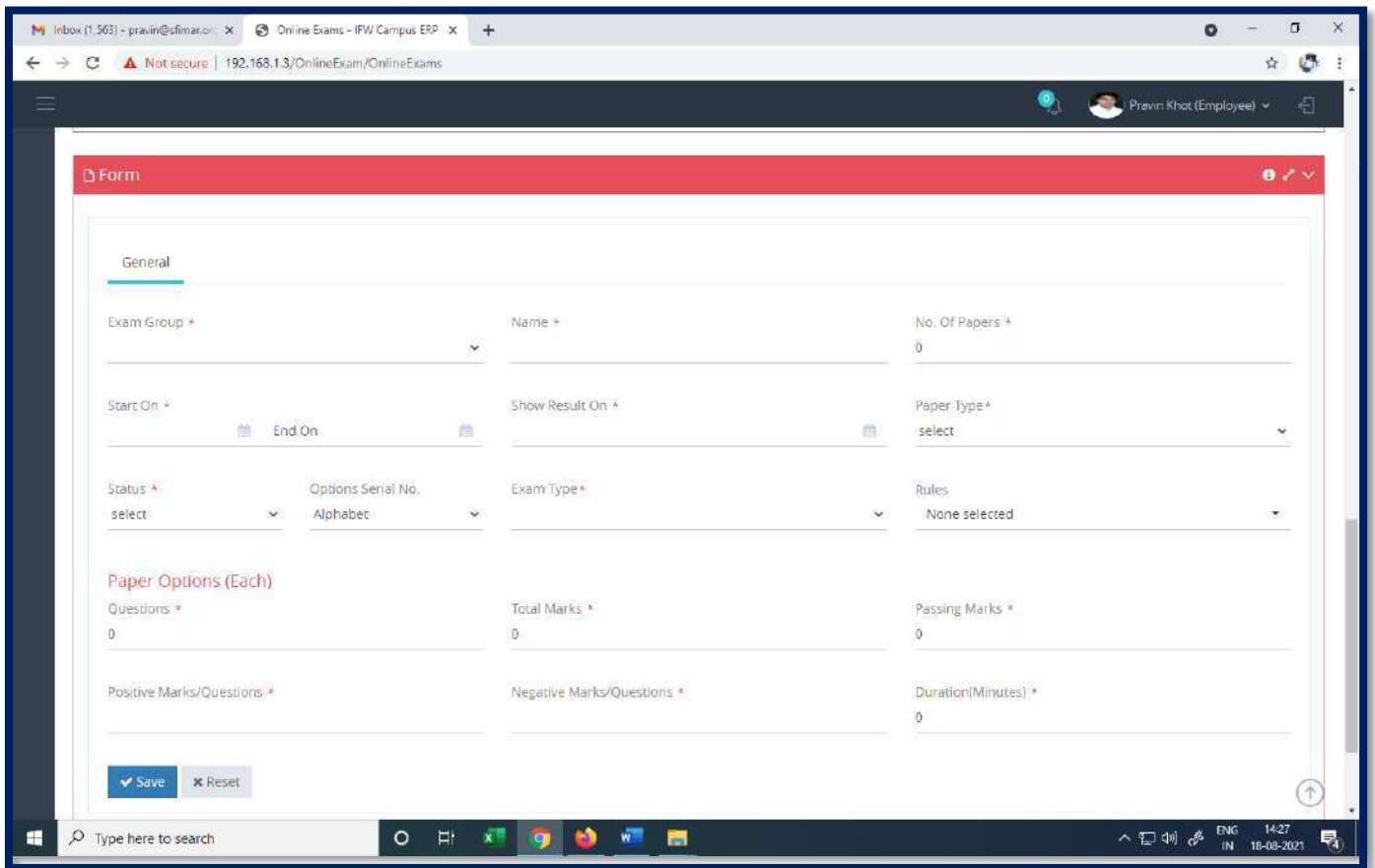
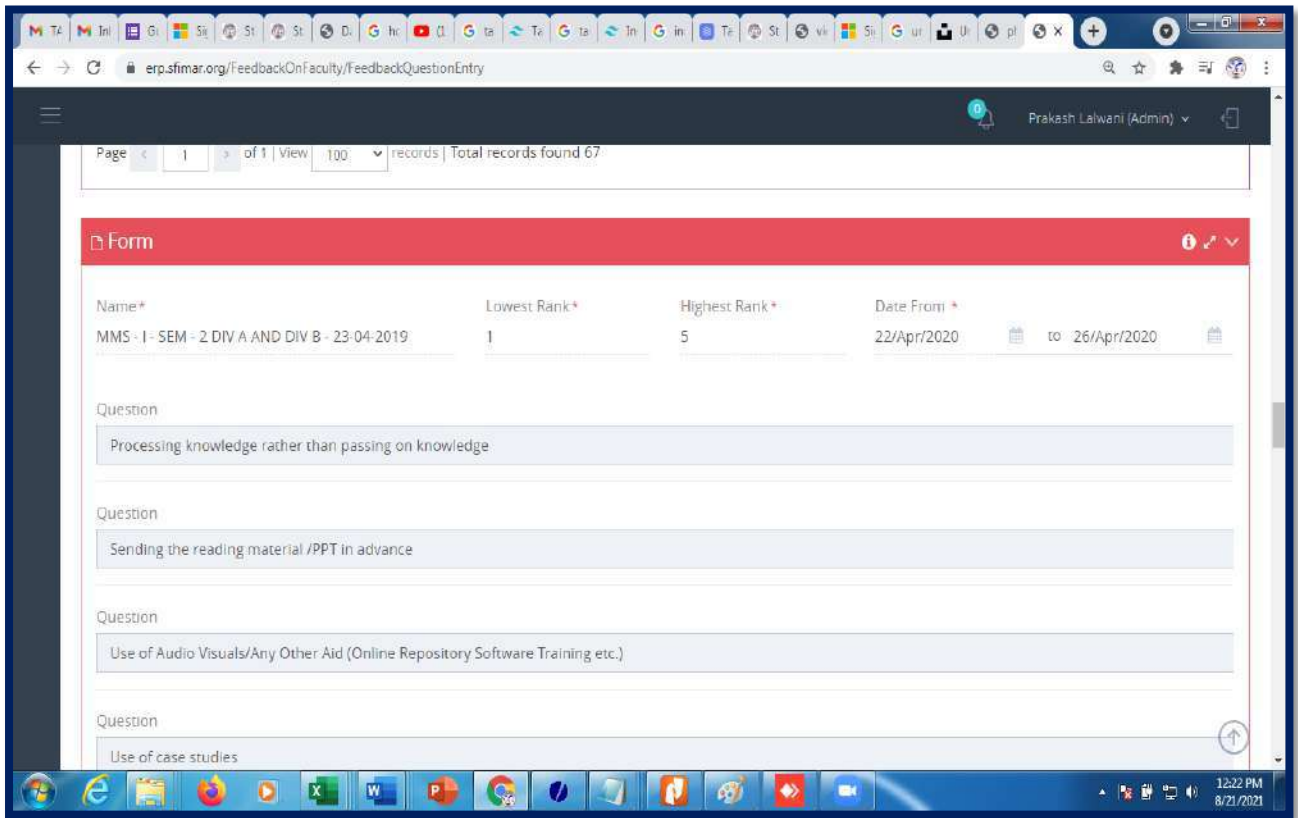
Page 1 of 7 | View 10 records | Total records found 67

Academic Session	Name	Publish From	Publish Up To	Delete	
<input type="checkbox"/>	2015-2016	Online Feedback for PGDM	06/Apr/2016	16/Apr/2016	
<input type="checkbox"/>	2016-2017	Part Time - MFM / MMM	09/Aug/2016	03/Sep/2016	
<input type="checkbox"/>	2016-2017	Part Time - MFM / MMM - Sem -1 16-09-2018	15/Sep/2016	17/Sep/2016	
<input type="checkbox"/>	2016-2017	PGDM - (Batch 2015 and 2016) - TRIM 1 and 4 - 29-09-2016	29/Sep/2016	29/Sep/2016	
<input type="checkbox"/>	2016-2017	MMS - II - Sem - 3 - HR	21/Oct/2016	02/Nov/2016	
<input type="checkbox"/>	2016-2017	MMS - II - Sem - 3 - Marketing	15/Oct/2016	02/Nov/2016	
<input type="checkbox"/>	2016-2017	MMS - II - Sem - 3 - Finance	18/Oct/2016	02/Nov/2016	

erpafimar.org/FeedbackOnFaculty/FeedbackQuestionEntry

Prakash Lalwani (Admin)

<input type="checkbox"/>	2019-2020	PGDM- Trim - 5 (2018 - 2020) Business Data Analytics - Dr. Kavitha Venktachari - 28-11-2019	28/Nov/2019	29/Nov/2019	
<input type="checkbox"/>	2019-2020	MMS- I - SEM - 1 DIV A AND DIV B - 07-12-2019	07/Dec/2019	10/Dec/2019	
<input type="checkbox"/>	2019-2020	PGDM - Trim - 2 (2019-21) AND Trim - 5 (2018-20)-09-12-2019	09/Dec/2019	12/Dec/2019	
<input type="checkbox"/>	2019-2020	Part Time - MFM / MMM - III Yr SEM - II - 31-01-2020	28/Jan/2020	02/Feb/2020	
<input type="checkbox"/>	2019-2020	Part Time - MFM / MMM - I Yr - SEM II and II Yr - SEM II - 21-02-2020	20/Feb/2020	22/Feb/2020	
<input type="checkbox"/>	2020-2021	PGDM - Trim - 3 (2019-21) and Trim VI (2018-20) -14-03-2020	14/Mar/2020	12/May/2020	
<input type="checkbox"/>	2020-2021	MMS - I - SEM - 2 DIV A AND DIV B - 23-04-2019	22/Apr/2020	26/Apr/2020	
<input type="checkbox"/>	2020-2021	MMS - II - SEN - IV - Spec. FIN/MKT/HR/IT/OPR - 28-04-2020	27/Apr/2020	03/May/2020	
<input type="checkbox"/>	2020-2021	MMS - I - SEM - 2 DIV A AND DIV B - TISS - YLPS 27-05-2020	26/May/2020	28/May/2020	
<input type="checkbox"/>	2020-2021	Part Time - MFM / MMM - II Yr SEM - I and III Yr SEM - I (19-09-20)	12/Sep/2020	22/Sep/2020	
<input type="checkbox"/>	2020-2021	PGDM - Trim - IV (2019-21) -12-10-2020	12/Oct/2020	19/Oct/2020	





## CMC: Internship at PrintStop

1 message

**SFIMAR Placements** <placements@sfimar.org>

Sat, Aug 14, 2021 at 1:25 PM

To: govind33923912@gmail.com, Akshay Junghare <junghareakshay83@gmail.com>, 22allenjoedsouza@gmail.com, anoopsivan.888@gmail.com, sankheapurva2@gmail.com, 13vijayrai@gmail.com, Beastlegs557@gmail.com, ethanfer13@gmail.com, avipatelap642@gmail.com, ghadiali.insii@gmail.com, JAY NATH <jaynath609@gmail.com>, Kareena Kadir Seth <kareenaseth99@gmail.com>, shethm2@gmail.com, Rashmi Gowda <rashmigowda118rg@gmail.com>, Reuben Rodrigues <reubenrodrigues777@gmail.com>, Rikita Shetty <Rikitabalashetty@gmail.com>, Rishabh Rakesh <rishabhrakesh74@gmail.com>, ruchakeluskar8664@gmail.com, Saloni Pawar <sp7154771@gmail.com>, davesamrita@gmail.com, peyyetisayli@gmail.com, 201324sjm@gmail.com, Stessy Fernandes <stessy198@gmail.com>, sumedh shinde <sumedhshinde18@gmail.com>, Utkarsha Marathe <utkarsshamarathe98@gmail.com>, sumeet bhosale <sumeetbhosale0506@gmail.com>, Vikaspurohit88823@gmail.com, Titus Chacko <tituschacko70@gmail.com>, sakpal.prachita@gmail.com, kunaldarak@gmail.com, anjalinair2613@gmail.com, allendsilva17@gmail.com, priyalbole3@gmail.com, yashdevaliya4@gmail.com, koulmayur@gmail.com, vencycrasto123@gmail.com, shreyasrao24@gmail.com, liginsaji1998@gmail.com, smit.miranda24@gmail.com, atharvsakre02@gmail.com, parththarwal98@gmail.com, Samikshavedak2016@gmail.com, abhishek1996kadbane@gmail.com, annettedias15@gmail.com, clavinsteveviegas1995@gmail.com, khattrisagarashwin@gmail.com, devadiga.sowmya@yahoo.com, parthd0369@gmail.com, ron10caj1999@gmail.com, george.poulose021@gmail.com, Yadavangy@gmail.com, Sadanandchavan2801@yahoo.com, sahillopez05@gmail.com, markcarvalho97@gmail.com, jamesjoyal77@gmail.com, snowiltusciano1@gmail.com, anishgeorge1997@gmail.com, Priyankakore29@gmail.com, Menonamey007@gmail.com, cristeenapaul48@gmail.com, kiran.auti1@gmail.com, dcostafranklyn34@gmail.com, jay.90tawde@gmail.com, priscilladurai503@gmail.com  
Cc: Jestin Johny <jestin@sfimar.org>, Sanchayita Banerjee <sanchayita.banerjee@sfimar.org>, simeon simon <simeon@sfimar.org>, Sulbha Raorane <sulbha@sfimar.org>, namrata acharya <namrata@sfimar.org>, G Ramesh <gramesh@sfimar.org>, Jackson John <jackson@sfimar.org>

Dear students

Kindly go through the below mail, if any one is interested they can apply on the below link till today 14/8/2021 till 5.00 p.m.

<https://forms.gle/Fd5nEEEO5gHqUxei6>

**Note : Students will not be given attendance for the lectures as it is mentioned in their mail that they are flexible with the timings both for part timers and full timers. So if you can adjust lectures and internship then you can register.**

Regards,

Shakuntala Poojary  
Sr. Executive  
Corporate Relations & Placements  
Direct : 022 28902202, 9969969683

---

**St. Francis Institute of Management & Research (SFIMAR)**

*"A" Grade by NAAC & ISO 9001-2015 Certified Institute*

Gate No. 5, Mt. Poinsur, Near Bhagwati Hospital, S.V. P. Road, Borivali (W), Mumbai-400 103.

**SFIMAR- 'Enlightening Minds, Defining Leaders'**

**THINK BEFORE YOU PRINT: Please consider the environment before printing this mail.**

Dear Team,

Greetings from PrintStop.

Would like to check if students will be **available to do a 6 months Market Research Internship with us.**

About us:

Printstop's mission is to transform large enterprises' procurement processes which lead to happier and efficient work places. Our solutions digitally transform the complex, manually intensive processes for large enterprises. We have unique solutions for Administration, Marketing, HR and Procurement departments. We work with 100+ large customers like Deloitte, Capgemini, HDFC Ergo, Bajaj Allianz, Yes Bank, Siemens, Xerox and several others. We are a 14 year old boot-strapped company, profitable and growing year on year. If you love working on transforming processes for large enterprises, then this is the position for you.

**Selected intern's day-to-day responsibilities include:**

1. Work on reporting to the CMO & CEO
2. Research about the various companies and CXO profiles via LinkedIn/news articles and build a database with rich and relevant information
3. This data will be used for multiple marketing and lead generation activities

**Work Days & Timings: 6 days working however we are flexible with the timings both for part timers and full timers.**

**Stipend for full time intern is Rs. 7000/- per month and for part time intern it will be Rs. 3500/- per month. Selected intern can work remotely however he/she needs to have his/her own system.**

Company website: <https://pspro.co.in/>

Awaiting your reply.



**Manager - HR**

PrintStop India Pvt. Ltd.

[Enterprise Solutions](#) | [SME Store Front](#)

Digitising the order to delivery workflow for enterprises.





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## MMS Semester II GD

1 message

---

**MMS SFIMAR** <mms@sfimar.org>

Tue, Aug 17, 2021 at 10:50 AM

To: Sasmita Singh <sasmita@sfimar.org>, Dipaali Pulekar <dipaali@sfimar.org>, Kiran Rodrigues <kiran@sfimar.org>, simmi prasad <simmi@sfimar.org>

Cc: Sanchayita Banerjee <sanchayita.banerjee@sfimar.org>

Dear Sir/Madam,

You are required to submit the MMS Semester II GD marks alongwith GD report in the attached format at the end of the semester.

Thanks & Regards,  
Bloswita

--

**Dr G Ramesh**  
**Professor and Head- MMS Programme**

**St Francis Institute of Management and Research(SFIMAR)**

*"Enlightening Minds,Defining Leaders"*

**"A" Grade by NAAC & ISO 9001-2015 Certified Institute**

**Gate No.5, Mt.Poinsur, SVP Road,**

**Borivali West, Mumbai-400103**

**Tel: 022-28917089/28929156/28958403**

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 **GD Format.xlsx**  
10K

## *F) Energy Conservation*



# St. Francis Institute of Management & Research (SFIMAR)

## Energy Conservation



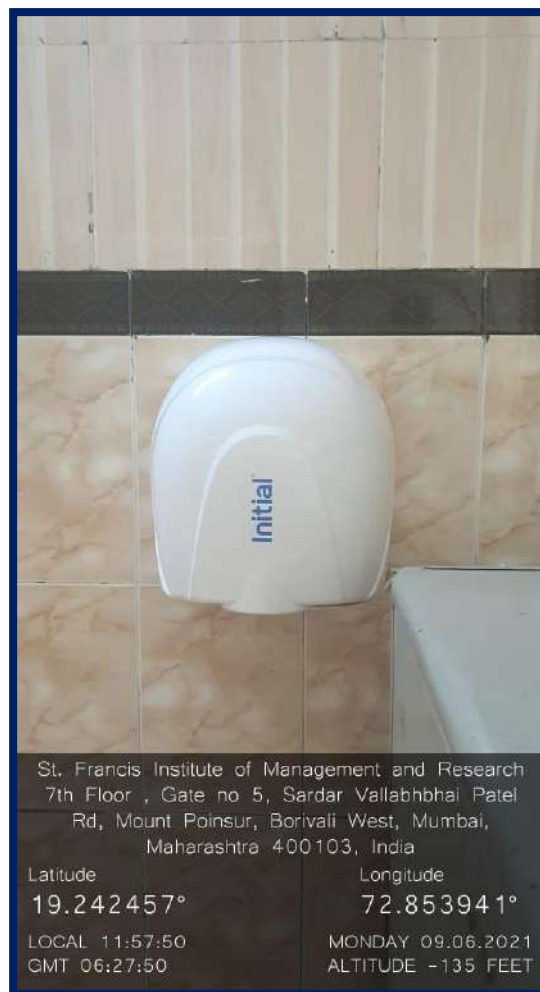
## LED Bulbs for Energy Conservation



### **Power Saving Inverter AC for Energy Conservation**

SFIMAR uses energy-efficient appliances like Inverter AC, sensor-based hand drying machines, and LED lights to encourage and practice eco-friendly measures. For example, the Institute has recently installed, on a trial basis, sensor-based lights in the men's washroom to reduce electricity consumption. In addition, students are advised to keep various gadgets in switched-off or sleep mode when not in use through posters displayed on campus. Thus, it promotes energy conservation, generates awareness and sensitivity towards the ecology, and mold responsible citizens of a sustainable future.

**Energy-saving Star-rated Air Conditioner and Sensor-based Hand Dryer**



# TAX INVOICE

## MALAIKA APPLIANCES LIMITED

SH. NO 1&2, GULMOHAR APTS., SADA VIJAY NAGAR,  
RAM KOVAR THAKUR ROAD, DAHISAR (E).  
PH: 28280224, 9220987634  
customercare@malaikaappliances.com

Voucher No. : SLS1717565  
Invoice No. : 1320170000000158  
Order No. : ORD1712579  
Date : 19/09/2017

Sales Exec. : KRISHNA POOJARI  
Party Type : CHEQUE  
Branch : DSR  
Fin. Code :

State Code : 27 State : MAHARASHTRA  
GSTIN : 27AABCM4891M1ZX

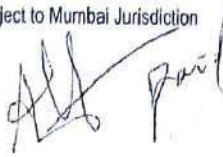
Customer Details :	Delivery Details :
ST FRANCIS INSTITUTE OF MANAGEMENT & RESEARCH (DSST0003) MT POINSUR SVP ROAD BORIVALI WEST  Pin : 400103  Phone : 28958403 /8779154634 / GSTIN : 27AAATS1005K1ZP State Code : 27 State : MAHARASHTRA	....Same As Billing Address....

Model Code	HSN / SAC Code	Quantity	Rate (INR)	CGST	SGST	IGST	Amount (INR)
ASGA24JCC-ID	8415	4	54,296.88	14.0%	14.0%		2,78,000.00
Description : OGENERAL INVERTER SPLIT AC - 2				30,406.26	30,406.26		
Chasis No. : E022174 , E022478 , E022525 , E022542							
ASGA24JCC-OD	8415	4	0.00	14.0%	14.0%		0.00
Description : OGENERAL INVERTER SPLIT AC - 2				0.00	0.00		
Chasis No. : E022013 , E022209 , E022598 , E022795							
AXGT24FHTA	8415	4	32,500.00	14.0%	14.0%		1,66,400.00
Description : OGENERAL WINDOW AC - 2 TON 3ST				18,200.00	18,200.00		
Chasis No. : T0023681 , T0023705 , T0023934 , T0024362							
Payment Details : BNR1713211 14/09/2017 751666			Rs. 4,44,400.00				

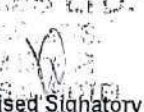
Total (INR) : 48,606.26 48,606.26 4,44,400.00

**Rupees Four Lakhs Fourty Four Thousand Four Hundred Only**

1). Goods once sold /ordered cannot be cancelled /exchanged. 2). Guarantee/Warranty /Services is provided by manufacturers only. 3). Delivery subject to availability of stock 4). cheque /DD / Credit card accepted subject to realization. 5). Refund of credit card payments to be made to the respective Banks only. 6). Refund if any will be made by account payees cheque only. 7). Air conditioner Installation will be charged extra. 8). Payment must be made by Account Payee Cheque / Demand draft/NEFT/RTGS in the name of company. 9). If payment not made on receipt of this bill interest @24% p.a will be charged on the invoice amount. 10). Discrepancies if any must be brought to us in writing within 3 days of receipt of goods. 11). All disputes will be subject to Mumbai Jurisdiction



Received the goods in good condition & order.

**For MALAIKA APPLIANCES LIMITED**  
 SHOP NO. 1 & 2, GULMOHAR APTS.,  
 SADA VIJAY NAGAR,  
 THAKUR ROAD, NR. SAHIBRAO WADIA  
 MISQUITA NAGAR, CORNER DAHISAR.  


Original for Receiptent	Duplicate for Supplier / Transporter	Triuplicate for Supplier
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## TAX INVOICE

### MALAIKA APPLIANCES LIMITED

SH. NO 1&2, GULMOHAR APTS., SADA VIJAY NAGAR,  
RAM KUVAR THAKUR ROAD, DAHISAR (E).  
PH: 28280224, 9220987634  
customercare@malaikaappliances.com

State Code : 27                      State : MAHARASHTRA  
GSTIN : 27AABCM4891M1ZX

Voucher No. : SLS1909378  
Invoice No. : 333/DSR  
Order No. : ORD1907256  
Date : 22/08/2019

Sales Exec. : SUDARSHAN CHANDAN  
Party Type : CHEQUE  
Branch : DSR  
Fin. Code :  
Tempo No. : TEMPO

Customer Details :	Delivery Details :
ST FRANCIS INSTITUTE OF MANAGEMENT & RESEARCH (DSST0003) MT POINSUR SVP ROAD BORIVALI WEST  Pin : 400103  Phone : 28958403 /8779154634/ State : 27 / MAHARASHTRA                      GSTIN : 27AAATS1005K1ZP	....Same As Billing Address....

Model Code	HSN / SAC Code	Quantity	Rate (INR)	CGST	SGST	IGST	Amount (INR)
ASGA22FTTC-ID	8415	10	46,875.00	14.0%	14.0%		6,00,000.00
<b>Description :</b> OGENERAL AC SPLIT 1.8 TON				65,625.00	65,625.00		
<b>Chasis No. :</b> 008667, 008743, 008744, T008663, T008668, T008669, T008670, T008672, T008742, T009726							
ASGA22FTTC-OD	8415	10	0.00	14.0%	14.0%		0.00
<b>Description :</b> OGENERAL AC SPLIT 1.8 TON				0.00	0.00		
<b>Chasis No. :</b> T009063, T009064, T009705, T009706, T009707, T009708, T009709, T009749, T009750, T009751							
AXGT24FHTB	8415	6	33,593.75	14.0%	14.0%		2,58,000.00
<b>Description :</b> OGENERAL WINDOW AC - 2 TON 3ST				28,218.75	28,218.75		
<b>Chasis No. :</b> T000221, T000746, T000747, T000776, T001198, T002299							
<b>Total (Qty.) :</b>		26	<b>Total (INR) :</b>		93,843.75	93,843.75	8,58,000.00

**Rupees Eight Lakhs Fifty Eight Thousand Only**

1). Goods once sold /ordered cannot be cancelled /exchanged. 2). Guarantee/Warranty /Services is provided by manufacturers only. 3). Delivery subject to availability of stock 4). cheque /DD / Credit card accepted subject to realization. 5). Refund of credit card payments to be made to the respective Banks only. 6). Refund if any will be made by account payees cheque only. 7). Air conditioner installation will be charged extra. 8). Payment must be made by Account Payee Cheque / Demand draft/NEFT/RTGS in the name of company. 9). If payment not made on receipt of this bill interest @24% p.a will be charged on the invoice amount. 10). Discrepancies if any must be brought to us in writing within 3 days of receipt of goods. 11). All disputes will be subject to Mumbai Jurisdiction


  
 For MALAIKA APPLIANCES LIMITED  
 Authorised Signatory

Received the goods in good condition & order.

Original for Receipt	Duplicate for Supplier / Transporter	Triplicate for Supplier
----------------------	--------------------------------------	-------------------------

# TAX INVOICE

Rentokil  
Initial

**ORIGINAL FOR RECIPIENT**

**Rentokil Initial Hygiene India Pvt. Ltd**  
 Plot no. N-4, Cama Ind Estate, Walbhat Road,  
 Goregaon East, Greater Mumbai (M Corp)  
 GOREGAON, 400063  
 Maharashtra, India  
 State: Maharashtra, State Code: 27  
 GSTIN/UIN/GID: 27AAICR6830J1Z0  
 CIN: U74999MH2017FTC303214  
 Tel: 022-40620531  
 E-mail: rih.accounts@rentokil-initial.com

**Invoice Date:** 31-Aug-2019  
**Invoice No.:** 101TI192006109  
**SO No.:** SO1920P012038  
**Order No.:** 21/08/19-20 /A-08  
**Order Date:** 30-Aug-2019  
**Payment Terms:** 30 Days  
**Payment Due Date :** 30-Sep-2019

**Bill To:**  
**ST. FRANCIS INSTITUTE OF MANAGEMENT & RESEARCH**  
 Gate No. 5 Mt. Poincur, S.V. P. Road, Borivali (W)  
 MUMBAI, 400103  
 State: Maharashtra, State Code: 27  
 IN/UIN/GID: 27AAATS1005K1ZP  
 PAN No.: AAATS1005K

**Ship To:**  
**ST. FRANCIS INSTITUTE OF MANAGEMENT & RESEARCH**  
 Gate No. 5 Mt. Poincur, S.V. P. Road, Borivali (W)  
 MUMBAI, 400103  
 State: Maharashtra, State Code: 27  
 GSTIN/UIN/GID: 27AAATS1005K1ZP

S.No	Description	HSN/ SAC	Qty	UOM	Unit Price	Amount	CGST		SGST/UGST		IGST	
							Rate (%)	Amt.	Rate (%)	Amt.	Rate (%)	Amt.
1	GSQ90-HAND DRYER-White	8516	8	Piece	18000.00	144000.00	9	12960.00	9	12960.00		
2	GSX-1800-HAND DRYER-White	8516	2	Piece	10400.00	20800.00	9	1872.00	9	1872.00		
3	LIQUID SOAP HAND WASH	3402	4	Litre	880.00	3520.00	9	316.80	9	316.80		
	For the Month of AUG-19											
	One Time Sale											
<b>Total</b>		<b>Rounded off (+/-)</b>		0.40	<b>168320.00</b>			<b>15148.80</b>		<b>15148.80</b>		<b>0.00</b>

**Total Invoice Value (In figure)** 198,618.00

**Total Invoice Value (In words)** INR \*\*\*\* ONE LAKH NINETY EIGHT THOUSAND SIX HUNDRED EIGHTEEN RUPEES AND ZERO PAISA ONLY

**Bank Account Details**

Banker Name: HSBC BANK A/C. MUMBAI  
 Address: 52/60, Mahatma Gandhi Road, Mumbai Mumbai - 400 001  
 MUMBAI  
 Account Number: 006-246607-001  
 IFSC Code: HSBC0400002

Nature of Transaction : Intrastate Sales Taxable

PAN: AAICR6830J

Reverse Charge not Applicable

For Rentokil Initial Hygiene India Pvt. Ltd

E.&.O.E

Electronic Reference Number

Authorized Signatory



**SATYAM ELECTRICAL & HARDWARES**  
 DEALERS IN Asian Paints, All Kind of Electrical Goods,  
 Hardware Material & Sanitary Ware  
 Shop No.3, Taty Complex, Near Church, LIC & ID Colony Junction,  
 Madhav Nagar, Madhav - 400015  
 Tel. : (0) 2894 4564 / 28959133  
 State Code - 27 GSTIN No. : 27AERP88900R1ZT  
 Tax Invoice No. : 223 Date 3-12-20  
 Dealer No. : \_\_\_\_\_

MS No. Blank Invoice of  
Sanitary & Electrical  
 S. Code: 27  
 Purchaser GST No. 27AARTL4JKZ1  
 Transport Name: ---  
 LR No.: \_\_\_\_\_ Date: \_\_\_\_\_

Qty.	Particulars	HSN CODE	Rate	5%	12%	18%	28%	Amount	
2	1" Abr-Tape	40	80			80		80	
1	Red Loose	370	350			350		350	
4	20" 20" LED Panel	270	900			900		900	
			TOTAL	9.84	430			9614	
			DIS					1050	
			TOTAL	920	364			3564	
			Tax Value	COST	TAX	SGST	CGST		
					2.9%	5%			
			Rupess: <u>Five Thousand Six</u> <u>Hundred Sixty Four only</u>	91.14	492	4%	492	12%	984
			364	33	5%	33	18%	60	
					14%	28%			
			G.TOTAL	9614					

Stamp: PAID 283 103206 Date 11-12-20

Signature: \_\_\_\_\_

**SATYAM ELECTRICAL & HARDWARES**  
 DEALERS IN Asian Paints, All Kind of Electrical Goods,  
 Hardware Material & Sanitary Ware  
 Shop No.3, Taty Complex, Near Church, LIC & ID Colony Junction,  
 Madhav Nagar, Madhav - 400015  
 Tel. : (0) 2894 4564 / 28959133  
 State Code - 27 GSTIN No. : 27AERP88900R1ZT  
 Tax Invoice No. : 208 Date 04-12-20  
 Dealer No. : \_\_\_\_\_

MS No. Blank Invoice of  
Sanitary & Electrical  
 S. Code: 27  
 Purchaser GST No. 27AABESLCKZ1  
 Transport Name: \_\_\_\_\_  
 LR No.: \_\_\_\_\_ Date: \_\_\_\_\_

Qty.	Particulars	HSN CODE	Rate	5%	12%	18%	28%	Amount	
2	4" LED Panel	50	100			100		100	
2	4" LED Panel	170	200			200		200	
1	4" LED Panel	36	36			36		36	
2	20" 20" LED Panel	37	74			74		74	
1	20" 20" LED Panel	100	100			100		100	
1	20" 20" LED Panel	10	10			10		10	
2	20" 20" LED Panel	200	400			400		400	
1	4" LED Panel	100	100			100		100	
26	4" LED Panel	50	1300			1300		1300	
6	4" LED Panel	10	60			60		60	
1	4" LED Panel	20	20			20		20	
3	20" LED Panel	150	450			450		450	
2	20" LED Panel	250	500			500		500	
3	20" LED Panel	300	900			900		900	
			TOTAL	4978	570			15168	
			DIS					1804	
			TOTAL	3445	4374			13294	
			Tax Value	COST	TAX	SGST	CGST		
					2.9%	5%			
			Rupess: <u>Five Thousand</u> <u>One Hundred Sixty</u> <u>Eight only</u>	3445	566.9	4%	566.9	12%	1017
			483	435.9	5%	435.9	18%	871	
					14%	28%			
			G.TOTAL	15168					

Stamp: PAID 283 103206 Date 11-12-20

Signature: \_\_\_\_\_

**SATYAM ELECTRICAL & HARDWARES**  
 DEALERS IN Asian Paints, All Kind of Electrical Goods,  
 Hardware Material & Sanitary Ware  
 Shop No.3, Taty Complex, Near Church, LIC & ID Colony Junction,  
 Madhav Nagar, Madhav - 400015  
 Tel. : (0) 2894 4564 / 28959133  
 State Code - 27 GSTIN No. : 27AERP88900R1ZT  
 Tax Invoice No. : 182 Date 5-12-20  
 Dealer No. : \_\_\_\_\_

MS No. Blank Invoice of  
Sanitary & Electrical  
 S. Code: 27  
 Purchaser GST No. 27MATS6KSHZ1  
 Transport Name: \_\_\_\_\_  
 LR No.: \_\_\_\_\_ Date: \_\_\_\_\_

Qty.	Particulars	HSN CODE	Rate	5%	12%	18%	28%	Amount	
2	4" LED Panel	50	100			100		100	
1	4" LED Panel	250	250			250		250	
1	4" LED Panel	60	60			60		60	
1	4" LED Panel	75	75			75		75	
5	5" LED Panel	630	3150			3150		3150	
1	20" LED Panel	300	300			300		300	
3	6" LED Panel	60	180			180		180	
3	2" LED Panel	350	1050			1050		1050	
			TOTAL	360	570			870	
			DIS					1165	
			TOTAL	324	432			754	
			Tax Value	COST	TAX	SGST	CGST		
					2.9%	5%			
			Rupess: <u>Eight Thousand</u> <u>Seven Hundred Sixty</u> <u>Four only</u>	3214	193	4%	193	12%	306
			472	509.50	5%	509.50	18%	779	
					14%	28%			
			G.TOTAL	870					

Stamp: PAID 283 103206 Date 12-12-20

Signature: \_\_\_\_\_

Green Audit Report  
St. Francis Institute of Management & Research

# Report

On

## GREEN & ENVIRONMENT AUDIT

For

**St. Francis Institute of Management & Research**  
Borivali

Prepared

By

**Senergy Consultants Pvt Ltd**  
Mumbai

**December – 2020**

*Helping You to Conserve Energy*

Green Audit Report  
St. Francis Institute of Management & Research

# Contents

<b>Sr. No</b>	<b>Description</b>	<b>Page</b>
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III	Electrical System	6
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*Helping You to Conserve Energy*

**Green Audit Report**  
**St. Francis Institute of Management & Research**

# I

## Introduction

Green & Environment Audit was undertaken at St. Francis Institute of Management & Research, Gate No. 5, Mt. Poincur, S.V.P Road, Near Bhagawati Hospital, Borivali (West) Mumbai 400103, during the month of December 2020.

The organization is very keen to promote green culture wherever possible, as a commitment towards better environment and conservation of energy. A lot of efforts have already been put up to bring down the carbon footprint. To further optimize consumption and identify saving opportunities, M/s Senergy Consultants was assigned to carry out Green & Environment Audit of the premises.

This Audit Report presents the analysis of the data collected, observations made at the facility and is governed by the objectives, scope of work, methodology etc. discussed in the ensuing paragraphs.

### **Team:**

The team members of the audit study.

- Mr. Ravindra Datar
- Mr. Umesh Phatakare

### **Acknowledgment:**

We wish to express our gratitude towards Chairman Bro. Alphonse Nesamony and Director Dr. Henry Babu for having given us the opportunity for conducting the study and the support provided during the study.

We are also thankful to Mr Justin Johny and Mr Sabu Vallikappil for extending the necessary help and co-operation from their side.

*Helping You to Conserve Energy*

## **II**

# **Executive Summary**

The premises were evaluated against the various criteria laid down by the National Assessment and Accreditation Council (NAAC).

The major observations are

1. Air Quality & Ventilation
  - a. The air ventilation is adequate.
  - b. The campus is well covered with green plants to improve air quality.
  
2. Water Quality & Conservation
  - a. The water supplied by the Municipal Corporation is used for drinking after purification; which is a common practice in and around Mumbai & Navi Mumbai.
  - b. A borewell water is used for other applications like toilets flushing, washing of utensils, etc.
  - c. Water fountains / coolers are provided at convenient locations.
  - d. The various water conservation measures are initiated; The water consumption is generally within the norms.
  
3. Waste Management
  - a. The generation of waste is minimized through use of electronic communication and effective water management system.
  - b. The waste water is disposed of through common drainage system, which is usual practice in Mumbai.
  - c. The solid waste is segregated; while organic waste is converted in to manure in a composting pit, the non-organic waste is disposed through common system.
  
4. Infrastructure usage
  - a. Movement on-campus is distributed with multiple entrances as well as staircases.
  - b. There is limited parking space for vehicles/four wheelers due to space constraints. Nonetheless, parking space has been provided for Trustees & HODs. Almost all the students and many of the faculty members avail public transport system which is very convenient due to proximity to railway station and bus services.
  - c. There are adequate fire extinguishers located at key areas. The college has initiated appropriate measures to meet the safety requirement.
  - d. The draining system for washrooms is efficient and effective.
  - e. No seepages were observed in the building premises.

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**Green Audit Report**  
**St. Francis Institute of Management & Research**

5. Green IT culture
  - a. Energy efficient computers and laptops have been procured.
  - b. In most of the cases, the computers are switched off, when not in use.
  - c. Electronic communication is encouraged to minimize usage of papers.
  - d. Most of the papers are reused for doubled sided printing.

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Green Audit Report  
St. Francis Institute of Management & Research

## III

# Electrical System

**Gadget List:****Lamps**

Location	Type of Light	Rating (W)	No. of Lights
Ground Floor	TFL	36	178
	PL	36	126
	CFL	18	18
	LED	30	40
First Floor	TFL	36	82
	PL	36	72
	CFL	18	7
	LED	30	7
Second Floor	TFL	36	170
	PL	36	72
	CFL	18	1
Third Floor	TFL	36	226

## Abbreviations:

LED: Light Emitting Diode Lamp

CFL: Compact Florescent Lamps

TFL: Tubular Fluorescent Lamp

PL: Plug-in Lamp

**Fans**

Location	Ceiling Fan	Wall Fan	Exhaust Fan
Ground Floor	79	5	5
First Floor	51	1	5
Second Floor	56	0	3
Third Floor	80	1	2
<b>Total</b>	<b>266</b>	<b>7</b>	<b>15</b>

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Green Audit Report  
St. Francis Institute of Management & Research

**Air Conditioners:**

Sr No	Location/Department	Category	Make	Capacity (TR)
<b>Ground Floor</b>				
1	G-01 - Administration Office	Split	Carrier	1.0
2	G-01 - Administration Office	Window	Onida	1.0
3	G-01 - Administration Office	Window	O General	2.0
4	G-02 - PT / MAINT. / CMC	Split	Carrier - Duracool	2.0
5	G-02 - PT / MAINT. / CMC	Window	Carrier - Genx2	1.5
6	G-03 - Gymnasium Room	Window	Carrier - Duracool	2.0
7	G-03 - P-T New Office	Split	O General	2.0
8	G-04 - Class Room-01	Window	O General	2.0
9	G-04 - Class Room-01	Window	O General	2.0
10	G-05 - Class Room-02	Window	O General	1.5
11	G-05 - Class Room-02	Window	O General	2
12	G-06 - Reception Room	Split	Carrier - Duracool	1
13	G-07 - Visiting Faculty Room	Window	Carrier - Genx2	1.5
14	G-08 - Chairman Office	Split	Carrier - Duracool	2
15	G-09 - Library - Reading Room	Window	Carrier - Genx2	1.5
16	G-09A - Library - Journal Section	Split	Carrier - Duracool	1
17	G-09B - Library - Stack Area	Window	O General	2
18	G-09B - Library - Stack Area	Window	O General	2
19	G-10 - Xerox Room / Digital Library	Window	Onida	1
20	G-13 - Assembly Hall	Window	O General	1.5
21	G-13 - Assembly Hall	Window	O General	2
22	G-13 - Assembly Hall	Window	O General	2
23	G-13 - Assembly Hall	Window	O General	2
24	G-13 - Assembly Hall	Split	Carrier - Duracool	2
25	G-13 - Assembly Hall	Split	Carrier - Duracool	2
26	G-13 - Assembly Hall	Split	O General	2
27	G-14 - Class Room	Window	Carrier - Duracool	1.5
28	G-14 - Class Room	Window	Carrier - Duracool	2
29	G-15 - Career Management Center	Window	Carrier - Genx2	1.5
30	G-16 - Career Management Center	Window	Carrier - Estrella	1.5
31	G-17 - Career Management Center	Split	Carrier - Duracool	1
32	G-18 -	Window	Hitachi - Logicoool	1.5
<b>First Floor</b>				
33	F-101	Split	O General	2
34	F-102 - Tutorial-Discussion Room	Window	O General	2
35	F-103 - Tutorial-Discussion Room	Window	O General	2
36	F-104 - Class Room-03	Split	O General	2
37	F-104 - Class Room-03	Split	O General	2
38	F-104 - Class Room-04	Split	O General Inverter	2
39	F-105 - Computer Center-1 - Staff Room	Split	O General Inverter	2
40	F-105 - Computer Center-1 - Server Room	Split	Carrier - Duracool	2

*Helping You to Conserve Energy*



Green Audit Report  
St. Francis Institute of Management & Research

Sr No	Location/Department	Category	Make	Capacity (TR)
41	F-105 - Computer Center-1- class	Split	Carrier - Duracool	2
42	F-105 - Computer Center-1- class	Split	Carrier - Duracool	2
43	F-105 - Computer Center-1- class	Split	Hitachi - Logicool	1.5
44	F-106 - DIR Board Room	Split	Carrier - Duracool	2
45	F-106A - Director Office	Split	Carrier - Duracool	2
46	F-107 - MDP Room / Faculty Seminar Room	Split	O General	2
47	F-107 - MDP Room / Faculty Seminar Room	Split	Daikin	1.5
48	F-108 - Faculty	Split	Carrier - Duracool	2
49	F-108 - Faculty	Split	O General	2
50	F-109 - Computer Center-2	Window	Carrier - Duracool	2
<b>Second Floor</b>				
51	S-201 - Library Reading Room	Window	Carrier - Genx2	1.5
52	S-202 - Library Stock Room	Window	Carrier - Duracool	2
53	S-203 - Computer Center-3	Split	O General Inverter	2
54	S-203 - Computer Center-3	Split	O General Inverter	2
55	S-204 - Class Room-04	Split	O General Inverter	2
56	S-204 - Class Room-04	Split	O General	2
57	S-204 - Class Room-04	Split	O General Inverter	2
58	S-205 - Class Room-05	Split	O General	2
59	S-205 - Class Room-05	Split	O General	2
60	S-205 - Class Room-05	Split	O General Inverter	2
61	S-206 - PGDM Administration	Split	Carrier - Duraedge	2
62	S-207 - PGDM	Split	O General	1.5
63	S-208 - Tutorial-Discussion Room	Split	Carrier - Duracool	2
64	S-209 - Computer Center-4	Split	Carrier - Duracool	1.5
65	S-210 - Computer Center-5	Window	Carrier - Duracool	2
<b>Third Floor</b>				
66	T-301 - Auditorium	Window	Hitachi - Logicool	1.5
67	T-301 - Auditorium	Window	Hitachi - Logicool	1.5
68	T-301 - Auditorium	Split	Hitachi - Logicool	1.5
69	T-301 - Auditorium	Window	Hitachi - Logicool	1.5
70	T-301 - Auditorium	Split	Hitachi - Logicool	1.5
71	T-301 - Auditorium	Window	Hitachi - Logicool	1.5
72	T-301 - Auditorium	Split	Hitachi - Logicool	1.5
73	T-301 - Auditorium	Window	Samsung	1
74	T-301 - Auditorium	Split	Hitachi - Logicool	1.5
75	T-301 - Auditorium	Window	Hitachi - Logicool	1.5
76	T-301 - Auditorium	Split	Hitachi - Logicool	1.5
77	T-301 - Auditorium	Window	Hitachi - Logicool	1.5
78	T-301 - Auditorium	Split	Hitachi - Logicool	1.5
79	T-301 - Auditorium	Window	Hitachi - Logicool	1.5
80	T-301 - Auditorium	Split	Hitachi - Logicool	1.5
81	T-301 - Auditorium	Window	Hitachi - Logicool	1.5

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<b>Sr No</b>	<b>Location/Department</b>	<b>Category</b>	<b>Make</b>	<b>Capacity (TR)</b>
82	T-301 - Auditorium	Window	Hitachi - Logicool	1.5
83	T-301 - Auditorium	Split	Carrier - Genx2	1.5
84	T-301 - Auditorium	Split	Hitachi - Logicool	1.5
85	T-301 - Auditorium	Tower	LG	3
86	T-303 - Computer Center - 6	Window	Carrier - Genx2	1.5
87	T-304 - Class Room-05	Window	O General	1.5
88	T-304 - Class Room-05	Split	O General Inverter	2
89	T-304 - Class Room-05	Split	O General Inverter	2
90	T-305 - Faculty	Split	O General Inverter	2
91	T-305 - Faculty	Split	O General Inverter	2
92	T-305 - Faculty	Split	Carrier - Duracool	2

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## IV Environmental System

### Ventilation & Air Quality:

- The air ventilation is adequate. It is suggested to provide additional fresh air through windows, fresh air / exhaust fans, whatever is feasible.
- It has been a general practice to switch off the fans & lights in an occupied area.
- The campus is well covered with green plants to improve air quality. There are total 128 plants of different categories within the campus.



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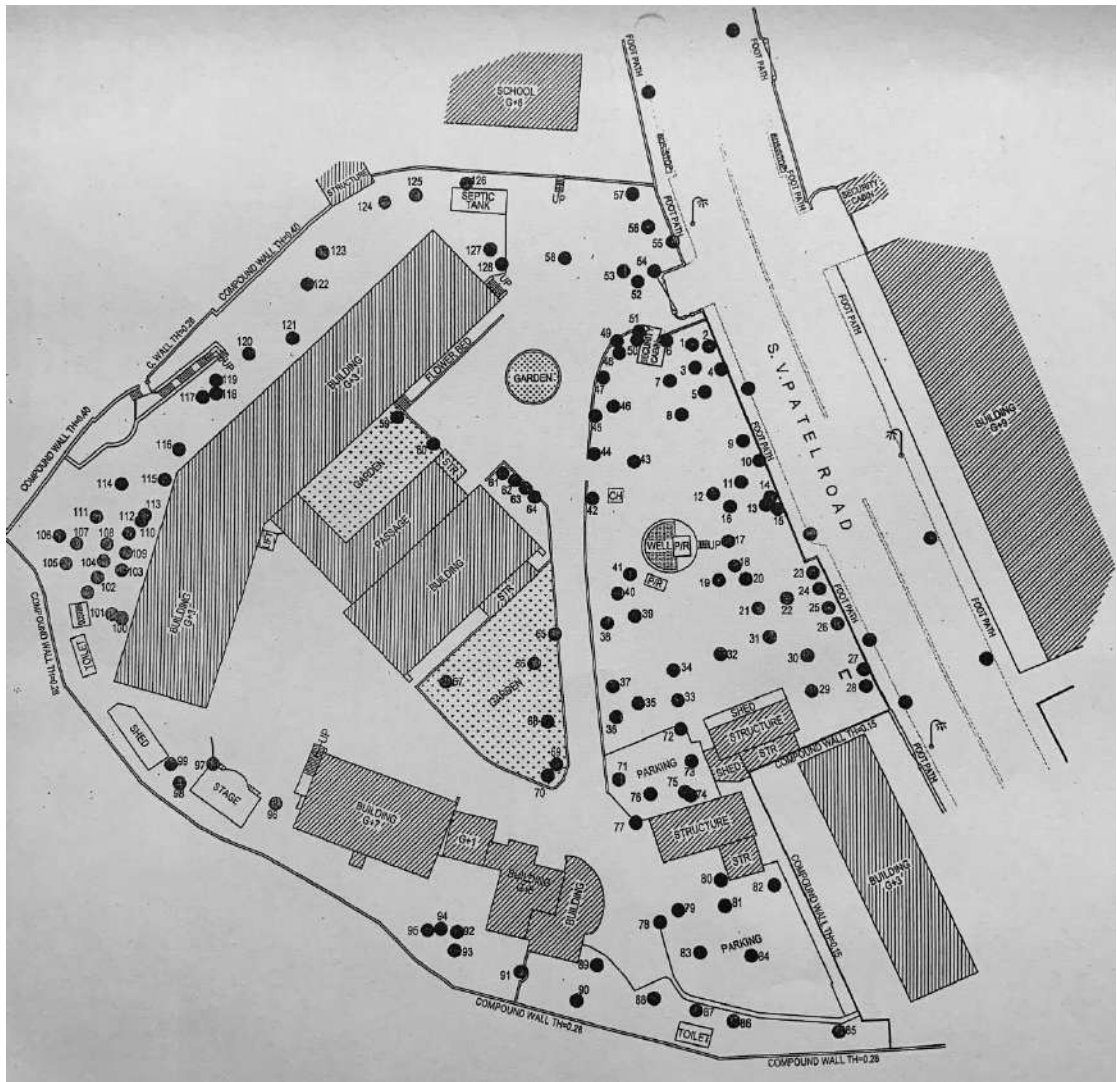
The details of green plants are as under,

TREE DETAILS STATEMENT								
TREE No.	TYPE OF TREE	DIA IN METER	TREE No.	TYPE OF TREE	DIA IN METER	TREE No.	TYPE OF TREE	DIA IN METER
1	COCO	0.28	43	COCO	0.43	85	COCO	0.35
2	JACKFRUIT	0.38	44	ASHOKA	0.44	86	SHEVAGA	0.17
3	COCO	0.36	45	ASHOKA	0.41	87	COCO	0.30
4	ASHOKA	0.28	46	COCO	0.35	88	COCO	0.32
5	COCO	0.27	47	ASHOKA	0.38	89	TAMARIN	0.52
6	COCO	0.38	48	COCO	0.48	90	COCO	0.35
7	COCO	0.25	49	ASHOKA	0.49	91	COCO	0.45
8	COCO	0.28	50	SUPARI	0.16	92	ASHOKA	0.11
9	JACKFRUIT	0.41	51	ASHOKA	0.09	93	COCO	0.32
10	JUNGLI	0.19	52	COCO	0.30	94	ASHOKA	0.07
11	COCO	0.32	53	MANGO	0.25	95	X-MAS	0.09
12	COCO	0.32	54	X-MAS	0.24	96	COCO	0.32
13	JACKFRUIT	0.32	55	NEEM	0.17	97	ASHOKA	0.13
14	ASHOKA	0.38	56	COCO	0.37	98	BADAM	0.21
15	ASHOKA	0.22	57	MANGO	0.54	99	COCO	0.38
16	COCO	0.38	58	MANGO	0.52	100	GUAVA	0.07
17	COCO	0.41	59	PALM	0.33	101	GUAVA	0.14
18	COCO	0.32	60	PALM	0.25	102	SPICES TREE	0.10
19	CHIKOO	0.48	61	ASHOKA	0.60	103	SPICES TREE	0.07
20	COCO	0.25	62	ASHOKA	0.41	104	COCO	0.36
21	COCO	0.27	63	ASHOKA	0.40	105	SPICES TREE	0.11
22	COCO	0.35	64	ASHOKA	0.48	106	MANGO	0.17
23	SITAFAL	0.16	65	MANGO	0.24	107	SPICES TREE	0.09
24	COCO	0.35	66	JACKFRUIT	0.89	108	SPICES TREE	0.07
25	AVALA	0.51	67	COCO	0.25	109	MANGO	0.16
26	COCO	0.30	68	COCO	0.33	110	MANGO	0.19
27	ASHOKA	0.13	69	CHAFI	0.16	111	SPICES TREE	0.07
28	COCO	0.32	70	COCO	0.25	112	GUAVA	0.17
29	MANGO	0.64	71	CHIKOO	0.51	113	NILGIRI	0.46
30	COCO	0.51	72	CHIKOO	0.21	114	JACKFRUIT	0.19
31	COCO	0.27	73	CHIKOO	0.22	115	NILGIRI	0.21
32	COCO	0.41	74	CHIKOO	0.45	116	GARVA	0.22
33	JACKFRUIT	0.80	75	CHIKOO	0.30	117	ASHOKA	0.09
34	COCO	0.48	76	CHIKOO	0.28	118	ASHOKA	0.06
35	CHIKOO	0.22	77	MANGO	1.53	119	ASHOKA	0.17
36	COCO	0.41	78	MANGO	0.28	120	COCO	0.32
37	CHIKOO	0.60	79	COCO	0.30	121	MANGO	0.13
38	SPICES TREE	0.10	80	JUNGLI	0.38	122	COCO	0.27
39	COCO	0.40	81	COCO	0.24	123	MANGO	0.67
40	COCO	0.38	82	COCO	0.33	124	JAMUN	0.06
41	NEEM	0.32	83	COCO	0.30	125	PALM	0.52
42	ASHOKA	0.44	84	COCO	0.28	126	JAMUN	0.35
						127	MANGO	0.21
						128	SPICES TREE	0.11

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The graphical position of the green plants is shown below,



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## V Water Management

### Consumption Pattern:

The water supplied by the municipal corporation is used only for drinking; while borewell water is used for other applications like toilets, washing of utensils and other requirements.

The incoming water from the municipal corporation is metered.



The consumption pattern was analyzed by the water bills. The details are as under.

### Municipal Water

There are three municipal water connections for St Francis Institute of Management and Research Campus. The details are as under.

Connection	Period	Days	Consumption	Amount	Cost
			KL	Rs	Rs/KL
RND0770008	13/09/19 to 13/12/19	91	665	6441	9.7
RND0770008	13/06/19 to 13/09/19	92	227	2457	10.8
RND0770008	13/03/19 to 13/06/19	92	277	2667	9.6
<u>RN@0362153</u>	13/12/19 to 13/03/20	91	986	8750	8.9
<u>RN@0362153</u>	13/09/19 to 13/12/19	91	986	8750	8.9
<u>RN@0362153</u>	13/06/19 to 13/09/19	92	998	8852	8.9
<u>RN@0362153</u>	13/03/19 to 13/06/19	92	998	8636	8.7
RND1790003	13/12/19 to 13/03/20	91	357	3169	8.9
RND1790003	13/09/19 to 13/12/19	91	355	3150	8.9
RND1790003	13/06/19 to 13/09/19	92	381	3380	8.9
RND1790003	13/03/19 to 13/06/19	92	381	3566	9.4

There are about 409 students and staff members. The specific water consumption was computed based on the number of persons and working days. The details are as under.

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Period	Days	Consumption	Specific Consumption
		KL	L/Day/Person
13/09/19 to 13/12/19	91	1020	27
13/06/19 to 13/09/19	92	608	16
13/03/19 to 13/06/19	92	658	17
<b>Overall</b>	<b>275</b>	<b>2286</b>	<b>20</b>

The specific water consumption is higher than the nominal range against the typical values of 6 to 8 Liters per person.

The possibility of providing low flow taps/flushing system at major locations may also be evaluated.



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**Water Purifiers:**

The water purifiers & coolers are installed on each floor and bottled water is not used in the campus.



**Rain Water Harvesting:**

The rain water from the terrace area is being rained through the pipes. There is a provision to store the water in well after filtration by rain water harvesting.

Rain water harvesting is implemented.



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## VI Waste Generation & Management

### Sewage & Waste Water:

The sewage is fed in to the municipal drainage. This is a common practice and the municipal corporation which charges cess towards the sewage charges.

### Solid Waste:

The organic as well as inorganic waste is segregated in the college premises. The organic waste is used to generate manure by composting.



The non-organic waste is collected in garbage bins and disposed of through common system.

Electronic waste collected is handed over to scrap collector/ Environmental Consultant.

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## VII Infrastructure & Safety

### Movement on-campus (Distributed / non-distributed leading to crowds)

The premises are provided with single staircase with necessary entrance to ensure quick and effective movement in normal conditions and for emergency the assembly point is provided at first floor.



### Parking space:

There is less parking space for vehicles/four wheelers due to space constraints. Nonetheless, parking space has been provided for Trustees & HODs.

Almost all the students and most of the faculty members avail public transport system which is very convenient due to efficient bus services.



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**Fire-fighting & fire escape system:**

There are efficient fire extinguishers in the premises; which are checked / refilled as per the stipulated frequency.

The premises are provided with single staircase with necessary entrance to ensure quick and effective movement in normal conditions and for emergency the assembly point is provided at first floor.

**Draining system:**

The drains from the washrooms are connected to the municipal drainage; which is a common practice in the colleges in and around Mumbai.

It is neither feasible nor practical to segregate the drains, install a sewage treatment plant and recycle the treated water for toilet flushing and / or gardening.

**Seepage in the building:**

The premise was visually inspected for seepages.

No seepages were observed in any of the places.

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## VIII Green Culture

### Computers/Laptops:

1. The LED / LCD monitors & Laptops has been procured, which are energy efficient.
2. These monitors are not only energy efficient but also generate minimal heat and cut down on air conditioning load.

### Recommendations:

The following steps may be initiated to further enhance efficiency of the systems

1. An efficient power management system may be incorporated to
  - a. Switch off the display if not in use.
  - b. Put the computer in Sleep mode / switching off the machines, if not used for prolonged period.
2. Optimize brightness of the screen.
3. Discourage use of screen savers, which has similar power consumption.

### Paper-less communication:

The major internal as well as external communication is through electronic medium.

### Re-using one sided paper for printing:

It was observed that two side printing / printing on the back side of used paper in more than 80% of the cases.

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# **Report**

**On**

## **ENERGY AUDIT**

**For**

**St. Francis Institute of Management & Research**  
**Borivali**

**Prepared**

**By**

**Senergy Consultants Pvt Ltd**  
**Mumbai**

**December – 2020**

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# I

## Introduction

Energy Audit was undertaken at St. Francis Institute of Management & Research, Gate No. 5, Mt. Poincur, S.V.P Road, Near Bhagawati Hospital, Borivali (West) Mumbai 400103, during the month of December 2020.

The organization is very keen to optimize energy cost wherever possible and to further optimize energy consumption and identify opportunities for energy saving, M/s Senergy Consultants Pvt Ltd was assigned to carry out Energy Audit of the premises.

This Audit Report presents the analysis of the data collected, observations made at the facility and is governed by the objectives, scope of work, methodology etc. discussed in the ensuing paragraphs.

### **Team:**

The team members of the audit study.

- Mr. Ravindra Datar
- Mr. Umesh Phatakare

### **Acknowledgment:**

We wish to express our gratitude towards Chairman Bro. Alphonse Nesamony and Director Dr. Henry Babu for having given us the opportunity for conducting the study and the support provided during the study.

We are also thankful to Mr Justin Johny and Mr Sabu Vallikappil for extending the necessary help and co-operation from their side.

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## **II**

# **Executive Summary**

The premises were evaluated against the various criteria laid down by the National Assessment and Accreditation Council (NAAC).

The major observations are

1. Electrical System & Bills
  - a. The overall average cost of the power procured from electricity board is Rs 12.0/- per kWh.
  
2. Lighting System
  - a. The usage of natural lighting has been maximized.
  - b. Energy efficient light fittings have been installed at some of the places. However, possibility of replacing the present light fitting with LED lamps may be evaluated, especially for lamps operating for longer period or while making new purchases.
  - c. The fans & lights are switched off when not in use.
  
3. Air Conditioning System
  - a. The air conditioners are switched off, when not in use.
  - b. The hall temperature was observed to be 24 to 26 °C; which are standard values.
  - c. The system is properly maintained.

### **Potential Saving Area:**

Major savings can be achieved by

1. Replacing conventional lamps with LED lamps.

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## III Electrical System & Bill

### Electricity Bill

The electricity for the entire premises is supplied by Adani Electricity Low tension (LT) connections. The details of energy consumption with costs are as under.

Description	Unit	Apr-19	May-19	Jun-19	Jul-19	Aug-19
<b>Consumer No.: 101348368</b>		<b>Tariff Category: LT IV B</b>				
<b>Meter No.: 7858441</b>		<b>Adani Electricity</b>				
Energy Consumption	KWH	2806	2021	1890	2444	2061
Bill	Rs	36770	26010	24220	31800	26560
Cost	Rs/KWH	13.1	12.9	12.8	13.0	12.9

Description	Unit	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Average
<b>Consumer No.: 101348368</b>		<b>Tariff Category: LT IV B</b>						
<b>Meter No.: 7858441</b>		<b>Adani Electricity</b>						
Energy Consumption	KWH	1846	2203	2400	1758	1443	1906	<b>2071</b>
Bill	Rs	20830	24790	26950	19870	16390	21500	<b>25063</b>
Cost	Rs/KWH	11.3	11.3	11.2	11.3	11.4	11.3	<b>12.10</b>

The average cost of the power procured from electricity board for meter no. 7858441 is Rs 12.1/- per kWh.

Description	Unit	Apr-19	May-19	Jun-19	Jul-19	Aug-19
<b>Consumer No.: 101348649</b>		<b>Tariff Category: LT II A</b>				
<b>Meter No.: 7651046</b>		<b>Adani Electricity</b>				
Energy Consumption	KWH	1642	1717	1462	1766	1700
Bill	Rs	19540	20400	17440	20970	20200
Cost	Rs/KWH	11.9	11.9	11.9	11.9	11.9

Description	Unit	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Average
<b>Consumer No.: 101348649</b>		<b>Tariff Category: LT IX B</b>						
<b>Meter No.: 7651046</b>		<b>Adani Electricity</b>						
Energy Consumption	KWH	1555	1559	1477	1187	1175	1347	<b>1508</b>
Bill	Rs	17620	17670	16760	13560	13420	15320	<b>17536</b>
Cost	Rs/KWH	11.3	11.3	11.3	11.4	11.4	11.4	<b>11.6</b>

The average cost of the power procured from electricity board for meter no. 7651046 is Rs 11.6/- per kWh.

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Description	Unit	Apr-19	May-19	Jun-19	Jul-19	Aug-19
<b>Consumer No.: 101348424</b>		<b>Tariff Category: LT I B</b>				
<b>Meter No.: 7858439</b>		<b>Adani Electricity</b>				
Energy Consumption	KWH	1559	1454	1280	2112	1649
Bill	Rs	19700	18250	15870	27260	20920
Cost	Rs/KWH	12.6	12.6	12.4	12.9	12.7

Description	Unit	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Average
<b>Consumer No.: 101348424</b>		<b>Tariff Category: LT IX B</b>						
<b>Meter No.: 7858439</b>		<b>Adani Electricity</b>						
Energy Consumption	KWH	1583	1796	1369	1328	1056	1491	<b>1516</b>
Bill	Rs	17930	20280	15570	15120	12110	16910	<b>18175</b>
Cost	Rs/KWH	11.3	11.3	11.4	11.4	11.5	11.3	<b>12.0</b>

The average cost of the power procured from electricity board for meter no. 7858439 is Rs 12.0/- per kWh.

Description	Unit	Apr-19	May-19	Jun-19	Jul-19	Aug-19
<b>Consumer No.: 101348618</b>		<b>Tariff Category: LT II A</b>				
<b>Meter No.: 9112670</b>		<b>Adani Electricity</b>				
Energy Consumption	KWH	1182	1018	1018	993	1108
Bill	Rs	14200	12270	12280	11980	13320
Cost	Rs/KWH	12.0	12.1	12.1	12.1	12.0

Description	Unit	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Average
<b>Consumer No.: 101348618</b>		<b>Tariff Category: LT IX B</b>						
<b>Meter No.: 9112670</b>		<b>Adani Electricity</b>						
Energy Consumption	KWH	958	1117	1027	1237	1042	1101	<b>1073</b>
Bill	Rs	11030	12780	11790	14110	11950	12610	<b>12575</b>
Cost	Rs/KWH	11.5	11.4	11.5	11.4	11.5	11.5	<b>11.7</b>

The average cost of the power procured from electricity board for meter no. 9112670 is Rs 11.7/- per kWh.

Description	Unit	Apr-19	May-19	Jun-19	Jul-19	Aug-19
<b>Consumer No.: 101348382</b>		<b>Tariff Category: LT I B</b>				
<b>Meter No.: 7858442</b>		<b>Adani Electricity</b>				
Energy Consumption	KWH	2150	2234	2015	2196	1826
Bill	Rs	27790	28930	25930	28400	23340
Cost	Rs/KWH	12.9	12.9	12.9	12.9	12.8

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Description	Unit	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Average
<b>Consumer No.: 101348382</b>		<b>Tariff Category: LT IX B</b>						
<b>Meter No.: 7858442</b>		<b>Adani Electricity</b>						
Energy Consumption	KWH	1701	2128	2263	1633	1496	1794	<b>1949</b>
Bill	Rs	19240	23950	25450	18480	16970	20270	<b>23523</b>
Cost	Rs/KWH	11.3	11.3	11.2	11.3	11.3	11.3	<b>12.1</b>

The average cost of the power procured from electricity board for meter no. 7858442 is Rs 12.1/- per kWh.

Description	Unit	Apr-19	May-19	Jun-19	Jul-19	Aug-19
<b>Consumer No.: 101348393</b>		<b>Tariff Category: LT I B</b>				
<b>Meter No.: 7858440</b>		<b>Adani Electricity</b>				
Energy Consumption	KWH	1334	1557	1939	1667	1771
Bill	Rs	15350	19670	24890	21160	22590
Cost	Rs/KWH	11.5	12.6	12.8	12.7	12.8

Description	Unit	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Average
<b>Consumer No.: 101348393</b>		<b>Tariff Category: LT I B</b>						
<b>Meter No.: 7858440</b>		<b>Adani Electricity</b>						
Energy Consumption	KWH	1644	1656	1653	1557	1688	1989	<b>1678</b>
Bill	Rs	20850	21020	20980	19660	21450	25570	<b>21199</b>
Cost	Rs/KWH	12.7	12.7	12.7	12.6	12.7	12.9	<b>12.6</b>

The average cost of the power procured from electricity board for meter no. 7858440 is Rs 12.6/- per kWh.

Description	Unit	Apr-19	May-19	Jun-19	Jul-19	Aug-19
<b>Consumer No.: 101348407</b>		<b>Tariff Category: LT I B</b>				
<b>Meter No.: 7858438</b>		<b>Adani Electricity</b>				
Energy Consumption	KWH	487	146	665	1085	1322
Bill	Rs	5050	1370	7460	13200	16450
Cost	Rs/KWH	10.4	9.4	11.2	12.2	12.4

Description	Unit	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Average
<b>Consumer No.: 101348407</b>		<b>Tariff Category: LT IX B</b>						
<b>Meter No.: 7858438</b>		<b>Adani Electricity</b>						
Energy Consumption	KWH	560	713	871	745	563	550	<b>701</b>
Bill	Rs	6630	8310	10070	8670	6670	6510	<b>8217</b>
Cost	Rs/KWH	11.8	11.7	11.6	11.6	11.8	11.8	<b>11.7</b>

The average cost of the power procured from electricity board for meter no. 7858438 is Rs 11.7/- per kWh.

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Description	Unit	Apr-19	May-19	Jun-19	Jul-19
<b>Consumer No.: 101348407</b>		<b>Tariff Category: LT IX B</b>			
<b>Meter No.:-</b>		<b>Adani Electricity</b>			
Energy Consumption	KWH	1941	246	244	174
Bill	Rs	22420	3250	3290	2460
Cost	Rs/KWH	11.6	13.2	13.5	14.1

Description	Unit	Aug-19	Sep-19	Oct-19	Feb-20	Average
<b>Consumer No.: 101348407</b>		<b>Tariff Category: LT IX B</b>				
<b>Meter No.:-</b>		<b>Adani Electricity</b>				
Energy Consumption	KWH	449	808	200	1037	<b>637</b>
Bill	Rs	5680	9900	2760	12870	<b>7829</b>
Cost	Rs/KWH	12.7	12.3	13.8	12.4	<b>12.3</b>

The average cost of the power procured from electricity board for consumer no. 101348407 is Rs 12.3/- per kWh.

The overall average cost of the power procured from electricity board is Rs 12.0/- per kWh.

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Green Audit Report  
St. Francis Institute of Management & Research

## IV Lighting System

Institute has replaced maximum number of lights with LED lamps & initiated installation of LED lights thereby replacing remaining Conventional Lights.

The details are as under.

Location	Type of Light	Rating (W)	No. of Lights
Ground Floor	TFL	36	178
	PL	36	126
	CFL	18	18
	LED	30	40
First Floor	TFL	36	82
	PL	36	72
	CFL	18	7
	LED	30	7
Second Floor	TFL	36	170
	PL	36	72
	CFL	18	1
Third Floor	TFL	36	226

Abbreviations:

LED: Light Emitting Diode Lamp

CFL: Compact Florescent Lamps

TFL: Tubular Fluorescent Lamp

PL: Plug-in Lamp

The efficacy of LED lamps is 100 to 140 lumen per watt as against 80-90 for TFLs; 60 to 70 for PLs, 10 to 15 for GLS and 50 to 60 for MV lamps. The light emittance of LED is typically 120 to 140° Cone as against 360° for all the other fittings. It is therefore possible to save 30 to 60% energy by replacing various lamps with LED.

The details are as under,

Description	Unit	TFL	PL	CFL
		36 W	36 X 2 W	18 W
Rating of the lamp	Watt	36	72	18
Rating of the switchgear	Watt	5	5	5
Power consumption of the lamp	Watt	41	77	23
<b>Alternative Lamp: LED Lamp</b>				
Rating of the lamp	Watt	18	30	9
Rating of the switchgear	Watt	2	2	2
Power consumption of the lamp	Watt	20	32	11
<b>Controllable loss</b>				
Loss	Watt	21	45	12
	% Present	51%	58%	52%

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St. Francis Institute of Management & Research

Description	Unit	TFL	PL	CFL
		36 W	36 X 2 W	18 W
<b>Saving Potential</b>				
Number of lamps	No	656	135	26
Cost of power	Rs/kWh	12.0	12.0	12.0
Operating Period	Hr/Day	5	5	5
	Day/Year	270	270	270
Energy Saving	kW	13.78	6.08	0.31
	kWh/Year	18598	8201	421
	Rs/Year	223171	98415	5054
<b>Economics</b>				
Investment	Rs	442800	151875	8775
Payback period	Month	23.8	18.5	20.8

#### Observations and Recommendations:

- The illumination level is generally as per the norms; the illumination level is higher mainly due to usage of day light.
- The use of daylight has been maximized through windows.
- The lamps are strategically located to optimize usage of day light.
- The practice of switching off the lamps in the unoccupied areas has been followed.
- Occupancy sensors may be installed for washroom lighting.

It is suggested to replace the conventional lamps with LED lamps.

The expected savings shall be around 27220 kWh/Year or 3.3 Lakh/year. The investment shall be around 6.0 Lakh and payback period is 22.2 months.

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Green Audit Report  
St. Francis Institute of Management & Research

## V Air Conditioners

Air conditioning system is basically provided to maintain comfortable ambience inside the premises by maintaining the temperature (and relative humidity, at times) at appropriate levels. The performance of human being is optimal at the temperature of  $24 \pm 2$  °C and at relative humidity (RH) of  $60 \pm 5\%$ .

The warmer and humid air from the premises is drawn and fed to the Air Conditioning System by a circulating fan. This air is chilled in an evaporator by vaporizing the refrigerant and is distributed throughout the conditioned area. The refrigerant is pressurized by a compressor and subsequently cooled and condensed by an air-cooled condenser. The compressor and condenser are placed in an outdoor unit, located on the external side of the premise. While the circulating fan and evaporator is placed in an indoor unit located inside the premises.

The details are as under.

Sr No	Location/Department	Category	Make	Capacity (TR)
<b>Ground Floor</b>				
1	G-01 - Administration Office	Split	Carrier	1.0
2	G-01 - Administration Office	Window	Onida	1.0
3	G-01 - Administration Office	Window	O General	2.0
4	G-02 - PT / MAINT. / CMC	Split	Carrier - Duracool	2.0
5	G-02 - PT / MAINT. / CMC	Window	Carrier - Genx2	1.5
6	G-03 - Gymnasium Room	Window	Carrier - Duracool	2.0
7	G-03 - P-T New Office	Split	O General	2.0
8	G-04 - Class Room-01	Window	O General	2.0
9	G-04 - Class Room-01	Window	O General	2.0
10	G-05 - Class Room-02	Window	O General	1.5
11	G-05 - Class Room-02	Window	O General	2
12	G-06 - Reception Room	Split	Carrier - Duracool	1
13	G-07 - Visiting Faculty Room	Window	Carrier - Genx2	1.5
14	G-08 - Chairman Office	Split	Carrier - Duracool	2
15	G-09 - Library - Reading Room	Window	Carrier - Genx2	1.5
16	G-09A - Library - Journal Section	Split	Carrier - Duracool	1
17	G-09B - Library - Stack Area	Window	O General	2
18	G-09B - Library - Stack Area	Window	O General	2
19	G-10 - Xerox Room / Digital Library	Window	Onida	1
20	G-13 - Assembly Hall	Window	O General	1.5
21	G-13 - Assembly Hall	Window	O General	2
22	G-13 - Assembly Hall	Window	O General	2
23	G-13 - Assembly Hall	Window	O General	2
24	G-13 - Assembly Hall	Split	Carrier - Duracool	2
25	G-13 - Assembly Hall	Split	Carrier - Duracool	2

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Green Audit Report  
St. Francis Institute of Management & Research

Sr No	Location/Department	Category	Make	Capacity (TR)
26	G-13 - Assembly Hall	Split	O General	2
27	G-14 - Class Room	Window	Carrier - Duracool	1.5
28	G-14 - Class Room	Window	Carrier - Duracool	2
29	G-15 - Career Management Center	Window	Carrier - Genx2	1.5
30	G-16 - Career Management Center	Window	Carrier - Estrella	1.5
31	G-17 - Career Management Center	Split	Carrier - Duracool	1
32	G-18 -	Window	Hitachi - Logicool	1.5
<b>First Floor</b>				
33	F-101	Split	O General	2
34	F-102 - Tutorial-Discussion Room	Window	O General	2
35	F-103 - Tutorial-Discussion Room	Window	O General	2
36	F-104 - Class Room-03	Split	O General	2
37	F-104 - Class Room-03	Split	O General	2
38	F-104 - Class Room-04	Split	O General Inverter	2
39	F-105 - Computer Center-1 - Staff Room	Split	O General Inverter	2
40	F-105 - Computer Center-1 - Server Room	Split	Carrier - Duracool	2
41	F-105 - Computer Center-1- class	Split	Carrier - Duracool	2
42	F-105 - Computer Center-1- class	Split	Carrier - Duracool	2
43	F-105 - Computer Center-1- class	Split	Hitachi - Logicool	1.5
44	F-106 - DIR Board Room	Split	Carrier - Duracool	2
45	F-106A - Director Office	Split	Carrier - Duracool	2
46	F-107 - MDP Room / Faculty Seminar Room	Split	O General	2
47	F-107 - MDP Room / Faculty Seminar Room	Split	Daikin	1.5
48	F-108 - Faculty	Split	Carrier - Duracool	2
49	F-108 - Faculty	Split	O General	2
50	F-109 - Computer Center-2	Window	Carrier - Duracool	2
<b>Second Floor</b>				
51	S-201 - Library Reading Room	Window	Carrier - Genx2	1.5
52	S-202 - Library Stock Room	Window	Carrier - Duracool	2
53	S-203 - Computer Center-3	Split	O General Inverter	2
54	S-203 - Computer Center-3	Split	O General Inverter	2
55	S-204 - Class Room-04	Split	O General Inverter	2
56	S-204 - Class Room-04	Split	O General	2
57	S-204 - Class Room-04	Split	O General Inverter	2
58	S-205 - Class Room-05	Split	O General	2
59	S-205 - Class Room-05	Split	O General	2
60	S-205 - Class Room-05	Split	O General Inverter	2
61	S-206 - PGDM Administration	Split	Carrier - Duraedge	2
62	S-207 - PGDM	Split	O General	1.5
63	S-208 - Tutorial-Discussion Room	Split	Carrier - Duracool	2
64	S-209 - Computer Center-4	Split	Carrier - Duracool	1.5
65	S-210 - Computer Center-5	Window	Carrier - Duracool	2
<b>Third Floor</b>				

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St. Francis Institute of Management & Research

Sr No	Location/Department	Category	Make	Capacity (TR)
66	T-301 - Auditorium	Window	Hitachi - Logicool	1.5
67	T-301 - Auditorium	Window	Hitachi - Logicool	1.5
68	T-301 - Auditorium	Split	Hitachi - Logicool	1.5
69	T-301 - Auditorium	Window	Hitachi - Logicool	1.5
70	T-301 - Auditorium	Split	Hitachi - Logicool	1.5
71	T-301 - Auditorium	Window	Hitachi - Logicool	1.5
72	T-301 - Auditorium	Split	Hitachi - Logicool	1.5
73	T-301 - Auditorium	Window	Samsung	1
74	T-301 - Auditorium	Split	Hitachi - Logicool	1.5
75	T-301 - Auditorium	Window	Hitachi - Logicool	1.5
76	T-301 - Auditorium	Split	Hitachi - Logicool	1.5
77	T-301 - Auditorium	Window	Hitachi - Logicool	1.5
78	T-301 - Auditorium	Split	Hitachi - Logicool	1.5
79	T-301 - Auditorium	Window	Hitachi - Logicool	1.5
80	T-301 - Auditorium	Split	Hitachi - Logicool	1.5
81	T-301 - Auditorium	Window	Hitachi - Logicool	1.5
82	T-301 - Auditorium	Window	Hitachi - Logicool	1.5
83	T-301 - Auditorium	Split	Carrier - Genx2	1.5
84	T-301 - Auditorium	Split	Hitachi - Logicool	1.5
85	T-301 - Auditorium	Tower	LG	3
86	T-303 - Computer Center - 6	Window	Carrier - Genx2	1.5
87	T-304 - Class Room-05	Window	O General	1.5
88	T-304 - Class Room-05	Split	O General Inverter	2
89	T-304 - Class Room-05	Split	O General Inverter	2
90	T-305 - Faculty	Split	O General Inverter	2
91	T-305 - Faculty	Split	O General Inverter	2
92	T-305 - Faculty	Split	Carrier - Duracool	2

**Observations:**

- The air conditioners are switched off, when not in use.
- The hall temperature was observed to be 24 to 26 °C; which are standard values.
- The overall condition of indoor as well as outdoor units is satisfactory.
- It is suggested to procure energy efficient machines of 5 star rating while making new purchases.

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St. Francis Institute of Management & Research

## VI Renewable Energy

### Solar Thermal:

The organization has been installed the solar thermal energy system with overall water tank capacity of 1000 liter.



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**Green Audit Report**  
**St. Francis Institute of Management & Research**

**Solar Photovoltaic:**

The possibility of installing solar photovoltaic system with NET metering may be assessed. The typical cost of such system is Rs 50,000/- to Rs 60,000/- per kWh, giving a payback period of less 3 to 4 years.

The possibility of installing the system on ESCO basis may be ascertained.

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TM



**BOMBAY  
RECYCLERS PVT. LTD.**

Authorisation No.: MPCB/RO(HQ)/HSMD/Autho/19/EW-08  
Consent No.: BO/MPCB/RO(HQ)/RD/CO/B-1907001191

## Certificate of E-Waste Disposal

This is to Certify that the E-Waste received for recycling from

ST. FRANCIS INSTITUTE OF MANAGEMENT & RESEARCH  
(Mumbai)

for the period from \_\_\_\_\_ to \_\_\_\_\_ has been disposed

off as per norms, Certificate No. 012 Dated 3-02-2021

We thanks for your contribution to a eco-friendly greener environment.

Membership No. \_\_\_\_\_ Valid upto 31-03-2021 Quantity 235 Kgs

E-mail: [bombayrecyclers@gmail.com](mailto:bombayrecyclers@gmail.com)



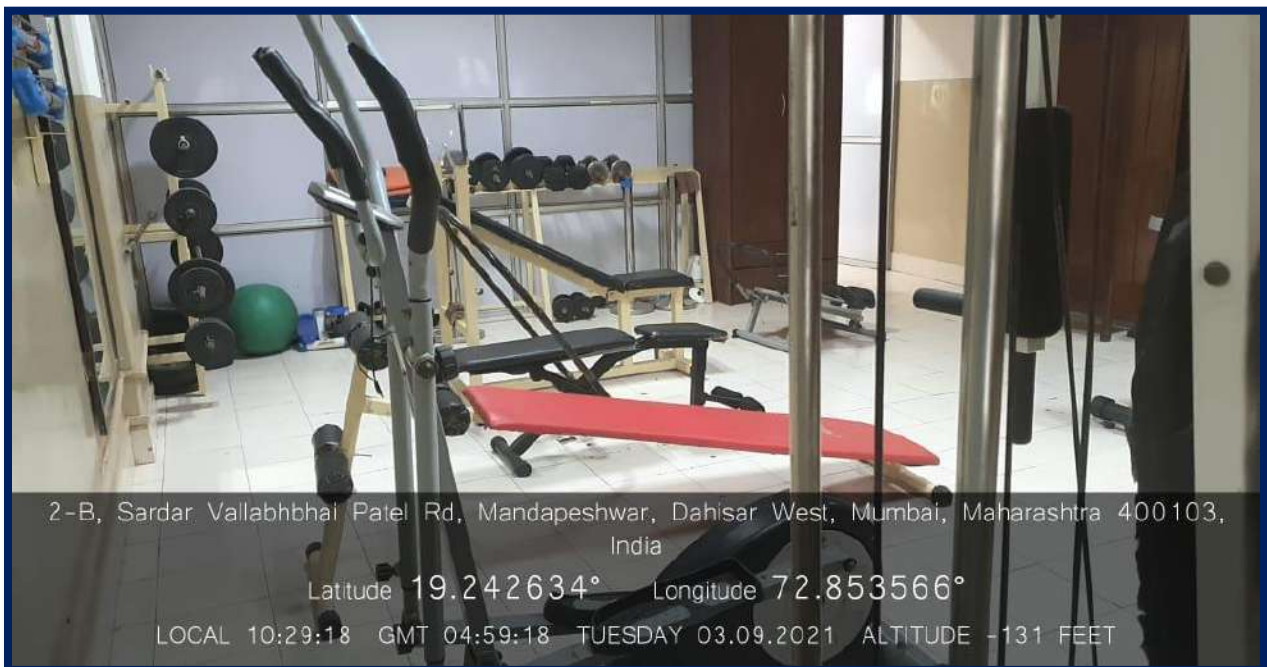
Authorised Signatory

## *G) Health & Hygiene*



# St. Francis Institute of Management & Research (SFIMAR)

## Health and Hygiene at SFIMAR



## Gymnasium



St. Francis Institute of Management and Research  
7th Floor , Gate no 5, Sardar Vallabhbhai Patel  
Rd, Mount Poinzur, Borivali West, Mumbai,  
Maharashtra 400103, India

Latitude

19.242623°

Longitude

72.853460°

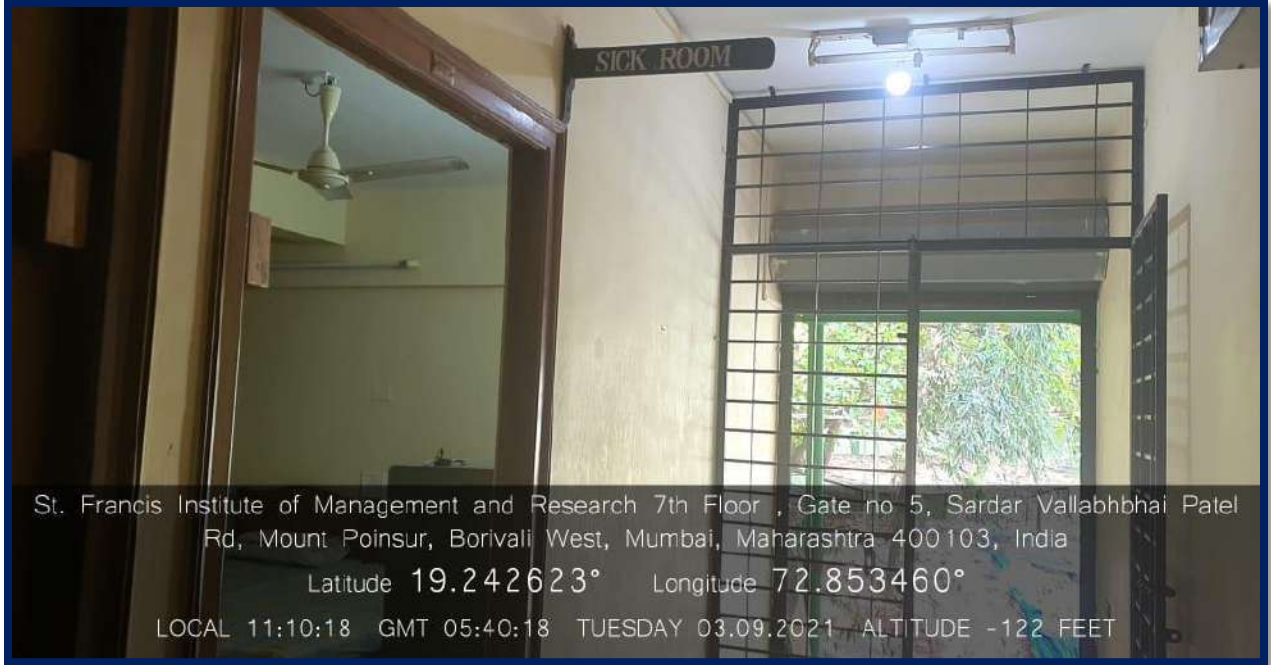
LOCAL 11:09:39

GMT 05:39:39

TUESDAY 03.09.2021

ALTITUDE -122 FEET

Sick Room

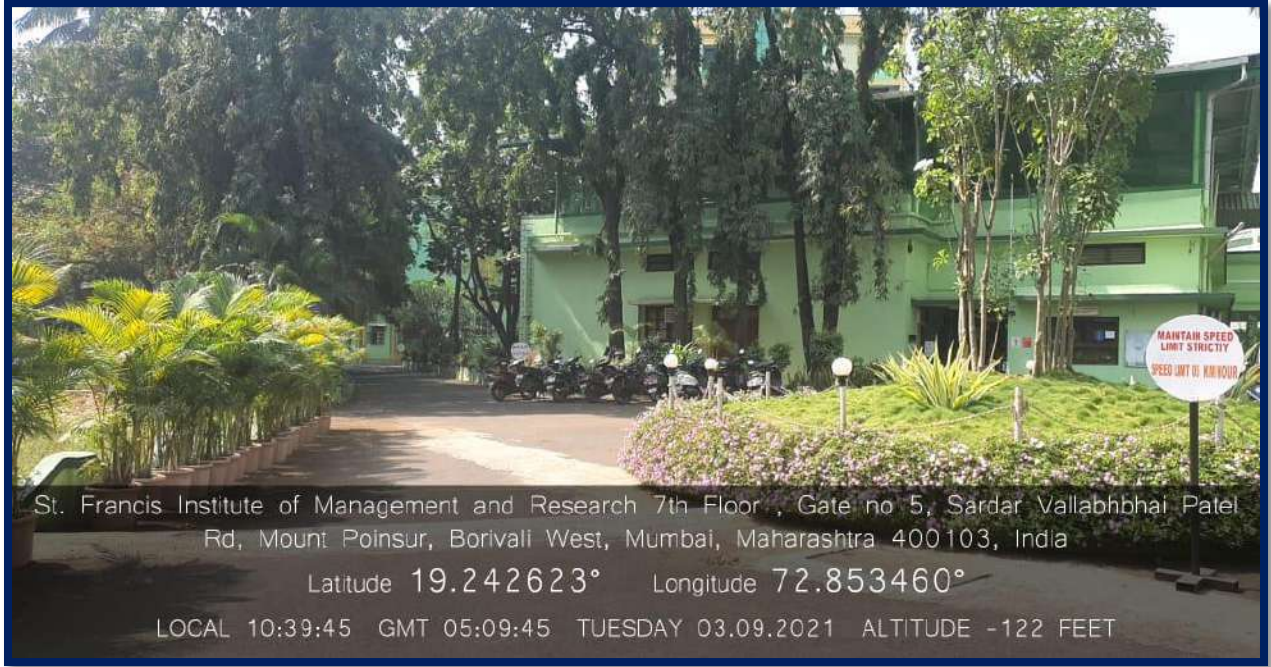


**Bio metric system for contact-less attendance, Hands-free sanitizer dispenser standee**

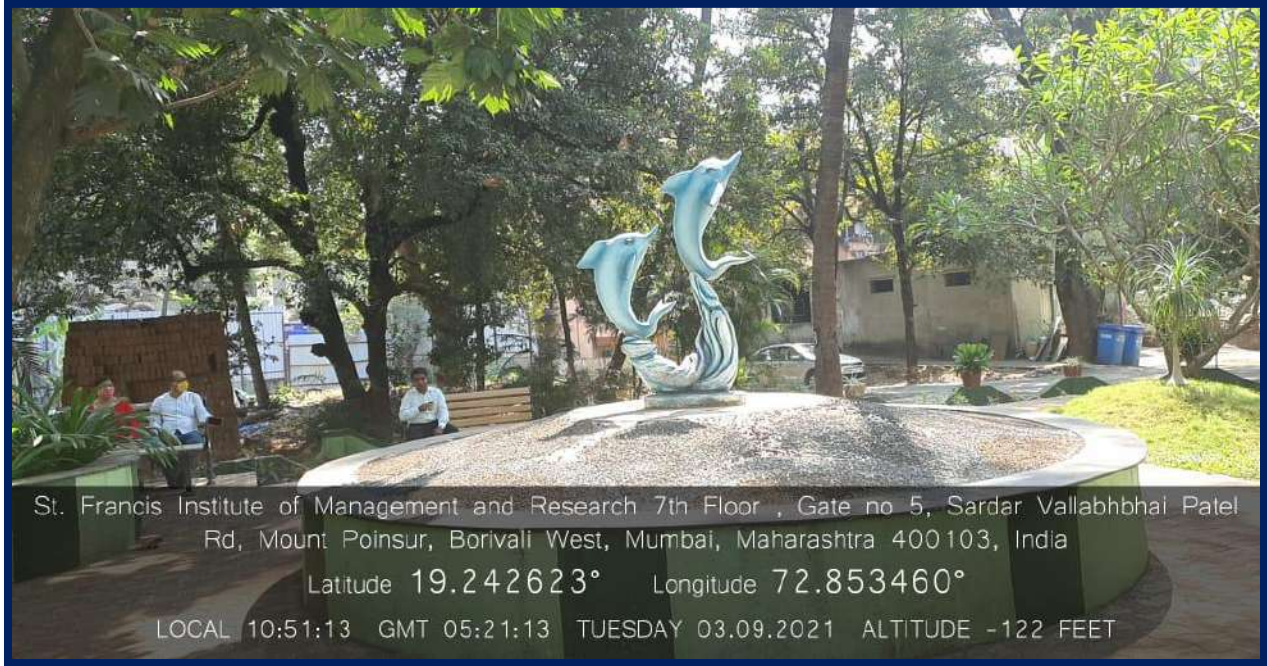




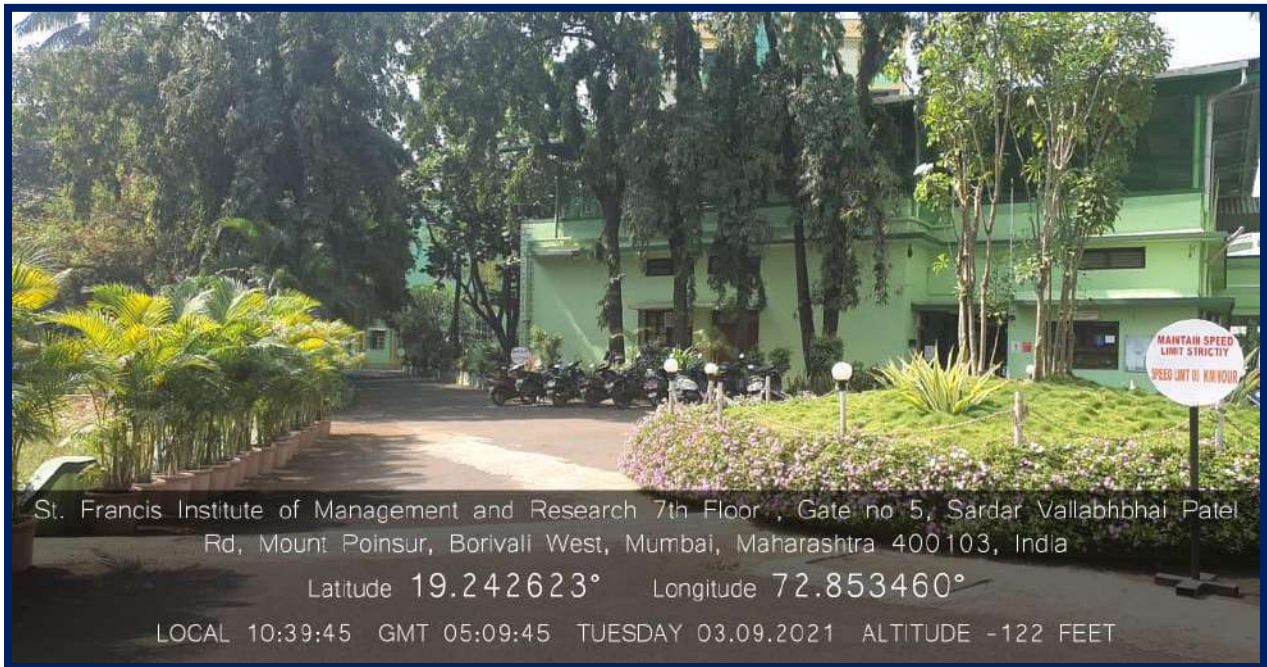
**Cricket and Volley Ball play ground**



**Walk-friendly Pathway**



**Lush Green Campus with fresh air**



**Landscaping**



St. Francis Institute of Management and Research  
7th Floor , Gate no 5, Sardar Vallabhbhai Patel  
Rd, Mount Poincur, Borivali West, Mumbai,  
Maharashtra 400 103, India

Latitude

19.242550°

Longitude

72.853482°

LOCAL 10:59:52

GMT 05:29:52

THURSDAY 03.18.2021

ALTITUDE -131 FEET

**Safe Drinking Water**



St. Francis Institute of Management and Research  
7th Floor , Gate no 5, Sardar Vallabhbai Patel  
Rd, Mount Poincur, Borivali West, Mumbai,  
Maharashtra 400103, India  
Latitude Longitude  
19.242555° 72.853511°  
LOCAL 12:37:53 SATURDAY 03.06.2021  
GMT 07:07:53 ALTITUDE -141 FEET



St. Francis Institute of Management and Research  
7th Floor , Gate no 5, Sardar Vallabhbai Patel  
Rd, Mount Poincur, Borivali West, Mumbai,  
Maharashtra 400103, India  
Latitude Longitude  
19.242555° 72.853511°  
LOCAL 12:40:17 SATURDAY 03.06.2021  
GMT 07:10:17 ALTITUDE -141 FEET

**Canon Safety Measures for Women Hygiene**

## CUSTOMER CONTRACT

No.:- FH-451

Date:- 9 October 2019

Customer Name: **ST. FRANCIS INSTITUTE OF MANAGEMENT & RESEARCH.**

Billing Address: **Mt. Painsur, S.V. P. Road, Borivali (W), Mumbai-400 103 kind attn;- sayali deshpande-9769484965**

With reference to our discussion on your requirement for hygiene product and services, we agree to provide to you the hygiene product and services on mutually agreeable provisions captured in this Contract (incorporating the General Terms and Conditions overleaf):

A)TYPE OF PRODUCT :                      UNIT                      UNIT COST                      FREQUENCY OF SERVICE

A)TYPE OF PRODUCT :	UNIT	UNIT COST	FREQUENCY OF SERVICE
Cannon fresh			
Hand sanitizer			
Feminine hygiene care service unit	7	600	30 Days
Toilet seat sanitizer			
Foam soap			
Others			

B) TERMS OF PAYMENT:                      **Monthly**

C) CONTRACT PERIOD:                      **April' 19 To March'20**

D)GSTINOFTHECUSTOMER                      **NA**

E) HSN CODE:                      **998539**

H)REMARKS:

I)SERVICE CHARGES : You hereby agree to pay our charges of Rs. 4200 + GST @ 18% extra (as applicable), for this Contract prior to commencement of providing you with the hygiene Products and Services as specified herein and/or in the schedule.

**You acknowledge that, you have read, understood and agree to this Contract (including the General Terms and Conditions overleaf) and annexures, if any, provided to you.**

(Please sign and return a copy of this order-cum-contract in acceptance)

(Customer Signature & Office Stamp)

Employee Code:

Date : \_\_\_\_\_

(Authorised Signatory, Rentokil Initial Hygiene India Private Limited)

Designation and employee code:

Date:



**Branch:** Plot No. N - 4, Situated at Cama Ind. Estate, Walbhat Road, Goregaon ( E ), Mumbai - 400 063.

RNIPL - Customer Contract 2018  
CONFIDENTIAL

To find out more about our services just call 1800-2662-200 or visit [www.cannonhygiene.in](http://www.cannonhygiene.in)

Mumbai • Bengaluru • Chennai • Kolkata • NCR • Pune • Hyderabad • Coimbatore Trivandrum • Kochi • Vadodara • Ahmedabad • Chandigarh • Bhopal • Lucknow



ISO 9001 : 2008<sup>®</sup> ISO 14001:2004<sup>®</sup>  
Reg. No.: RQ91/8298 - RE91/8727

**cannon**  
hygiene

SERVICE CONTRACT

Date: 1<sup>st</sup> April 2016

No.: FHCS / SC / A - 162 / 2016-2017

This agreement is made between.

"The Company": **CANNON HYGIENE (INDIA) PVT. LTD.**  
Plot No. N - 4, Cama Industrial Estate,  
Walbhat Road, Opp. Jaipan Industrial Estate,  
Goregaon (east), Mumbai-400 063.

And  
"The Customer": **St. Francis Institute of Management & Research**  
Address: Mt Painsur, S.V.P.Road, near Karuna Hospital Borivali (W), Mumbai-400103.

Kind Attn.: - Ms. Sayalee Deshpande - 09769484965

It is hereby agreed as follows:

1. The Company agrees to provide its "Feminine Hygiene Care" Services more particularly described in **Para 2** and the Customer agrees to accept the Service provided at the prices and terms and conditions referred to in the Schedule
2. The Company's "Feminine Hygiene Care" Service ensures that all the Feminine hygiene waste will be collected and disposed in a legally accepted manner with aid of the Feminine Hygiene Care Service Units. The service also ensures that the feminine hygiene waste deposited in the "Feminine Hygiene Care" Service Units will be sanitized with the aid of our advance sanitizer "Activap" made from natural substances and being active in both liquid and vapour phases. It is highly effective against harmful bacteria and viruses.
3. The "Feminine Hygiene Care" Service Units used in the provision of the service shall remain at all times the property of the company and the customer shall be responsible for loss or damage incurred whilst the Unit remains on their premises with indemnity being affected through their own insurances. In case of loss or damage of the said unit, the same will be charged to the party @ **Rs. 3500 per unit.**
4. This agreement shall be in force from **APRIL, 2016 to MARCH, 2017** and thereafter till the end of the one year. Provided notice is given by either party to this effect a month prior to the end of such year. This Service Contract can be terminated at the option of either Party by giving one month's prior notice to that effect in writing.
5. The Unit shall be serviced by the company for the period of this agreement at an agreed interval at the prices referred to in the schedule
6. The Customer shall not allow any person or company other than "the Company" to service the "Feminine Hygiene Care" units
7. The prices set out in the schedule shall remain in force till the end of the contract.
8. This Service Contract shall supersede any previous Contract between the Parties.
9. The payment should be made **within 15 days** of the date of invoice.
10. Please refer to the attached schedule and terms and conditions.

Signed On behalf of

CANNON HYGIENE (INDIA) PVT. LTD.



Signed by and on behalf of the Customer

St. Francis Institute of Management & Research

Cannon Hygiene (India) Pvt. Ltd.  
N-4, Cama Industrial Estate, Walbhat Road,  
Goregaon (E), Mumbai - 400 063,  
Maharashtra, India.  
Tel : + 91 (0) 22 - 2685 2646  
+ 91 (0) 22 - 6136 5100  
Email : info@cannonhygiene.in

CIN: U90001MH2001PTC130942  
Corp.Off.: N-4, Cama Ind. Est., Walbhat Road, Goregaon (E), Mumbai - 400 063,  
T: + 91 (0) 22 - 2685 2646, +91 (0) 22 - 6136 5100, www.cannonhygiene.in

An Group Company





ISO 9001 : 2008® ISO 14001:2004®  
Reg. No.: RQ91/8298 - RE91/8727

**cannon**  
hygiene

#### THE SCHEDULE

The company will install **04 nos.** Feminine Hygiene Care Service Units (FHCS) as part of its service.

The company will provide the Service at the rate of **Rs. 600/-** Per Unit, per service plus taxes

The monthly amount shall be **2400 + 348 = 2748/-**

The frequency of the service will be every **30 days.**

#### TERMS AND CONDITIONS

1. Please allow our vehicle to be parked in your premises for the time when FHCS units are being loaded and un-loaded.
2. Chambermaids should bring out the units from Ladies Washrooms and hand it over to our men and keep the fresh FHCS units from our men inside the Ladies Washrooms.
3. For Official Communication: - E mail IDs are as follows

[hygieneservices@cannonhygiene.in](mailto:hygieneservices@cannonhygiene.in); [rakesh.shinde@cannonhygiene.in](mailto:rakesh.shinde@cannonhygiene.in)

Signed On behalf of

**CANNON HYGIENE (INDIA) PVT. LTD.**



Signed by and on behalf of the Customer

**St. Francis Institute of Management & Research**

CIN: U90001MH2001PTC130942

Corp.Off.: N-4, Cama Ind. Est., Walbhat Road, Goregaon (E), Mumbai - 400 063,  
T: + 91 (0) 22 - 2685 2646, +91 (0) 22 - 6136 5100, [www.cannonhygiene.in](http://www.cannonhygiene.in)

Cannon Hygiene (India) Pvt. Ltd.  
N-4, Cama Industrial Estate, Walbhat Road,  
Goregaon (E), Mumbai - 400 063,  
Maharashtra, India.  
Tel : + 91 (0) 22 - 2685 2646  
+ 91 (0) 22 - 6136 5100  
Email : [info@cannonhygiene.in](mailto:info@cannonhygiene.in)

An Group Company

TAX INVOICE

**Rentokil Initial**

ORIGINAL FOR RECIPIENT

Rentokil Initial Hygiene India Pvt. Ltd Plot no. N-4, Cama Ind Estate, Walbhat Road, Goregaon East, Greater Mumbai (M Corp) GOREGAON, 400063 Maharashtra, India State: Maharashtra, State Code: 27 GSTIN/UIN/GID: 27AAICR68301120 CIN: U74999MH2017FTC03214 Tel: 022-40620531 E-mail: rhi.accounts@rentokil-initial.com	Invoice Date: 11-Jan-2020 Invoice No.: 101T1192012191 SO No.: SO1920S036318 Order No.: SC Order Date: 11-Jan-2020 Payment Terms: 30 Days Payment Due Date: 10-Feb-2020
--	--

<b>Bill To:</b> ST. FRANCIS INSTITUTE OF MANAGEMENT & RESEARCH Gate No. 5 Mt. Poincur, S.V. P. Road, Borivali (W) MUMBAI, 400103 State: Maharashtra, State Code: 27 GSTIN/UIN/GID: 27AAATS1005K12P PAN No.: AAATS1005K	<b>Ship To:</b> ST. FRANCIS INSTITUTE OF MANAGEMENT & RESEARCH Gate No. 5 Mt. Poincur, S.V. P. Road, Borivali (W) MUMBAI, 400103 State: Maharashtra, State Code: 27 GSTIN/UIN/GID: 27AAATS1005K12P
--	---

S.No	Description	HSN SAC	Qty	UCM	Unit Price	Amount	CGST		SGST/IGST		IGST	
							Rate (%)	Amt.	Rate (%)	Amt.	Rate (%)	Amt.
1	HYGIENE CARE SERVICE - FHCS UNIT SERVICE	9995	7	Pieces	600.00	4200.00	9	378.00	9	378.00		
	For the Month of JAN - 20											
	Frequency 30 Days											
<b>Total</b>		<b>Rounded off (+/-)</b>			0.00	4200.00		378.00		378.00		8.00

**Total Invoice Value (In figure)** 4,956.00  
**Total Invoice Value (In words)** INR \*\*\*\* FOUR THOUSAND NINE HUNDRED FIFTY SIX RUPEES AND ZERO PAISA ONLY

<b>Bank Account Details</b> Banker Name: HSBG BANK A/C. MUMBAI Address: 52/50, Mahatma Gandhi Road, Mumbai Mumbai - 400 001 MUMBAI Account Number: 006-346607-001 IFSC Code: HSBG0400002	Nature of Transaction: IntraState Sales Taxable PAN: AAICR6830J <b>Reverse Charge not Applicable</b>
--	--

For Rentokil Initial Hygiene India Pvt. Ltd  
 E.S.O.E  
 Electronic Reference Number \_\_\_\_\_  
 Authorized Signatory \_\_\_\_\_



**CUSTOMER CONTRACT**

No: - FH-252

Date: - 14<sup>th</sup> Mar 2019

Customer Name: ST. FRANCIS INSTITUTE OF MANAGEMENT & RESEARCH.

Billing Address: Mt. Painsur, S.V. P. Road, Borivali (W), Mumbai-400103 kind attn:- sayali deshpande-9769484965

With reference to our discussion on your requirement for hygiene product and services, we agree to provide to you the hygiene product and services on mutually agreeable provisions captured in this Contract (incorporating the General Terms and Conditions overleaf):

A) TYPE OF PRODUCT:	UNIT	UNIT COST	FREQUENCY OF SERVICE
Cannon Fresh			
Urinal Screen			
Feminine hygiene care service unit	5	600	30 DAYS
Toilet seat sanitizer			
Foam soap			
Others			

B) TERMS OF PAYMENT Monthly

C) CONTRACT PERIOD Apr' 19 To Mar' 20

D) GSTIN OF THE CUSTOMER 27AAATS1005K1ZP

E) HSN CODE: 998539

H) REMARKS:

I) SERVICE CHARGES: You hereby agree to pay our charges Rs.3000 + GST @ 18% extra (as applicable), for this Contract prior to commencement of providing you with the hygiene Products and Services as specified herein and/or in the schedule.

**You acknowledge that, you have read, understood and agree to this Contract (including the General Terms and Conditions overleaf) and annexures, if any, provided to you.**

(Please sign and return a copy of this order-cum-contract in acceptance)

(Customer Signature & Office Stamp)  
 Limited)  
 Employee Code:  
 Date: \_\_\_\_\_

(Authorised Signatory)  
 Designation and employee code:  
 Date: \_\_\_\_\_



*Handwritten signature*

***H) Other Activities by SFIMAR Green Club***

18<sup>th</sup> January 2016

To,

Faculty, Staff and Students

Dear All,

We are observing **Green day** tomorrow – 19 /01/2016 as a part of our 'Green Initiative' at the Institute. It is a day to commune with nature and to be thankful for her blessings. We are making an effort to raise awareness of the depleting environmental resources and for promoting activities related to keep our environment clean and green.

Posters and messages portraying the need to Go-Green have been displayed all over the Institute. As a symbolic gesture, Students, Faculty and Staff members can include the Green color as a part of their attire. Students may wear green tops or Green trousers. Those who do not have green trousers / tops should wear the regular Institute uniform.

**Let's Save Our Planet – Let's Go Green**

Regards,



---

Dr. S.S. Mohanty,

Director





Green Pledge by Staff & Management on 19<sup>th</sup> January 2016



Green day -19<sup>th</sup> January 2016 (Group Photograph)





Tree plantation on 26<sup>th</sup> January 2016 (Chairman & Director)



Tree plantation on 26<sup>th</sup> January 2016 (Staff Members)





**St. Francis Institute of Management & Research (SFIMAR)**

Approved by AICTE and Affiliated to University of Mumbai

# Winning Certificate

Presented to Mr./Ms. \_\_\_\_\_

for winning the Green Club Debate Competition

on

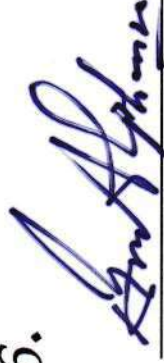
“SWACHH BHARAT ABHIYAN:

Publicity Stunt or Making a Difference?”

held on 07th October, 2016.



Dr. S. S. Mohanty  
Director



Bro. Alphonse Nesamony  
Chairman





# SFIMAR



## GREEN CLUB

Announces

Go Green Day

on

19th January 2016

Dress code : Green

Tree Plantation

on

26th January 2016

When one tugs at a single thing in nature, he finds it attached to the rest of the world. - John Muir



Tree plantation on 26<sup>th</sup> January 2016 (Students)



Green Club Co-ordinators



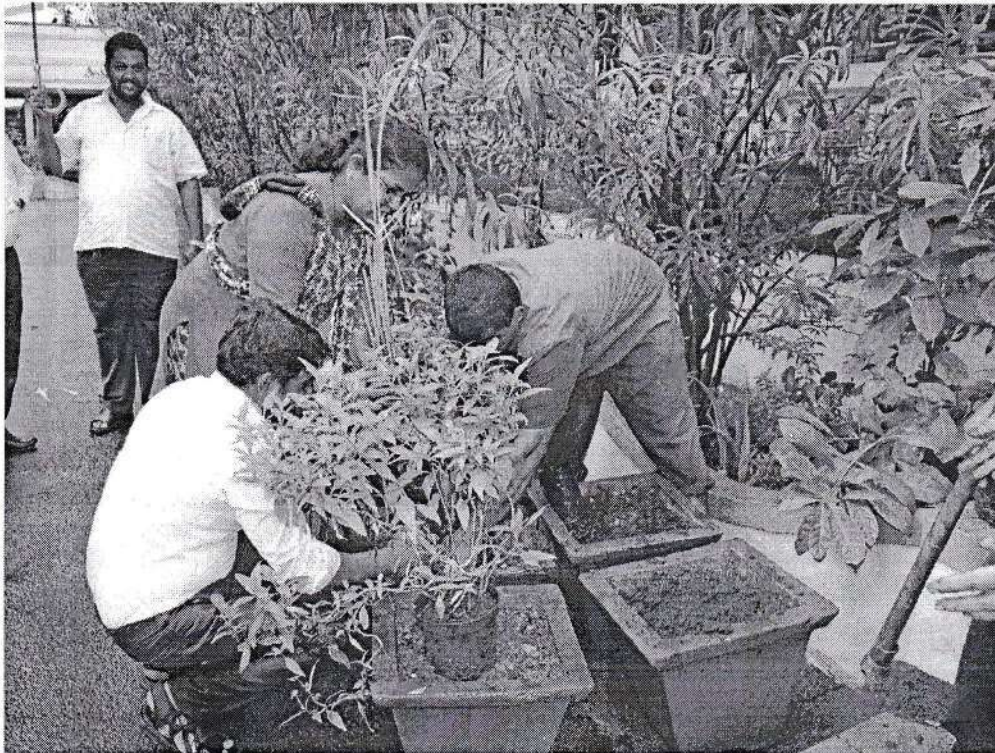
## Green Club Initiatives in 2016-17

### 1. Medicinal tree Planation on 1<sup>st</sup> July 2016

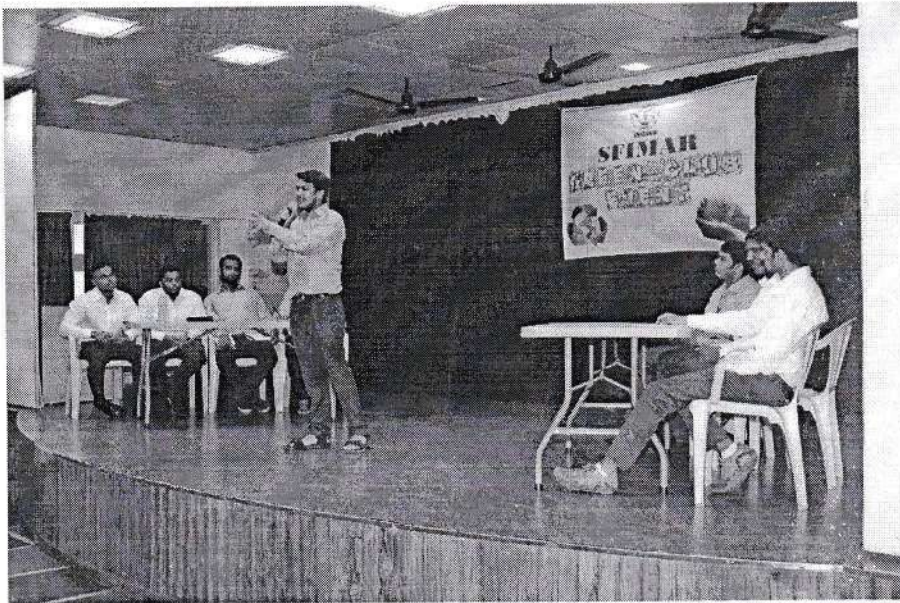
Planted trees like Tulsi, neem, Aloe Vera, Gotu Kola, Lemon Grass, Khus etc.



Medicinal tree plantation on 1<sup>st</sup> July 2016



2. Debate competition - "Swachh Bharat Abhyan: Publicity Stunt or Making a Difference?" held on 7<sup>th</sup> October 2016.



Debate Competition



## Minutes of the meeting

Held on 23/04/2018

**Members present: Dr. S.S. Mohanty, Bro. Xavier M., Mr. Abraham, Col. Venkatraman, Ms. Sanchayita Banerjee, Ms. Papinder Nagi, Ms. Chhaya Salian, Ms. Sailee Deshpande**

The Green Club Committee meeting was held on 23/04/2018 in MDP Room, SFIMAR at 10:30 am. Topics discussed and decision taken are as follows—

- Unanimously it was decided that there is an additional requirement of knowledgeable gardeners who will be appointed for few days to train faculty, staff and labours who will be responsible to take care of plants, trees and saplings
- Ms. Papinder will talk to 'Go Green' company people who had already briefed the faculty and staff on Nursery Management, to provide further assistance by supplying a trained gardener in a week's time
- 30 saplings of Teak was planted last year and they are now growing.
- For further plantation Teak, Palm (with yellow fruit) and few Banana plants will be considered
- In order to expedite the process of planting tree under the initiatives of Govt. of Maharashtra – Tree Plantation Programme 2018, in which it has given a target of total 6,25,000 plants to Higher and Technical Education Department, the Director informed the members of the Green Club that an additional Tree Plantation Committee has been formed immediately and it will supersede the existing Green Club , as the latter will work under the **Tree Plantation Committee.**

**Nb:** enclosed- *Tree Plantation Programme Circular*

The meeting ended at 11:20 am.



### **Micro Plan for Tree Plantation-2018**

- In the open free area of the institute premises total 30 trees will be planted in 300 sq. mtr. area
- 15 pits are already dug and more 15 pits will be dug and made ready for plantation drive on 1<sup>st</sup> July 2018
- Fertilizer will be managed from institute's compost pit which is already well managed
- A horticulturist (from 'Go Green' organization) was called who suggested to go for planting banana, behera, guava, and amla, custard apple tree, considering the availability of space, sunlight and soil condition
- Once the college starts with its regular schedule, (after June 30, 2018, as students have gone for summer training) Street Play and other public awareness programmes will be conducted by students
- Students and their parents will be intimated about getting registered in Green Army in July 2018



**St. Francis Institute of Management and Research**  
**Report on Green Club Tree Plantation Drive on 25<sup>th</sup> Nov 2017**

Living a green lifestyle, conserving our resources and not polluting are all things we can do to go green and help keep the environment clean.

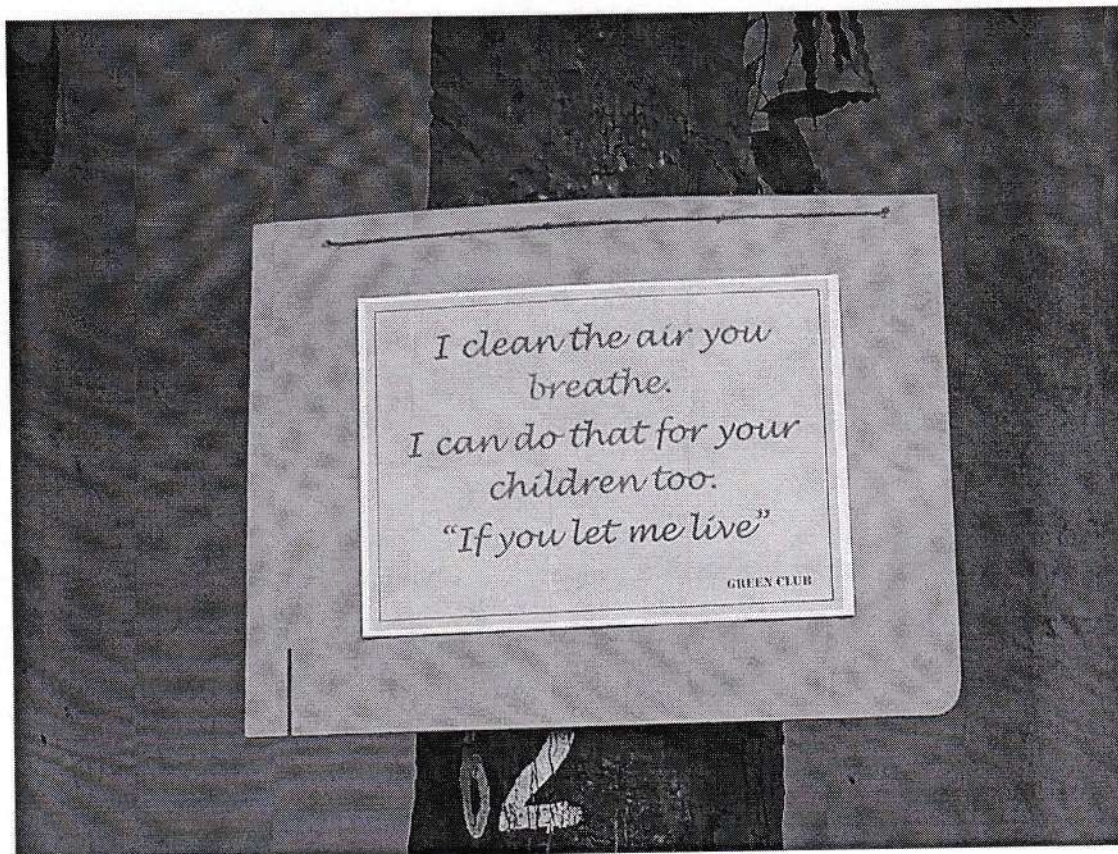
Green Club coordinators organized floral Plantation Drive on 25<sup>th</sup> Nov 2017. The event was conducted to inculcate the habit to "Plant trees and beautification of the campus." The time scheduled was from 11 am onwards. Student/faculty coordinators and participants assembled in the campus area with most dressed in green. Floral plants like Balsam(white, pink, double); Rose (red, orange, yellow); Carnesia (red, pink, white); Kalanchoe Blossfeldiana (Red, pink, yellow); Shevanti (yellow, red); Gerbera (yellow); Arelia (green) were planted on standies which were painted by the coordinators. With more hands the plantation was completed in a span of around 4 hours.

The slogans on tree plantation and conservation were prepared by student and staff coordinator and put up in the campus to create awareness among visitors & students.

The event was great success. Participants worked hard and enjoyed too. Enthusiasm was prevailing as some participants showed interest in participating and contributing in the future club activities. The activity was accomplished with a learning objective to work as a team, best coordination and division of work and responsibilities. He efforts were appreciated by the visitors as the standies stand attractive at 4 different spots with vibrant colour flowers blooming.

Green club coordinators participated were Ms. Papinder, Ms. Surekha & Mr. Pravin. Special thanks to Mr. Sabu for his unconditional support for the same.







25<sup>th</sup> Nov. 2017



## St. Francis Institute of Management and Research

**Green Club committee Meeting dated 25<sup>th</sup> Sep 2017**

**Members present: Bro. Xavier Munda, Ms. Sailee, Ms. Surekha Kurne, Mr. Pravin Khot, Ms. Papinder Nagi**

**Members Absent: Mr. Madaswamy**

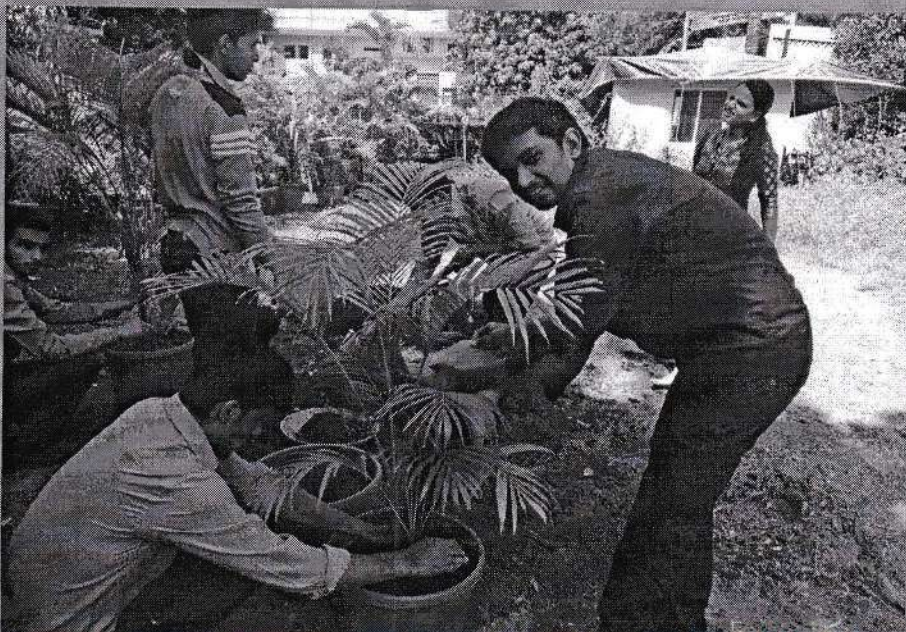
2<sup>nd</sup> meeting of Green Club Committee was held at 4 pm at registrar's office. Members were asked to come up with ideas and opinion for the events to be conducted for the year 2017-18. Bro. Xavier was briefed by Ms. Papinder on the type of activities that took place in the last year and progress on the first meeting held. She updated that medicinal plants were brought by Ms. Sailee. Some have been planted in different pots and the labels need to be put for all the plants. Ms. Surekha and Papinder informed the members that they have visited couple of vendors for purchasing pots in Borivali and the cost is attached in the budget allocation for Green club.

Ms. Sailee mentioned that she visits Crawford market and can find the price for the pots and purchase from wholesale market. All agreed for the same. Ms. Papinder said 1 more person can accompany her when she plans the visit. She mentioned about Owalekar wadi in Thane. Where the coordinator briefs about nature and lifecycle of butterfly and encourages people in the city to have home garden and nurture the same. Ms. Surekha liked the concept. Ms. Sailee suggested Mahim Nature Park would be another option. She also mentioned about Marathi Vidnyan Parishad conducting 1 day seminar at Sion. They give lecture on urban farming. We can request them to conduct lecture at SFIMAR for faculty and students. Ms. Papinder suggested we can organise the lecture in the month of October if possible 14<sup>th</sup> would be ideal.

Ms. Sailee suggested wheat grass cultivation which is used for treating cancer patients and it would be a social responsibility towards society on behalf of SFIMAR.

Prepared By: Papinder K. Nagi





28<sup>th</sup> Oct 2017

# Green Club



28<sup>th</sup> Oct '17



St. Franics Institute of Management & Research

GRREN CLUB Meeting on Feb. 02, 2018

Sr. No.	Students Name	Sign

Meeting was conducted to allocate duties and responsibilities to student coordinators for lecture on 'Nursery Management' by Mr. Bharat Soni (M.D) of Gro Green Nursery Pvt. Ltd. Ms. Darshini Volunfarity accepted to have the welcome address & vote of thanks for the speaker. Mr. Siddesh and Ms. Pragati was given responsibility of hospitality for the guest and Ms. Lavanya Prepared the poster for the talk.

RD Agt.

**St. Francis Institute of Management and Research**  
**Report on Green Club Tree Plantation Drive on 28<sup>th</sup> Oct 2017**

Living a green lifestyle, conserving our resources and not polluting are all things we can do to go green and help keep the environment clean.

Green Club coordinators organized Tree Plantation Drive on 28<sup>th</sup> Oct 2017. The event was conducted to inculcate the habit to "Plant trees and Look for Eco Friendly Products." The time scheduled was from 11 am onwards. Student/faculty coordinators and participants assembled in the campus area with most dressed in green. Medicinal and commercially useful plants like Mint, Sabja, Marva, Lemmon Grass, Ekdandi, Sadaphuli, Adulsa, Aloe Vera, Ajwain, Bakuli, Neer Brahmi, Panfuti, Sailee, Krishna Tulsi, Basmati Aroma, Jaswandi, Madan Baan, Beetle Leaf, Bakuli etc. were planted and around 100 plants were replanted and transferred into bigger containers, adding manure and changing soil for the same.

The event was inaugurated by Dr. S. S. Mohanty by planting Lemmon Grass, he briefed the students on the uses of plant and encouraged them to actively participate and contribute towards environment conservation and nurture love for nature. Bro. Xavier Munda, Col. Venkat, Prof. Akhilesh, Dr. Ramesh, Prof. Kiran also planted medicinal plants and appreciated the efforts of the team. For each plant, brief description about the useful plant parts and their benefits was displayed on the display card. Participants worked hard for completion of the target of 100 plants set for the event. With more hands the plantation was completed in a span of around 4 hours.

The event was great success. Participants worked hard and enjoyed too. Enthusiasm was prevailing as some participants opted for being part of Green Club and showed interest in participating and contributing in the future club activities. They gave feedback the task was tiring but had fun doing it! The activity was accomplished with a learning objective to work as a team, best coordination and division of work and responsibilities.

**Working hard for something we don't care about is called Stress,**

**Working hard for something we love is called Passion.**

Prepared By

Papinder K. Nagi

Green Club Coordinator



## St. Francis Institute of Management and Research

Minutes of Green Club committee Meeting dated 17<sup>th</sup> Jul 2017

**Members present:** Ms. Sailee, Ms. Surekha Kurne, Mr. Pravin Khot, Ms. Papinder Nagi, Mr. Sabu, Mr. Madhaswamy

**Members Absent:** Bro. Xavier

1<sup>st</sup> meeting of Green club was held in the library wherein members discussed about past activities organised by Green club members. Ms. Sailee briefed about the Medicinal plants she has procured. Team decided to plant the same on next day and was excited about the same. Ms. Surekha suggested each plants name and its uses can be posted near the plant for awareness purpose. Team liked the idea and executing on the same was decided. Ms. Sailee mentioned she has prepared the list of some plants with their uses and can forward the same. Ms. Papinder said she can see the list and add or modify if needed. Mr. Pravin was given the responsibility to make posters and laminate the same . Pravin to take the list from Ms. Papinder/Ms. Sailee.

Members gathered in the garden area and discussed on the place where various plants need to be placed. Mr. Sabu extended help of Maintenance staff to do the same. He also suggested with the help of student coordinators we can organise cleaning the campus activity. Ms. Papinder said last year students had organised debate, we need to organise or do atleast 2-3 activities a year. Green club team is enthusiastic team and willing to work in different areas if resources are made available. Ms. Papinder took the responsibility to get budget sanctioned from the management. Mr. Nilesh and Mr. Satish who were Green club members in the past also showed interest in contributing time for Green club. Team said all those who are interested in this activity are most welcome and their ideas too shall be considered.

Team decided to plant the palm trees in bigger pots as the leaves are turning yellow due to lack of space and nutrition. Mr. Sabu suggested size of the pots required and the numbers for the same. Ms. Surekha and Ms. Papinder took the responsibility to figure out the cost for the same. Meeting was concluded by acting on the tasks as decided and discussed above.



Prepared By: Papinder K. Nagi





SFIMAR GREEN CLUB

MEDICINAL PLANTS PLOUGHED IN SFIMAR CAMPUS

Sr. No.	Name of the Specie	Botanical Name	Useful part	Uses
1	Adulsa	Justica adhatoda	- Root, Leaves	Cough, Asthama, Sore Throat, Fever, Skin Diseases
2	All Spice	Pimenta dioica	Leaves, fruits, baks etc.	Spice, cold cough, aroma, essential oil
3	Aloe Vera	Aloe barbadensis	Dried juice of leaves and pulp	Intestinal worm, eye infections, piles, cough & cold, pneumonia in infants
4	Ajwain	Trachyspermum ammi	Leaves, seeds	Seasoning, stomach-ache
5	<b>Neer Brahmi</b>	Bacopa monnieri	Leaves, roots	Brain nourishing, cooling properties, concentration building.
6	Bakuli	<b>Mimusops elengi</b>	Flowers, Root	Fragrance, essential oil
7	Beetle Leaf	Piper beetle	Leaves	Digestive system, pooja
8	Basmati Aroma	Pandanus amaryllifolius	Leaves	Aroma for Rice
9	Jaswandi (Shoe Floor – White)	Hibiscus arnottianus	Root, Leaves, Flowers	Skin diseases
10	Krishna Tulsi (Black Basil)	Ocimum americanum	Leaves, seeds	Diuretic, Tonic
11	Kapoor Tulsi (Camphor Basil)	Ocimum kilmandscharicum	Leaves	Tooth paste, mouth wash
12	Lemmon Grass	Vymbopogon citratus	Leaves	Tea, oil
13	Mehendi	Lawsonia inermis	Bark, leaves	Hair conditioning, essential oil
14	Marva	Marjoram	Leaves	Fragrance, seasoning - aroma for food, essential oil
15	Madan Baan	Jasminum sambac	Flower	Fragrance - perfumes
16	Parijatak	Nyctanthes arbor-tristis	Bark, leaves, flower	Fever, anti-pyretic, rheumatism
17	Pudina (Mint)	Mentha arvensis	Leaves, bark	Digestive system, mouth freshner, food seasoning
18	Panfuti	Kalanchoe pinnata	Leaves	Wounds, Boils, Bites of insects,
19	Sabja (Sweet Basil)	Ocimum basilicum	Flowers, seeds	Stimulant, Good in summer
20	Sailee	Jasminum oleaceae	Flower	Fragrance - perfumes
21	Sadaphuli	Catharanthus roseus Vinca rosea	Leaves, flowers	Diabetes, Menorrhea, indigestion, cancer
22	Ekdandi	Tridax procumbens	Leaves	Heal Wounds

Prepared By: Ms. Sailee.





महाराष्ट्र शासन  
वन विभाग

‘महाराष्ट्र हरितसेना’ सदस्यत्व प्रमाणपत्र  
प्रमाणित करण्यात येते की,

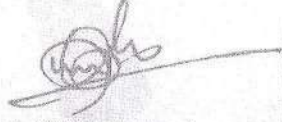
श्री. / श्रीमती : Subhransu Sekhar Mohanty  
रा. : MUMBAI  
तालुका : Mumbai City जिल्हा : Mumbai City

यांना ‘महाराष्ट्र हरितसेना’ चे सदस्यत्व प्रदान करण्यात येत आहे.

लोकहिताच्या कार्यात सहभागी झाल्याबद्दल  
हार्दिक शुभेच्छांसह !

नोंदणी क्रमांक : MC/2018/Ind/1931505

दिनांक महिना वर्ष  
14 05 2018

  
प्रधान मुख्य वनसंरक्षक  
सामाजिक वनीकरण,  
महाराष्ट्र राज्य,  
पुणे



## Minutes of the Tree Plantation Committee meeting

Held on 12/05/2018


Members present: Dr. S.S. Mohanty, Bro. Xavier M., Mr. Abraham, Col. Venkatraman, Ms. Sanchayita Banerjee, Ms. Papinder Nagi, Ms. Chhaya Salian

The Tree Plantation Committee meeting was held on 12<sup>th</sup> May, 2018 in the MDP Room at 10:30 am to review the progress and the following topics were deliberated:

- Col. Venkat spoke with Ms. Sanjana M. Male, Regional Nodal Officer, and received the format of tree plantation report. Ms. Sailee will fill it in Marathi (or translate it in English) and will be sent along with Micro Plan and meeting minutes and reports of green club activities conducted by the Institute for the past 2 years to the Zonal Officer.
- It was discussed that the data available in documents include the trees in front-area of college, which land is now a property of SFIAD. Hence it was decided that new layout of planted and open free area will be prepared by Mr. Saboo, Col. Venkatraman and Mr. Abraham, with the help of an architect and proper land bank will be made, immediately. Mr. Vaz also informed that he has spoken to Bro. Stany, Director SFIAD who confirmed of making the new survey plan through which new count of the trees will be found and documented.
- Based on above, a micro plan will be made so that provision of 30 more sapling plantation could be made, and accordingly order will be placed in Regional Collector's Office/Ward Office by 19<sup>th</sup> May 2018, so that plantation could be done on 1<sup>st</sup> July 2018.
- Mr. Saboo already showed Ms. Sanchayita and Mr. Venkatraman that there are 15 pits ready for tree plantation, along with few more pits for banana plantation. He will also dig 10 to 15 more pits as per the requirement.
- Decision was taken that all details of 2016 and 2017 will be sent along with the form as major land area is used in plantation during those phases.
- Col. Venkatraman is appointed as surveyor. Mr. Saboo and Mr. Abraham will be assisting him for the same.
- Ms. Sanchayita mentioned that DTE Circular stated that Maharashtra Green Army registration should be done by teaching and non-teaching staff of the Institute along with all the students and their-family members.
- Majority of the members who tried to do online registration found that the link is not working. Mr. Prakash Lalwani, Head IT, will find out solutions for the problems faced with registration of Green Army online and accordingly report will be sent.
- Ms Papinder invited Mr. Ankesh, a horticulturist from Go Green, who gave many valuable inputs regarding cleaning of garden, best suitable plants and trees in our available land area, maintenance of garden etc.

The meeting ended at 11:45 am.



  
**DIRECTOR**  
ST. FRANCIS INSTITUTE OF  
MANAGEMENT & RESEARCH  
Mt. Painsur, S.V.P. Road,  
Borivali (W) Mumbai-400 103



## History of Green Activities in SFIMAR

St. Francis Institute of Management & Research (SFIMAR) was established in 2002 by “The Society of the Congregation of Franciscan Brothers” to impart quality education in the field of Business Management. The Institute takes tremendous efforts in ensuring a Green campus personally ensured by the Chairman Brother Alphonse Nesamony himself and assisted by members of the Green Club. The entire available area has been utilized in a planned manner consisting of shrubs, green ornamental plants, flowering plants and shady trees. A garden has also been created in the premises which preserves the environment and creates a distinctive ambience for learning. Under the stewardship of Ms Papinder Kaur who heads the Green Club, the following initiatives have been taken up in ensuring that the campus is shady and green:

1. Medicinal Tree plantation in SFIMAR campus on 01 July 2016
2. Debate on Swachh Bharat Abhiyaan organized by Green Club on 07 October 2016
3. Tree plantation drive in SFIMAR campus on 28 October 2017 under the initiative “Plant trees and look for Eco friendly products”
4. Floral Tree plantation drive in SFIMAR campus on 25 Nov 2017 under the initiative “Plant trees and beautification of the Campus”
5. Guest lecture organized on the topic “Nursery Management” by Mr Bharat Soni, M.D. of Go Green Nursery on 16 February 2018



## REPORT

### Tree Plantation Campaign at SFIMAR

**Date:** 28 October 2017

**Time:** 11:00am to 3.00pm

**Venue:** St. Francis Institute of Management Campus, Borivali

**No. of participants:**

	Management	Faculty	Staff	Students
No. of Volunteers	1	2	3	31

#### **Objectives:**

- To promote the protection of environment.
- To create environmental awareness among the students.
- To support the Go- Green SFIMAR Campaign initiated by our Green Club.
- **To inculcate the habit “Plant trees and Look for Eco Friendly Products.”**

Student/faculty coordinators and participants assembled in the campus area with most dressed in green. Medicinal and commercially useful plants like Mint, Sabja, Marva, Lemmon Grass, Ekdandi, Sadaphuli, Adulsa, Aloe Vera, Ajwain, Bakuli, NeerBrahmi, Panfuti, Sailee, Krishna Tulsi, Basmati Aroma, Jaswandi, Madan Baan, Beetle Leaf, Bakuli etc. were planted and around 100 plants were replanted and transferred into bigger containers, adding manure and changing soil for the same.

The event was inaugurated by Dr. S. S.Mohanty by planting Lemmon Grass, he briefed the students on the uses of plant and encouraged them to actively participate and contribute towards environment conservation and nurture love for nature. Bro.



Xavier Munda, Col. Venkat, Prof.Akhilesh, Dr. Ramesh, Prof.Kiran also planted medicinal plants and appreciated the efforts of the team. For each plant, brief description about the useful plant parts and their benefits was displayed on the display card. Participants worked hard for completion of the target of 100 plants set for the event. With more hands the plantation was completed in a span of around 4 hours.

The event was great success. Participants worked hard and enjoyed too. Enthusiasm was prevailing as some participants opted for being part of Green Club and showed interest in participating and contributing in the future club activities. They gave feedback the task was tiring but had fun doing it! The activity was accomplished with a learning objective to work as a team, best coordination and division of work and responsibilities

After the plantation refreshments were served to all.

**Outcome:**

- The objectives of the the Tree Plantation Campaign were achieved.
- SFIMAR Campus got 47 saplings added to it's surroundings and around 100 plants were replanted and transferred into bigger containers, adding manure and changing soil for the same.



Prof Sanchayita Bannerjee

Green Army Liaison Officer Coordinator



## REPORT

### Tree Plantation Campaign at SFIMAR

**Date:** 25 November 2017

**Time:** 9:00am to 1.00pm

**Venue:** St. Francis Institute of Management Campus, Borivali

**No. of participants:**

	Management	Faculty	Staff	Students
No. of Volunteers	3	4	4	12

#### **Objectives:**

- To promote the protection of environment.
- To create environmental awareness among the students.
- To support the Go- Green SFIMAR Campaign initiated by our Green Club.

Volunteers participated in the Tree Plantation Campaign. A few Volunteers went around the campus and identified a few places suitable for tree plantation. On July volunteers came around 8:00am to dig the pits for the purpose.

The plantation started at around 9:00 A.M. and went on till 1.00 P.M. The first sapling was planted by the Chairman Bro. Alphonse Nesamony and Director Dr. S.S. Mohanty. All the Volunteers actively participated in the campaign by planting the saplings.

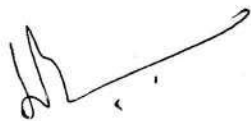
A total of saplings were planted. We had 5 varieties of saplings like Neem, Ashoka, Black plum (Jamun), Mango(Aam), Badam. The Green Club Volunteers exhorted to take care of the planted saplings. Meenu Gigi and Rodney Pinto coordinated the event.



After the plantation refreshments were served to all.

**Outcome:**

- The objectives of the the Tree Plantation Campaign were achieved.
- SFIMAR Campus got 47 saplings added to it's surrounding.



Prof Sanchayita Bannerjee

Green Army Liaison Officer Coordinator







## **St. Francis Institute of Management & Research (SFIMAR)**

### **Green Club Initiatives with Other Group**

SFIMAR Green Club is a dynamic body of St. Francis Institute of Management & Research. SFIMAR has a wonderful lush green campus and Green Club members along with maintenance department manage the green activity. Few of them are appended below—

1. Mr. Bharat Soni, a horticulturist from Go Green Nursery, visited our campus to deliver a guest session and gave many valuable inputs. He appreciated our greenery and suggested regarding cleaning of garden, best suitable plants and trees in our available land area, maintenance of garden etc.
2. In July 2018 College successfully completed its first round of plantation drive for the year, with the help of Green Yatra, a Mumbai-based NGO. Faculty and staff members of Green Club and students from PGDM I participated in the programme. Total 50 saplings were planted in the presence of Chairman, Director and Treasurer. Green Yatra people visited our campus and supported with few bags of fertilizer, free of cost.
3. Govt of Maharashtra initiated a plantation drive 2018 all over the state. As a socially responsible institute, SFIMAR took the initiative to promote the cause in the form of a street play—Pedh Lagao, Jeevan Bachao. The play was staged in many big shopping malls at Mumbai to reach out a big audience. Green Yatra NGO sponsored T-shirt for the play.
4. Go Green Nursery visit was done on 26<sup>th</sup> January 2019, where all green club members (staffs and students) spent their whole day in understanding the do's and don'ts with plants. The visit, along with the guest talk at the nursery, enriched the knowledge level of the members as it was highly informative.
5. SFIMAR encourages Green Club members to attend various seminars and workshops relevant to the objectives of the club. Ms. Sailee attended a seminar on Environment on 5<sup>th</sup> June 2019, where she found big mixers for composting at affordable rate. Ms. Sailee, Ms. Papinder and Ms. Surekha went for a kitchen garden training workshop cum exhibition at Goregaon on 15/06/2019.
6. Hydroponic system is initiated in SFIMAR, which is under first round trial run with a motive to develop entrepreneurial activity on urban farming, with the help of

theurbanfarming.co. On successful completion, this will be taken further to underprivileged women who can take it up as their livelihood. The institute also has a plan to develop a course in this line in future.

**Learning Outcome**—It helps students to develop a connectivity with the mother nature and raises awareness level in the form of experiential learning. It helps foster tolerance and encourages healthy life style, along with the development of community relationship.





**Guests Talks**



**Tree Plantation in Institute Campus with Green Yatra NGO**



**Street Play Team at various shopping malls promoting tree plantation**



**Staff attending Swargandh Kitchen Gardening Workshop**



# St. Francis Institute of Management & Research (SFIMAR)

## VISIT TO GO GREEN NURSERY, PANVEL

Date: 26<sup>th</sup> January 2019

Venue: Go Green Nursery Pvt Ltd,

Tara {Karnala}, Mumbai-Goa Highway,

Panvel.

The green club had organized a visit to go green nursery Pvt Ltd, Panvel, where students from MMS 1 and PGDM 1 visited on behalf of their respective classes. The trip was guided by Bro Xavier Munda, Prof Sanchayita Banerjee, Col Venkat Raman, Prof Satyendra Chandra Kalia, Ms. Papinder Kaur and Ms. Sailee Despande.

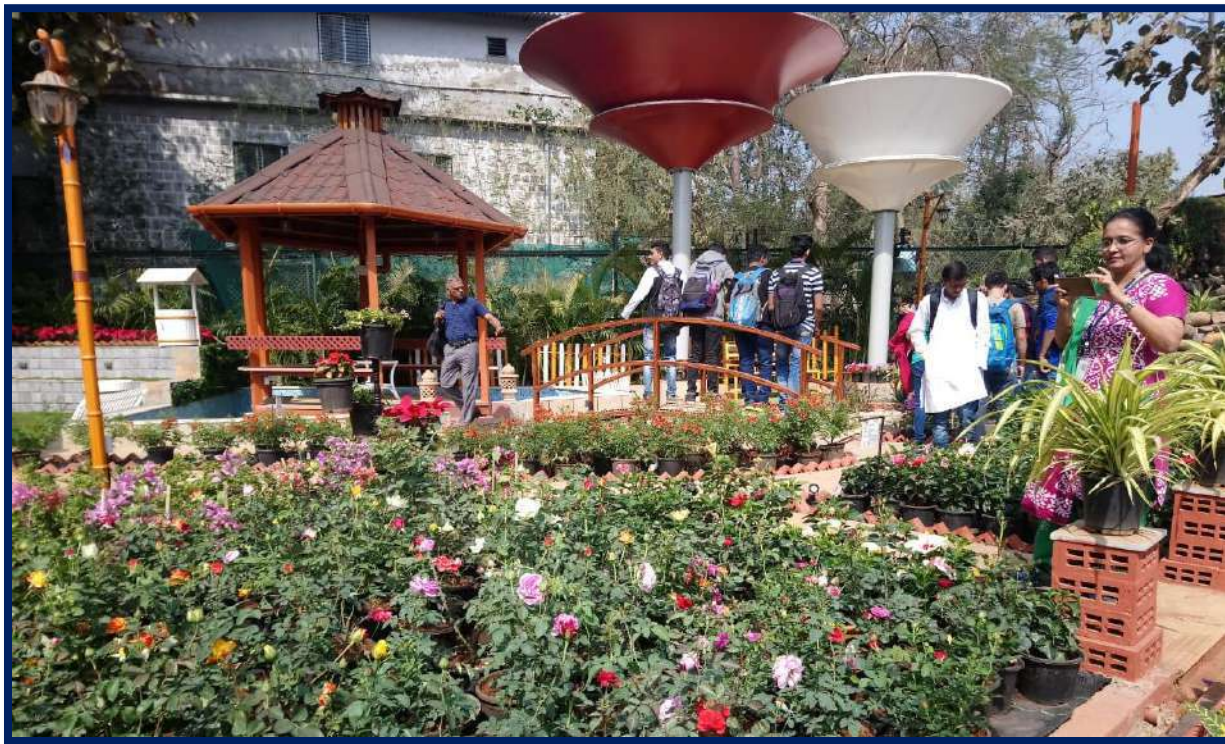
All left from the college premises at 9.30 am and reached the destination by 12.30 pm. The team was taken on a tour around the nursery and was shown different types of plants and their benefits and explained their maintenance.

After the tour at around 1.30, they were taken to Yusuf Meherally center for lunch. After lunch, they went back to the nursery where they were shown a slide show explaining the types of plants, what would happen if the plant is not given the proper amount of water and is not exposed to sunlight properly, how to maintain plants, how maintenance differ between indoor and outdoor plants, etc.

The slideshow got over by 3.30, after which they were allowed to purchase plants if they needed them from the nursery.

Moreover, finally, at around 4 pm, they left for college, and they reached college by 5.45 pm.

It was an enlightening experience as they got to learn more about plants.









# St. Francis Institute of Management & Research (SFIMAR)

## Report of the Field Trip to Bassien Agro Farms.

**Location: Virar West**

**Date of visit: 09/01/2020**

A team of 12 students and 06 faculty/staff of the Green Club from St Francis Institute of Management and Research went on a field trip to Bassien Agro Farms near Arnala Beach, Virar West. We reached the location at 10 am after an eventful early morning journey from our homes. On arrival at the farm, we met Mr. Sunil Buthello, the owner, and Ms. Manisha, who showed us around the place. We also met a few students as interns from Ruia college who were planting vegetables as a part of their Green House Management course. We were asked to assemble in a room, and we were offered tea as refreshments.

Ms. Manisha then took us through a comprehensive presentation of what Hydroponics and Agro farming are all about and what they were doing on the farm. She explained that the benefits of hydroponics were many, as no soil is required, and nutrients are supplied to the plants by water being circulated continuously through pipes. Water used is filtered and used for the hydroponic plantation unit. In contrast, the slightly unclean water is used for organic farming where a combination of Nitrogen, Phosphorus, and Potassium is used as primary nutrients, and **no fertilizers are used**. We also learned that in soil farming, the roots pull any water or substance in the soil that is even 50 meters away (for example, gutter water flowing 50 meters away from farming land, the plant's roots will pull that water as well). Still, in hydroponics, the plant is given only what it needs. Even pesticides aren't used. Only Neem liquid is sprayed occasionally, and even the yield is uniform through hydroponics as the plants receive the specific nutrients light/sunlight, temperature, water, etc., under controlled conditions. These are different for different plants, whereas the yield in soil farming is not the same every time. With hydroponics, one can grow any fruit or vegetable at any time of the year because of the artificial greenhouse environment that creates the required atmosphere for each plant. The large setup seen at Bassien Agro Farms consisted of two protective enclosures designed with plastic and mesh curtains on all four sides as well as the roof, each could house approximately 30000 plants at a time, there were large fans and cooling pads that helped to maintain the required temperature, we saw pipes everywhere that circulated RO water from the source after a pH check, a generator for electricity, tankers for water collection, a well and vast

containers of calcium phosphate and potassium which were nutrients seen among others. The farm also practiced organic farming, though at a smaller scale than hydroponics in their garden area.

Ms. Manisha also told us how the whole process was challenging to begin with because they had to do a lot of research and enormous paperwork for permissions, for which they had to spend a good amount of money to make the farm operational. Hydroponics is the future of farming since we learned that Israel entirely depends on hydroponics. **But there are many challenges to it, some of them being lack of complete and authentic information, the high cost of setting up, and the most important of them being the need for 24X7 monitoring.** However, the benefits far outweigh the challenges, and in the long run, it is highly profitable. The experience of seeing the new farming technique in the lush green settings was indeed a great enjoyment. It was an eye-opener and a huge motivator for all of us to look at Agro Farming as a future for us when we set out to do our own thing. We are indeed grateful to the Institute and Bassein Agro Farming for the opportunity provided to us and look forward to more such visits in the future.

***Report compiled by: Ms. Sanchayita B. & Col. Venkatraman***

## Hydroponics Visit Pics at Bassein Agro Farm







# St. Francis Institute of Management & Research (SFIMAR)

## Hydroponics at SFIMAR

### A Green Club Research Initiative

SFIMAR maintains a lush-green campus and offers students a sense of feeling where they stay direct adjacent to mother nature. Government of India has taken an Initiative and as a part of the same, SFIMAR regularly does tree plantation in the available space at the campus and students are shepherded to look after the present and previously planted saplings for their proper health maintenance.

At regular intervals plant measurement is done. This record is well maintained which assists us to keep a close check on the plant health.

Inside the Campus, a Flower bed is developed right in the front area. Our sole purpose as MBA students is to do our tasks with high productivity and superior quality, Similarly here at Sfimmar, we began with Hydroponics. Research proved that Hydroponic growers get yields many times greater when they switch from conventional methods. Since hydroponics was ideal for indoor growing, it was a perfect platform for the Green Club committee to do a pilot run with the same. In accordance to this, in a small area two rounds of crops were cultivated.

In first round we germinated spinach seeds and in second round green chowli seeds was grown. To have an in-depth understanding of the entire hydroponic process, SFIMAR also organized a field trip to Bassien Agro Farms located near Arnala Beach, Virar West, who are specialized in using hydroponics system. A team of 12 students and 06 faculty/staff of the Green Club visited the farm and gained fruitful insights about the system.

### **Process involved:**

Requirements: containers/tubes, pumps, lights, nutrients, trays for plants ( sheets ), coco-peat, seeds of red & green chowli.

### **Germination of seeds**

Types of seeds

1) Green leafy

2) Red leafy

3 Sheets (14 × 7 rows = 98 )

So in all 294 germination pits

98 pits – green seeds

98 pits – red seeds

98 pits – mixed seeds

- ❖ Every pit contains only 1 seed.
- ❖ To give warmth and nutrients coco – peat was used.
- ❖ Coco-peat is a multi purpose growing medium made out of coconut husk.
- ❖ When plants are grown exclusively in coco peat, it is important to add nutrients according to the specific plants' needs.
- ❖ After the seeds were placed in the pit , they were watered .
- ❖ Watering was done regularly every morning for approximately 20 days ( 13 hrs interval).

There are two kinds of formulations for hydroponic nutrients – synthetic (or refined mineral, or salt-based) and organic based. Synthetic nutrients- we used a synthetic nutrient in the form of soluble salts.

Similar to the way table salt (NaCl) disassociates in water to form Na<sup>+</sup> (cation) and Cl<sup>-</sup> (anion), the pre-formulated fertilizer salts disassociate into the correct spectrum concentrations of necessary ion components needed for plant growth.

We also had to take care of the pH as this is one of the crucial step in Hydroponics. “Pure” water has a pH of 7.0. Regular checks were made so as the solution doesn't turn more acidic nor basic. The ideal pH range for most hydroponic crops is between 5.5 and 6.5.

The best temperature for plants is Tepid : neither warm nor cold to the touch and The Environment of SFIMAR was a perfect fit for carrying on this project. We took care of the water temperature and didn't let the solution get too cold as it will not let the seeds to germinate and also didn't let the solution get too hot as it would lead to inefficient supply of oxygen to plants and may even cause the plants to die due to this stress. The optimal temperature for water is between 65 degree F (18° C) and 80 degree F (27°C).



**Spinach cultivated using hydroponics system in SFIMAR Campus**



**A fresh bunch of spinach grown using hydroponics system**



**Students sowing spinach seeds for hydroponics system**

*Alina*





## **St. Francis Institute of Management and Research**

### **(SFIMAR)**

### **Introduction**

SFIMAR Green Club empowers students to participate in meaningful environmental activities like tree plantation, awareness drives and knowledge development related to social entrepreneurship for management students. It is a forum through which students can influence and engage their parents and neighborhood communities to promote good environmental behavior. It will empower students to explore environmental concepts and actions beyond the confines of a syllabus or curriculum. While everyone asserts the importance of 'learning to live sustainably,' environment remains a peripheral issue.

The details of a few of the activities undertaken by the club are enumerated below-

### **Activity 1: Tree Plantation**

#### **Objectives**

1. To develop the closeness/connection to nature and love for Mother Earth
2. To understand the importance of care for the environment and giving back to the society

#### **Practice**

St Francis Institute of Management & Research (SFIMAR) propagates sustainable ways in all the practices within the campus.

- In 2016 medicinal plants were planted. Medicinal trees Plantation was organized on 1<sup>st</sup> July 2016. Trees like Tulsi, Neem, Aloe Vera, Gotu Kola, Lemon Grass, Khus etc., were planted.

- In 2017 around 100 saplings were planted (including floral and ornamental plants for beautification)
- In July 2018, approximately 50 saplings were planted within the campus.
- Due to heavy rainfall and soil erosion, few plants did not survive, replaced by the saplings donated by students in 2019. SFIMAR Green Club members discussed and decided to carry out a research study on the hydroponic system of cropping on a practical note. The project aimed to establish organic vegetable cultivation using a hydroponic cropping technique on a small scale in about 200 to 300 square feet of land. The project concentrated on cultivating vegetable crops/green leaves using mineral nutrients solutions, in water, without soils. Students of the 2019-21 batch took the initiative and cultivated spinach on the campus.
- During the lockdown period in 2020, proper care of saplings was not feasible, which led to further damage, but the institute took immediate action post lockdown to improve the situation. Beautification was done in the front part of the institute. Also, because of lockdown, the hydroponic initiative was stopped. Later rose saplings were planted in that area.

Students and the campus supervisor nurtured the plants by taking periodic measurements of the plants and providing timely fertilizers. It has been a regular ritual in SFIMAR for the students to water and interact with the plants. Also, the students have initiated to donate saplings for the college campus every year.

### **Learning Outcome**

Students learned to take responsibility by caring for the plants, gained leadership and teamwork skills, care for nature and the environment, and developed self-confidence.



**Planting Medicinal Plants on 1.7.2016**





Tree plantation on 28.10.2017



Tree plantation on 28.10.2017



**Planting floral Plants on 25.11.2017**



**Tree Plantation on 02.07.2018**



**Tree Plantation on 02.07.2018**



**Tree Plantation Team**



**Tree height measurement and numbering activity on 16.10.2018**



**Tree height measurement and numbering activity on 16.10.2018**



**Students taking an interest in Hydroponic Crop Cultivation**





## **Hydroponic Crop Cultivation in SFIMAR Campus**

### **Activity 2: Awareness Drive & Knowledge Development**

#### **Objectives**

1. Creating awareness about the environment and the need for its sustainability
2. Acquire knowledge regarding the theory and practice of cultural and production techniques and methods of various plants.

#### **Practice**

1. **2015-16:** 'Go Green Pledge' was taken on 25<sup>th</sup> January 2016 by the faculty, staff, and students. A Tree Plantation Drive was also conducted on 26<sup>th</sup> January 2016.
2. **2016-17:** Debate on Swachh Bharat Abhiyaan organized by Green Club on 07th October 2016.
3. **2017-18:** Guest lecture organized on "Nursery Management" by Mr. Bharat Soni, M.D. of Go Green Nursery on 16th February 2018.
4. **2018-19:** SFIMAR, known for its involvement in various social activities benefiting society, organized an awareness campaign in association with the NGO, Green Yatra, a leading environmentalist of Mumbai towards protecting, conserving and the betterment of

the environment through a street play on tree plantation, with the slogan "**Ped lagao Jeevan Bachao**" in some of the biggest malls in Mumbai, i.e., Maxus, Growels and the Raghuleela on the 25<sup>th</sup> & 26<sup>th</sup> of August 2018 followed by a rewarding contest.

5. **2018-19:** Go Green Nursery visit was conducted on 26th January 2019, where all green club members (staff and students) spent their whole day understanding the dos and don'ts with plants.
6. **2019-20:** A team of 12 students and 06 faculty/staff of the Green Club from SFIMAR went on a field trip to Bassien Agro Farms near Arnala Beach, Virar West, on 09th January 2020, to develop an understanding of Hydroponics and Inorganic farming.

### **Learning Outcome**

Students learned about the various business opportunities in organic farming, Hydroponics, Nursery Management and social entrepreneurship and the broad understanding of the technology and infrastructure needed to establish the same.



**Pledge for 'Go Green' on 25.01.2016**



**Pledge for 'Go Green' on 25.1.2016**



**Tree plantation drive on 26.1.2016**



**Students participating in Debate competition - "Swachh Bharat Abhiyan: Publicity Stunt or Making a Difference?" on 7<sup>th</sup> October 2016.**



**Winners of Debate competition - "Swachh Bharat Abhiyan: Publicity Stunt or Making a Difference?" on 7<sup>th</sup> October 2016.**



**'Ped lagao Jeevan Bachao' Campaign at Growels Mall, Mumbai**



**'Ped lagao Jeevan Bachao' Campaign at Raghuleela Mall, Mumbai**



**Go Green Nursery Visit on 26.01.2019**



**Go Green Nursery Visit on 26.01.2019**



**Bassien Agro Farms Visit on 09.01.2020**



**Bassien Agro Farms Visit on 09.01.2020**



**Tree plantation in SFIMAR Campus in association with Green Yatra on July 2018**



**Tree plantation in SFIMAR Campus in association with Green Yatra on July 2018**



## **Minutes of the Tree Plantation Committee meeting**

**Held on 09/06/2018**

**Members present: Dr. S.S. Mohanty, Mr. Abraham, Col. Venkatraman, Ms. Sanchayita Banerjee, Ms. Papinder Nagi, Ms. Surekha Kurne, Ms. Sailee Deshpande**

The Tree Plantation Committee meeting was held on 9<sup>th</sup> June, 2018 in the MDP Room at 11:30 am to review the progress and the following topics were discussed:-

- Mr. Saboo will dig few more pits to complete the goal of total 30 new pits by 20/06/2018 and Col. Venkatraman will follow up to get the work done. Sami will then take photographs of new pits and Mr. Abraham will be in touch with him.
- In absence of Prof. Sanchayita, Ms. Papinder will send the June report to Green Army team on last Monday of the month. Mr. Abraham will provide pics of new pits to Ms. Papinder by 22/06/2018.
- Sailee Mam informed that she had a word with the govt. horticulturist, who intimated that specific saplings will not be available as per our demand, but whatever is possible, will be provided. Presently he is quite busy and is not responding to calls.
- On 5<sup>th</sup> June, 2018 Sailee Mam got some sapling from Mumbai Grahak Panchayat (MGP). She is planning to meet the area corporator for few more good saplings and will get banana saplings from Palghar. She will also identify other options from where we could get saplings.
- Suggestions initiated from Col. Venkatraman and Mr. Abraham that box could be arranged to collect money for plantation drive, and was seconded by all other members.
- It was unanimously decided that SFIMAR will conduct Tree Plantation on July 7, 2018 as 1<sup>st</sup> Year PGDM students will be available by that time.
- Mr. Lalwani informed that there was a communication gap leading to some mistakes in Green Army registration by our staff. Hence, corrected entries will be completed by 20/06/2018 so that everybody could take part in plantation activity, as suggested by Govt.
- The 'Go Green' horticulturist has charged a high rate, and so it was decided that Sailee Mam will contact the BMC horticulturist and get a quotation for training our staffs.
- Many members were of the opinion to find out local gardener's rate to be hired for few days and guide our staffs. Once lecture starts, each student will be allotted 10 trees to take care, and the best maintenance will be awarded.
- There was a confusion about which all trees will be approved as a tree and Sailee Mam was told to find it out from the Govt. horticulturist, as she is in touch with him.

The meeting ended at 12:45pm



**Minutes prepared by:**

**Sanchayita Banerjee**

## **Minutes of the meeting**

**Held on 19/07/2018**

**Members present: Dr. S.S. Mohanty, Bro. Xavier M., Mr. Abraham, Col. Venkatraman, Ms. Sanchayita Banerjee, Ms. Papinder Nagi, Ms. Chhaya Salian, Ms. Sailee Deshpande, Ms. Surekha Kurne, Mr. Pravin Khot, Mr. P. Lalwani**

The Green Club Committee meeting was held on 19/07/2018 in MDP Room, SFIMAR at 3:30 pm. Topics discussed and decision taken are as follows—

- College has successfully completed its first round of plantation drive with the help of Green Yatra, a Mumbai-based NGO. Faculty and staff members of Green Club and students from PGDM I participated in the programme.
- Decision was taken about numbering of plants and measuring their heights as DTE requirement for sending report to the green army on last Monday of every month. Mr. Abraham, Col. Venkatraman and Ms. Sailee were given the responsibility for the same. Col. requested for student support and it was unanimously decided that two tall boys (one from 1<sup>st</sup> Year and one from 2<sup>nd</sup> Year) will also be added to the team for supervision, and other Green Club members will assist them in the work. As this will be a continuous job over the year, hence a meeting will be conducted where students will be briefed about their responsibilities, and it will also include per student-wise allotment of plant-maintenance. First phase of work should be completed by 25/7/2018.
- Col. Venkatraman informed that Green Yatra NGO will visit our campus for monitoring the plants after few months.
- Mr. Lalwani and Mr. Pravin will be making the Excel sheet which will have the details of plant no., location, growth, remark (stating the growth and condition of the plant), etc. Ms. Sanchayita will find out if a student could make graphs and charts with the data for a better presentation. Mr. Lalwani suggested that help could be taken for topography from a Part-Time student (Dinto) who is an architect. Ms. Surekha will check his availability when he will come for lecture on Saturday.
- After making the report, Ms. Sanchayita will also update the WhatsApp Green Army group by posting photographs of last plantation drive of the college, along with a brief report.
- Chairman was informed about the requirement of a gardener and an approval was taken for the same. Rs. 10,000/- is sanctioned as his salary, which will include garden work in SFIMAR campus and Monastery. Ms. Papinder is already trying to find out a person as a full-time gardener for 8 hours. Ms. Sailee said she will also talk to the BMC authorized horticulturist and will try to find some gardener.
- It was suggested by Director that henceforth Col. Venkatraman will crosscheck plant condition at a regular interval and report Mr. Saboo accordingly. In this Ms. Surekha will assist him.

- Ms. Sanchayita proposed that as awareness drive on tree plantation 2018, a skit/street play will be created and performed at shopping malls, schools, nearby locality etc. This will be done by PGDM II (Marketing) students as a part of the Public Relations subject. Members present supported the proposal. Ms. Papinder will be assisting in organizing the programme. Director Sir and Col. Venkatraman suggested Nithun from PGDM II should be asked to take the lead. Director Sir also advocated that a proper video of this programme should be made, which will be further uploaded in YouTube. Mr. Lalwani will do the needful to upload the video.
- Overall Green Army budget for the academic year 2018-19 will be made by Ms. Sanchayita and Ms Papinder.

The meeting ended at 5:00 pm.



***Minutes prepared by:***

***Sanchayita Banerjee***

## **Green Army Meeting with Students**

**Held on 24/07/2018 (Time-3:30 pm)**

**Members Present:** Ms. Papinder, Col. Venkatraman, Ms. Surekha, Mr. Pravin, Ms. Sanchayita

**Students:**

MMS II

PG II

Binoy, Siddhesh, Mihir, Sanket

Prasad, Savio

PG I

Jenisha, Nikunj, Kamakshi, Danica, Sajid, Prince, Kalpesh, Roshan

Based on the discussion following responsibilities were assigned—

- As the number of plants planted are lesser than the number promised, Jenisha and Nikunj will find and inquire about plant availability and will arrange 15 more saplings, which will be planted before 30/7/18. Preferably they should get fruit plants like lemon, guava, pomegranate, etc.
- Binoy and Mihir will arrange the number tags for all planted saplings
- Siddhesh will arrange metallic wire for tying and one measuring tape
- Nikunj, Kalpesh and Sajid will try to prepare the grid-sheet based map to locate plants
- Mihir, with the help of Mr. Pravin, will maintain the excel sheet with all plantation data that will be shared with Zonal Officer of Green Army
- Name of the sapling along with the number will be given on 27/7/18. People responsible— All interested students from any class
- Measuring and tying work will be done on Saturday, 28/7/18.  
Students responsible for measuring—Prasad, Savio, Roshan, Kalpesh  
Students responsible for tying—Sanket, Binoy, Kamakshi, Danica, Jenisha, Sajid, Nikunj, Prince
- Students were informed that each of them will be given responsibility of few plants and they will have to take care of those plants.

Meeting ended at 4:00 pm



**Minutes prepared by:**

**Sanchayita Banerjee**

## **Minutes of the meeting**

**Held on 03/01/2019**

**Members present: Col. Venkatraman, Asst. Prof. Sanchayita Banerjee, Ms. Papinder Nagi, Ms. Surekha Kurne, Mr. Pravin Khot, Student members (Movil, Jason, Uddhav, Anthony, Mitesh, Nikhil, Roshan, Manish, Jenisha, Kamakshi, Nikunj, Danica)**

The Green Club Committee meeting was held on 03/01/2019 in MDP Room, SFIMAR at 4:30 pm. Topics discussed and decision taken are as follows—

- On 02/01/2019 a round was taken by Col. Venkatraman, Asst. Prof. Sanchayita B. and few student coordinators to check plants' health condition. It was observed that plant nos. 20, 22, 23, 25, 31, and 41 are in poor health. Some other plants were also observed to be affected by insects.
- Col. Venkat informed that he gave insecticide spray to Saboo Sir, but the spraying does not seem to be done regularly.
- Discussion was done on the reason behind bad health of plants and many points were raised, like insects and worms in the soil, less sunlight in certain areas, weeds etc. which should be taken care of.
- Jenisha was of the opinion that due to congestion, possibly plants are not getting enough nutrients from the soil, which was supported by Roshan, but Ms. Papinder informed that Green Yatra people spoke about crowd planting where plants steadily survive if manure is given properly. Col Venkat agreed to talk to Green Yatra and look for fresh ideas as well as request them for fertilizer.
- Since area behind canteen gets more sunlight, many people suggested to plant some trees in that area, which will be discussed with Saboo Sir to check feasibility.
- Nikunj and Roshan were given the responsibility to bring few new saplings which will be planted on Saturday, 05/01/2019.
- To create awareness amongst common people, students came up with many ideas. Some of the ideas proposed were a Greenathon, a talk by experts in the Institute and a competition for students on Nature. Movil was made responsible to discuss with all the student coordinators and develop a plan for the same by Monday, 07/01/2019, which will be executed by mid-February.

The meeting ended at 5:30 pm.



***Minutes prepared by:***

***Sanchayita Banerjee***

## **Minutes of the meeting**

**Held on 14/06/2019**

**Members present: Registrar Bro. Xavier, Dir. Dr. Henry Babu, Col. Venkatraman, Asst. Prof. Sanchayita Banerjee, Ms. Papinder Nagi, Mr. Prakash Lalwani, Mr. B.V. Abraham, Mr. Alwyn, Mr. Saboo, Ms. Surekha Kurne, Mr. Pravin Khot, Ms. Sailee Deshpande**

The Green Club Committee meeting was held on 14/06/2019 in MDP Room, SFIMAR at 10:30 pm. Topics discussed and decision taken are as follows—

- Minutes of last meeting was read and points were taken up to discuss the issues which are not yet resolved.
- According to Col. Venkat, 40 plants out of 48, that were planted last year are in good shape and they need proper care. He informed that to protect them from insects/pests, he had given pesticide spray to Mr. Saboo. He also informed that he regularly visits those planted areas to check their condition, but due to bad soil condition and concrete under it is the main reason behind poor health of these plants.
- Mr. Alwyn added that he had seen snail shells, which are a form of African parasites, that destroys plants and so they should be killed.
- Mr. Saboo was of the opinion that if enough tree gap is not maintained and proper sunlight is not there then it is difficult to maintain tree health, and the backyard has both the problems which should be resolved.
- Long discussion was done on planting trees in monastery and it was unanimously decided that a permission would be taken for the same in consultation with our Chairman and around 15 to 20 saplings will be planted this year.
- Appointment of a trained gardener is highly required. Ms. Sailee, Mr. Alwyn and Ms. Papinder will try to arrange one gardener for half day, who will also take care of hydroponic vegetables. Director Sir suggested two or three sister institutes can together appoint a gardener which will minimize the cost.
- Director Sir advised to visit few big gardens where Govt.-appointed gardeners are there, who may be ready to come for half day, or they may give some other gardener's contact. Even retired or elderly gardeners could be hired as they are expected to be more passionate about gardening.
- Ms. Banerjee briefed about the hydroponic vegetation plan of SFIMAR to Green Club members and Mr. Alwyn explained how it will work. Till now Mr. Alwyn was taking care of the recently installed system. As it requires 24 X7 supervision, and as he is leaving, Col. Venkat requested that a replacement from staff be found for Alwyn to handover this responsibility before he leaves.
- Mr. Alwyn informed that Bro. Alphonse suggested a flower bed in the empty space near water cooler which will be looked after by Ms. Sailee. She will be going to nursery near

university area and get quotation of flower (preferably Gerbera) plant sapling. Mr. Alwyn also informed that a pit is been dug to accumulate canteen waste for natural manure production.

- Ms. Surekha shared details of a kitchen garden training workshop cum exhibition at Goregaon on 15/06/2019. Ms. Sailee, Ms. Papinder and Ms. Surekha expressed their willingness to visit the event. Ms. Papinder suggested we could arrange such talks in college for students.
- Go Green Nursery visit was done on 26<sup>th</sup> January 2019, where all green club members (staffs and students) spent their whole day in understanding the do's and don'ts with plants.
- Ms. Sailee updated that she attended one seminar on Environment on 5<sup>th</sup> June 2019, where she found big mixers for composting at affordable rate. Committee was very positive about it. Ms. Sailee will get further details on this by next week.

The meeting ended at 11:30 pm.



***Minutes prepared by:***

***Sanchayita Banerjee***

## **Minutes of the meeting**

**Held on 12/11/2019**

**Members present: Col. Venkatraman, Asst. Prof. Sanchayita Banerjee, Ms. Papinder Nagi, Ms. Surekha Kurne, Mr. Alwyn, Student members (Sagar, Shivani, Alankruta & Isha from PGDM I, and Celest, Jinal, Vivance, Monika, Sayali, Vrushali, Sydonia, Aldan, Aditya S., Mitchelle, Jay & Harren from MMS I)**

The Green Club Committee meeting was held on 12/11/2019 in Room no. 104, SFIMAR at 4:15 pm. Topics discussed and decision taken are as follows—

- New students were briefed about green club objectives and activities and about its importance as a responsible citizen.
- Mr. Alwyn spoke about composting initiatives in the college and suggested students to visit the backyard of college to get a feel of it.
- Plant measurement activity to be done on 14/11/2019, after lecture.
- Students were given some idea about Hydroponic System, which was initiated last year, and the problems faced in executing the project. Mr. Alwyn informed that he has made a file with all details. Mr. Harren was already having some idea about hydroponics as he did his graduation project on this topic. It was decided that Mr. Harren will give a presentation to everyone on 21/11/2019, to give a fair idea of the system and how it works. After which duty allocation for hydroponics will be done.
- Since it was already late to re-start the project, it was decided that germination of seeds would be done immediately, that is, on 13/11/2019 at 1:45pm.
- It was discussed that before doing the activity in a full-fledged manner, it is advisable to see a success story. Mr. Rahul from iUrbanfarmer once told that Mahim Church is practicing this in their roof-top garden. Col. Venkat will contact Mr. Rahul to arrange a visit to the church on 30/11/2019 for all Green Club members.
- Students were told to brainstorm and suggest some unique activity to be performed by the club, which they will present in the next meeting.

The meeting ended at 5:00 pm.



**Minutes prepared by:**

**Sanchayita Banerjee**



## Action Taken Report

- Germination was successfully done on 13/11/2019.
- Plant measurement was done on 14/11/2019. Col. Venkat and Prof. Sanchayita, along with students, completed the task. It was noticed that there are many plants which are in poor health and some measures need to be taken.
- Mr. Harren presented about Hydroponic System on 21/11/2019 in Lab 105 at 4:15pm.  
Members present—
  - Staff: Ms. Papinder, Ms. Surekha, Prof. Sanchayita
  - Students: Herren, Jay, Sayali, Joy, Aditya S., .....
- Duties assigned for the system are as follows—
  - Harren—Overall in-charge
  - Other works—on rotation basis.
- Col. Venkat contacted Mr. Rahul and came to know that Mahim Church is yet to start with new crop and so nothing could be seen there now. Ms. Papinder was of the opinion that some other place could be visited, for which Mr. Rahul could be contacted again. The idea was seconded by all members present.





# St. Francis Institute of Management & Research

Approved by AICTE and affiliated to University of Mumbai  
(Grade 'A' Accredited by NAAC, An ISO 9001:2015 Certified Institute)

Mt. Painsur, S.V.P. Road, Borivali (West), Mumbai - 400103  
Tel.: 2891 7089, 2892 9156, 2890 6567 (MMS) / 2891 7096 (PGDM) / 2895 8403 (MMM/MFM)  
E-mail: info@sfimar.org Website : www.sfimar.org

## Green Campus Initiative Policy

St. Francis Institute of Management and Research is very keen to promote green culture, as a commitment towards better environment and conservation of energy. The institute has been working to bring down carbon footprint in the campus and identify saving opportunities.

## Scope of the Policy

The green environment policy will develop new co-curricular practices that will encourage students to take lead in a positive way. The focus area of this policy is:

- Clean Campus Initiatives
- Landscaping Initiatives
- Water Conservation through rainwater harvesting system
- Encouraging Plastic Free Campus
- Green & Energy Audit for the campus
- Dry waste management process
- E-waste management

## Green Campus Policy :

- To create awareness regarding green campus policy amongst the students and the management and stakeholders.
- To maintain pollution free campus by avoiding tobacco, pan-masala, chewing on the campus. As per the govt. rules and regulations regarding the instructions of tobacco free campus .
- The Campus has installed Solar water Heaters in Girls and Boys hostels.



## St. Francis Institute of Management & Research

- The institute efficiently uses 'Rain Water Harvesting' method . The rainwater collected is stored in the underground tank located in the campus. The rainwater is used in washrooms for daily use.
- To use the solid waste through vermin-compost on the campus and use it as a fertilizer for the landscape garden in the campus.
- To use 'Use me' Dry and Wet dust bins in the college campus so as to keep college campus clean and follow municipal instructions.
- The institute has initiates to restrict the use of plastic bottles, spoons and straws and create awareness among students , faculty, and staff through display boards in the premises.
- The landscape of the institute is breath-taking and reflects aesthetic sense . The institute has awning of trees and plants to make campus pollution free and reduce carbon footprint.
- The E-waste collected from the institute is handed over to the electronic waste firm and documents are handed to Maharashtra Pollution control Board for necessary process and E-waste certificate.

Bro. Alphonse Nesamony  
Chairman



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## Green Environment Policy

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## Scope of the Policy

The green environment policy will develop new co-curricular practices that will encourage students to take lead in a positive way. The focus area of this policy is:

- Clean Campus Initiatives
- Landscaping Initiatives
- Solar panels
- Installation of energy efficiency equipment
- Water Conservation through rainwater harvesting system
- Encouraging Plastic Free Campus
- Green & Energy Audit for the campus

## Environment Policy Statement

- To create awareness among students and employees about conservation of natural resources and development of sustainable environments for national prosperity.
- To help building up a society that has attitude towards protection of resources and exists in harmony with nature.



- Developing and maintaining efficient garbage disposable system
- Encourage internal environment policies by making premises plastic free, replacing mementoes with plants , measures for sustainable development.
- Adopting and implementing paperless based exams in the digital platform on a case-to-case basis .
- Creating awareness of clean and green environment by promoting waste management and efficient use of water and electricity by installing solar panels and solar water heaters.
- Rainwater harvesting is encouraged towards sustainable environment and the institute creates awareness for the same.
- The institute has a general practice to switch off fans & lights when not in use
- The institute has installed LED lights and is doing so in a phased manner .
- To continuously improve the efficient use of all resources , including energy and water, to reduce wastage wherever possible

Bro. Alphonse Nesamony  
Chairman



# **St. Francis Institute of Management and Research**

## **(SFIMAR)**

### **Best Practice 2 ‘UNRIVALLED FINAL PLACEMENTS’**

The thrill of reaching a destination at the end of a long journey is unparalleled by any other feeling. Placements produce the same kind of excitement and happiness in St. Francis Institute of Management and Research (SFIMAR) students. SFIMAR is dedicated to enhancing its students' employability & leadership skills and assisting them in meeting their goal of getting a decent job by the end of two years full-time MBA program.

#### **OBJECTIVES**

SFIMAR's prime objectives are to develop its management students according to industry needs and achieve cent percent placements for all the registered students with CMC, following the Institute's placement policy.

The Institute achieves this objective by enhancing students' employability skills, providing ample job opportunities, creating awareness regarding available career options, and acting as a bridge between students, alumni, and employers. The Career Management Centre (CMC) at SFIMAR is focused on achieving this objective, from the start of the academic year, including preparing the placement brochure, organizing grooming programmes, career counselling, internships, and final recruitments. The efforts are focused on giving the best to its students and assisting them to achieve their goals.

#### **CONTEXT:**

Placement activity is an important & essential activity for the Institute as well as for the students. For quality placements, the significant challenges faced were as below:

1. Lack of appropriate skills among the students
2. Little involvement & support from Alumni

3. Volatile market situations
4. Specific demands of the employers.

Keeping all the above challenges in view, CMC has developed a 5-pronged approach as mentioned below:

1. Making student corporate ready – includes well-defined 'Student Development Program (SSDP).'
2. Alumni Immersion– includes Alumni involvement in various activities.
3. Industry Tie-ups – includes various tie-ups strengthening lead generation for placement
4. Corporate Onboarding – includes MoU with corporate for training the students & then taking them onboard.
5. Resilient Connect with Industry – includes the involvement of industry experts in various committees and other activities of the Institute.

Besides, many events and activities are conducted at the institute level to enhance the students' academic acumen and leadership skills, leading collectively to the unrivalled placement year by year.

## **THE PRACTICES**

### **Making Student Corporate Ready**

To meet this challenge, the CMC department identifies the gap between industry and academia. This gap is bridged by the 'Student Skill Development Program (SSDP).' The corporate training as identified in SSDP is beyond the academic syllabus and gives an extra edge to the core curriculum. This program is focused on enhancing our students' employability traits, enabling them to get a decent job in the industry, leading to increased employer satisfaction. CMC keeps a close track of students and arranges remedial sessions for weak students regularly.

### **Alumni Immersion**

SFIMAR aims at increasing alumni engagement with the campus via a series of events during the academic year. CMC acts as a platform between the illustrious alumni and their alma mater, giving the current students and the alumni members a chance to develop positive synergies and

grow together in this process. Some of the alumni engagement events at SFIMAR are mentioned as below:

1. SFIMAR Alumni Association (SAA)
2. Institute meetings
3. Grooming
4. Project-Guides
5. Judges in Events
6. Guest lectures
7. As Motivators
8. Placement
9. Alumni Chapters
10. Alumni Meet

### **Industry Tie-ups**

An impressive placement record allows SFIMAR to demonstrate the strength of its industrial tie-ups. By collaborating with the industry's big firms, placement consultancies, reputed trainers & training companies, SFIMAR provides its students with a learning experience that gives them a much-needed impetus to excel in this professional world of management.

### **Corporate Onboarding**

Recruiting companies usually raise concerns about the students' lack of domain knowledge and required skill set as per their requirements. The Institute has a 'corporate onboarding' program to combat this issue wherein the companies can train the students before recruitment. The companies prepare a curriculum that extensively covers the domain knowledge and relevant professional skills that allow students to acclimatize to the company's work culture. By creating such a holistic program, businesses recruit students who qualify as 'finished products and don't need further investment in training.

SFIMAR has signed an MOU with the below-mentioned two companies viz.

1. GlobeOp Financial Services (India) Pvt. Ltd.
2. GlobeOp Financial Services Technologies (India) Pvt. Ltd



These are the largest recruiters of SFIMAR.

### **Resilient Connect with Industry**

Effective Networking has a strong positive influence on the Placement process of an institute. The Institute focuses on developing fruitful relationships with Industry leaders, Corporate HR, Alumni members, Corporate Institutions, Associations & forums. These, in turn, become an excellent source of live projects, internships & job opportunities for the placement of our students. Renowned corporate leaders are a part of SFIMAR's Governing Council, Placement Advisory Committee, Academic Advisory Committee, Board of Studies Meetings, Guest Faculty, and judges in various events. Their valuable inputs are taken to updates the curriculum as per the latest trends and placements. CMC Staff is well connected at social media platforms for the networking purposes

### **EVIDENCE OF SUCCESS**

The success of the initiatives taken to improve the placement scenario at SFIMAR is evident by the below comparative analysis made for the last five years.

1. Cent percent Summer & Final Placement in accordance with placement policy.
2. Increase in Salary packages year by year
3. Increase in the number of companies patronized year by year
4. Increase in the number of Recruitments made by a company year by year
5. Increase in the number of regularly visiting companies' year by year
6. Initiation & Increase of Pre- Placement Offer year by year.

### **PROBLEMS ENCOUNTERED, AND RESOURCES REQUIRED**

The placement department observed the constraints to implement the identified activities for achieving successful placement. These problems were tackled effectively by communication and the support of management. The major constraints were as below:

1. **Lack of focused approach among students for getting a job:** Very few students had a structured approach, passion, clarity of academic concepts, application of subject knowledge and preparedness for the selection process of the company.
2. **Lack of interest in students in attending training** –: Sr. Alumni members played a significant role in making students realize the importance of the desired skill set and the proper preparation to succeed in interviews during mentoring sessions.
3. **Appropriate Training Programs & Effective Trainers:** The gap between academia and industry was identified with the inputs of corporate experts, H.R. feedbacks and suggestions of senior alumni members. A capsule of relevant training ' Student Skill Development program (SSDP)," was evolved in A.Y. 2015-16. It got enhanced year by year. Trainers were identified from senior alumni having expertise in that domain and professional trainers through other resources.
4. **Fund for the training of students:** The Institute's management is kind enough to provide funds to conduct all the training programs for students. It is a part of the department's budget now.

### **BEST PRACTICE WE WOULD LIKE TO FOLLOW**

SFIMAR has the vision to have an automated web-based placement platform to strengthen the placement process and save time. The software should be generating real-time reports for better analysis and understanding, thus enhancing the productivity of the CMC department leading to better placements.



# St. Francis Institute of Management and Research (SFIMAR)

## CASE: 2:

## 1. TITLE OF THE PRACTICE: "Unrivalled Final Placement"

## 2. OBJECTIVES:

**Career Management Centre (CMC)**  
**Terms & Conditions of Placement Assistance**  
 REV NO:03  
 Date : August 2014

Please read the following Terms & Conditions carefully before registering for placement Assistance. By registering for placement assistance, you signify your agreement to these Terms and Conditions. If you do not agree to these Terms and Conditions, do not register for placement assistance through the Institute. SFIMAR may modify these Terms and Conditions at anytime.

**Clause No. 1:** Students interested to get assistance for Campus Placement are required to register with CMC. No Assistance will be provided to non-registered students.

**Clause No. 2:** The students will be assisted for placement, as per the Institute's Placement Grading System.

**Clause No. 3:** Each registered student is allowed to get only one Placement Offer.

**Clause No. 4:** The student has to accept the first confirmation / placement offer received from a company, even if the result is awaited from other companies, in order to give a chance to the other students.

**Clause No. 5:** It is mandatory for Students falling in "C" category to apply to all the job opportunities shared by the Institute. Else, they will be considered as "Unwilling" category. Students in A & B category can decline to apply for A and B job opportunities respectively till Jan 31.

It is compulsory for all the students to apply and appear for the selection process of all the companies sharing job opportunities with the Institute from February onwards, failing which student will be considered as "Unwilling" category and no further communication will be sent pertaining to job opportunity.

**Clause No. 6:** The student is required to apply with details required (if any) for any placement opportunity within the time limit declared by CMC. Defaulters will not be considered.

**Clause No. 7:** It is compulsory for the student to attend and complete the selection process. If the placement process has been initiated, the applicant is not allowed to withdraw his / her name. The defaulters will be debarred from any other placement assistance.

**Clause No. 8:** Institute will not be responsible for the students, who are unable to clear the placement process after 5 attempts although they can still apply for the incoming opportunities till 30<sup>th</sup> April of that current Academic year. They need to work on their shortcomings after the 1<sup>st</sup> rejection itself by attending grooming sessions arranged by the Institute, taking guidance from their faculty mentors & by putting self efforts to overcome their weakness.

**Clause No. 9:** Students taking summer placement through CMC are required to continue with the same company for internship. Those students, who do not join / continue the company allocated by college, will be debarred from Final Placement.

**Clause No. 10:** It is mandatory for the students to attend all the Grooming/Training Sessions arranged by the Institute & they are required to coordinate and cooperate with CMC staff and Placement Leaders & Joint Leaders appointed by CMC.

**Clause No. 11:** Students are required to give feedback personally to CMC staff latest by next day of the interview. Clause No. 12: All registered students are required to submit a copy of the offer letter received by them to CMC, irrespective of the placement made by the Institute or by self efforts.

**Clause No. 13:** The student will be whole & sole responsible for signing any financial obligation and submitting the original certificate to the company.

**Clause No. 14:** The student will be whole & sole responsible in case the company terminates the student on any ground. No further placement assistance will be provided by the Institute.

Prepared By: Ms. Sangita Verma, Director  
 Approved By: Dr. K.S. Mishra, Director  
 Approved By: Mrs. Alphonse Nemesy, Chairman

### Placement Policy A.Y. 2015-16

Rev: 00  
 Rev. Date: 15.03.16  
 Dept:CMC

St. Francis Inst. of Management Research  
 Doc. Title: Placement Policy  
 AS PER ISO 9001: 2015

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**Clause No. 6:** The student is required to apply with details required (if any) for any placement opportunity within the time limit declared by CMC. Students falling deadlines will not be considered for that job opportunity.

**Clause No. 7:** It is compulsory for the student to attend and complete the selection process. If the placement process has been initiated, the applicant is not allowed to withdraw his / her name. The defaulters will be debarred from any further placement assistance.

**Clause No. 8:** Institute will not be responsible for the students, who are unable to clear the placement process after 5 attempts although they can still apply for the incoming opportunities till 30<sup>th</sup> April of that current Academic year. They need to work on their shortcomings after the 1<sup>st</sup> rejection itself by attending grooming sessions arranged by the Institute, taking guidance from their faculty mentors & by putting self efforts to overcome their weakness.

**Clause No. 9:** Students taking summer placement through CMC are required to continue with the same company for internship. Those students, who do not join / continue the company allocated by college, will be debarred from Final Placement.

**Clause No. 10:** It is mandatory for the students to attend all the Grooming/Training Sessions arranged by the Institute & they are required to coordinate and cooperate with CMC staff and Placement Leaders & Joint Leaders appointed by CMC.

**Clause No. 11:** Students are required to give feedback personally to CMC staff latest by next day of the interview. Clause No. 12: All registered students are required to submit a copy of the offer letter received by them to CMC, irrespective of the placement made by the Institute or by self efforts.

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Prepared By: Ms. Sangita Verma, Director  
 Approved By: Dr. K.S. Mishra, Director  
 Approved By: Mrs. Alphonse Nemesy, Chairman

### Placement Policy A.Y. 2016-17

Rev: 00  
 Rev. Date: 15.03.16  
 Dept:CMC

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 Doc. Title: Placement Policy  
 AS PER ISO 9001: 2015

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**Clause No. 3:** Each registered student is allowed to get only one Placement Offer.

**Clause No. 4:** The student has to accept the first confirmation / placement offer received from a company, even if the result is awaited from other companies, in order to give a chance to the other students.

**Clause No. 5:** It is mandatory for Students falling in "C" category to apply to all the job opportunities shared by the Institute. Else, they will be considered as "Unwilling" category. Students in A & B category can decline to apply for A and B job opportunities respectively till Jan 31.

It is compulsory for all the students to apply and appear for the selection process of all the companies sharing job opportunities with the Institute from February onwards, failing which student will be considered as "Unwilling" category and no further communication will be sent pertaining to job opportunity.

**Clause No. 6:** The student is required to apply with details required (if any) for any placement opportunity within the time limit declared by CMC. Students falling deadlines will not be considered for that job opportunity.

**Clause No. 7:** It is compulsory for the student to attend and complete the selection process. If the placement process has been initiated, the applicant is not allowed to withdraw his / her name. The defaulters will be debarred from any further placement assistance.

**Clause No. 8:** Institute will not be responsible for the students, who are unable to clear the placement process after 5 attempts although they can still apply for the incoming opportunities till 30<sup>th</sup> April of that current Academic year. They need to work on their shortcomings after the 1<sup>st</sup> rejection itself by attending grooming sessions arranged by the Institute, taking guidance from their faculty mentors & by putting self efforts to overcome their weakness.

**Clause No. 9:** Students taking summer placement through CMC are required to continue with the same company for internship. Those students, who do not join / continue the company allocated by college, will be debarred from Final Placement.

**Clause No. 10:** It is mandatory for the students to attend all the Grooming/Training Sessions arranged by the Institute & they are required to coordinate and cooperate with CMC staff and Placement Leaders & Joint Leaders appointed by CMC.

**Clause No. 11:** Students are required to give feedback personally to CMC staff latest by next day of the interview. Clause No. 12: All registered students are required to submit a copy of the offer letter received by them to CMC, irrespective of the placement made by the Institute or by self efforts.

**Clause No. 13:** The student will be whole & sole responsible for signing any financial obligation and submitting the original certificate to the company.

**Clause No. 14:** The student will be whole & sole responsible in case the company terminates the student on any ground. No further placement assistance will be provided by the Institute.

Prepared By: Ms. Sangita Verma, Director  
 Approved By: Dr. K.S. Mishra, Director  
 Approved By: Mrs. Alphonse Nemesy, Chairman

### Placement Policy A.Y. 2016-17

Rev: 02  
 Rev. Date: 06.06.18  
 Dept:CMC

St. Francis Inst. of Management Research  
 Doc. Title: Placement Policy  
 AS PER ISO 9001: 2015

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**NOTE:**  
 For Defaulters, Attendance Defaulters and Failed students will not be eligible to take Placement Assistance from the Institute.

**Clause No. 1:** Campus Placement Assistance will be provided to only Registered Students with CMC as per the placement grading system.

**Clause No. 2:** The student will be whole & sole responsible for the students' work experience details submitted & entered in the CMC Record after they will be debarred from any placement assistance.

**Clause No. 3:** Each registered student is allowed to get only one Placement Offer.

**Clause No. 4:** The student has to accept the first confirmation / placement offer received from the company, even if the result is awaited from other companies, in order to give a chance to the other students.

**Clause No. 5:** Students falling in "C" category have to apply to all the job opportunities shared by CMC. Else, they will be considered in "Unwilling" category.

Students in A & B category can decline to apply for A and B job opportunities respectively till Jan 31<sup>st</sup>. From February onwards, all the students are required to apply and appear in the selection process for all the job opportunities shared by CMC. Failing which student will be considered in "Unwilling" category and no further communication will be sent pertaining to job opportunity.

**Clause No. 6:** Students falling the deadline for application for job and submission of requisite information (if any) will not be considered for that job opportunity.

**Clause No. 7:** If the placement process has been initiated, the applicant is not allowed to withdraw his / her name. The defaulters will be debarred from any further placement assistance.

**Clause No. 8:** Institute will not be responsible for the students, who are unable to clear the placement process after 5 attempts though they can still apply for the incoming opportunities till the end of placement period. The students are required to work on their shortcomings after the 1<sup>st</sup> rejection itself by attending grooming sessions, taking guidance from faculty mentors & by making self efforts to overcome their weakness.

**Clause No. 9:** Students taking summer placement through CMC are required to continue with the same company for internship. Those students, who do not join / continue the company allocated by college, will be debarred from the Final Placement.

**Clause No. 10:** It is mandatory for the students to attend all the Grooming / Training Sessions arranged by the Institute else Institute will not be responsible to provide you placement assistance.

**Clause No. 11:** Summer Placement Assistance will end by April 30<sup>th</sup> & Final Placement Assistance will end within one month of last date.

**Clause No. 12:** All registered students are required to submit a copy of the offer letter to CMC, irrespective of the placement made by the Institute or by self efforts.

**Clause No. 13:** The student will be whole & sole responsible for signing any financial obligation and submitting the original certificate to the company.

**Clause No. 14:** The student will be whole & sole responsible in case the company terminates the student on any ground. No further placement assistance will be provided by the Institute.

Prepared By: Ms. Sangita Verma, Director  
 Approved By: Dr. K.S. Mishra, Director  
 Approved By: Mrs. Alphonse Nemesy, Chairman

### Placement Policy A.Y. 2018-19



**ATTENTION:**  
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**Clause No. 1:** Campus Placement Assistance will be provided to only Registered Students with CMC as per the placement grading system.

**Clause No. 2:** The student will be whole & sole responsible for the academic & work experience details submitted & entered in the CMC Research else you will be debarred from any placement assistance.

**Clause No. 3:** Each registered student is allowed to get only one Placement Offer.

**Clause No. 4:** The student has to accept the first confirmation / placement offer received from the company, even if the result is received from other companies, in order to give a chance to the other students.

**Clause No. 5:** Students falling in "C" category have to apply to all the job opportunities shared by CMC. Else, they will be considered in "Unsuitable" category.

**Clause No. 6:** Students in A & B category can decline to apply for 4 and 6 job opportunities respectively till Jan 31<sup>st</sup>. From 1<sup>st</sup> February onwards, all the students are required to apply and appear in the selection process for all the job opportunities shared by CMC. Failing which students will be considered in "Unsuitable" category and no further communication will be sent pertaining to job opportunity.

**Clause No. 7:** If the placement process has been initiated, the applicant is not allowed to withdraw his / her name. The defectors will be debarred from any further placement assistance.

**Clause No. 8:** Institute will not be responsible for the students, who are unable to clear the placement process after 8 attempts though they can still apply for the incoming opportunities till the end of placement period. The students are expected to work on their shortcomings after the 1<sup>st</sup> rejection itself by attending grooming sessions, taking guidance from faculty mentors & by making self offers to overcome their weakness.

**Clause No. 9:** Students taking summer placement through CMC are required to continue with the same company for internship. Those students, who do not join / continue the company allocated by college, will be debarred from the Final Placement.

**Clause No. 10:** It is mandatory for the students to attend all the Grooming / Training Sessions arranged by the Institute else Institute will not be responsible to provide you placement assistance.

**Clause No. 11:** Summer Placement Assistance will end by April 30<sup>th</sup> & Final Placement Assistance will end within one month of final exams.

**Clause No. 12:** All registered students are required to submit a copy of the offer letter to CMC, irrespective of the placement made by the Institute or by self efforts.

**Clause No. 13:** The student will be whole & sole responsible for signing any financial obligation and submitting the original certificates to the company.

**Clause No. 14:** The students will be whole & sole responsible in case the company terminates the students on any ground. No further placement assistance will be provided by the Institute.

*Silvina* *Amal* *Amal*

## Placement Policy A.Y. 2019-20

### 3. CONTEXT:

### 4. THE PRACTICES

#### 4.1 Making Student Corporate Ready

**Gap Analysis to Identify a Training Programme:** It is based on inputs received from Industry HR, senior alumni members and students' requests.

**A.Y. 2015-16**

S. No.	GAP	Training Identified
1	Inability to clear General Aptitude Test – Important for all Finance companies and Market Research Companies' selection process viz. Nielsen, IMRB, CMIE, All Banks etc.	General Aptitude Test Training
2	Inability to clear Financial Aptitude test – Imp. For all Finance companies' selection process Viz. Banks, CMIE, SS&C GlobeOp, etc.	Financial Aptitude Test training
3	Clarity is required with practical aspects of Financial concepts, e.g., SWAPS, Derivatives, Equity etc. - Important for the selection process of SS&C GlobeOp, Morgan Stanley, In sync Capital, CMIE, etc.	Guest Lectures by S, Alumni, or Corporate
4	Clarity on Job Profiles and skill set required by the industry for these profiles and the preparation for the selection process.	Guidance on Job Profiles & Industry Sector NEW EVENT: Alumni Connect was launched.

**A.Y. 2016-17**

S. No.	GAP	Training Identified
1	The inability to clear the test given by the companies during their selection process - Important for all Finance and non-finance companies. Also received feedback from HR that students cannot work in excel, so the company provides training. Finance students should know advance excel too.	Excel & Advanced Excel
2	Clarity to students on career options needed	Post MBA Career Options
3	Lack of Verbal & Non-Verbal Communication Skills as per corporate requirements	Verbal & Non-Verbal Communication Skills
4	Students lack confidence while personal interviews	Mock Interviews
5	Lack of understanding about projecting the details in their Resume and formatting the resume to make it presentable.	Resume Building

**A.Y. 2017-18**

<b>S. No.</b>	<b>GAP</b>	<b>Training Identified</b>
1	Lack of knowledge on HR software implemented in most of the companies which might help them while working in the corporate world	Human Resource Management System (HRMS) Automation Certification

**A.Y. 2018-19**

<b>S. No.</b>	<b>GAP</b>	<b>Training Identified</b>
1	Lack of knowledge Project Management Concepts – required for IT and Operations profiles of a few companies. It is also vital for other specializations but not necessary at this point.	Project Management
2	The university syllabus got revised and Financial Modelling, an important subject included earlier in the syllabus, was removed. This subject is significant for students to clear the selection procedure of various companies	Financial modelling – 20hrs certification
3	IOT is a new revolution of the internet. It may benefit the students in the current scenario/job opportunities of embedded industries.	Internet of Things (IOT)

**A.Y. 2019-2020**

<b>S. No.</b>	<b>GAP</b>	<b>Training Identified</b>
1	Lack of confidence while speaking during Group Discussion (GD) and etiquettes of participation in a GD meeting HR's expectation	Group Discussion
2	Lack of understanding in Finance students about the technical aspects of writing a Financial Report.	Financial Report Writing
3	To train students on the most commonly asked question: "Tell Me Something About Yourself"	Elevator Pitch

**A.Y. 2020-2021**

<b>S. No.</b>	<b>GAP</b>	<b>Training Identified</b>
1	Lack of confidence while appearing for online selection Process	Acing Online Interviews
2	Due to Lockdown, many students are unable to keep themselves apprised about the current affairs	Business News Analysis
3	To provide students with an online portal for the regular practice of General and Financial Aptitude tests.	Online Vikalp Portal – Logins purchased for 2 <sup>nd</sup> -year Finance and 1 <sup>st</sup> year all students. – Training on the Portal Tests Modules

## 4.2 Student Skill Development Program (SSDP)

The institute's objective is to enhance the employability skills of its students by training them on soft skills, computer skills and technical skills as per the industry requirement.

The Career Management Centre at SFIMAR takes many initiatives to groom students as per the industry requirements from the initial days. Over the years, the grooming program has become structured and defined as Student Skill Development Program (SSDP).

### SSDP for Academic Year 2015-16

#### List of Training Programs Conducted in Academic Year 2015-16

Sr. No.	Name of the capability enhancement program
1	Developing Financial Skills, Marketing Skills and HR Skills to Make Students Corporate ready
2	Financial Aptitude Test Skills
3	General Aptitude Test Skills
4	Developing Aptitude Test skills for Market Research Profile
5	Upskilling students on Balance Sheet reading and Equity Markets by conducting a Financial Workshop.
6	Enhancing Students' Skills as per the Industry Trends & Placement Process - Event: ALUMNI CONNECT
7	Certificate Course in Alternative Investment Industry (CAII) - Making students skilled in Alternative Investment Industry.
8	Personal Interviews Skills
9	Upskilling students in the field of Derivatives

## Report of Training Programs Conducted in Academic Year 2015-16

### 1. Developing Financial Skills, Marketing Skills and HR Skills to Make Students Corporate ready

#### Objective:

1. To guide the current 2nd-year students on industry trends, job profiles and preparation for the selection process by the senior alumni members based on their experience with the industry.
2. Clarification of students' queries about placement process/industry sectors etc., by Alumni members.
3. Networking between Students & Alumni and Alumni & Alumni

**Summary:** The relevant Corporate/Alumni are identified based on their experience and invited from various industry sectors for the mentoring purpose.

**Date of the activity:** 25th July 2015

#### Name & Designation of Speaker:

Mr. Suyog Keluskar, Sr. Analyst Market Research & Consulting - D&B Tangram Advisory Pvt Ltd.

Mr. Peeyush Chitlangia, Founder - FinShiksha

Mr. Engelbert Gonsalves, Assistant Manager – HR- Powerweave Software Services Pvt Ltd

**Number of students enrolled:** 154

**Outcomes** – This activity helps students understand the industry trends and network with their senior alumni members. The students ask their doubts about job profiles and the preparation required for the selection process. This event also benefits alumni members as they can network with the other alumni members.

#### Photos:



**Developing Financial / Marketing Research & Recruitment Skills to Make Students Corporate ready held on 25<sup>th</sup> July 2015**



## **2.& 3. Training Topic: General & Financial Aptitude Test Skills**

**Objective** – This training aims to train all the students on general aptitude questions of reasoning, logic, maths and English so that students can clear the test given by the companies at the time of placement.

Finance students were also trained on a Financial aptitude test as per the companies tests for placement.

**Summary:** The training was conducted for all the 2nd year students by a professional Trainer. The trainer taught the students how to solve the maths & logical questions in much less time.

Finance students were given financial concepts first by the trainer and then aptitude tests were provided by the trainer for practice. It was overall a good session as per the feedback received from students.

The training was organized for all the students.

**Date of the activity:** 7<sup>th</sup> & 8<sup>th</sup> September 2015

**Name & Designation of Speaker:** Mr. Rishi Chourasia- Director Online Vikalp Education

**Number of students enrolled:** General Apt. Test: 84 / Financial Apt. Test: 77

**Outcomes** – This Training helped students enhance their understanding of financial concepts and solving General aptitude tests viz. Verbal and Logical Tests. They also learned the tricks of simple calculations while solving mathematical questions. This training is of immense help to students while the selection process of companies.

**Photos:**



**Training on General & Financial Aptitude Test Skills conducted by Mr. Rishi Chourasia held on 7<sup>th</sup> & 8<sup>th</sup> September 2015**

#### **4. Training Topic: Developing Aptitude Test skills for Market Research Profile**

**Objective** – To groom students on the market research profile-based test generally administered by Nielsen Company for final placement.

**Summary:** The training was conducted for 2nd-year students of Marketing, who had applied for the job opportunity shared by Nielsen Company. The Alumnus of the 2005 batch completed the training for 28 registered and eligible students. The trainer advised on the crucial aspects of the test and gave them a test of a similar pattern for practice. Mr. Ansley also shared the tips to clear the personal interview round and advised the names of the books to refer to.

**Date of the activity:** 3rd October 2015

**Name & Designation of Speaker:** Mr. Ansley Farro – Analyst- Marketing, Nielsen

**Number of students enrolled:** 28 Marketing students - applied for Nielsen

**Outcomes** – This Training helped students understand the pattern of the test and its preparation. Two student got selected at the package of 5 LPA in the same company.

**Photos:**



**Training on Aptitude Test Pattern of Nielsen by Mr. Ansley Farro Held on 3rd October 2015**

## 5. Training Topic: Upskilling students on the Balance Sheet Reading and Equity Markets

**Objective** – The objective of conducting this training is to give students an overview of the Balance sheet and teach them the techniques of reading and analysing it. Also, to share knowledge with students about equity as these are the core requirement of a few companies for finance students while selecting them for final placement

**Summary:** The training was conducted for 2nd-year students of finance. The professional Trainer Mr. Rishi Chourasia had completed the training for all Finance students. The duration of the training was 4 hours.

The students were asked to get a sample balance sheet for better understanding. It was an interactive session.

**Date of the activity:** 12th October 2015

**Name & Designation of Speaker:** Mr. Rishi Chourasia- Director Online Vikalp Education

**Number of students enrolled:** 77 Finance students

**Outcomes** – Students learned how to analyze a company's balance sheet and clarify financial concepts in equity, which helped them select companies viz. Insync Analytics, CMIE etc.

**Photos:**



**Upskilling students on balance sheet reading and equity Markets by conducting a Financial Workshop by Mr. Rishi Chourasia on 12<sup>th</sup> October 2015**

**6. Training Topic: Enhancing Students' Skills as per the Industry Trends & Placement Process  
Event: Alumni Connect**

**Objective – It is a hand-holding event of alumni and current 1<sup>st</sup> & 2<sup>nd</sup>-year students with the below-mentioned training objectives.**

1. To guide the current 2nd-year students on industry trends, job profiles and preparation for the selection process by the senior alumni members based on their experience with the industry.
2. Clarification of students' queries about placement process/industry sectors etc., by Alumni members.
3. Networking between Students & Alumni and Alumni & Alumni

**Summary:** The relevant alumni are identified based on their experience and invited from various industry sectors for mentoring. Alumnus mentors a small group of students where they have expertise. Alumni Connect for 1<sup>st</sup>-year students are in the class / and alumni members from each specialization speak to them and handle all their queries.

**Date of the activity:** 24th October 2015

**Name & Designation of Speaker:** Identified Alumni Members from different industry sectors

**Number of students enrolled:** 161

**Outcomes –** This activity helps students understand the industry trends and network with their senior alumni members. The students ask their doubts about job profiles and the preparation required for the selection process. This event also benefits alumni members as they can network with the other alumni members.

**Photos:**



**Enhancing Students' Skills as per the Enhancing Students' Skills as per the Industry Trends & Placement Process– Alumni Connect on 24<sup>th</sup> October 2015**

## 7. Training Topic: Certificate Course in Alternative Investment Industry (CAII) - Making students skilled in Alternative Investment Industry.

**Objective** – The objective of conducting this training is to make 2<sup>nd</sup>-year Finance students eligible to participate in the placement process of the renowned company SS&C GlobeOp under the corporate onboarding program. This certification program imparts knowledge in Hedge funds, Derivatives, etc., and helps students appear for other companies' placement processes.

**Summary:** SFIMAR initiated the Corporate Onboarding Program with its first company SS&C GlobeOp in 2014, wherein the company representatives train students on various profiles available for recruitment purposes at the company. SS&C GlobeOp has a structured syllabus and launched it at SFIMAR as a certification program.

The students who can clear the company's assessment become eligible and the company recruits them as management trainees based on their clearing of the technical interview round.

The training was conducted for 2<sup>nd</sup>-year students of finance.

**Date of the activity:** 28th November to 15th December 2015

**Name & Designation of Speaker:** Professional Trainers from the company SS&C GlobeOp Coordinated by HR Mr. Sasmit Ghodke

**Number of students enrolled: 55 (Only Finance)**

**Outcomes** – This Training helped students understand the various profiles in the core finance field available in the company and got their knowledge enhancement in Hedge Funds, Financial operations, Derivatives, etc. 16 students got selected in SS&C GlobeOp this year.

**Photos -**



**SFIMAR Chairman felicitating Mr. Sunil Nair - Director HR on 02/11/2015**



**Mr. Sunil Nair, Director HR & Mr. Sasmit Ghodke, Associate HR address on 02/11/2015**



**SS&C GlobeOp Manager training our students**



**CAII Certification Ceremony on 27/01/2016**

## **8. Training Topic: Personal Interviews Skills**

**Objective** – This training aims to make 2<sup>nd</sup>-year students confident to face Interviews during the placement process.

**Summary:** Career Management Centre organizes this training for second-year students to build up and raise their confidence level during the selection process of the companies. Senior Alumni members and corporate representatives are invited for the same. The interviews are conducted for HR and Technical rounds. The evaluation sheet is shared with interviewers by CMC and after the formal round of interviews, the student is given feedback for improvement by the interviewers. It is beneficial training and helps students to improve immensely. For weaker students, more rounds of mock interviews are conducted by faculty and CMC.

**Date of the activity:** 5th December to 12th December 2015

**Name & Designation of Speaker:** Alumni Members & Corporate

**Number of students enrolled: 161**

**Outcomes** – This Training helped students understand the improvement areas in the technical fields and their appearance, body language, and CV rectifications as per the individual's experience and projects.

**Photos:**



**Skilling Students to Face Personal Interviews held 5th December to 12th December 2015**

## **9. Training Topic: Upskilling students in the field of Derivatives**

**Objective** – The objective of conducting this training is to train the students on

1. Introduction to Derivatives: Practical understanding and need of Derivatives.
2. Different types of derivatives instrument: Overview on instruments like Forwards, Futures, Options, & OTC Derivative.
3. Detailed understanding of Forwards, Futures markets and how it works.
4. Time Value of money
5. Bond Market: Valuations of Bond, Properties of Bond, understanding yields etc.

**Summary:** It was a guest lecture conducted by a senior Alumnus having expertise in this field. This concept is critical to understand as a few companies recruit on a profile where knowledge of Derivatives is essential.

**Date of the activity: 28th December 2015**

**Name & Designation of Speaker:** Mr. Dilpesh Jain, Associate Manager - GlobeOp

**Number of students enrolled: 77 (Only Finance)**

### **Outcomes**

- The students got an understanding of SWAPS and derivatives and the types of SWAPS.
- Two students got selected in the company global company - Transparent values at the package of 5.32 LPA.
- Six students also got selected in Insync Analytics. These companies require a sound knowledge of SWAPS & Derivatives

### **Photos:**



**Upskilling students for Derivatives held on 28th December 2015 by Mr. Dilpesh Jain**

## SSDP for AY 2016-17

### List of Training Programs Conducted

Sr. No.	Name of the capability enhancement program
1	Upskilling students in Excel & Advanced Excel
2	Developing Students' Skills to deal with Intercultural Differences Across Countries - German Business Practices & Entrepreneurship
3	Resume Building - A skill to craft a Professional Resume
4	Developing Sales skills
5	Developing Financial Skills to Make Students Corporate ready
6	Developing Marketing, HR, IT & Operations Skills to Make Students Corporate ready
7	Non- Verbal Communication skills (Appearance & Body Language etc.)
8	Verbal Communication Skills
9	Enhancing Students' Skills as per the Industry Trends & Placement Process - Event: ALUMNI CONNECT
10	Certificate Course in Alternative Investment Industry (CAII) - Making students skilled in Alternate Investment Industry.
11	Personal Interview Skills
12	Developing Students' Skills for Personal Branding



## Report of Training Programs Conducted in Academic Year 2016-17

### 1. Training Topic: Upskilling students in Excel & Advanced Excel

**Objective** – Spreadsheets are an essential business and accounting tool. To make students learn to organize and categorize data into a logical format. Once this data is entered into the spreadsheet, students can help manage and grow the business by analysing the information. To give them the understanding to use different types of formulae and functions.

**Summary:** This training was conducted based on HR feedback and industry requirements. The students were not comfortable with excel at work. Also, a few companies were conducting an Excel test during the selection process and our students were facing problems. Hence, it was discussed with management, and it was decided to impart training in Excel to the students. Alumnus Mr. Vaibhav Shah was identified for the same. His feedback was excellent. The students were told about the assignment at the end of the training and awarded certificates to those who got 60% and above marks in the test.

**Date of the activity:** 16th July to 10th September 2016

**Name & Designation of Speaker:** Mr. Vaibhav Shah - Analyst BNP Paribas

**Number of students enrolled:** 141

**Outcomes** – The students learned basic Excel and Finance students were trained on Advance Excel too. The students learned to format data and cells and construct formulas, including built-in functions and relative and absolute references. Create and modify charts. Preview and print worksheets. Better selection results during placement. Students were confident while appearing for Excel Tests.

**Photos:**



**Alumnus Mr. Vaibhav Shah conducting Excel Training in SFIMAR Lab 16th July to 10th September 2016**

2. **Training Topic:** Developing students' Skills to deal with Intercultural Differences across Countries- German Business Practices & Entrepreneurship

**Objective** – To give an insight to the students about the different business cultures adopted internationally.

**Summary:** Mr. Lehrke has two citizenships; German & US. He is an Entrepreneur and has traveled extensively. He has a rich experience of the business culture in different countries. He was traveling to India and the session was fixed well in advance in coordination with him. He had addressed 2nd-year students.

**Date of the activity:** 22nd July 2016

**Name & Designation of Speaker:** Mr. Nikolas Lehrke  
Founder and Board of Directors of IMM Maschinenbau GmbH. Germany

**Number of students enrolled:** 132

**Outcomes** – The students got an excellent insight on Intercultural differences across Countries and knowledge about his business along with German Business Practices & Entrepreneurship.

**Photos:**



**Felicitation of Mr. Nikolas Lehrke,  
by SFIMAR Jul 22 2016**



**Mr. Nikolas Lehrke: Sharing insights  
on Jul 22 2016**



**Mr. Nikolas's photograph, along with the Chairman, faculty and students- post his session.**

### **3. Resume Building - A skill to craft a Professional Resume**

**Objective – How to write a professional resume in college format with correct alignment**

**Summary:** This Training was given to the students to understand the general rules of crafting a professional resume. The fresher and experienced students were advised accordingly. The session was done in the IT laboratory. The 4C concept was explained to students to keep in mind while designing a resume, i.e., critical thinking, communication, collaboration and competency.

**Date of the activity:** 28th July 2016 & 29th July 2016

**Name & Designation of Speaker:** Mr. Abhisek Salecha Co-Founder

**Number of students enrolled:** 141

**Outcomes –** Students learned to design a professional resume for the final placement purposes. They also learned the 4Cs concept to keep in mind while designing their CV.

**Photos:**



**Mr. Abhisek Salecha conducted the Resume Building on 28th July 2016 & 29th July 2016**

#### **4. Training Topic: Developing Sales skills**

**Objective** – To give an overview of the sales process and inculcate an interest in the sales domain, as most companies come for sales profiles and students are hesitant to take sales profiles.

**Summary:** The training was conducted by professionals having rich experience in sales. It was shown for 2nd year marketing students. Mr. Anuj is a motivational speaker and students liked the session. He gave many practical examples and had role plays in his session.

**Date of the activity:** 2nd August 2016

**Name & Designation of Speaker:** Ms. Manisha Sana & Mr. Anuj Singh

**Number of students enrolled:** 49

**Outcomes** – The students learned that successful sales professionals use the golden rule to sell with the same honesty, integrity, understanding, empathy, and thoughtfulness that they would like someone else to use to sell to them. They got an insight into Key Account Management, customized sales and individual sales. After the session, students showed interest in sales when the companies came for sales profiles.

**Photos:**



**Guest lecture on Developing Sales skills by Ms. Manisha Sana & Mr. Anuj Singh 2nd August 2016**

## **5. Training Topic: Developing Financial Skills to Make Students Corporate ready**

**Objective** – To educate students about practical aspects of financial concepts and solve the doubts of students about financial profiles.

**Summary:** Mr. Parth Parikh is an Alumnus of NMIMS & D J Sanghvi College of Engg. Mumbai. Been in the financial services industry for the last 5+ years & has extensive exposure to Mutual Funds, Wealth Management & Financial Modelling, and training. He has worked with Fidelity Investments, ICICI Bank and Accenture on various profiles. He conducted the session for 2 hrs and handled students' queries regarding multiple profiles in the finance field.

**Date of the activity:** 9th August 2016

**Name & Designation of Speaker:** Mr. Parth Parikh- FinShiksha

**Number of students enrolled:** 68

**Outcomes** – Students got appraised about various finance field profiles and clarified the different career options available in the industry.

**Photos:**



**Developing Financial Skills to Make Students Corporate ready conducted by Mr. Parth Parikh  
9<sup>th</sup> August 2016**

## 6. Training Topic: Developing Marketing, HR, IT & Operations Skills to Make Students Corporate ready

**Objective** – To Give Insights about various career options available post MBA in the field of Marketing, HR, IT & Operations

**Summary:** Sr. alumni members hold these sessions for the students of Marketing, HR, IT & Operations in different classes with the respective specialization students.

**Date of the activity:** 13th August 2016

**Name & Designation of Speaker:** Mr. ObyGoerge (Marketing), Ms. Marissa Fernandes (HR), Mr. Harish Illayat (IT), Mr. Ashwyn Dias (Operations)

**Number of students enrolled:** 73

**Outcomes** – The students got clarity about the various career options available post-MBA and the skill set required.

### Photos:



**Mr. Oby George Conducting the session on Careers in Marketing."**



**Ms. Marissa Fernandes (Alumni) guiding HR Careers in IT & Operations - Mr. Harish Illayat (IT) Mr. Ashwyn Dias (Operations)**

## **7. Non- Verbal Communication skills (Appearance & Body Language)**

**Objective** – To Train students to make a good impression in general and especially on the interviewers by observing correct body language.

**Summary:** The students are trained by a professional soft skill trainer from Wasan Knowledge Hub. It is a part of non-verbal communication. The training included facial expressions, body movement and posture.

**Date of the activity:** 9th September 2016

**Name & Designation of Speaker:** Wasan Knowledge Hub

**Number of students enrolled:** 141

**Outcomes** – Students learned about right body language, facial expressions and correct posture important at the time of Interviews and selection process. The students were also trained on gestures and eye contact. Students also learned about the right way of dressing up for the right occasions.

**Photos: Trainer from Wasan Knowledge Hub- on body language and appearance**



**Trainer from Wasan Knowledge Hub- on Non- Verbal Communication skills (Appearance & Body Language) 9th September 2016**

## **8. Training Topic: Verbal Communication skills**

**Objective – To Improve verbal and non-verbal communication of students, thus making them industry ready**

**Summary:** The Training was conducted in two batches of Finance and Non- finance students of MMS & PGDM. Wasan Knowledge Hub is one of the dynamic and sophisticated finishing schools in Mumbai and gives international training standards. They have many good professional Trainers associated with them. They specialize in training & consulting services in skill, behavior, organization development also programs in etiquette & image. The training was liked by students and was helpful in face GD & PI

**Date of the activity:** 16th September 2016

**Name & Designation of Speaker:** Wasan Knowledge Hub

**Number of students enrolled:** 141

**Outcomes –** Students got insights into the field of Verbal Communication and its two types: written and oral communication. Students were taught the importance of both personal & professional scenarios. The students got the awareness about it and became confident. They got practical insights as the trainer used the role play pedagogy during training.

**Photos:**



**Verbal and Non-Verbal Communication skills conducted by Wasan Knowledge Hub  
16th September 2016**



## **9. Training Topic: Enhancing Students' Skills as per the Industry Trends & Placement Process- Event: ALUMNI CONNECT**

**Objective – It is a hand-holding event of alumni and current 1<sup>st</sup>&2<sup>nd</sup> year students with the below-mentioned training objectives.**

1. To guide the current 2nd-year students on industry trends, job profiles and preparation for the selection process by the senior alumni members based on their experience with the industry.
2. Clarification of students' queries about placement process/industry sectors etc., by Alumni members.
3. Networking between Students & Alumni and Alumni & Alumni

**Summary:** The relevant alumni are identified based on their experience and invited from various industry sectors for mentoring. Alumnus mentors a small group of students where they have expertise. Alumni Connect for 1<sup>st</sup>-year students are in the class / and alumni members from each specialization speak to them and handle all their queries.

**Date of the activity:** 8th October 2016

**Name & Designation of Speaker:** Identified Alumni Members from different industry sectors

**Number of students enrolled:** 141

**Outcomes –** This activity helps students understand the industry trends and network with their senior alumni members. The students ask their doubts about job profiles and the preparation required for the selection process.

This event also benefits alumni members as they can network with the other alumni members.

**Photos:**



**Alumni guiding HR Students**



**Alumni teaching Marketing Students**



**Alumni guiding Finance Students**



**Alumni guiding IT & Operations Students**

**10. Training Topic: Certificate Course in Alternative Investment Industry (CAII) - Making students skilled in Alternate Investment Industry.**

**Objective** – The objective of conducting this training is to make 2<sup>nd</sup>-year Finance students eligible to participate in the placement process of the renowned company SS&C GlobeOp under the corporate onboarding program. This is a certification program imparting knowledge in Hedge funds, Derivatives, etc., and help students while appearing for other company's placement processes.

**Summary:** SFIMAR initiated the Corporate Onboarding Program with its first company SS&C GlobeOp in 2014. Since then, the company visits to campus with a defined program for campus recruitment. During this program, the company representatives train students on various profiles available for recruitment purposes at the company. SS&C GlobeOp has a structured syllabus and launched it at SFIMAR as a certification program.

The students who can clear the company's assessment become eligible and the company recruits them as management trainees based on their clearing of the technical interview round.

The training was conducted for 2<sup>nd</sup>-year students of finance.

**Date of the activity:** 10th November to 25th November 2016

**Name & Designation of Speaker:** SS&C GlobeOp Managers

**Number of students enrolled:** 53

**Outcomes** – This Training helped students understand the various profiles in the core finance field available in the company and got their knowledge enhancement in Hedge Funds, Financial operations, Derivatives, etc. 14 students got selected in SS&C GlobeOp this year.

**Photos:**



**Global Head HR: Mr. Devarajan  
Launch & address the students**



**Willis D'Cunha –HR Associate  
introducing the trainer**



**SS&C GlobeOp Manager training our students**

**CAII Certification Ceremony on 27/01/2016**

## 11. **Training Topic: Personal Interview Skills**

**Objective** – This training aims to make 2<sup>nd</sup>-year students confident to face Interviews during the placement process.

**Summary:** Career Management Centre organizes this training for second-year students to build up and raise their confidence level during the selection process of the companies. Senior Alumni members and corporate representatives are invited for the same. The interviews are conducted for HR and Technical rounds. The evaluation sheet is shared with interviewers by CMC and after the formal round of interviews, the student is given feedback for improvement by the interviewers. It is beneficial and helps students to improve immensely. For weaker students, more rounds of mock interviews are conducted by faculty and CMC.

**Date of the activity:** 3rd December 2016

**Name & Designation of Speaker:** Alumni Members & Corporate

**Number of students enrolled:** 141

**Outcomes** – This Training helped students understand the improvement areas in the technical fields and their appearance, body language, and CV rectifications as per the individual's experience and projects.

**Photos:**



**Training on Skilling Students to face Personal Interviews (Online session from Bahrain) held on 3rd December 2016**

## 12. Developing Students' Skills for Personal Branding

**Objective – To train students to create a personal brand and pitch themselves to the employer during selection.**

**Summary:** The training was conducted by senior HR alumina Ms. Sheril D'Souza, who has rich experience in various fields of HR and especially in training. She lives in Bahrain but is always keen to train the current students on various aspects related to corporate culture when she visits India. Ms. Sheril D'Souza taught them what Personal Branding is and its importance in the corporate world and individuals. As just learning the soft skills and technical skills is not enough these days. An individual needs to create their brand to be known through social media and networking.

**Date of the activity:** 13th December 2016

**Name & Designation of Speaker:** Sheril D'souza - Director - Ace Performance Consultant

**Number of students enrolled:** 49

**Outcomes –** Students learned about the meaning of personal Branding & the tips for creating your brand and how to make other people know about you as a brand. This workshop encouraged the students to think about their uniqueness, i.e., What is it that you want to be known for?

They also learned the 3Cs of personal Branding: Clarity, consistency, constancy. Be clear in who you are and are not. Do not sugar-coat your qualifications. Express your brand across all communications mediums. Determine where you want to fit in (industry and niche area of expertise) and then remain visible to your target audience.

**Photos:**



**Alumina Ms. Sheril D'Souza taking a workshop on Personal Branding 13th December 2016**

## SSDP for AY 2017- 18

### List of Training Programs Conducted

Sr. No.	Name of the capability enhancement program
1	Upskilling students' in MS-Excel
2	Upskilling students to work on HRMS Automation software (Certificate Training)
3	Upskilling students for HR Theories - Online Video Training from Bahrain
4	Upskilling students in the field of Derivatives
5	Upskilling students for Balance Sheet Reading & Equity in global markets by conducting a Financial Workshop
6	Developing Financial Skills, Marketing Skills and HR Skills to Make Students Corporate ready
7	Resume Building - A skill to craft a Professional Resume
8	Business Communication Skills- Email Writing
9	Personal Interview Skills
10	Certificate Course in Alternative Investment Industry (CAII) - Making students skilled in Alternate Investment Industry.
11	Upskilling students in the field of Mutual Funds
12	Upskilling students on Aptitude Test

## Report of Training Programs Conducted in Academic Year 2017-18

### 1. Training Topic: Upskilling students in Excel & Advanced Excel

**Objective** – Spreadsheets are an essential business and accounting tool. To make students learn to organize and categorize data into a logical format. Once this data is entered into the spreadsheet, students can help manage and grow the business by analyzing the information. To give them the understanding to use different types of formulae and functions.

**Summary:** This training was conducted based on HR feedback and industry requirements. The students were not comfortable with excel at work. Also, a few companies were conducting an Excel test during the selection process and our students were facing problems. Hence, it was discussed with management and decided to impart Excel training to the students. Alumnus Mr. Vaibhav Shah was identified for the same. His feedback was excellent. The students were told about the assignment at the end of the training and awarded certificates to those who got 60% and above marks in the test.

**Date of the activity:** 1st August to 12th August 2017

**Name & Designation of Speaker:** Mr. Vaibhav Shah - Analyst BNP Paribas

**Number of students enrolled:** 181

**Outcomes** – The students learned basic Excel and Finance students were trained on Advance Excel too. The students learned to format data and cells and construct formulas, including built-in functions and relative and absolute references. Create and modify charts. Preview and print worksheets. Better selection results during placement. Students were confident while appearing for Excel Tests.

**Photos:**



**Alumnus Mr. Vaibhav Shah: conducting Excel Training: 1st August to 12th August 2017**

2. **Training Topic:** Upskilling students to work on HRMS Automation software (Certificate Training)

**Objective** – HRMS is most widely used in many companies. This course is expected to provide knowledge about the software. The purpose of imparting this training is to equip them with the information about the software to understand when they work in the industry.

**Summary:** A HRMS (Human Resource Management System) combines systems and processes that connect human resource management and information technology through HR software. An HRMS may help to revolutionize a workplace.

Mr. Dhvani Mehta is an entrepreneur and has his HRMS in a few companies. He gave training on this software and gave hands-on experience to students by providing logins to students. It was decided that the trainer will provide assignments at the end of the workshop and students who get 60% and above will be given the certificate. Students got a good understanding of HRMS. All the students cleared the test and got the certificate.

**Date of the activity:** 10th August to 24th August 2017

**Duration of the Workshop:** 10 hrs (2 hrs each day)

**Name & Designation of Speaker:** Mr. Dhvani Mehta - Director Opportune Technologies

**Number of students enrolled:** 23

**Outcomes** – Students got awareness about:

1. Introduction to HR Automation
  - a. Importance of Automation in the HR
  - b. In the HRMS, the Employee Life cycle management & maintaining their records, useful to them while on the job.
2. Live working/hands-on experience on the HRM Platform
3. Introduction to the HR process design & how to automate
4. The test was taken post the above training & certificates were issued

**Photos:**



**Mr. Dhvani Mehta - Director Opportune Technologies conducted HRMS Automation Certificate Training 10th August to 24th August 2017**

### **3. Training Topic: Upskilling students for HR Theories - Online Video Training from Bahrain**

**Objective – To give an overview of HR Theories relating to industry perspective.**

**Summary:** This session was conducted by our Alumina through video conferencing from Bahrain. She is an experienced HR Professional in Bahrain. This session was conducted for 2<sup>nd</sup> year HR students. She emphasized HR theories to achieve two primary outcomes: more efficient and effective job performance and increased worker motivation or commitment. She also explained the four functions of management: planning, organizing, leading and controlling, emerging from this theory. Students liked the session.

**Date of the activity:** 11th August 2017

**Name & Designation of Speaker:** Sheril D'souza - Director - Ace Performance Consultant

**Number of students enrolled:** 23

**Outcomes –** Students got a revision of HR Theories. It was a desired session as they studied this in 1<sup>st</sup> year and with the perspective of interviews for final placement, many questions are asked from this topic. They also learned the correlation of these theories in HR jobs.

**Photos:**



**Ms. Sheril D'Souza, conducting the session from Bahrain through video conferencing for HR students on 11th August 2017**



#### **4. Training Topic: Upskilling students in the field of Derivatives**

**Objective** – This training was planned to provide students with a good understanding of how the futures and options markets work and the functions of the clearinghouse.

**Summary:** Mr. Purv Shah is a freelance Financial Market Trainer & Content Developer. He trained students on future & Options in Derivatives markets. He explained the types of exchanges, membership structure and the mechanics of trading.

**Date of the activity:** 31st August and 1st September 2017

**Name & Designation of Speaker:** Mr. Purv Shah - Freelance Trainer

**Number of students enrolled:** 87

**Outcomes – Students got an overview of the following**

1. Operations of the Exchanges
2. Main exchange-traded products
3. Calculating the margining system for futures and options
4. Understanding different futures and options are priced and valued
5. Explored the use and applications of futures and options

**Photos:**



**Mr. Purv Shah: Session on Future & Options - Aug 31 & Sept 1 2017**

## **5. Training Topic: Upskilling students for Balance sheet reading & equity in global markets by conducting a Financial Workshop**

**Objective** – The objective of conducting this training is to give students an overview of the Balance sheet and teach them the techniques of reading and analyzing it. Also, to share knowledge with students about equity as these are the core requirement of a few companies for finance students while selecting them for final placement

**Summary:** The training was conducted for 2nd-year students of finance. The professional Trainer Mr. Rishi Chourasia had conducted the training for all Finance students. The duration of the training was 4 hours.

The students were asked to get a sample balance sheet for better understanding. It was an interactive session. Mr. Rishi explained to them all the terminology and taught them the Balance Sheet.

**Date of the activity:** 15th September and 16th September 2017

**Name & Designation of Speaker:** Mr. Rishi Chourasia- Director Online Vikalp Education

**Number of students enrolled:** 87

**Outcomes** – Students learned how to analyze a company's balance sheet and clarify financial concepts in equity, which helped them in the selection process of companies viz. Insync Analytics, CMIE, Transparent Value etc.

**Photo:**



**Mr. Rishi Chourasia Conducting the session on Financial Workshop - Balance sheet reading & equity, global markets on 15<sup>th</sup> & 16<sup>th</sup> September 2017**

**6. Training Topic: Developing Financial Skills, Marketing Skills and HR Skills to Make Students Corporate ready. Event: Alumni Connect**

**Objective: It is a hand-holding event of alumni and current 1<sup>st</sup>&2<sup>nd</sup> year students having mentioned training objectives.**

1. To guide the current 2nd-year students on industry trends, job profiles and preparation for the selection process by the senior alumni members based on their experience with the industry.
2. Clarification of students' queries on placement process/industry sectors etc., by Alumni members.
3. Networking between Students & Alumni and Alumni & Alumni

**Summary:** The relevant alumni are identified based on their experience and invited from various industry sectors for mentoring. Alumnus mentors a small group of students where they have expertise. Alumni Connect for 1<sup>st</sup>-year students is in the class / and alumni members from each specialization speak to them and handle all the students' queries.

**Date of the activity:** 7th October and 14th October 2017

**Name & Designation of Speaker:** Senior Alumni Members from all specializations

**Number of students enrolled:** 181

**Outcomes** – This activity helps students understand the industry trends and network with their senior alumni members. The students ask their doubts about job profiles and the preparation required for the selection process. This event also benefits alumni members as they can network with the other alumni members.

**Photos:**



**Alumni connect – Guidance on Industry sector, various job profiles and preparation for selection process 7th October and 14th October 2017**

## **7. Resume Building - A skill to craft a Professional Resume**

**Objective – How to write a professional resume in college format with correct alignment**

**Summary:** This Training was given to the students to understand the general rules of crafting a professional resume. The fresher and experienced students were advised accordingly. The session was done in the IT laboratory. The 4C concept was explained to students to keep in mind while designing a resume, i.e., critical thinking, communication, collaboration and competency.

**Date of the activity:** 24th October and 27th October 2017

**Name & Designation of Speaker:** Ms. Sangeeta Varma and Ms. Navika Pednekar - CMC Dept.

**Number of students enrolled:** 181

**Outcomes –** Students learned to design a professional resume for the final placement purposes. They also learned the 4Cs concept to keep in mind while developing their CV, i.e., critical thinking, communication, collaboration and competency

**Photos:**



**Ms. Sangeeta Varma and Ms. Navika Pednekar - CMC Dept. conducted Resume Building Session 24th October and 27th October 2017**

## 8. Training Topic: Business Communication Skills- Email Writing

**Objective – To train students on writing an email professionally.**

**Summary:** The training was organized on two days as a finance and no-finance batch of students. Ms. Bhuvaneshwari N. Venkatesh conducted the training. She is a passionate and enthusiastic trainer with more than a decade's experience spanning various industry verticals. Her areas of expertise include English language development, Business Communications and behavioural & soft skills. She covered from the subject line till the closing of an email in a professional way. The trainer gave a class assignment too and discussed a few samples in the class and how they can be written more effectively.

**Date of the activity:** 31st October and 3rd November 2017

**Name & Designation of Speaker:** Ms. Bhuvaneshwari Venkatesh  
Freelance Trainer, Instructor & Facilitator. English Language, Soft Skills, Business Communication  
Founder, Engaging Minds 99

**Number of students enrolled:** 181

**Outcomes:** The students learned to write a professional email and understood the following parts of an email.

1. Subject
2. Receiver's Address: To, Cc, Bcc
3. Salutation
4. Opening
5. Body (Paragraphs)
6. Closing
7. Enclosing Attachments
8. Signature

**Photos:**



**Ms. Bhuvaneshwari N. V. conducting a session on email writing 31st October and 3rd November 2017**

## **9. Training Topic: Personal Interview Skills**

**Objective – To train students on experiencing personal interviews before the Placement season and raise their confidence level by giving them constructive feedback.**

**Summary:** Career Management Centre organizes this training for second-year students to build up and raise their confidence level during the selection process of the companies. Identified Senior Alumni members and corporate representatives are invited for the same. The interviews are conducted for HR and Technical rounds. The evaluation sheet is shared with interviewers by CMC and after the formal round of interviews, the student is given feedback for improvement by the interviewers. It is beneficial and helps students to improve immensely. For weaker students, more rounds of mock interviews are conducted by faculty and CMC.

**Date of the activity:** 18th November 2017

**Name & Designation of Speaker:** Alumni Members & Corporates

**Number of students enrolled:** 181

**Outcomes –** This Training helped students understand the improvement areas in the technical fields and their appearance, body language, and CV rectifications as per the individual's experience and projects. Constructive feedback was given by the interviewers that helped students to perform better.

**Photos:**



**The mock interview conducted by Alumni and Corporates on 18th November 2017**

## **10. Training Topic: Certificate Course in Alternative Investment Industry (CAII) - Making students skilled in Alternate Investment Industry.**

**Objective** – The objective of conducting this training is to make 2<sup>nd</sup>-year Finance students eligible to participate in the placement process of the renowned company SS&C GlobeOp under the corporate onboarding program. This is a certification program imparting knowledge in Hedge funds, Derivatives, etc., and help students while appearing for other company's placement processes.

**Summary:** SFIMAR initiated the Corporate Onboarding Program with its first company SS&C GlobeOp in 2014. Since then the company visits to campus with a defined program for campus recruitment. During this program, the company representatives train students on various profiles available for recruitment purposes at the company. SS&C GlobeOp has a structured syllabus and launched it at SFIMAR as a certification program.

The students who can clear the company's assessment become eligible and the company recruits them as management trainees based on their clearing of the technical interview round.

The training was conducted for 2<sup>nd</sup>-year students of finance.

**Date of the activity:** 4th December to 13th December 2017

**Name & Designation of Speaker:** SS&C GlobeOp Managers

**Number of students enrolled:** 66

**Outcomes** – This Training helped students understand the various profiles in the core finance field available in the company and got their knowledge enhancement in Hedge Funds, Financial operations, Derivatives, etc. 11 students got selected in SS&C GlobeOp this year.

### **Photos:**



**Global Head HR: Mr. Devrajan  
Launching the CAII program**



**SasmitGhodke & Willis D'Cunha –HR  
Associate introducing the trainer**



**Certificate Distribution of CAII Program**



**SS&C GlobeOp HR round In Campus**

## **11. Training Topic: Upskilling students in the field of Mutual Funds**

**Objective – To give students an insight into mutual funds and their types**

**Summary:** It was a guest lecture by Mr. Parth Parikh. He is an Entrepreneur and a Professional Trainer in Finance domain. He conducts various offline/online sessions and workshops related to different topics in finance for renowned institutions. He shared insights with students on mutual funds and their four major types.

Date of the activity: 15th December 2017

**Name & Designation of Speaker:** Mr. Parth Parikh- FinShiksha

**Number of students enrolled:** 87

**Outcomes –** Students learned about four broad types of mutual funds: Equity (stocks), fixed-income (bonds), money market funds (short-term debt), or both stocks and bonds (balanced or hybrid funds).

## **12. Training Topic: Upskilling students on Aptitude Test**

**Objective – To train students on how to solve Aptitude Tests conducted by financial companies during Final Placement Selection Process.**

**Summary:** It was observed that students find it difficult to clear the aptitude Test conducted by Financial companies, including more mathematical questions. Hence, this training was arranged explicitly for Finance students. Professor Col Venkat Raman is an in-house faculty member and was good at conducting such tests; therefore, he was requested to train the students. Col. Venkat taught many formulas and quicker ways of solving such tests.

**Date of the activity:** Jan 2018 to Feb 2018

**Name & Designation of Speaker:** Prof. Col. Venkat Raman

**Number of students enrolled:** 87

**Outcomes –** The training was practical and was continued as a regular CMC session. The students learned the formulae and got the tips of solving numerical quickly.



**Upskilling students on Aptitude Test by Prof. Col. Venkat Raman from Jan 2018 to Feb 2018**



## SSDP for AY 2018- 19

### List of Training Programs Conducted for the students of MMS & PGDM

Sr. No.	Name of the capability enhancement program
1	Upskilling students on MS -Excel
2	Enhancing Students' Public Speaking Skills
3	Resume Building - Skilling students to craft a Professional Resume
4	Business Communication Skills- E-mail Writing
5	Project Management Skills
6	Enhancing Students' Skills as per the Industry Trends & Placement Process - Event: ALUMNI CONNECT
7	Personal Interviews Skills
8	Financial Modelling Workshop- Skill enhancement in understanding various financial models. - (Certificate Training)
9	Upskilling students for Sales Techniques and Reports
10	Workshop on: "Internet of Things (IOT)"- Upskilling students on Internet skills
11	Certificate Course in Alternative Investment Industry (CAII) - Making students skilled in Alternate Investment Industry.
12	Enhancing Personal Interview (PI) Skills.
13.	Upskilling Non-Verbal Communication, I.e., Body Language & GD Etiquettes & Assessment.
14	Individual Mock Interview: Enhancing students Personal Interview skills
15	Enhancing Aptitude Test Skills: Logical & Critical Reasoning, Data Interpretation & Decision Making, Verbal Reasoning-1 Non-Verbal Reasoning -2, Numerical Reasoning- Part-1, Numerical Reasoning- Part-2
16	Verbal & Written Communication Skills
17	Elevator Pitch: Upskilling Students for Personal Branding

## Report of Training Programs Conducted in Academic Year 2018-19

### 1. Training Topic: Upskilling students on MS -Excel

Spreadsheets are an essential business and accounting tool. To make students learn to organize and categorize data into a logical format. Once this data is entered into the spreadsheet, students can use it to help manage and grow the business by analyzing the information. To give them the understanding to use different types of formulae and functions.

**Summary:** This training was conducted based on HR feedback and industry requirements. The students were not comfortable with excel at work. Also, a few companies were conducting an Excel test during the selection process and our students were facing problems. Hence, it was discussed with management and decided to impart Excel training to the students. Our Alumnus, Mr. Vaibhav Shah, was identified for the same. His feedback was excellent. The students were told about the assignment at the end of the training and awarded certificates to those who got 60% and above marks in the test.

#### **Date of the activity:**

28th July to 6th October 2018 (Vaibhav Shah)

3rd, 4th, 5th, 8th, ninth 10th, 11th, 12th, 15th & 16th April 2019 (Abhishek Salecha)

**Name & Designation of Speaker:** Mr. Vaibhav Shah - Analyst BNP Paribas/ Mr. Abhishek Salecha - Co-Founder - ForeVision

**Number of students enrolled:** 179 PGDM II & 60 PGDM I (Abhishek Salecha)

**Outcomes** – The students learned basic Excel and Finance students were trained on Advance Excel too. The students learned to format data and cells and construct formulas, including built-in functions and relative and absolute references. Create and modify charts. Preview and print worksheets. Better selection results during placement. Students were confident while appearing for Excel Tests.

#### **Photos:**



**Advance excel training session conducted by Vaibhav Shah 28th July to 6th October & Excel training session conducted 3<sup>rd</sup> to 16th April 2019 by Abhishek Salecha**

## **2. Training Topic: Enhancing Students' Public Speaking Skills**

**Objective** – This training was organized to raise the confidence level of the students during personal interviews and help them come out of the stage fear.

**Summary:** This activity was conducted for students of 1<sup>st</sup> year by professional and experienced trainers Mr. Vishal Bhojani and Mr. Prathmesh Velling from Magic Institute of Excellence. The trainers conducted this in the form of a workshop. Students were allowed to choose a topic and were encouraged to speak individually, and improvement points were discussed at the end.

**Date of the activity:** 11th and 18th August 2018

**Name & Designation of Speaker:** Mr. Vishal Bhojani & Prathmesh Veling

Founder & Director - Magic Institute of Excellence

**Number of students enrolled:** 179

**Outcomes** – The training improved their **speaking** skills, helped them be more critical thinkers, fine-tuned their verbal and nonverbal communication skills, and helped them overcome **public speaking** anxiety.

**Photos:**



**Public Speaking session by Mr. Vishal Bhojani & Mr. Prathmesh Veling 11 & 18 Aug. 2018**

### **3. Resume Building - A skill to craft a Professional Resume**

**Objective – How to write a professional resume in college format with correct alignment**

**Summary:** This Training was given to the students to understand the general rules of crafting a professional resume. The fresher and experienced students were advised accordingly. The session was done in the IT laboratory. The 4C concept was explained to students to keep in mind while designing a resume, i.e., critical thinking, communication, collaboration and competency.

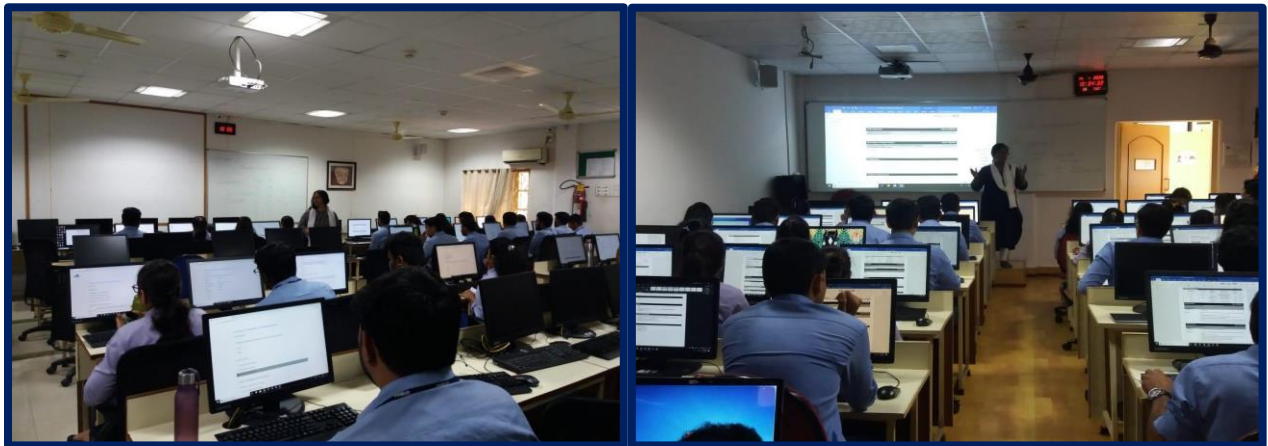
**Date of the activity:** 14th September 2018

**Name & Designation of Speaker:** Ms. Sangeeta Varma and Ms. Navika Pednekar

**Number of students enrolled:** 179

**Outcomes –** Students learned to design a professional resume for the final placement purposes. They also learned the 4Cs concept to keep in mind while designing their CV, i.e., critical thinking, communication, collaboration and competency

**Photos:**



**Resume Building sessions conducted by Ms. Sangeeta Varma & Ms. Navika Pednekar on 14th September 2018**

#### 4. Training Topic: Business Communication Skills- Email Writing

**Objective:** Email communication is an essential type of written communication. Today, communications are conducted among business firms, organizations and companies primarily via emails. This training aims to train students on the etiquette of writing an email following the business norms.

**Summary:** Email provides the most authentic and secure means of communication. The records of past emails can be retrieved very easily in moments. Hence, to write an email meeting purpose of business communication in a specific way is the need of the hour.

Ms. Bhuvaneshwari Venkatesh is a professional trainer and has taught the students to write an email professionally by following the tips given during the session.

**Date of the activity:** 30th October 2018

**Name & Designation of Speaker:** Ms. Bhuvaneshwari Venkatesh  
Freelance Trainer, Instructor & Facilitator. English Language, Soft Skills, Business Communication  
Founder, Engaging Minds 99

**Number of students enrolled:** 87

**Outcomes** – This training gave the students a clear idea about writing a professional email by being specific, choosing the right subject line and using formal language.

**Photos:**



**Ms. Bhuvaneshwari V. conducted Business Communication Skills- Email Writing on 30th October 2018**

## 5. Training Topic: Project Management Skills

**Objective – Project management training** was conducted for students to understand the importance of time and set their goals and objectives by using the available resources and needs of the company. This could be in the form of time, money or manpower.

**Summary:** This training was conducted for all IT & operations students and other students were informed if they would like to attend. The training was conducted by the professional trainer and in the form of a four days' workshop.

**Date of the activity:** 21st, 22nd, 24th and 25th September 2018

**Name & Designation of Speaker:** Mr. Rajeev Andharia, Consultant & Trainer on Digital Risk & Benefit Optimization, BTP

**Number of students enrolled:** 12 (Interested)

**Outcomes –** Students got an understanding of Project management terminology and its application in the real-time scenario. The training was effective. The trainer gave the assignment, and everyone cleared the assignment and received a certificate from the trainer.

**Photos:**



**Mr. Rajeev Andharia conducted Project Management Skills sessions on 21st, 22nd, 24th & 25th September 2018**

## 6. Training Topic: Enhancing Students' Skills as per the Industry Trends & Placement Process Event – Alumni Connect

**Objective:** It is a hand-holding event of alumni and current 1<sup>st</sup> & 2<sup>nd</sup>-year students having mentioned training objectives.

1. To guide the current 2nd-year students on industry trends, job profiles and preparation for the selection process by the senior alumni members based on their experience with the industry.
2. Clarification of students' queries about placement process/industry sectors etc., by Alumni members.
3. Networking between Students & Alumni and Alumni & Alumni

**Summary:** The relevant alumni are identified based on their experience and invited from various industry sectors for mentoring. Alumnus mentors a small group of students where they have expertise. Alumni Connect for 1<sup>st</sup>-year students are in the class / and alumni members from each specialization speak to them and handle all their queries.

**Date of the activity:** – 20th October 2018

**Name & Designation of Speaker:** Alumni Members

**Number of students enrolled:** 179

**Outcomes** – This activity helps students understand the industry trends and network with their senior alumni members. The students ask their doubts about job profiles and the preparation required for the selection process.

This event also benefits alumni members as they can network with the other alumni members.

**Photos:**



**Enhancing Students' Skills as per the Industry Trends & Placement Process Conducted by Alumni's - Alumni Connect 20th October 2018**

## 7. Training Topic: Personal Interview Skills

**Objective** – This training aims to make 2<sup>nd</sup>-year students confident to face Interviews during the placement process.

**Summary:** Career Management Centre organizes this training for second-year students to build up and raise their confidence level during the selection process of the companies. Senior Alumni members and corporate representatives are invited for the same. The interviews are conducted for HR and Technical rounds. The evaluation sheet is shared with interviewers by CMC and after the formal round of interviews, the student is given feedback for improvement by the interviewers. It is extremely useful training and helps students to improve immensely. For weaker students, more rounds of mock interviews are conducted by faculty and CMC.

**Date of the activity:** Sept 27, 29th September, Oct 20, Nov 3, Nov 24, 2018, Dec 14, 2018

**Name & Designation of Speaker:** Alumni Members & Corporates

**Number of students enrolled:** 179

**Outcomes** – This Training helped students understand the improvement areas in the technical fields and their appearance, body language, and CV rectifications as per the individual's experience and projects. Students' confidence and feedback have helped them perform actual confidently in company interviews during the placement process.

**Photos:**



**Training on Personal Interview (Mock) conducted by Alumni 27th September 29th September 20th October, 3rd November, 24th November 2018 & 14th December 2018**



**8. Training Topic: Financial Modelling Workshop- Skill enhancement in understanding various financial models.**

**Objective – To Train students on financial modelling core concepts and their application in the actual job.**

**Summary:** This is an essential topic in finance and was a part of the syllabus in MMS. Nevertheless, during the revision of the syllabus, this topic was removed. Since it is a very relevant topic and asked by most financial companies doing campus placement, we decided to cover this module with a professional Trainer. He conducted a 20 hours course and covered essential topics, e.g., Budgeting and forecasting (planning for the years ahead), Capital allocation, Valuing a business and Financial statement analysis /ratio analysis.

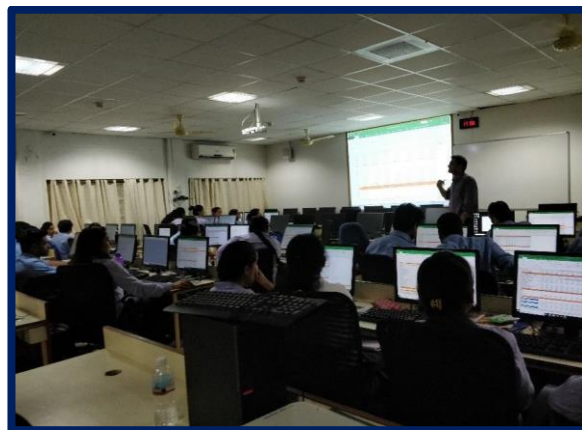
**Date of the activity:** 8th, 9th, 10th, 11th, 12th, 13th, 17th October 2018 and 1st, 2nd and 14th November 2018

**Name & Designation of Speaker:** Mr. Abhisek Salecha Co-Founder - ForeVision

**Number of students enrolled:** 92

**Outcomes –** Learnt the formulas and technical functions of FM, Its Application in Industry cases.

**Photos:**



**Workshop on Financial Modelling conducted by Mr. Abhisek Salecha 8th, 9th, 10th, 11th, 12th, 13th, 17th October 2018 and 1st, second and 14th November 2018**

## **9. Training Topic: Upskilling students for Sales Techniques and Reports**

**Objective – To give an insight about Sales as a profile and its prospects as a career!**

**Summary:** These sessions were conducted as guest speaker's sessions. The trainer was by a highly experienced professional from Corporate having expertise in the sales field. He conducted the sessions on two consecutive Saturdays. The training program included topics related to client relationship management, better understanding customers' needs, enhancing communication with clients, providing effective feedback to clients, and improving client interaction

**Date of the activity:** 3rd November 2018

**Name & Designation of Speaker:** Mr. Vishal Sriwastava - VP Sales Zicom

**Number of students enrolled:** 53

**Outcomes –** Students got clarity on sales aspects and could relate the theoretical concepts with practical industry jobs. They also got motivated to take up sales as a career.

## **10. Training Topic: Workshop on "Internet of Things (IOT) - Upskilling students on Internet skills**

**Objective** – The training was organized to give an overview of IoT to students and it may benefit the students in current scenario/job opportunities of embedded industries.

**Summary:** IoT is a new revolution of the internet. The Internet of Things (IoT) is a system of interrelated computing devices, mechanical and digital machines, objects, animals or people that are provided with unique identifiers and the ability to transfer data over a network without requiring human-to-human or human-to-computer interaction."

### **The trainer emphasized the following modules, followed by the Test/Practical Exam**

- Sensors & Actuators
- Cloud Computing
- Protocols Used in IoT
- Mini Computer – Raspberry Pi Circuit
- Applications of Raspberry Pi

**Date of the activity:** 28th August to 16th October 2018

**Name & Designation of Speaker:** Prof. Vasudha Rao

**Number of students enrolled:** 87

**Outcomes** – The students got an overview of IoT and devices using IoT. They also understood the critical features of IoT, e.g., connectivity, data, communication, intelligence, action & ecosystem etc.

## 11. Training Topic: Certificate Course in Alternative Investment Industry (CAII) - Making students skilled in Alternate Investment Industry.

**Objective** – The objective of conducting this training is to make 2<sup>nd</sup>-year Finance students eligible to participate in the placement process of the renowned company SS&C GlobeOp under the corporate onboarding program. This certification program imparts knowledge in Hedge funds, Derivatives, etc. and helps students appear for other companies' placement processes.

**Summary:** SFIMAR initiated the Corporate Onboarding Program with its first company SS&C GlobeOp in 2014. Since then the company visits to campus with a defined program for campus recruitment. During this program, the company representatives train students on various profiles available for recruitment purposes at the company. SS&C GlobeOp has a structured syllabus and launched it at SFIMAR as a certification program.

The students who can clear the company's assessment become eligible and the company recruits them as management trainees based on their clearing of the technical interview round.

The training was conducted for 2<sup>nd</sup>-year students of finance.

**Date of the activity:** February to March 2019

**Name & Designation of Speaker:** GlobeOp Financial Services

**Number of students enrolled:** 64

**Outcomes** – This Training helped students understand the various profiles in the core finance field available in the company and got their knowledge enhancement in Hedge Funds, Financial operations, Derivatives etc. 24 students got selected in SS&C GlobeOp this year.

### Photos:



**Certificate Course in Alternative Investment Industry (CAII) conducted by GlobeOp Financial Services February to March 2019**

## **12. Training Topic:Enhancing Personal Interview (PI) Skills**

**Objective – To train students for personal interviews during campus placements.**

**Summary:** The students were trained on PI skills by professional trainers. This training was conducted before summers for PGDM students under Student Skill Development Programme. The students also experienced mock rounds of Interviews and received suggestions for improvement.

**Date of the activity: 1st April 2019**

**Name & Designation of Speaker:** Ms. Bhuvaneshwari Venkatesh

Freelance Trainer, Instructor & Facilitator. English Language, Soft Skills, Business Communication  
Founder, Engaging Minds 99

**Number of students enrolled:** 60 PGDM students

**Outcomes –** Students got an understanding of HR's expectations while taking an interview. They also learned a professional way of facing interviews. This training has raised the confidence level of students.

**Photos:**



**Enhancing Personal Interview (PI) Skills by Ms. Bhuvaneshwari Venkatesh on 1st April 2019**

### **13. Training Topic:Upskilling Non-Verbal Communication, I.e., Body Language & GD Etiquettes & Assessment**

**Objective** – This training was provided to observe the correct body language and etiquette in general and during group discussion during the selection process.

**Summary:** The Body Language Workshop trained participants in acquiring nonverbal communication skills. It covered Facial expressions, posture, gestures, eye contact etc. They also learned about negative body language, not to be used.

**Date of the activity:** 1st April 2019 & 2nd April 2019

**Name & Designation of Speaker:** Ms. Priyanka Parab - Alumni, Professional Trainer and former Sr. HR from LnT

**Number of students enrolled:** 60 PGDM students

**Outcomes** – Students learned about the correct body language and Group discussion etiquette. This training proved very useful when students appeared for the selection process of companies.

**Photos:**



**Body Language & GD Etiquettes conducted by Ms. Priyanka Parab  
on Apr 1 2019 & Apr 2 2019**

#### **14. Training Topic:** Individual Mock Interview: Enhancing students Personal Interview skills

**Objective** – The objective of conducting this training is to make 1st-year students confident to face Interviews during the placement process.

**Summary:** Career Management Centre organizes this training for students to build up and raise their confidence level during the selection process of the companies. Senior Alumni members and corporate representatives are invited for the same. The interviews are conducted for HR and Technical rounds. The evaluation sheet is shared with interviewers by CMC and after the formal round of interviews, the student is given feedback for improvement by the interviewers. It is extremely useful training and helps students to improve immensely. For weaker students, more rounds of mock interviews are conducted by faculty and CMC.

**Date of the activity:** 2nd April 2019 & 3rd April 2019

#### **Name & Designation of Speaker:**

Ms. Bhuvaneshwari Venkatesh

Freelance Trainer, Instructor & Facilitator. English Language, Soft Skills, Business Communication  
Founder, Engaging Minds 99

Ms. Sheril D'souza - Director - Ace Performance Consultant

**Number of students enrolled:** 60 PGDM (ALL)

**Outcomes** – This Training helped students understand the improvement areas in the technical fields and their appearance, body language, and CV rectifications as per the individual's experience and projects. Students got confidence, and interviewers' feedback helped them perform confidently in company interviews during the placement process.

#### **Photos:**



**Training on Personal Interview (Mock) conducted by Ms. Bhuvaneshwari Venkatesh & Ms. Sheril Dsouza 2nd April 2019 & 3rd April 2019**

## 15. **Training Topic:** Enhancing Aptitude Training Skills

Aptitude Tests

1. Logical & Critical Reasoning
2. Data Interpretation
3. Decision Making
4. Verbal Reasoning

**Objective** – To train students to succeed in the Aptitude tests conducted by the companies recruiting from campus.

**Summary:** Aptitude Tests are an integral part of the selection process of most companies. The training was conducted by in-house faculty members who had the expertise of the same. They taught students various quick methods of solving aptitude Tests and gave them tips to solve the sums quicker.

### **Date of the activity:**

Apr 4 2019, Apr 5 2019, Apr 8 2019  
Apr 9 2019, Apr 10 2019 & Apr 11 2019

**Name & Designation of Speaker:** Col. Venkat Raman & Prof. S.C. Kalia

**Number of students enrolled:** 60 PGDM students

**Outcomes** – This training has taught students to solve various types of aptitude tests. They also learned the tips of cracking in a lesser time. The students got clarity as the trainers solved their many queries. The assignments given by the training faculty raised their confidence level and improved the proficiency level of solving aptitude tests.

### **Photos:**



**Aptitude Session conducted by Col. Venkat Raman & Prof. S.C. Kalia**  
**4th April 2019, 5th April 2019, 8th April 2019**  
**Apr 9 2019, Apr 10 2019 & Apr 11, 2019**



## 16. Training Topic: Business Communication Skills: Verbal & Written

**Objective:** To train students to make a good impression in general, especially during interviews, by practicing correct body language and the proper use of words while communicating.

**Summary:** The students are trained by a professional soft skill trainer Ms. Bhuvaneshwari Venkatesh on verbal and non-verbal communication. The training included facial expressions, body movement, gestures and posture in non-verbal communication. **Verbal communication** included language, both written and spoken.

**Date of the activity:** 12th, 13th, 15th, 16th & 17th April 2019

**Name & Designation of Speaker:** Ms. Bhuvaneshwari Venkatesh  
Freelance Trainer, Instructor & Facilitator. English Language, Soft Skills, Business Communication  
Founder, Engaging Minds 99

**Number of students enrolled:** 60 PGDM students

**Outcomes** – Students got confident after this training and gained awareness about the usage of the correct body language and verbal communication, which extremely helpful to them during the selection process of companies and in everyday use of language in assignments etc.

**Photos:**



**Enhancing Business Communication Skills Verbal & Written conducted by Ms. Bhuvaneshwari Venkatesh on 12th to 17th April 2019**

## 17. Training Topic:Elevator Pitch: Upskilling Students for Personal Branding

**Objective** – To prepare students for the most asked question in the personal interviews.

**Summary:** The students were trained to answer the most common question, i.e., "Tell me something about yourself." The expectation of an employer from students' replies and the sequence of information.

**Date of the activity:** 17th April 2019

**Name & Designation of Speaker:** Sheril D'Souza - Director - Ace Performance Consultant

**Number of students enrolled:** 60 PGDM students

**Outcomes** – This training raised the confidence level to face the personal interview. The students got the clarity to answer the commonly asked question almost in each interview: i.e., "Tell me something about Yourself" They prepared the information flow in the advised format for a quick reference and practice.

**Photos:**



**Alumna Ms. SherilD'souza - Upskilling Students for Personal Branding by training them on Elevator Pitch: 17/04/2019**

## SSDP for AY 2019- 20

### List of Training Programs Conducted

Sr. No.	Name of the capability enhancement program
1	Enhancing Computing skills for MS-Excel
2	Email Writing Skill (MMS Non-Finance & Finance)
3	Resume Building - Developing skills to craft a Professional Resume
4.	Elevator Pitch: Upskilling Students for Personal Branding
5.	Skilling students to choose the right Specialization - Alumni Connect I
6	Financial Report Writing Skills
7	Verbal and Non-Verbal Communication Skills
8	Developing Group Discussion (GD)Skills, & Assessment through Mock GD
9	Financial Modelling Workshop- Upskilling students for understanding various financial models.
10	Certificate Course in Alternative Investment Industry (CAII) - Making students skilled in Alternate Investment Industry.
11	Skilling Students for Self -Analysis- A Date with Self
12	Enhancing Students' Skills as per the Industry Trends & Placement Process Event: ALUMNI CONNECT
13	Verbal Communication & Written Communication
14	Resume Building: A skill to craft a Professional Resume
15	Skilling students to identify their Goal: Razor Sharp Focus
16	Non-Verbal Communication Skills: Body Language
17	Developing Self Analysis skills: Identifying Strength & Weakness-1st Year - SWOT
18	Developing Skills to Face Personal Interviews

## Report of Training Programs Conducted in Academic Year 2019-20

### 1. **Training Topic:** Enhancing Computing skills for MS-Excel

**Objective:** Spreadsheets are an essential business and accounting tool. To make students learn to organize and categorize data into a logical format. Once this data is entered into the spreadsheet, students can use it to help manage and grow the business by analyzing the information. To give them the understanding to use different types of formulae and functions.

**Summary:** This training was conducted based on HR feedback and industry requirements. The students were not comfortable with excel at work. Also, a few companies were conducting an Excel test during the selection process and our students were facing problems. Hence, it was discussed with management and decided to impart Excel training to the students. Alumnus Mr. Vaibhav Shah was identified for the same. His feedback was excellent. The students were told about the assignment at the end of the training and awarded certificates to those who got 60% and above marks in the test.

#### **Dates of the activity:**

MMS II: 18th to 31st July 2019

MMS I: seventh & 14th March 2020

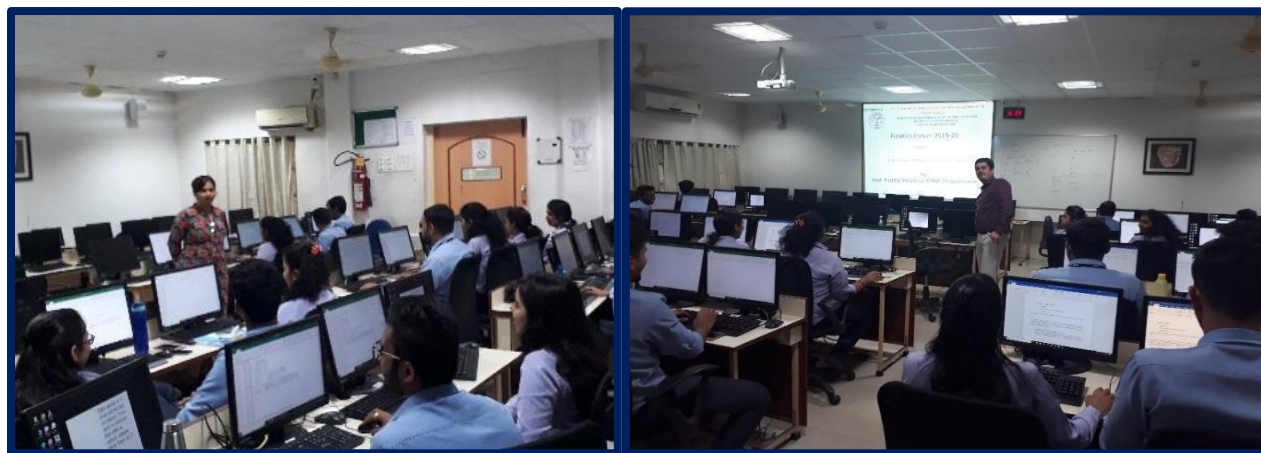
**Name & Designation of Speaker:** MMS: Advance Excel by Prof. Shilpa Peswani & Prof. Pushkar Parulekar

MMS: Basic Excel by Mr. Vaibhav Shah – Analyst with BNP Paribas

**Number of students enrolled:** 108

**Outcomes** – The students learned basic Excel and Finance students were trained on Advance Excel too. The students learned to format data and cells, construct formulas, and use built-in functions and relative and absolute references. Create and modify charts. Preview and print worksheets. Better selection results during placement. Students were confident while appearing for Excel Tests.

#### **Photos:**



**Advance Excel conducted by Prof. Shilpa Peswani & Prof. Pushkar Parulekar  
18th to 31st July 2019**

**Basic Excel conducted by Mr. Vaibhav Shah 7th & 14th March 2020**

## **2. Training Topic: Email Writing Skill (MMS Non-Finance & Finance)**

**Objective:** Email communications are an essential type of written communication. Today, communications are conducted among business firms, organizations and companies primarily via emails. This training aims to train students on the etiquette of writing an email following the business norms.

**Summary:** Email provides the most authentic and secure means of communication. The records of past emails can be retrieved very easily in moments. Hence, to write an email meeting purpose of business communication in a specific way is the need of the hour.

Ms. Bhuvaneshwari Venkatesh is a professional trainer and has taught the students to write an email professionally by following the tips given during the session.

**Date of the activity:** 30th July 2019, 9th August 2019

**Name & Designation of Speaker:** Ms. Bhuvaneshwari Venkatesh

Freelance Trainer, Instructor & Facilitator. English Language, Soft Skills, Business Communication  
Founder, Engaging Minds 99

**Number of students enrolled:** 121

**Outcomes** – This training gave the students a clear idea about writing a professional email by being precise, choosing the right subject line and using formal language.

**Photos:**



**Ms. Bhuvaneshwari Venkatesh conducted the Business Communication- EMAIL WRITING  
30th July 2019, 9th August 2019**

### **3. Resume Building - Developing skills to craft a Professional Resume**

**Objective – How to write a professional resume in college format with correct alignment**

**Summary:** This Training was given to the students to understand the general rules of crafting a professional resume. The fresher and experienced students were advised accordingly. The session was done in the IT laboratory. The 4C concept was explained to students to keep in mind while designing a resume, i.e., critical thinking, communication, collaboration and competency.

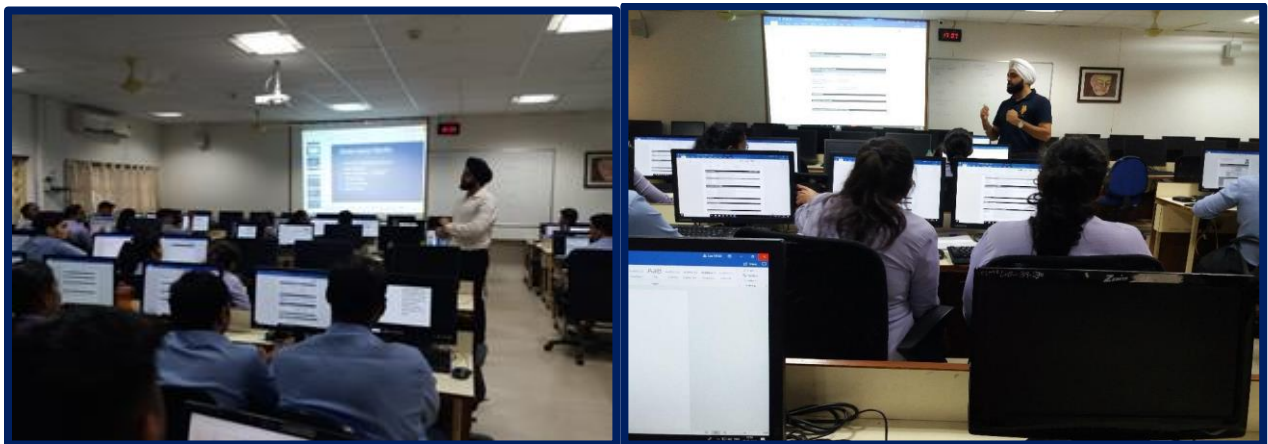
**Date of the activity:** 2nd August 2019 & 20th August 2019

**Name & Designation of Speaker:** Mr. Manmeet Singh Akali - CEO & Co-Founder, Klarity.

**Number of students enrolled:** 180

**Outcomes –** Students learned to design a professional resume for the final placement purposes. They also learned the 4Cs concept to keep in mind while designing their CV, i.e., critical thinking, communication, collaboration and competency

**Photos:**



**Resume Building session conducted by Mr. Manmeet Singh Akali  
Aug 2 2019 & Aug 20 2019**

#### **4. Training Topic: Elevator Pitch: Upskilling Students for Personal Branding**

**Objective – To prepare students for the most asked question in the personal interviews.**

**Summary:** The students were trained to answer the most common question, i.e., "Tell me something about yourself." The expectation of an employer from students' replies and the sequence of information.

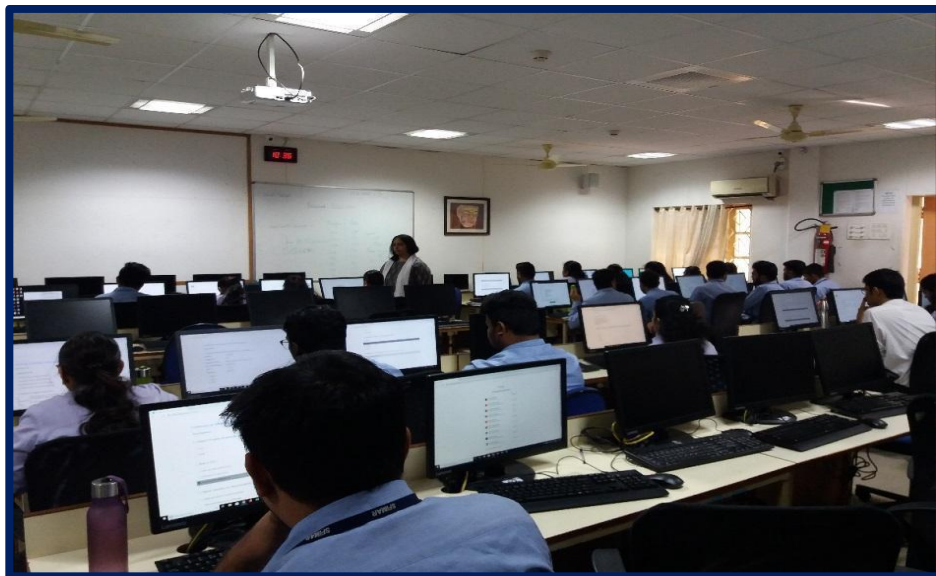
**Date of the activity:** 13th August & 23rd September 2019

**Name & Designation of Speaker:** Sangeeta Varma - CMC

**Number of students enrolled:** 175 students

**Outcomes –** This training raised the confidence level to face the personal interview. The students got the clarity to answer the commonly asked question almost in each interview: i.e., "Tell me something about Yourself" They prepared the information flow in the advised format for a quick reference and practice.

**Photos:**



**Elevator Pitch session conducted by Ms. Sangeeta Varma  
on Aug 13 & Sept 23, 2019**

## 5. Training Topic: Skilling students to choose the right Specialization - Alumni Connect I

**Objective** – To Give Insights about various career options available post MBA in the field of Marketing, HR, IT & Operations and Finance

**Summary:** Sr. alumni members hold these sessions for the students of First-Year and guide them on the choice of specialization. They discuss various job profiles, the actual work scenario with them to give a clear idea of how these specializations help you get the desired shapes if they develop themselves accordingly

**Date of the activity:** 31st August 2019

**Name & Designation of Speaker:** Alumni Mentors:

1. Mr. Siddharth Dattani Deputy Manager, Piramal Housing FIN Limited, Batch 2012-14
2. Mr. Darshan J Shah - Sales Associate, Amazon India, Batch 2012-14
3. Ms. Priyanka Parab: Ex Sr. HR L & T Infotech & Professional Trader Batch 2006-08

**Number of students enrolled:** 60 PGDM students

**Outcomes** – Students got clarity on the specialization and job prospects in the industry, career options post-MBA program & skillset requirement for a specific specialization and their various related queries got solved.

**Photos:**



**GUIDANCE ON THE CHOICE OF SPECIALIZATION MMS-I ON 31<sup>ST</sup> AUG 2019**



**GUIDANCE ON THE CHOICE OF SPECIALIZATION PGDM - I ON 09<sup>TH</sup> JAN 2020**



## 6. Training Topic: Financial Report Writing Skills

**Objective** – To Train students on writing a financial report.

**Summary:** Financial statements are written records that convey the business activities and the financial performance of a company. Financial statements are often audited by government agencies, accountants, firms, etc., to ensure accuracy and for tax, financing, or investing purposes. Financial statements include a Balance sheet.

**Date of the activity:** 10th September 2019

**Name & Designation of Speaker:** Mr. Abhisek Salecha Co-Founder - ForeVision

**Number of students enrolled:** 78

**Outcomes** – Students learned the technical aspects of writing a financial report and all its steps.

Step 1: Making A Sales Forecast.

Step 2: Creating A Budget for Expenses

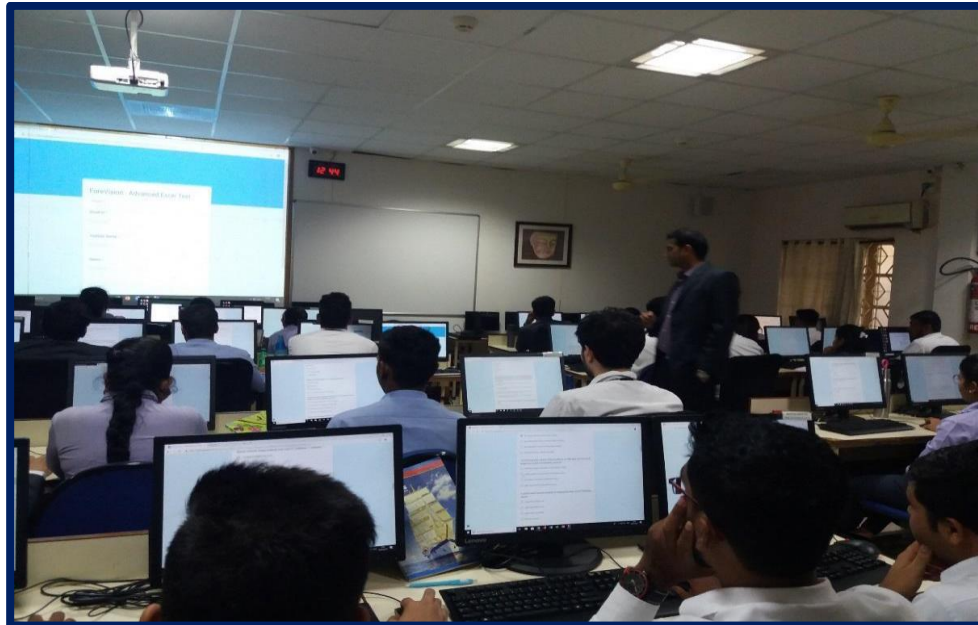
Step 3: Developing a Cash Flow Statement.

Step 4: Projecting Net Profit.

Step 5: Dealing with Assets and Liabilities.

Step 6: Find the Breakeven Point.

**Photos:**



**Financial Report Writing conducted by Mr. AbhisekSalecha on 10th September 2019**

## 7. Training Topic: Verbal and Non-Verbal Communication Skills

**Objective** – To Train students to make a good impression in general, especially during interviews, by practicing correct body language and the proper use of words while communicating.

**Summary:** The students are trained by a professional soft skill trainer Ms. Bhuvaneshwari Venkatesh on verbal and non-verbal communication. The training included facial expressions, body movement, gestures and posture in non-verbal communication. **Verbal communication** included language, both written and spoken.

**Date of the activity:** 24th September 2019 & 27th September 2019

**Name & Designation of Speaker:** Ms. Bhuvaneshwari Venkatesh  
Freelance Trainer, Instructor & Facilitator. English Language, Soft Skills, Business Communication  
Founder, Engaging Minds 99

**Number of students enrolled:** MMS- 128

**Outcomes** – Students got confident after this training and gained awareness about the usage of the correct body language and verbal communication, which extremely helpful to them during the selection process of companies and in everyday use of language in assignments etc.



**Verbal and Non-Verbal Communication conducted by Ms. Bhuvaneshwari 24th September 2019 & 27th September 2019**

## **8. Training Topic: Developing Group Discussion (GD)Skills, & Assessment through Mock GD**

**Objective – To train students on experiencing Group Discussion Process before the Placement season and raise their confidence level by giving them constructive feedback.**

**Summary:** Career Management Centre organizes this training for the students to build up and raise their confidence level during the selection process of the companies. Identified Senior Alumni members are invited for the same. HR Alumni conduct the GDs. The evaluation sheet is shared with interviewers by CMC and after the formal round of group discussion, the trainer gives the students feedback for improvement. It is extremely useful training and helps students to improve immensely.

### **Date of the activity:**

MMS II: Sept 30 2019, Oct 3 2019, Oct 7 2019 & Oct 9, 2019

MMS II 18<sup>th</sup> & 19<sup>th</sup> December 2019

MMS & PGDM II Feb 25 2020 & Mar 3 2020

### **Name & Designation of Speaker:**

Ms. Priyanka Parab - Ms. Priyanka Parab - Alumni, Professional Trainer and former Sr. HR from LnT

**Number of students enrolled: 180**

**Outcomes –** Students got a clear idea of the etiquettes to be observed while participating in a GD and they also got to know the various types of GDs and HR's expectations from the participants.

### **Photos:**



**Ms. Priyanka Parab conducted the Group Discussion Etiquette and Mock GD 30th September 2019, 3rd October 2019, 7th October 2019 & 9th October 2019, 25th February 2020 & 3rd March 2020**

**9. Training Topic: Financial Modelling Workshop- Skill enhancement in understanding various financial models.**

**Objective – To Train students on financial modelling core concepts and their application in the actual job.**

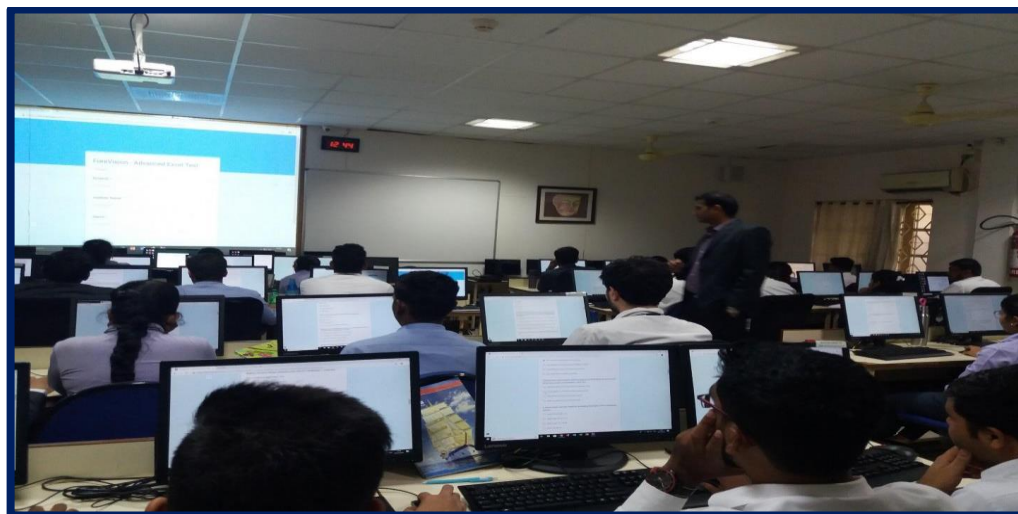
**Summary:** This is an essential topic in finance and was a part of the syllabus in MMS. However, during the revision of the syllabus, this topic was removed. Since it is a very relevant topic and asked by most financial companies doing campus placement, we decided to cover this module with a professional Trainer. He conducted a 20 hours course and covered essential topics, e.g., Budgeting and forecasting (planning for the years ahead), Capital allocation, Valuing a business and Financial statement analysis /ratio analysis.

**Date of the activity:** 7th October to 18th October 2019

**Name & Designation of Speaker:** Mr. Abhisek Salecha Co-Founder - Fore Vision

**Number of students enrolled:** 78

**Outcomes –** Learnt the formulas and technical functions of FM, Its application concerning Industry cases.



**Financial Modelling Session conducted by Mr. Abhisek Salecha 7th October to 18th October 2019**

## **10. Training Topic: Certificate Course in Alternative Investment Industry (CAII) - Making students skilled in Alternate Investment Industry.**

**Objective** – The objective of conducting this training is to make 2<sup>nd</sup>-year Finance students eligible to participate in the placement process of the renowned company SS&C GlobeOp under the corporate onboarding program. This certification program imparts knowledge in Hedge funds, Derivatives, etc. and helps students appear for other companies' placement processes.

**Summary:** SFIMAR initiated the Corporate Onboarding Program with its first company SS&C GlobeOp in 2014. Since then, the company visits to campus with a defined program for campus recruitment. During this program, the company representatives train students on various profiles available for recruitment purposes at the company. SS&C GlobeOp has a structured syllabus and launched it at SFIMAR as a certification program.

The students who can clear the company's assessment become eligible and the company recruits them as management trainees based on their clearing of the technical interview round.

The training was conducted for 2<sup>nd</sup>-year students of finance.

**Date of the activity:** Nov to 19th December

**Name & Designation of Speaker:** GlobeOp Financial Services

**Number of students enrolled:** 68

**Outcomes** – This Training helped students understand the various profiles in the core finance field available in the company and got their knowledge enhancement in the area of Hedge Funds, Financial operations, Derivatives etc. 21 students got selected in SS&C GlobeOp this year. It was a year of a pandemic, but still, the company established many students from the Institute.

**Photo:**



**Certificate Course in Alternative Investment Industry (CAII) conducted by GlobeOp Financial Services Nov to 19th December**

## **11. Training Topic: Skilling Students to do Self Analysis- A Date with Self**

**Objective** – To understand their strength & weakness and how to build on weaknesses to become successful in life

**Summary:** Ms. Biji Tushar is a life designer, professional trainer and helps students build up their confidence level and raise their confidence level.

**Date of the activity:** 14th October 2019 & 16th October 2019

**Name & Designation of Speaker:** Ms. Biji Tushar - Founder at Management Me

**Number of students enrolled:** 115 students (MMS)

**Outcomes** – The students excitingly did their SWOT Analysis and learned to help themselves raise their confidence level by understanding its importance in life.

**Photo:**



**Date with Self -Founder of Management ME conducted by Ms. Biji Tushar 14th October 2019 & 16th October 2019**

## **12. Training Topic: Enhancing Students' Skills as per the Industry Trends & Placement Process**

**Event: ALUMNI CONNECT**

**Objective** – To Give Insights about various career options available post MBA in the field of Marketing, HR, IT & Operations and Finance

**Summary:** Sr. alumni members hold these sessions for the students of First-Year and guide them on the choice of specialization. They discuss various job profiles, the actual work scenario with them to give a clear idea of how these specializations help you get the desired shapes if they develop themselves accordingly

**Date of the activity:** 9th January 2020

### **Name & Designation of Speaker:**

Ms. Priyanka Parab -HR – Former HR L&T & Now an Entrepreneur

Mr. Saurabh Oak - FIN - AVP at JP Morgan Chase

Ms. Nikeeta Kolte- MKT & OPRS - Key Account Executive - Parkson's Packaging

Ms. Alicia D'souza - FIN - Analyst at Blackrock

**Number of students enrolled:** 115 students (MMS)

**Outcomes** – Effective

**Photos:**



**Alumni Connect- Guidance on Choice of Specialization – MMS -I  
(Alumni Connect) conducted by alumni on 9th January 2020**

### 13. **Training Topic: Verbal Communication & Written Communication**

**Objective:** To Train, students to make a good impression in general and especially during interviews by practicing correct body language and proper use of words while communicating.

**Summary:** The students are trained by a professional soft skill trainer Ms. Bhuvaneshwari Venkatesh on verbal and non-verbal communication. The training included facial expressions, body movement, gestures and posture in non-verbal communication. **Verbal communication** included language, both written and spoken.

#### **Date of the activity:**

MMS: Jan 14 2020 & Jan 21 2020

MMS -Jan 28 2020 & Feb 4 2020

#### **Name & Designation of Speaker:**

Ms. Bhuvaneshwari Venkatesh

Freelance Trainer, Instructor & Facilitator. English Language, Soft Skills, Business Communication  
Founder, Engaging Minds 99

**Number of students enrolled:** 115 Students MMS

**Outcomes** – Students learned about the proper usage of words on a professional platform, verbal and written. This helped them immensely in the selection process of the companies and in general while communicating in everyday work. The trainer gave them role-plays during the workshop that helped to raise the confidence level of students.

#### **Photos:**



**Verbal Communication & Written Communication on 14<sup>th</sup>, 21<sup>st</sup>, Jan 28<sup>th</sup>, 2020 & Feb 4<sup>th</sup> 2020**



#### **14. Resume Building - A skill to craft a Professional Resume**

**Objective – How to write a professional resume in college format with correct alignment**

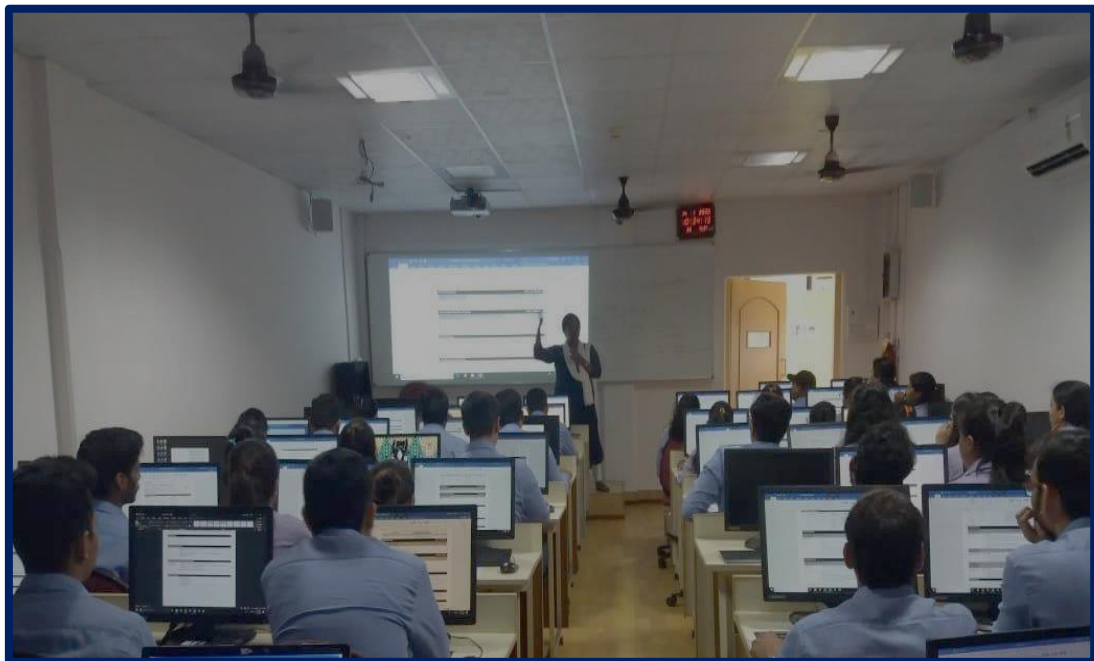
**Summary:** This Training was given to the students to understand the general rules of crafting a professional resume. The fresher and experienced students were advised accordingly. The session was done in the IT laboratory. The 4C concept was explained to students to keep in mind while designing a resume, i.e., critical thinking, communication, collaboration and competency.

**Date of the activity:** 14th January 2020 & 21st January 2020

**Name & Designation of Speaker:** Ms. Navika Pednekar

**Number of students enrolled:** 115 MMS students

**Outcomes:** Students learned to design a professional resume for the final placement purposes. They also learned the 4Cs concept to keep in mind while designing their CV, i.e., critical thinking, communication, collaboration and competency



**Resume Building conducted by Ms. Navika Pednekar  
Jan 14 2020 & Jan 21, 2020**

## **15. Training Topic: Skilling students to identify their Goal: Razor Sharp Focus**

**Objective** – To Train students to remain focused during two years of MBA Program

**Summary:** This training helped students understand the goal of pursuing an MBA and remain focused on the critical areas to achieve their goals.

**Date of the activity:** 28th January 2020 & 4th February 2020

**Name & Designation of Speaker:** Ms. Priyanka Parab - Alumni, freelance trainer and Ex. LnT HR

**Number of students enrolled:** 115 MMS students

**Outcomes** – The students learned about the importance of the MBA Program, Time management, focused approach and expectation from themselves.

### **Photos**



**Ms. Priyanka Parab conducted razor Sharp Focus on 28th January 2020 & 4th February 2020**

## 16. Training Topic: Non-Verbal Communication Skills: Body Language

**Objective** – To Train students to make a good impression in general, especially during interviews, by practicing correct body language and the proper use of words while communicating.

**Summary:** The students are trained by a professional soft skill trainer Ms. Bhuvaneshwari Venkatesh on verbal and non-verbal communication. The training included facial expressions, body movement, gestures and posture in non-verbal communication. **Verbal communication** included language, both written and spoken.

**Date of the activity:** 11th & 18th February 2020

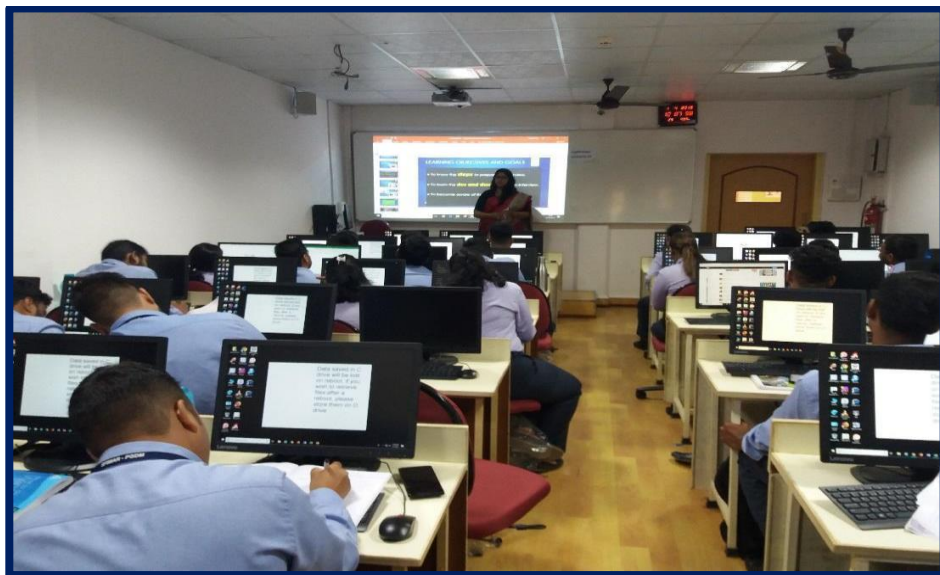
**Name & Designation of Speaker:** Ms. Bhuvaneshwari Venkatesh

Freelance Trainer, Instructor & Facilitator. English Language, Soft Skills, Business Communication  
Founder, Engaging Minds 99

**Number of students enrolled:** MMS- 115

**Outcomes** – Students got confident after this training and brought awareness about the usage of the correct body language and verbal communication, extremely helpful to them during the selection process of companies.

**Photos:**



**Verbal and Non-Verbal Communication conducted by Ms. Bhuvaneshwari  
11th & 18th February 2020**

**17. Training Topic: Developing Self Analysis skills: Identifying Strength & Weakness-1st Year - SWOT**

**Objective:** It is a self-awareness exercise to help students identify their strengths to strengthen further and weaknesses to work upon for improvement. Thus, preparing students to succeed in the selection process of companies during placements

**Summary:** Today, it is not easy to stand out; just because one has a good education or speaks multiple languages, it does not mean they will land a great job or even get an interview. Around 100 qualified candidates are aspiring for every job or position at every stage of their career. Every promotion must be earned. One needs to know what makes them excellent and strong and understand why you are known for what you do or have done. This activity aims to identify and appreciate our strengths and learn to use our *strengths* to help us with areas of *weakness*.

**Date of the activity:** 11th & 18th February 2020

**Name & Designation of Speaker:** Ms. Priyanka Parab - Alumni, freelance trainer and Ex. LnT-HR

**Number of students enrolled:** 115 MMS students

**Outcomes:** The students got awareness about their strengths and weaknesses through the activity done by the trainer. They also learned that weakness is not a problem if you are aware. During the selection process of companies, they could handle the interviews well.

**Photos:**



**Identifying Strength & Weakness by Ms. Priyanka Parab 11th & 18th February 2020**

**18. Training Topic:** Developing Skills to Face Personal Interviews

**Objective** – To train students for personal interviews during campus placements and on professional email writing skills

**Summary:** The students were trained on PI skills by professional trainers. This training was conducted before summers for PGDM students under Student Skill Development Programme. The students also experienced mock rounds of Interviews and received suggestions for improvement. The trainer also conducted a session on the professional way of email writing.

**Date of the activity:** 25th February & 3rd March 2020

**Name & Designation of Speaker:** Ms. Bhuvaneshwari Venkatesh

Freelance Trainer, Instructor & Facilitator. English Language, Soft Skills, Business Communication  
Founder, Engaging Minds 99

**Number of students enrolled:** 115 MMS students

**Outcomes** – Students got an understanding of HR's expectations while taking an interview.

**Photos:**



**Ms. Bhuvaneshwari Venkatesh conducted the Facing F2F Interviews  
Feb 25<sup>th</sup> & Mar 3<sup>rd</sup>, 2020**


## 4.2 Alumni Immersion

Some of the alumni engagement events at SFIMAR are mentioned as below:


1. SFIMAR Alumni Association (SAA)
2. Placement & Academic Advisory Committee meetings
3. Alumni Connects.
4. Project-Guides
5. Judges in Events
6. Guest lectures
7. Group Discussion
8. Mock interviews
9. As Motivators
10. Assistance in Entrepreneurship
11. Alumni Chapters
12. Alumni Meet

1. **SFIMAR ALUMNI ASSOCIATION (SAA)** - SFIMAR has a registered alumni association. It was registered in 2008.

[ विशेष-च. आ. (मं. सा. वि.) ५०-म. ]  
Nº 050220

  
**नोंदणी प्रमाणपत्र**  
संस्था नोंदणी अधिनियम, १८६०  
(१८६० वा अधिनियम २१) महाराष्ट्र राज्य, मुंबई, १३२०  
नोंदणी क्र. १००८ जी.बी.बी. एच.बी.

याद्वारे असे प्रमाणित करण्यात येते की, सफिमार् अँल्मुनी असोसिएशन

आहिले तारखेस संस्था नोंदणी अधिनियम, १८६० (सन १८६० वा अधिनियम २१) अन्वये योग्यरित्या नोंदणी करण्यास आली.  
तारीख : १०/०८/२००८ रोजी माझ्या सहोनिधी विले.  
  
संस्थेचे महासचिव निबंधक,  
नोंदणी विभाग, मुंबई.

File No. 1305/08

**SAA Registration Certificate**

**a. SAA – Managing Committee meetings at SFIMAR:**

**Record of SAA managing Committee meetings for past five years**

<b>Year</b>	<b>Date of 1<sup>st</sup> meeting</b>	<b>Date of 2<sup>nd</sup> Meeting</b>	<b>Date of AGM</b>
2015-16	12-09-2015	16-01-2016	20-01-2015
2016-17	30-07-2016	07-01-2017	28-01-2017
2017-18	29-07-2017	18-11-2017	24/01/2018
2018-19	28-07-2018	19-01-2019	16-02-2019
2019-20	24-08-2019	08-02-2020	Not held due to Pandemic

**b. Members of current Core Managing Committee of SAA:**

1	Bro. Alphonse Nesamony	Patron (Chairman)
2	Dr. Henry Babu	President (Director)
3	Ms. Marissa Fernandes	Vice President (Alumnus)
4	Bro. Xavier Munda	Secretary (Registrar)
5	Mr. Hardik Shah	Joint Secretary
6	Mr. B. V. Abraham	Treasurer
7	Ms. Sangeeta Varma	Convener
8	Dr. G. Ramesh	Advisor
9	Dr. Sulbha Raorane	Advisor
10	Dr. Natika Poddar	Advisor
11	Mr. Stephen Moras	Advisor
12	Mr. Englebert Gonsalves	Member - Managing Committee (MMS Alumnus)
13	Mr. Rachit Neema	Member - Managing Committee (PGDM Alumnus)
14	Mr. Vaibhav V shah	Member - Managing Committee (PGDM Alumnus)
15	Mr. Ameya Jadhav	Member - Managing Committee (MMS Alumnus)

**c. SFIMAR is proud to have alumni batch representatives as co-opted members from its first batch of all the three programs viz. MMS, PGDM and Part-Time till the latest passed out batch, i.e., the year 2020.**

**SFIMAR Alumni Association (SAA)**  
**Managing Committee Office Bearers & Co-opted Members**  
**(A.Y. 15-16)**

<b>S. No.</b>	<b>Name of the Member</b>	<b>Designation</b>	<b>Year / Batch</b>
<b>OFFICE BEARERS</b>			
1	Bro. Alphonse Nesamony	Chairman	2011 onwards
2	Dr. S. S. Mohanty	President	2014 onwards
3	Bro. K C Joseph	Secretary	2015 onwards
4	Mr. L. Vaz	Advisor	2010 Onwards
5	Ms. Sangeeta Varma	Convener	2010 Onwards
6	Mr. Ritesh Gulrajani	Vice President- Alumni	2008 - 10
7	Mr. Ameya Jadav	Joint Secretary-Alumni	2010 - 12
<b>MEMBERS</b>			
1	Dr. G Ramesh	Member-Managing Committee	2013 onwards
2	Dr. Sulbha Raorane	Member-Managing Committee	2015 Onwards
3	Dr. Natika Poddar	Member-Managing Committee	2012 Onwards
4	Ms. Navika Pednekar	Member-CMC Representative	2015 Onwards
5	Ms. Archana Shetty	Member-CMC Representative	2016 Onwards
6	Mr. Amit S. Shinde	Member - Batch Representative	2002 - 04
7	Mr. Sandesh Dhawale	Member -Batch Representative -MMS	2004 - 06
8	Mr. Rohit Dave	Member -Batch Representative -MMS	2005 - 07
9	Mr. Dilpesh Jain	Member -Batch Representative -MMS	2006 - 08
10	Ms. Marissa Fernandes	Member -Batch Representative -MMS	2006 - 08
11	Ms. Priyanka Chavan	Member -Batch Representative -MMS	2006 - 08
12	Mr. Aditya Desai	Member -Batch Representative -MMS	2007 - 09
13	Mr. Englebert Gonsalves	Member -Batch Representative -MMS	2007 - 09
14	Ms. Aafreen Babar	Member -Batch Representative -MMS	2009 - 11
15	Ms. Lachish Awad	Member -Batch Representative -MMS	2009 - 11
16	Mr. Abhinav Lanjawar	Member -Batch Representative -MMS	2010 - 12
17	Mr. Kiran Rodrigues	Member -Batch Representative -MMS	2010 - 12
18	Ms. Sheryl Dsouza	Member -Batch Representative -MMS	2011 - 13
19	Mr. Prannoy Dsouza	Member -Batch Representative -MMS	2012 - 14
20	Mr. Rachit Neema	Member -Batch Representative -PGDM	2012 - 14
21	Mr. Vaibhav V shah	Member -Batch Representative -PGDM	2012 - 14
22	Ms. Raisa Tauro	Member -Batch Representative -MMS	2012 - 14
23	Mr. Abhishek Dixit	Member -Batch Representative - PGDM	2013 - 15
24	Mr. Sagar Dhake	Member -Batch Representative -MMS	2013 - 15
25	Ms. Manelkar Kiran K	Batch Representative Member (PT)	2009 - 12 (PT)
26	Mr. Bhohe Priya Ramnath	Batch Representative Member (PT)	2010 - 13 (PT)
27	Mr. Nitin Nagarkatte	Batch Representative Member (PT)	2011 - 14 (PT)
28	Ms. Maryline Sebastian	Batch Representative Member (PT)	2011 - 14 (PT)
29	Ms. Kavita Antony	Batch Representative Member (PT)	2012 - 15 (PT)



**SFIMAR Alumni Association (SAA)**  
**Managing Committee Office Bearers & Co-opted Members**  
**(A.Y. 16-17)**

<b>S. No.</b>	<b>Name of the Member</b>	<b>Designation</b>	<b>Year / Batch</b>
<b>OFFICE BEARERS</b>			
1	Bro. Alphonse Nesamony	Chairman	2011 onwards
2	Dr. S. S. Mohanty	President	2014 onwards
3	Bro. K C Joseph	Secretary	2015 onwards
4	Mr. L. Vaz	Advisor	2010 Onwards
5	Ms. Sangeeta Varma	Convener	2010 Onwards
6	Mr. Ritesh Gulrajani	Vice President- Alumni	2008 - 10
7	Mr. Ameya Jadav	Joint Secretary-Alumni	2010 - 12
<b>MEMBERS</b>			
1	Dr. G Ramesh	Member-Managing Committee	2013 onwards
2	Dr. Sulbha Raorane	Member-Managing Committee	2015 Onwards
3	Dr. Natika Poddar	Member-Managing Committee	2012 Onwards
4	Ms. Navika Pednekar	Member-CMC Representative	2015 Onwards
5	Ms. Archana Shetty	Member-CMC Representative	2016 Onwards
6	Mr. Amit S. Shinde	Member - Batch Representative	2002 - 04
7	Mr. Sandesh Dhawale	Member -Batch Representative -MMS	2004 - 06
8	Mr. Rohit Dave	Member -Batch Representative -MMS	2005 - 07
9	Mr. Dilpesh Jain	Member -Batch Representative -MMS	2006 - 08
10	Ms. Marissa Fernandes	Member -Batch Representative -MMS	2006 - 08
11	Ms. Priyanka Chavan	Member -Batch Representative -MMS	2006 - 08
12	Mr. Aditya Desai	Member -Batch Representative -MMS	2007 - 09
13	Mr. Englebert Gonsalves	Member -Batch Representative -MMS	2007 - 09
14	Ms. Aafreen Babar	Member -Batch Representative -MMS	2009 - 11
15	Ms. Lachish Awad	Member -Batch Representative -MMS	2009 - 11
16	Mr. Abhinav Lanjavar	Member -Batch Representative -MMS	2010 - 12
17	Mr. Kiran Rodrigues	Member -Batch Representative -MMS	2010 - 12
18	Ms. Sheryl Dsouza	Member -Batch Representative -MMS	2011 - 13
19	Mr. Prannoy Dsouza	Member -Batch Representative -MMS	2012 - 14
20	Mr. Rachit Neema	Member -Batch Representative -PGDM	2012 - 14
21	Mr. Vaibhav V shah	Member -Batch Representative -PGDM	2012 - 14
22	Ms. Raisa Tauro	Member -Batch Representative -MMS	2012 - 14
23	Mr. Abhishek Dixit	Member -Batch Representative - PGDM	2013 - 15
24	Mr. Sagar Dhake	Member -Batch Representative -MMS	2013 - 15
25	Mr. Macsen Jose	Member -Batch Representative -MMS	2014 - 16
26	Mr. Mitul J Shah	Member -Batch Representative - PGDM	2014 - 16
27	Ms. Jesal Vaidya	Member -Batch Representative -MMS	2014 - 16
28	Ms. Pratiksha Shetye	Member -Batch Representative -MMS	2014 - 16
29	Ms. Steffi Fernandes	Member -Batch Representative -MMS	2014 - 16
30	Ms. Manelkar Kiran K	Batch Representative Member (PT)	2009 - 12 (PT)

31	Mr. Bhohe Priya R	Batch Representative Member (PT)	2010 - 13 (PT)
32	Mr. Nitin Nagarkatte	Batch Representative Member (PT)	2011 - 14 (PT)
33	Ms. Maryline Sebastian	Batch Representative Member (PT)	2011 - 14 (PT)
34	Ms. Kavita Antony	Batch Representative Member (PT)	2012 - 15 (PT)
35	Mrs. Sujata S. Deshpande	Batch Representative Member (PT)	2013 - 16 (PT)
36	Ms. Jennifer M. Carvalho	Batch Representative Member (PT)	2013 - 16 (PT)

**SFIMAR Alumni Association (SAA)**  
**Managing Committee Office Bearers & Co-opted Members**  
**(A.Y. 17-18)**

S. No.	Name of the Member	Designation	Year / Batch
<b>OFFICE BEARERS</b>			
1	Bro. Alphonse Nesamony	Chairman	2011 onwards
2	Dr. S. S. Mohanty	President	2014 onwards
3	Bro. K C Joseph	Secretary	2015 onwards
4	Mr. L. Vaz	Advisor	2010 Onwards
5	Ms. Sangeeta Varma	Convener	2010 Onwards
6	Mr. Ritesh Gulrajani	Vice President- Alumni	2008 - 10
7	Mr. Ameya Jadav	Joint Secretary-Alumni	2010 - 12
<b>MEMBERS</b>			
1	Dr. G Ramesh	Member-Managing Committee	2013 onwards
2	Dr. Sulbha Raorane	Member-Managing Committee	2015 Onwards
3	Dr. Natika Poddar	Member-Managing Committee	2012 Onwards
4	Ms. Navika Pednekar	Member-CMC Representative	2015 Onwards
5	Ms. Archana Shetty	Member-CMC Representative	2016 Onwards
6	Mr. Amit S. Shinde	Member - Batch Representative	2002 - 04
7	Mr. Sandesh Dhawale	Member -Batch Representative -MMS	2004 - 06
8	Mr. Rohit Dave	Member -Batch Representative -MMS	2005 - 07
9	Mr. Dilpesh Jain	Member -Batch Representative -MMS	2006 - 08
10	Mr. Hardik Shah	Member -Batch Representative -MMS	2006 - 08
11	Ms. Marissa Fernandes	Member -Batch Representative -MMS	2006 - 08
12	Mr. Oby George	Member -Batch Representative -MMS	2006 - 08
13	Ms. Priyanka Chavan	Member -Batch Representative -MMS	2006 - 08
14	Mr. Aditya Desai	Member -Batch Representative -MMS	2007 - 09
15	Mr. Englebert G.	Member -Batch Representative -MMS	2007 - 09
16	Ms. Aafreen Babar	Member -Batch Representative -MMS	2009 - 11
17	Ms. Lachish Awad	Member -Batch Representative -MMS	2009 - 11
18	Mr. Abhinav Lanjavar	Member -Batch Representative -MMS	2010 - 12
19	Mr. Kiran Rodrigues	Member -Batch Representative -MMS	2010 - 12
20	Ms. Sheryl Dsouza	Member -Batch Representative -MMS	2011 - 13
21	Mr. Prannoy Dsouza	Member -Batch Representative -MMS	2012 - 14
22	Mr. Rachit Neema	Member -Batch Representative -PGDM	2012 - 14
23	Mr. Vaibhav V shah	Member -Batch Representative -PGDM	2012 - 14

24	Ms. Raisa Tauro	Member -Batch Representative -MMS	2012 - 14
25	Mr. Abhishek Dixit	Member -Batch Representative - PGDM	2013 - 15
26	Mr. Sagar Dhake	Member -Batch Representative -MMS	2013 - 15
27	Mr. Macsen Jose	Member -Batch Representative -MMS	2014 - 16
28	Mr. Mitul J Shah	Member -Batch Representative - PGDM	2014 - 16
29	Ms. Jesal Vaidya	Member -Batch Representative -MMS	2014 - 16
30	Ms. Pratiksha Shetye	Member -Batch Representative -MMS	2014 - 16
31	Ms. Steffi Fernandes	Member -Batch Representative -MMS	2014 - 16
32	Mr. Tanmay Mhatre	Member - Batch Representative (MMS)	2015 - 17
33	Ms. Rosetta Fernandes	Member - Batch Representative (MMS)	2015 - 17
34	Ms. Anthea Pereira	Member - Batch Representative (MMS)	2015 - 17
35	Mr. Aditya Warang	Member - Batch Representative (MMS)	2015 - 17
36	Mr. Roydon Pinto	Member - Batch Representative (PGDM)	2015 - 17
37	Ms. Manelkar Kiran K.	Member - Batch Representative Member (PT)	2009 - 12 (PT)
38	Mr. Bhohe Priya R	Member - Batch Representative Member (PT)	2010 - 13 (PT)
39	Mr. Nitin Nagarkatte	Member - Batch Representative Member (PT)	2011 - 14 (PT)
40	Ms. Maryline Sebastian	Member - Batch Representative Member (PT)	2011 - 14 (PT)
41	Ms. Kavita Antony	Member - Batch Representative Member (PT)	2012 - 15 (PT)
42	Mrs. Sujata Deshpande	Member - Batch Representative Member (PT)	2013 - 16 (PT)
43	Ms. Jennifer Carvalho	Member - Batch Representative Member (PT)	2013 - 16 (PT)
44	Mr. Manish Trivedi	Member - Batch Representative Member (PT)	2014 - 17 (PT)
45	Mr. Leslie Pereira	Member - Batch Representative Member (PT)	2014 - 17 (PT)

### SFIMAR Alumni Association (SAA)

#### Managing Committee Office Bearers & Co-opted Members

(A.Y. 18-19)

S. No.	Name of the Member	Designation	Year / Batch
<b>OFFICE BEARERS</b>			
1	Bro. Alphonse Nesamony	Chairman	2011 onwards
2	Dr. G Ramesh	President	2013 onwards
3	Bro. Xavier Munda	Registrar (Secretary)	2017 onwards
4	Mr. B. V. Abraham	Treasurer	2011 onwards
5	Ms. Sangeeta Varma	Convener	2010 Onwards
6	Mr. Stephen Moras	Advisor	2018 Onwards
7	Dr. Sulbha Raorane	Advisor	2015 Onwards
8	Dr. Natika Poddar	Advisor	2012 Onwards
9	Ms. Marissa Fernandes	Vice President	2006 - 08
10	Mr. Hardik Shah	Joint Secretary	2006 - 08
11	Mr. Englebort G	Member - Managing Committee	2007 - 09
12	Mr. Rachit Neema	Member - Managing Committee	2012 - 14
13	Mr. Vaibhav V shah	Member - Managing Committee	2012 - 14
14	Mr. Ameya Jadhav	Member - Managing Committee	2010 - 12
<b>Co-opted Members</b>			
1	Ms. Navika Pednekar	Member - CMC Representative	2015 Onwards
2	Ms. Shakuntala Poojari	Member - CMC Representative	2018 Onwards
3	Mr. Amit S. Shinde	Member - Batch Representative (MMS)	2002 - 04

4	Mr. Sandesh Dhawale	Member - Batch Representative (MMS)	2004 - 06
5	Mr. Sourabh Oak	Member - Batch Representative (MMS)	2004 - 06
6	Mr. Rohit Dave	Member - Batch Representative (MMS)	2005 - 07
7	Mr. Aditya Desai	Member - Batch Representative (MMS)	2007 - 09
8	Ms. Priyanka Chavan	Member - Batch Representative (MMS)	2006 - 08
9	Mr. Ritesh Gulrajani	Member - Batch Representative (MMS)	2008 - 10
10	Gavin Ruzai Rodrigues	Member - Batch Representative (MMS)	2009 - 11
11	Jude Joseph Noel	Member - Batch Representative (MMS)	2009 - 11
12	Mr. Kiran Rodrigues	Member - Batch Representative (MMS)	2010 - 12
13	Germanus Rebello	Member - Batch Representative (MMS)	2011-13
14	Blaise Lobo	Member - Batch Representative (MMS)	2011-13
15	Mr. Sagar Dhake	Member - Batch Representative (MMS)	2013 - 15
16	Vishal Menezes	Member - Batch Representative (MMS)	2013 - 15
17	Mr. Macsen Jose	Member - Batch Representative (MMS)	2014 - 16
18	Mr. Mitul J Shah	Member - Batch Representative - PGDM	2014 - 16
19	Ms. Jesal Vaidya	Member - Batch Representative (MMS)	2014 - 16
20	Mr. Tanmay Mhatre	Member - Batch Representative (MMS)	2015 - 17
21	Ms. Rosetta Fernandes	Member - Batch Representative (MMS)	2015 - 17
22	Ms. Anthea Pereira	Member - Batch Representative (MMS)	2015 - 17
23	Mr. Aditya Warang	Member - Batch Representative (MMS)	2015 - 17
24	Mr. Roydon Pinto	Member - Batch Representative (PGDM)	2015 - 17
25	Ms. Alicia Dsouza	Member - Batch Representative (MMS)	2016 - 18
26	Ms. Shallet Calderia	Member - Batch Representative (MMS)	2016 - 18
27	Ms. Vaibhavi Bhatt	Member - Batch Representative (MMS)	2016 - 18
28	Mr. Krushna Balsaraf	Member - Batch Representative (PGDM)	2016 - 18
29	Ms. Maryline Sebastian	Member - Batch Representative Member (PT)	2011 - 14 (PT)
30	Mr. Glen Pinto	Member - Batch Representative Member (PT)	2012 - 15 (PT)
31	Ms. Jennifer Carvalho	Member - Batch Representative Member (PT)	2013 - 16 (PT)
32	Mrs. Sujata Deshpande	Member - Batch Representative Member (PT)	2013 - 16 (PT)
33	Mr. Manish Trivedi	Member - Batch Representative Member (PT)	2014 - 17 (PT)
34	Mr. Leslie Pereira	Member - Batch Representative Member (PT)	2014 - 17 (PT)
35	Ms. Leanne Barretto	Member - Batch Representative Member (PT)	2015 - 18 (PT)
36	Ms. Reema K Mishra	Member - Batch Representative Member (PT)	2015 - 18 (PT)

**SFIMAR Alumni Association (SAA)**  
**Managing Committee Office Bearers & Co-opted Members**  
**(A.Y. 19-20)**

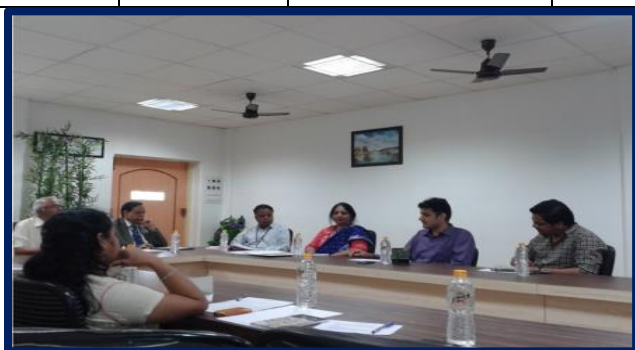
S. No.	Name of the Member	Designation	Year / Batch
<b>OFFICE BEARERS</b>			
1	Bro. Alphonse Nesamony	Chairman	2011 onwards
2	Dr. Henry Babu	President	2019 onwards
3	Ms. Marissa Fernandes	Vice President (MMS Alumnus)	2018 onwards - Batch 2006 - 08
4	Bro. Xavier Munda	Registrar (Secretary)	2017 onwards
5	Bro. K C Joseph	Advisor	2015 onwards
6	Mr. Hardik Shah	Joint Secretary	2018 onwards - 2006 - 08

7	Mr. B. V. Abraham	Treasurer	2011 onwards
8	Dr. Sulbha Raorane	Advisor	2015 Onwards
9	Ms. Sangeeta Varma	Convener	2010 Onwards
10	Dr. G. Ramesh	Advisor	2010 onwards
11	Dr. Natika Poddar	Advisor	2012 Onwards
12	Mr. Stephen Moras	Advisor	2018 Onwards
1	Ms. Navika Pednekar	Member - CMC Representative	2010 Onwards
2	Ms. Shakuntala Poojari	Member - CMC Representative	2018 Onwards
3	Mr. Amit S. Shinde	Member - Batch Representative (MMS)	2002 - 04
4	Mr. Sourabh Oak	Member - Batch Representative (MMS)	2004 - 06
5	Mr. Rohit Dave	Member - Batch Representative (MMS)	2005 - 07
6	Mr. Dilpesh Jain	Member -Batch Representative -MMS	2006 - 08
7	Ms. Priyanka Chavan	Member - Batch Representative (MMS)	2006 - 08
8	Mr. Aditya Desai	Member - Batch Representative (MMS)	2007 - 09
9	Mr. Englebert Gonsalves	Member - Managing Committee	2007 - 09
10	Mr. Ritesh Gulrajani	Member - BR (Former- Vice President)	2008 - 10
11	Mr. Gavin R. Rodrigues	Member - Batch Representative (MMS)	2009 - 11
12	Mr. Ameya Jadhav	Member - Managing Committee	2010 - 12
13	Mr. Kiran Rodrigues	Member - Batch Representative (MMS)	2010 - 12
14	Mr. Blaise Lobo	Member - Batch Representative (MMS)	2011 - 13
15	Ms. Maryline Sebastian	Member - Batch Representative Member (PT)	2011 - 14 (PT)
16	Mr. Rachit Neema	Member - Managing Committee	2012 - 14
17	Mr. Vaibhav V shah	Member - Managing Committee	2012 - 14
18	Mr. Sagar Dhake	Member - Batch Representative (MMS)	2013 - 15
20	Ms. Jennifer Carvalho	Member - Batch Representative Member (PT)	2013 - 16 (PT)
21	Mr. Macsen Jose	Member - Batch Representative (MMS)	2014 - 16
22	Mr. Mitul J Shah	Member - Batch Representative - PGDM	2014 - 16
23	Ms. Jesal Vaidya	Member - Batch Representative (MMS)	2014 - 16
24	Mr. Leslie Pereira	Member - Batch Representative Member (PT)	2014 - 17 (PT)
25	Mr. Manish Trivedi	Member - Batch Representative Member (PT)	2014 - 17 (PT)
26	Mr. Aditya Warang	Member - Batch Representative (MMS)	2015 - 17
27	Mr. Roydon Pinto	Member - Batch Representative (PGDM)	2015 - 17
28	Ms. Anthea Pereira	Member - Batch Representative (MMS)	2015 - 17
29	Ms. Rosetta Fernandes	Member - Batch Representative (MMS)	2015 - 17
30	Ms. Reema K Mishra	Member - Batch Representative Member (MFM)	2015 - 18 (PT)\
31	Mr. Krushna Balsaraf	Member - Batch Representative (PGDM)	2016 - 18
32	Ms. Alicia Dsouza	Member - Batch Representative (MMS)	2016 - 18
33	Ms. Shallet Calderia	Member - Batch Representative (MMS)	2016 - 18
34	Ms. Vaibhavi Bhatt	Member - Batch Representative (MMS)	2016 - 18
35	Ms. Iona Castelino	Member - Batch Representative Member (PT)	2016 - 19
36	Ms. Zoha Shahzawaz N.	Member - Batch Representative Member (PT)	2016 - 19
37	Ms. Ela Narvekar	Member - Batch Representative (PGDM)	2017 - 19
38	Ms. Joanne Correia	Member - Batch Representative (MMS)	2017 - 19
39	Ms. Juelee Dalvi	Member - Batch Representative (MMS)	2017 - 19
40	Ms. Michelle Ferrao	Member - Batch Representative (MMS)	2017 - 19
41	Ms. Niddhi Mehta	Member - Batch Representative (PGDM)	2017 - 19
42	Ms. Nithun Narayanan	Member - Batch Representative (PGDM)	2017 - 19
43	Ms. Nitin Gowda	Member - Batch Representative (MMS)	2017 - 19

## 2. Placement and Academic Advisory Council Meetings:

### List of Alumni as participants in PAC & AAC

Year	Event Date	Alumni Name	Course	Batch	Company Name	Designation
2015-16	13/06/2015	Mr. Ritesh Gulrajani	MMS	2011-13	Kuoni Travel Group	Analyst
		Mr. Ameya Jadhav	MMS	2010-12	Nomura Services India Pvt. Ltd.	Analyst
2016-17	13/08/2016	Mr. Sandesh Dhawale	MMS	2004-06	Lafarge India Pvt. Ltd.	AGM Marketing Research
2017-18	17/06/2017	Mr. Sandesh Dhawale	MMS	2004-06	Lafarge India Pvt. Ltd.	AGM Marketing Research
2018-19	28/04/2018	Mr. Ameya Jadhav	MMS	2010-12	JP Morgan	Associate
		Mr. Ritesh Gulrajani	MMS	2011-13	Kuoni Travel Group	Analyst
		Ms. Maryline Sebastian	MMM	2011-14	Yusen Logistics (India) Pvt. Ltd.	Deputy Manager L&D HR
2019-20	02/05/2019	Mr. Dilpesh Jain	MMS	2006-08	Sonam Builders	AVP Finance & Operations



**PAC Meeting 13-06-2015**



**PAC Meeting 13-08-2016**



**PAC Meeting 17-06-2017**



**PAC Meeting 28-04-2018**



**PAC Meeting 02-05-2019**

3. **Alumni Connect**– It is a hand-holding event for alumni and current 2<sup>nd</sup> year students.

**List of Alumni who attended Alumni Connect for the past five years**

Year	Event Date	Alumni panelists	Course	Batch	Company Name (Current)	Designation
2015-16	24-10-15	Mr. George V. Chalishery	MMS	2005-07	Anand Rathi Securities	VP - Private Wealth
		Mr. Harmit K. Virvadia	MMS	2005-07	J. M. Financial	VP - Institutional Sales Commodities & Currencies
		Mr. Rohit K. Dave	MMS	2005-07	Fabocity Designer Furnishings	Co-Founder
		Mr. Saurabh Oak	MMS	2005-07	Morgan Stanley	Director
		Mr. Abhijit Khataav	MMS	2006-08	Reliance JIO	Manager-Retail
		Mr. Ashwyn Diaz	MMS	2006-08	Baxter India Pvt. Limited	Manager Supply Chain
		Ms. Josephine Baretto	MMS	2006-08	National Stock Exchange of India Limited	Deputy Manager - Member Compliance
		Ms. Marissa M Fernandes	MMS	2006-08	CMC Limited – a TATA Enterprise	Corporate HR & HR Business Partner
		Ms. Sabina Kunder	MMS	2006-08	Oberoi Realty	Sr. Exe HRD
		Mr. Engelbert Gonsalves	MMS	2007-09	L&T Infotech	SAP Consultant
		Mr. Nitin Nerurkar	MMS	2007-09	TCS	Assistant consultant
		Mr. Sushant Kulkarni	MMS	2007-09	Kotak Life Insurance	Acquisition Manager
		Ms. Carol D'lima	MMS	2007-09	Cipla Ltd.	Talent Acquisition - India Business
		Mr. Jason Gonsalves	MMS	2008-10	BSH India	Zonal HR-West & South Zone
		Mr. Ritesh Gulrajani	MMS	2008-10	Kuoni Travel Group	Senior Manager (Finance & Projects)
Mr. Lachish Awad	MMS	2009-11	Hansa Research	Senior Research Executive		

		Mr. Noel D'souza	MMS	2009-11	L&T Technology Services Limited	Executive - Human Resource
		Mr. Sawant Sushrut	MMS	2009-11	Reliance broadcast	Media manager
		Mr. Vyas Anish Yatin	MMS	2009-11	Formax Capital Market Limited	Research Analyst
		Ms. AafreenAwad	MMS	2009-11	Wadhawan Tech Spaces	Business Development and Marketing Lead
		Mr. Abhinav Lanjewar	MMS	2010-12	Bennett Coleman and Co. Ltd. (Times Group)	Account Manager
		Mr. Xavier Paul	MMS	2010-12	Publicis Beehive	Account Manager - Client Servicing, Digital
		Mr. Sudip Sankhe	MMS	2011-13	Elegant Creations	Marketing Manager
		Mr. PrannoyD'souza	MMS	2012-14	IMRB International	Research Executive
		Mr. RodenAndrades	MMS	2012-14	FedEx Express	Associate Territory Manager
		Mr. Sagar Dhake	MMS	2013-15	L&T InfoTech	Analyst
		Mr. Abhishek Dixit	PGDM	2012-14	Mantra Events Pvt. Ltd.	Marketing Executive
		Mr. Rachit Neema	PGDM	2012-14	Lubrizol	Marketing Specialist
		Mr. Vaibhav Shah	PGDM	2012-14	SS&C GlobeOP	Analyst
2016-17	08-10-16	Mr. Sandesh Dhawale	MMS	2004-06	Lafarge Cements	AGM
		Mr. Anand Vyada	MMS	2005-07	Portescap	Program Manager
		Mr. Saurabh Oak	MMS	2005-07	Morgan Stanley	Director
		Mr. Ashwyn Diaz	MMS	2006-08	BSN Medical	Manager Supply Chain
		Mr. Hareesh Elayath	MMS	2006-08	IDEA	IT Manager



		Ms. Marissa M Fernandes	MMS	2006-08	Tata Consultancy Services (TCS)	Talent Acquisition Specialist - Corporate TAG
		Mr. Dhaval Surti	MMS	2009-11	Integreon Managed Solutions India Pvt. Ltd.	Specialist - Research
		Mr. Noel D'souza	MMS	2009-11	L&T Technology Services Limited	Sr. Executive
		Mr. Swapnil Koli	MMS	2009-11	Deloitte Touche Tohmatsu India LLP	Manager - Valuation & Financial Modelling
		Mr. Ameya Jadhav	MMS	2010-12	Nomura	Senior Analyst
		Mr. Jake Gonsalves	MMS	2010-12	ITC Ltd.	Area Executive HS-2
		Mr. Nestor Mascarehnes	MMS	2010-12	Nirmal Industrial Controls Pvt. Ltd.	Asst. Manager – Human Resources
		Mr. Xavier Paul	MMS	2010-12	Knightfrank	Manager-Digital & Social Media, Corp & Communications
		Ms. Shreya Sabnis Jadhav	MMS	2010-12	Arkadin (A NTT Communication Company)	Service Delivery Executive - Sales and Customer Operations
		Mr. Sheldon Pereira	MMS	2012-14	Times Group	Key Accounts Manager
		Ms. Raisa Tauro	MMS	2012-14	Transparent Value	Analyst
		Ms. Rhea Bhatt	MMS	2012-14	United Parcel Services	Sr. HR
		Mr. SagarDhake	MMS	2013-15	L&T InfoTech	Executive - Finance & Accounts.
		Mr. Vishal Menezes	MMS	2013-15	C-Zirca Digital Solutions, P-Amagi Media Labs	Senior Executive

		Mr. Vaibhav V Shah	PGDM	2012-14	BNP Paribas Ltd.	Analyst into Collateral management - OTC Derivatives
		Ms. Nikita Suresh Shinde	PGDM	2012-14	Nomura	Analyst
		Ms. Priyanka Chourasiya	PGDM	2014-16	Thomson Reuters	Research Analyst
2017-18	07-10-17	Mr. Tejas Vani	MMS	2004-06	Citibank	Manager
		Mr. Ashwyn Diaz	MMS	2006-08	BSN Medical	Manager Supply Chain
		Ms. Priyanka (Parab) Chavan	MMS	2006-08	L&T Infotech -Former Sr. HR	Freelancer Trainer
		Mr. Engelbert Gonsalves	MMS	2007-09	L&T Infotech	SAP Consultant
		Ms. Prachi (Sawant) Pitale	MMS	2008-10	Barclays Investment Bank	Assistant Manager
		Mr. Austin Steephan	MMS	2009-11	Elysium Investment Advisors LLP	Associate Vice President
		Mr. Samir vele	MMS	2009-11	Singer India Ltd.	Sr. Area Manager
		Mr. Ameya Jadhav	MMS	2010-12	Morgan Stanley	Associate
		Mr. E G PRASANT	MMS	2010-12	Accenture	Senior Analyst
		Mr. Jake Gonsalves	MMS	2010-12	ITC Ltd.	Area Executive HS-2
		Mr. Blaise Lobo	MMS	2011-13	Rolta India Ltd.	HR
		Mr. Rodon Andrades	MMS	2012-14	FedEx Express	Strategic Analyst
		Mr. Sheldon Pereira	MMS	2012-14	Radio Mirchi	Account Manager
		Ms. Kavita Ramanujam	MMS	2012-14	Maersk Procurement	Assistant Manager - Market Research
		Mr. Ashish Dilip Gawade	MMS	2013-15	SS & C GlobeOp	Sr. Associate
		Mr. Macsen Jose	MMS	2014-16	Mahindra Susten	Asst. Manager - Business Excellence
		Mr. Stevenson Fernandes	MMS	2014-16	M & M	Digital Manager

		Ms. Chrysel Dsouza	MMS	2014-16	Mahindra Logistics	Operations Executive
		Mr. Abhishek Dixit	PGDM	2012-14	Nyka Events Pvt. Ltd.	Client Servicing Executive
		Mr. Rachit Neema	PGDM	2012-14	Lubrizol	Marketing Specialist
		Mr. Joyel Coutinho	PGDM	2014-16	ISS	Project Manager
		Ms. Priyanka Chourasiya	PGDM	2014-16	Thomson Reuters	Research Analyst
2018-19	19-10-18	Mr. Sandesh Dhawale	MMS	2004-06	Aditya Birla Group	DGM - Consumer Insights & Market Research
		Mr. Anand Vyada	MMS	2005-07	Portescap	Program Manager
		Mr. Hareesh Elayath	MMS	2006-08	Vodafone Idea	IT Manager
		Ms. Marissa M Fernandes	MMS	2006-08	CMC Limited – a TATA Enterprise	Corporate HR & HR Business Partner
		Mr. Engelbert Gonsalves	MMS	2007-09	L&T Infotech	SAP-HCM Associate Consultant
		Mr. Ritesh Gulrajani	MMS	2008-10	SOTC Travel Services Pvt. Ltd.	Deputy General Manager (Finance & Projects),
		Mr. Ameya Jadhav	MMS	2010-12	Deutsche Bank	Senior Analyst
		Mr. Vaibhav V Shah	PGDM	2012-14	BNP Paribas Ltd.	Analyst into Collateral management - OTC Derivatives
		Ms. Aanchal Jain	PGDM	2013-15	Mehta Group	HR
		Ms. Darshan Amit Mehta	PGDM	2013-15	Lodha Developers	BDM
		Mr. Roydon Pinto	PGDM	2014-16	Zeta India	Key Account Manager
2019-20	31/08/2019 (PGDM)	Ms. Priyanka (Parab) Chavan	MMS	2006-08	Former Sr. HR L&T Infotech	Freelancer Trainer
		Mr. Siddharth Dattani	PGDM	2012-14	Piramal Capital &	Deputy Manager

					Housing Finance	
		Mr. Darshan Shah	PGDM	2012-14	Amazon Services	Associate Sales
	09/01/2020 (MMS)	Mr. Saurabh Oak	MMS	2005-07	JPMorgan Chase & Co.	AVP
		Ms. Priyanka (Parab) Chavan	MMS	2006-08	Former Sr. HR L&T Infotech	Freelancer Trainer
		Ms. Nikeeta Kolte	MMS	2016-18	Parksons Packaging Ltd.	Key Account Executive
		Ms. Alicia Dsouza	MMS	2016-18	BlackRock	Analyst



**Alumni Connect 2015-17: 24-10-15**



**Alumni Connect 2016-18: 08-10-16**



**Alumni Connect 2017-18: 07-10-17**



**Alumni Connect 2018-19: 19-10-18**



**Alumni Connect 2019-20: 31/08/2019 (PGDM) & 09/01/2020 (MMS)**

#### 4. Project Guidance:

##### *List of Alumni involved in Project Guidance*

Year	Event Date	Alumni Project Guide	Course	Batch	Company Name	Designation
2017-18	May - June 2017	Mr. Ritesh Gulrajani	MMS	2011-13	Kuoni Travel Group	Analyst
		Mr. Vaibhav V Shah	PGDM	2012-14	BNP Paribas Ltd.	Sr. Analyst
2018-19	May - June 2018	Mr. Vaibhav V Shah	PGDM	2012-14	BNP Paribas Ltd.	Sr. Analyst

#### 5. Judges in Events

##### **‘Summer X’cellence’**

It is an Intra collegiate summer Internship competition. This event is planned every year post public presentation of internship work in August every year.

##### *List of Alumni attended Summer X’cellence for past 5 Years*

Year	Event Date	Alumni panelists	Course	Batch	Company Name	Designation
2015-16	22/08/2015	Ms. Delilah T Coutinho	MMS	2009-11	Mahindra & Mahindra	Deputy Manager - HR
		Mr. Ashwin Patil	MMS	2002-04	LKP Securities Pvt. Ltd.	Research Analyst
		Mr. Ritesh Gulrajani	MMS	2008-10	Kuoni Travels India (P) Ltd.	Senior Manager (Finance & Projects)
		Mr. Aditya Koul	MMS	2008-10	Lodha Group	A G M - Investment Product Team
		Ms. Aditi Apte	MMS	2009-11	Millward & Brown	Sr. Research Analyst
		Mr. Hareesh Elayath	MMS	2006-08	Aircel	Business Analyst
		Mr. Ashwyn Diaz	MMS	2006-08	BSN Medical	Manager Supply Chain
2016-17	19/08/2016	Mr. Xavier Paul	MMS	2010-12	Knight Frank India	Manager -Digital & Social Media, Corporate Marketing & Communications
		Mr. Harmit K. Virvadia	MMS	2005-07	J. M. Financial	Vice-President - Head Commodities and Currencies Sales.
		Mr. Amit Pai	MMS	2006-08	Axis Bank Limited	AVP (Corporate Banking)
		Mr. Swapnil Koli	MMS	2009-11	Deloitte Touche Tohmatsu India	Manager - Valuation & Financial Modelling
		Mr. Anand Vyada	MMS	2005-07	Portescap	Manager - Program Management (R&D).

		Mr. Ryan Vaz	MMS	2006-08	Technip	Facilitator HR
2017-18	19/08/2017	Ms. Kim Menezes	MMS	2005-07	TCS	People Transition, Change Management
		Mr. Saurabh Oak	MMS	2005-07	Credit Suisse	Manager-Global Markets
		Mr. Sandesh Dhawale	MMS	2004-06	Lafarge India Pvt. Ltd.	Lead - Market Research
		Mr. Rohit K. Dave	MMS	2005-07	Reliance Retail Ltd.	State Manager
		Mr. Vaibhav Shah	PGDM	2012-14	SS&C GlobeOp	Analyst
2018-19	25/08/2018	Mr. Rohit K. Dave	MMS	2005-07	Reliance Retail Ltd.	State Manager
		Ms. Maryline Sebastian	MMS	2011-14	Samsara Group	Manager HR, L&D
		Mr. Noel D'souza	MMS	2009-11	L&T Technology Services Limited	Senior HR Executive
		Ms. Sony Naidu	MMS	2007-09	Accenture Solutions India Pvt. Ltd.	Business and Integration Arch Team Lead
		Mr. Rachit Neema	PGDM	2012-14	Lubrizol	Marketing Specialist
2019-20	Summer X'cellence 2020 not held due to Pandemic					

### Glimpses of Summer X'cellence



**SUMMER X'CELLENCE 2015 – 22/08/2015**



**SUMMER X'CELLENCE 2016 – 20/08/2016**



**SUMMER X'CELLENCE 2017 – 19/08/2017**



**SUMMER X'CELLENCE 2018 – 25/08/2018**



**SUMMER X'CELLENCE 2019 – 05/10/2019**

6. **Guest Lectures & Training** – Relevant and competent alumni members are invited to share knowledge on specific topics to give students an industry perspective & involved in imparting Training to the current batch of students

**List of Alumni imparted Guest Lecture for past five years**

Year	Lecture Date	Guest Lecturer's Full Name	Course	Batch	Organization	Designation	Topic
2015-16	19/09/2015	Mr. Prannoy D'Souza	MMS	2012-14	IMRB	Senior Research Analytics	How to Prepare & crack Aptitude Test
	17/10/2015	Mr. Sandesh Dhawale	MMS	2004-06	Lafarge India Pvt. Ltd.	AGM Market Research	Market Research
	17/10/2015	Ms. Maria Francis	MMM	2012-15	Axis Bank	Senior Manager	Marketing Strategy
	20/10/2015	Mr. Vaibhav Shah	PGDM	2012-14	BNP Paribas Ltd.	Investment Banking OTC Derivative	Mock - Stock
	21/11/2015	Mr. Aditya Kaul	MMS	2008-10	Times of India	Senior Manager	Business Communication
	24/11/2015	Mr. Vaibhav Shah	PGDM	2012-14	BNP Paribas Ltd.	NA	Mock Stock
	18/07/2015	Ms. Leticia Varel	MMS	2012-14	B Braun Medical India Pvt. Ltd.	H R Executive	Performance Management Systems
	22/8/2015	Mr. Ansley Ferrao	MMS	2011-13	Nielson	Research Analytics	Mkt Research Overview from an Industry Perspective
2016-17	23/07/2016	Mr. Prannoy D'souza	MMS	2012-14	IMRB International	Analyst	Market Research @ It's Trends
	24/09/2016	Mr. Ashwin Dias	MMS	2006-08	NA	NA	Supply Chain
	29/11/2016	Mr. Vaibhav Shah	MMS	2012-14	BNP Paribas Ltd.	Internet Banking	Mock Stock Training
2017-18	29/7/2017	Mr. Saurabh Oak	MMS	2005-07	Credit Suisse	Team manager	Derivative & Risk Management
	11/9/2017	Ms. Sheril D'souza	MMS	2006-08	ACE performance Consultants	HR Consultants in Bahrain	HR Theories
	14/11/2017	Mr. Vaibhav Shah	PGDM	2012-14	BNP Paribas Ltd	Investment Banker	Mock Stock
	17/3/2018	Mr. Macsen Jose	MMS	2014-16	Mahindra Susten	Asst. Manager	Strategic operation Management
	09 & 10/04/2018	Mr. Vaibhav Shah	PGDM	2012-14	BNP Paribas Ltd.	Investment Banker	Basics of Excel
2018-19	28/7/2018	Mr. Nestor Mascarenhas	MMS	2010-12	Nirmal Industrial Controls Pvt. Ltd.	Asst. Manager HRM	Careers in HR
	28th July to 10th Oct	Mr. Vaibhav Shah	PGDM	2012-14	BNP Paribas Ltd.	Sr. Analyst	Basic & Advance Excel



	4/8/2018	Mr. Hardik Shah	MMS	2006-08	Business Karma	Director	Sales Funnel & Sales Pitch
	4/8/2018	Ms. Sheril D'souza	MMS	2006-08	Ace Performance Consultants	Director	L&D Program design & Carriers in L&D area
	18/8/2018	Ms. Elaine Aranjó (Nunes)	MMS	2010-12	SBI SG	Deputy Manager HR	Talent Management with Reference to Employee Branding
	1/9/2018	Mr. Engelbert Gonsalves	MMS	2007-09	L & T Infotech	SAP-L & T Infotech	Careers in HRM
	27/9/2018	Ms. Priyanka Chavan (Parab)	MMS	2006-08	Freelance Trainer	Ex L&T HR	Mock Interview
	29/9/2018	Mr. Macsen Jose	MMS	2014-16	Mahindra Susten	Deputy Manager	Mock Interview
	20/10/2018	Mr. Hareesh Elayath	MMS	2006-08	Vodafone Idea	IT Manager	Mock Interview
	20/10/2018	Mr. Englbeert Gonsalves	MMS	2007-09	L & T Infotech	SAP-HCM Associate Consultant	Mock Interview
	24/10/2018	Ms. Priyanka Chavan (Parab)	MMS	2006-08	Freelancer Trainer	Ex L & T HR	Time Management is Life Management
	27/11/2018	Mr. Vaibhav Shah	PGDM	2012-14	BNP Paribas Ltd.	Portfolio Reconciliation	Mock Stock
	21/12/2018	Mr. Vaibhav Shah	PGDM	2012-14	BNP Paribas Ltd.	Sr. Analyst	Basic & Advance Excel
	23/2/2019	Mr. Xavier Paul	MMS	2010-12	Right & Frank	Manager	Digital Marketing Workshop
2019-20	12/9/2020	Ms. Rebbaca Fernandes	MMS	2014-16	Deloitte India	Analyst	Learning & Development
	12/9/2020	Mr. Rohit Dave	MMS	2005-07	Fabocity Home Furnishing	Founder	Retail Operation
	19/9/2020	Mr. Rodon Andrades	MMS	2012-14	FedEx Corporation	N A	Supply Chain Management
	24 & 27-10-2020	Mr. Chirag Thakkar	MMS	2008-10	Freelance Trainer	Digital Marketing Strategist	Leveraging with LinkedIn



**Guest Lecture by Mr. Oby George – 13/08/2016      Guest Lecture by Mr. Engelbert – 13/08/2016**



**Guest Lecture by Mr. Agnelo George – 13/08/2016 Guest Lecture by Mr. Sandesh D. – 13/08/2016**

*List of Alumni imparted training for past five years*

Year	Alumni Trainer	Course	Batch	Company Name	Designation	Training On
2015-16	Mr. Xavier Paul	MMS	2010-12	Knight Frank India	Manager-Digital & Social Media, Corporate Marketing & Communications	Digital Marketing
	Mr. Vaibhav V Shah	PGDM	2012-14	BNP Paribas Ltd.	Sr. Analyst	Basic and Advance Excel
2016-17	Mr. Swapnil Koli	MMS	2008-10	Nomura	Sr. Analyst	Basic and Advance Excel
	Ms. Sheril D'souza	MMS	2006-08	Ace Consultant	Director	HR Theories
	Mr. Vaibhav V Shah	PGDM	2012-14	BNP Paribas Ltd.	Sr. Analyst	Basic and Advance Excel
2017-18	Mr. Dilpesh Jain	MMS	2006-08	Sonam Builders	AVP Corporate Finance	Derivatives
	Ms. Sheril D'souza	MMS	2006-08	Ace Consultant	Director	Personal Branding
	Mr. Vaibhav V Shah	PGDM	2012-14	BNP Paribas Ltd.	Sr. Analyst	Basic and Advance Excel
	Mr. Rachit Neema	PGDM	2012-14	Lubrizol	Marketing Specialist	Sales Skills
2018-19	Ms. Priyanka Chavan	MMS	2006-08	Ln T Infotech	Former Sr. HR	Group Discussion
	Ms. Sheril D'souza	MMS	2006-08	Ace Consultant	Director	Personal Interviews
	Mr. Vaibhav V Shah	PGDM	2012-14	BNP Paribas Ltd.	Sr. Analyst	Basic and Advance Excel
2019-20	Ms. Priyanka Chavan	MMS	2006-08	Ln T Infotech	Former Sr. HR	Group Discussion & PI
	Mr. Vaibhav V Shah	PGDM	2012-14	BNP Paribas Ltd.	Sr. Analyst	Basic and Advance Excel



**Alumni Mr. Vaibhav Shah - MS-Excel Training:  
13/08/2016**



**Alumna Ms. Sheril D'souza - Workshop on  
Personal Branding: 13/12/2016**



**Alumni Mr. Vaibhav Shah - MS-Excel Training:  
29/07/2017**



**Alumna Ms. Sheril D'souza (Bahrain) - Online  
Training on HR Theories: 11/08/2017**



**Alumna Ms. Sheril D'souza - Training on 02/04/19**



**Alumna Ms. Sheril D'souza - Training on Elevator  
Pitch: 17/04/2019**



**Alumna Ms. Priyanka Parab (Chavan) - Workshop  
on Razor Focus: 04/02/20**



**Alumna Ms. Priyanka Parab (Chavan) – Body  
Language & GD Etiquette: 25/02/20**

## 7. Group Discussion -

Year	Event Date	Alumni panelists	Course	Batch	Company Name	Designation
2018-19		Ms. Priyanka Chavan (HR)	MMS	2006-08	Free-lance - HR	Ex. L& T HR
2019-20		Ms. Priyanka Chavan (HR)	MMS	2006-08	Free-lance - HR	Ex. L& T HR

8. **Mock interview:** Final year students are trained before the start of their placement. Senior Alumni members are invited to conduct mock Interviews for the final year students to make them ready for the selection process by industry. The students are evaluated on the defined parameters and feedback is shared with them by interviewers for further improvement.

### *List of Alumni participated as Interviewer during Mock Interviews for past five years*

Year	Event Date	Alumni panelists	Course	Batch	Company Name	Designation
2015-16	05/12/15 & 12/12/15	Mr. Ameya Jadhav	MMS	2010-12	Nomura Services India Pvt. Ltd.	Analyst
		Mr. Dilpesh Jain	MMS	2006-08	Deutsche Bank	Associate - Valuations
		Mr. Ritesh Gulrajani	MMS	2008-10	Kuoni Travel Group	Analyst
		Mr. Terence Dsouza	MMS	2010-13	Pfizer	Assistant Manager, Treasury
		Mr. Engelbert Gonsalves	MMS	2007-09	L&T Infotech	SAP Consultant
		Ms. Evelyn Pujari	MMS	2007-09	Timezone Entertainment Pvt. Ltd.	Asst. Manager - Human Resources
		Ms. Marissa M Fernandes	MMS	2006-08	Tata Consultancy Services (TCS)	Talent Acquisition Specialist - Corporate TAG
		Mr. Nestor Mascarehnes	MMS	2010-12	Nirmal Industrial Controls Pvt. Ltd.	Asst. Manager - Human Resources
		Ms. Sheril Dsouza	MMS	2006-08	Mahindra & Mahindra Financial Services Ltd.	Manager Learning & Development & OD
		Ms. Valentina Mathew	MMS	2011-13	Tata Consultancy Services (TCS)	Senior Process Associate - Talent Acquisition Group
		Mr. Joyce Dsouza	MMS	2008-10	YES Bank	Senior Manager (Technology & Solutions)

		Mr. Sandesh Dhawale	MMS	2004-06	Aditya Birla Group	DGM- Insight
		Mr. Sushant Kulkarni	MMS	2007-09	Kotak Life Insurance	Acquisition Manager
		Mr. Xavier Paul	MMS	2010-12	Publicis Beehive	Account Manager - Client Servicing, Digital
		Mr. Ashwyn Diaz	MMS	2006-08	BSN Medical	Manager Supply Chain
2016-17	3/12/2016	Mr. Blaise Lobo	MMS	2011-13	Rolta India Ltd.	Senior Support Officer
		Mr. Dilpesh Jain	MMS	2006-08	Deutsche Bank	Associate - Valuations
		Mr. Engelbert Gonsalves	MMS	2007-09	L&T Infotech	SAP Consultant
		Mr. Nestor Mascarehnes	MMS	2010-12	Nirmal Industrial Controls Pvt. Ltd.	Asst. Manager – Human Resources
		Mr. Sandesh Dhawale	MMS	2004-06	Aditya Birla Group	DGM- Insight
		Mr. Saurabh Oak	MMS	2005-07	Morgan Stanley	Director
		Mr. Swapnil Koli	MMS	2009-11	Deloitte Touche Tohmatsu India LLP	Manager - Valuation & Financial Modelling
		Ms. Marissa M Fernandes	MMS	2006-08	Tata Consultancy Services (TCS)	Talent Acquisition Specialist - Corporate TAG
		Ms. Maryline Sebastian	MMS	2011-14	Yusen Logistics	Deputy Manager L&D-HR NYK Group
		Ms. Megha Jain	MMS	2007-09	Nexus HR Consultants	Senior Consultant
		Ms. MerJestin	MMS	2007-09	Axis Bank Limited	Manager
2017-18	18/11/2017	Mr. Blaise Lobo	MMS	2011-13	Rolta India Ltd.	Assistant Manager HR
		Mr. Dilpesh Jain	MMS	2006-08	Deutsche Bank	Associate - Valuations
		Mr. Engelbert Gonsalves	MMS	2007-09	L&T Infotech	SAP Consultant
		Mr. Nestor Mascarehnes	MMS	2010-12	Nirmal Industrial Controls Pvt. Ltd.	Asst. Manager – Human Resources
		Mr. Sandesh Dhawale	MMS	2004-06	Lafarge India Pvt. Ltd.	AGM Marketing Research

		Mr. Saurabh Oak	MMS	2005-07	Credit Suisse	Manager Global Markets -
		Ms. Marissa M Fernandes	MMS	2006-08	Tata Consultancy Services (TCS)	Talent Acquisition Specialist - Corporate TAG
		Ms. Maryline Sebastian	PT-MFM	2011-14	Samsara Group	Manager HR, L&D
		Ms. Megha Jain	MMS	2007-09	Nexus HR Consultants	Senior Consultant
		Ms. Priyanka (Parab) Chavan	MMS	2006-08	NA	Freelancer Trainer
2018-19	14/12/18	Mr. Dilpesh Jain	MMS	2006-08	Sonam Builders	AVP Finance & Operations
		Mr. Ritesh Gulrajani	MMS	2008-10	Founder, TripEdge Travels	Ex-DGM, SOTC, Finance & Projects
		Ms. Priyanka Chavan (HR)	MMS	2006-08	Free-lance - HR	Ex. L& T HR
		Mr. Sandesh Dhawale	MMS	2004-06	Aditya Birla Group	Lead Consumer Insights Manager -
		Mr. Megha Jain (HR)	MMS	2007-09	Nexus HR Consultants	Senior Consultant
		Mr. Abhijit Khatav	MMS	2006-08	Reliance Jio Infocomm Limited	Branch Manager
		Mr. Engelbert Gonsalves (HR)	MMS	2007-09	SAP-Associate Consultant HCM	L&T Infotech
2019-20	30/09/2019 & 01/10/19	Ms. Priyanka Chavan (HR)	MMS	2006-08	Free-lance - HR	Ex. L& T HR
	18/12/19 & 19/12/19	Ms. Priyanka Chavan (HR)	MMS	2006-08	Free-lance - HR	Ex. L& T HR



**Mock Interview 2015-16**



**Mock Interview 2016-17**



**Mock Interview 2017-18**



**Mock Interview 2018-19**



**Mock Interview 2019-20**

**9. As Motivators –**

Year	Event Date	Alumni panelists	Course	Batch	Company Name	Designation
2016-17 to 2018-19	11/03/2017 10/03/2018 16/03/2019	Mr. Joyce Jose & Mr. Terence D'Souza & Team Entrepreneurship Award	MMS	2008-10	Messaggio	Partner
2019-20	29/02/2020	Ms. Priyanka Chavan (HR) – Sponsor Award for Best Reader of the year	MMS	2006-08	Free-lance - HR	Ex. L& T HR



**Ms. Priyanka Parab awarding the Best Readership Award on 29/02/2020**

## 10. Assistance in Entrepreneurship:

The entrepreneur alumni members guide students on developing skills and mindsets required to become an entrepreneur. They discuss the challenges they have met with during their entrepreneurship journey and encourage the students interested in starting a new venture. They also take them to their company site and explain how they have started from scratch and are now running their venture successfully.

### *List of Alumni Entrepreneurs involved in Guidance to Students*

<b>Year</b>	<b>Alumni Entrepreneur Guide</b>	<b>Course</b>	<b>Batch</b>	<b>Company Name</b>	<b>Designation</b>
2015-16	Mr. Hitesh Jain	MMS	2002-04	Swaraj Holidays	Director
2016-17	Mr. Dnyandev Warade	MMS	2008-10	Sankalp	Founder
2017-18	Mr. Hardik Sunil Shah	MMS	2006-08	Business Solutions LLP Karma	Founder
2018-19	Mr. Hardik Sunil Shah	MMS	2006-08	Business Solutions LLP Karma	Founder
2019-20	Mr. Hardik Sunil Shah	MMS	2006-08	Business Solutions LLP Karma	Founder



## 11. SFIMAR Alumni Chapter

SFIMAR started Alumni Chapters from A. Y. 2017- 18. The Alumni Association members take the lead in organizing the same in coordination with the SAA committee members of the Institute.

The 1st Chapter, “**SFIMAR ALUMNI Financial Services Chapter,**” was conducted was on 17th February 2018 at SFIMAR Campus.

It was open to all SFIMAR alumni working in the financial sector and for the current 2nd year students from the finance field based on the registration.

### Officers:

Mr. Ritesh Gulrajani, President -MMS

Ms. Vaibhav Shah – Secretary -PGDM

Mr. Ameya Jadhav – Treasurer - MMS

**The 2<sup>nd</sup> Chapter** was conducted at GCC club Mira Road, Thane, in the academic year 2018-19. The agenda was networking for professional purposes and a get-together to update the alumni with the latest developments of SFIMAR.

Ms. Maryline Sabestian – President Part-time program

Ms. Priyanka Chavan – Secretary - MMS

Mr. Rachit Neema– Treasurer – PGDM

**The 3<sup>rd</sup> Chapter** was conducted at GCC club Mira Road, Thane, in 2019-20. The agenda was networking for professional purposes and a get-together to update the alumni with the latest developments of SFIMAR.

Mr. Hardik Shah – Secretary-SAA - MMS

Ms. Vaibhav Shah – Secretary -PGDM

Mr. Ameya Jadhav – Treasurer – MMS



## 12. Annual Alumni meet

SFIMAR has an annual alumni meet named “SAMPARK.” This event is the most awaited event for the alumni as well as for the institute. The management of the Institute motivates its alumni members to excel in the professional world by awarding “SFIMAR RATNA AWARD” for Corporate Excellence and Entrepreneurial Excellence.

Management has launched a new Award category from A. Y. 2019-20, i.e., **DISTINGUISHED ALUMNI**, for the contribution of the voluntary services for the holistic development of the institute.

**SAMPARK**  
An Alumni Meet of SFIMAR

12 March 2016 **ON** @ 6:30 pm

**Theme: Checks/Stripes**  
*Memories are the threads that hold the band of togetherness.  
The older it grows, the stronger it is.  
It's great to be in touch with the past.  
Where you laid the foundations of your dreams.  
Let's recreate the bond and re-live the moments*

**Itinerary:**  
Welcome  
"SFIMAR Ratna" Awards  
Launch of Alumni News letter  
Felicitation of Distinguished Alumni  
Spot Games  
Networking/Dinner

**Venue:**  
SFIMAR Campus

**Student Co-ordinators:**  
Bhishik Shetye - 8097457249  
Aayur Shah - 9773803782  
Ujjwala Abranchar - 9821653706

**Faculty Coordinators:**  
Ms. Sangeeta Varma  
Dr. M. F. Kumbhar  
Prof. Sanchayita Banerjee

12/03/2016

St. Francis Institute of Management & Research  
**SAMPARK**  
SFIMAR Alumni Meet 2017  
Saturday, January 28, 2017 | 6:30 pm onwards  
Venue: SFIMAR Campus

**THEME: GLAM & GLITTER**  
*"We all take different paths in life, but no matter where we go, we are passionate about being part of the SFIMAR family."*

We cordially invite our alumni to their Alma Mater to reminisce old times, renew our relationships, honour their achievements and forge together for better opportunities.

**Program Schedule:**  
Welcome  
Cultural Performances  
Spot Games  
"SFIMAR Ratna" Awards  
Networking, DJ & Dinner

**"SFIMAR Ratna" Award**  
In Corporate & Entrepreneurial Excellence

**Student Co-ordinators:**  
Rishi Bhatnagar - 9821653706  
Sanchayita Banerjee - 9821653706  
Vishal Kulkarni - 9821653706

**Faculty Co-ordinators:**  
Prof. Sanchayita Banerjee - 9821653706  
Dr. M. F. Kumbhar - 9821653706  
Ms. Sangeeta Varma - 9821653706

28/01/2017

**SAMPARK**  
ALUMNI MEET 2018

*As our memories age by another year,  
It is time to look back and reminisce,  
on the day when all seemed bright and clear.  
Let's celebrate.  
All that was, All that is*

**THEME: BOLLYWOOD**

Saturday, 20th January 2018 | 6:00 pm onwards

**Venue:**  
SFIMAR, 3rd Floor Auditorium

**ITINERARY:**  
Welcome  
Theme Dance  
"SFIMAR Ratna" Awards  
Spot Prizes  
Networking, DJ & Dinner

**STUDENT CO-ORDINATORS:**  
Jigar Shah - 807371945  
Lakshya Jone - 899646668  
H. Navvika - 894325744  
Contact: 022 25902202 [enab@sfimarsf.com](mailto:enab@sfimarsf.com)

**FACULTY CO-ORDINATORS:**  
Dr. G. Ranesh  
Prof. Sanchayita Banerjee  
Prof. Akhilesh Yadav  
Ms. Sangeeta Varma (Convener SIA)

20/01/2018

ST. FRANCIS INSTITUTE OF MANAGEMENT AND RESEARCH  
Approved by AICTE and Affiliated to University of Mumbai  
An ISO 9001:2015 Certified and NAAC 'A' Grade Accredited Institute

Presents  
**SAMPARK**  
ALUMNI MEET 2019

*We cordially invite our alumni to their Alma Mater to reminisce old times, renew our relationships, honor their achievements and forge together for better opportunities*

**THEME: Dresscode: Formal/ Semi-Formal**

Saturday, 16<sup>th</sup> February 2019 From 7:00 pm Onwards  
@ SFIMAR 3<sup>rd</sup> Floor Auditorium

**Itinerary:**  
Welcome  
Cultural Performances  
Spot Prizes  
Networking, DJ & Dinner

**Faculty Co-ordinators:**  
Prof. Sanchayita Banerjee  
Prof. Sangeeta Varma  
Prof. Akhilesh Yadav  
Ms. Sangeeta Varma (Convener SIA)

16/02/2019

SAMPARK (Annual Alumni Meet) Invite

## SFIMAR RATNA AWARDS



# SFIMAR RATNA AWARDS 2015-16

## Corporate Excellence



Mr. Abhijit Khatav  
**MMS - 2006 - 08**  
Reliance Jio Infocomm Ltd.  
Business Manager- Jio Centre

## Entrepreneurial Excellence



Mr. Dnyandeo Warade  
**MMS - 2008 - 10**  
Sankalp  
Director

*12/03/2016*

# SFIMAR RATNA AWARDS 2016-17

## Corporate Excellence



Mr. Sagar Biyani  
**MMS - 2006 - 08**  
Sun Pharmaceutical Industries Ltd.  
Special Projects & Analytics (Sr. Manager)

## Entrepreneurial Excellence



Mr. Hardik Shah  
**MMS - 2006 - 08**  
Business Karma  
Founder, Director.

*28/01/2017*

## SFIMAR RATNA AWARDS 2017-18

### Corporate Excellence



Mr. Ashwin Patil  
MMS -2002-04  
LKP Securities Ltd  
Equity Research Analyst

### Entrepreneurial Excellence



Mr. Hitesh Jain  
MMS -2002-04  
Swaraj Holidays  
Founder, Director

*20/01/2018*

## SFIMAR RATNA AWARDS 2018-19

### Corporate Excellence



Ms. Binny Mathen  
MMS -2004-06  
Crossword Bookstores Ltd.  
Customer Care Associate & Head HR

### Entrepreneurial Excellence



Mr. Mohan Wanve  
MMS -2002-04  
Quantime World Pvt. Ltd.  
Director

*16/02/2019*



**“DISTINGUISHED ALUMNI” – New Award launched in A.Y. 2018-19  
(For the contribution of his time & services in the holistic development of the Institute)**



**Glimpses of Annual Alumni Meet – “SAMPARK”**

### 4.3 Industry Tie-ups:

S. No.	Organisation with which MoU is signed	Year of signing MoU	Purpose
1	GlobeOp Financial Services Technologies (India) Pvt. Ltd.	15-11-2016 & Renewed in 2019	Training & Placement
2	Ace Performance Consultants	15-05-2017	Training
3	Engaging Minds 99	15-05-2017	Training
4	CoCubes (An Aon Company)	15-05-2018	HR Consultancy
5	ForeVision	15-05-2018	Training
6	Triedge Solutions Pvt. Ltd.	15-06-2019	HR Consultancy
7	Internshala	21-06-2019	Summer Placement & Live Projects
8	GlobeOp Financial Services (India) Pvt. Ltd.	14-08-2019	Training & Placement
9	NIPM	10-09-2019	Training
10	Univibe Network (Now Cohrendz)	22-10-2019	Training and Placement facilitation through Alumni Website
11	Vikalp Education	25-11-2020	Training & Placement

## 4.4 Corporate On-boarding:

### Certificate in Alternative Investment Industry (CAII) - Training

“CAII course is a well thought & well designed, wonderful certification program of SS&C GlobeOp. It has a three pronged approach; knowledge sharing by industry experts, acknowledgment for the acquisition of knowledge & an excellent job opportunity for the students with a multinational organisation. It is a WIN-WIN for a student, the institute & the organization. At SFIMAR it is an integral part of our “Corporate On-Boarding Program” and we are proud to have this mutually constructive tie up relationship with SS&C GlobeOp.”

### Certificate in Alternative Investment Industry (CAII) - Training

#### SS&C GlobeOp is

- Headquartered in Windsor, CT. The firm has grown to more than 7,500 employees in 73 locations.
- Having two primary businesses: Investment Software and Outsourced Fund Administration providing software solutions to the asset management industry.
- Ranked among the largest administrators for the entire alternatives industry.
- A firm that operates in a niche financial service, Hedge Fund Administration.
- A firm who gives exposure to its employee on high end financial products, derivative processing, hedge fund accounting, risk reporting and valuations.

## Value Proposition of CAII Program

### Modules of CAII Program

- Operations
- OTC
- Valuation
- Fund Accounting
- Regulatory

### Students Placed thru CAII Program

Batch 2014 - 16 : 16

Batch 2015 - 17 : 14

Batch 2016 - 18 : 11

Batch 2017 - 19 : 24

Batch 2018 - 20 : 21

## Certificate in Alternative Investment Industry (CAII) - Training A.Y. 15-16



## Certificate in Alternative Investment Industry (CAII) - Training A.Y. 16-17





# Certificate in Alternative Investment Industry (CAII) - Training A.Y. 17-18



# Certificate in Alternative Investment Industry (CAII) - Training A.Y. 18-19



# Certificate in Alternative Investment Industry (CAII) - Training A.Y. 19-20



## 4.5 Resilient Connect with Industry:

### List of Governing Council Members

**Board of Governors/Governing Council  
A. Y. 2015 - 16**

 Bro. Jose Vallara (Superior General, CASP) President/Chairman	 Bro. Mathew Thekkimuri (Asst. Superior General, CASP) Vice President/Vice Chairman	 Mr. Johnny Joseph (Former Chief Secretary, Maharashtra) Member
 Fr. E. Abraham (Director-XLRJ Jamshedpur) Member	 Bro. Dominic Polaprayil (General Councillor, CASP) Member	 Bro. K.C. Joseph (Manager-St. Francis, ICSE) Member
 Bro. Jose Thouruthyil (Director-SPTT) Member	 Bro. Shany Mittathanical (Principal-SFIAD) Member	 Bro. Alphonse Hesamony (Chairman-SFIAR) Member
 Bro. Xavier Munda (Registrar-SFIAR) Member	 Dr. Thomas Mathew (Former Director-NITE, SFIAR) Member	 Mr. Albert D'Souza (Chairman-Aided Edu. Trust) Member
 Mr. Augustine Kurias (Former Principal-RBI) Member	 Mr. Shalish Haidu (Advocate, High Court of Mumbai) Member	 Dr. S.S. Mohanty (Director-SFIAR) Member Secretary

**Board of Governors/Governing Council  
A. Y. 2016 - 17**

 Bro. Jose Vallara (Superior General, CASP) President/Chairman	 Bro. Mathew Thekkimuri (Asst. Superior General, CASP) Vice President/Vice Chairman	 Mr. Johnny Joseph (Former Chief Secretary, Maharashtra) Member
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 Bro. Xavier Munda (Registrar-SFIAR) Member	 Dr. Thomas Mathew (Former Director-NITE, SFIAR) Member	 Mr. Albert D'Souza (Chairman-Aided Edu. Trust) Member
 Mr. Augustine Kurias (Former Principal-RBI) Member	 Mr. Shalish Haidu (Advocate, High Court of Mumbai) Member	 Dr. S.S. Mohanty (Former Director-NITE, SFIAR) Member Secretary

**Board of Governors/Governing Council  
A. Y. 2017 - 18**

 Bro. Jose Vallara (Superior General, CASP) President/Chairman	 Bro. Mathew Thekkimuri (Asst. Superior General, CASP) Vice President/Vice Chairman	 Mr. Johnny Joseph (Former Chief Secretary, Maharashtra) Member
 Fr. E. Abraham (Director-XLRJ Jamshedpur) Member	 Bro. Dominic Polaprayil (General Councillor, CASP) Member	 Bro. K.C. Joseph (Manager-St. Francis, ICSE) Member
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 Mr. Augustine Kurias (Former Principal-RBI) Member	 Mr. Shalish Haidu (Advocate, High Court of Mumbai) Member	 Dr. S.S. Mohanty (Former Director-NITE, SFIAR) Member Secretary

**Board of Governors/Governing Council  
A. Y. 2018 - 19**

 Bro. Jose Vallara (Superior General, CASP) President/Chairman	 Bro. Mathew Thekkimuri (Asst. Superior General, CASP) Vice President/Vice Chairman	 Mr. Johnny Joseph (Former Chief Secretary, Maharashtra) Member
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 Mr. Augustine Kurias (Former Principal-RBI) Member	 Mr. Shalish Haidu (Advocate, High Court of Mumbai) Member	 Dr. D. Henry (Director-SFIAR) Member Secretary

**Board of Governors/Governing Council  
A. Y. 2019 - 20**

 Bro. Jose Vallara (Superior General, CASP) President/Chairman	 Bro. Mathew Thekkimuri (Asst. Superior General, CASP) Vice President/Vice Chairman	 Mr. Johnny Joseph (Former Chief Secretary, Maharashtra) Member
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 Bro. Xavier Munda (Registrar-SFIAR) Member	 Dr. Thomas Mathew (Former Director-NITE, SFIAR) Member	 Mr. Albert D'Souza (Chairman-Aided Edu. Trust) Member
 Mr. Augustine Kurias (Former Principal-RBI) Member	 Mr. Shalish Haidu (Advocate, High Court of Mumbai) Member	 Dr. D. Henry (Director-SFIAR) Member Secretary

**Placement Advisory Council (PAC) Managing Committee Member  
A. Y. 2015-16**

S. No.	Name of the Member	Designation
1	Bro. Alphonse Nesamony	Chairman, SFIMAR
2	Dr. Subranshu.S. Mohanty	Director, SFIMAR
3	Bro. Xavier Munda	Registrar, SFIMAR
4	Dr. G. Ramesh	Programme Head – MMS, SFIMAR
5	Dr. Sulbha Raorane	Programme Head – PGDM, SFIMAR
6	Ms. Sangeeta Varma	Manager Corporate Relations & Placements ,SFIMAR
7	Ms. Navika Pednekar	Asst. Manager Corporate Relations & Placements ,SFIMAR
8	Ms. Susan Josi	Managing Partner - Sorento Health Care Communications
9	Mr. Anuj Nath Galgotia	Vice President & Head HR & Admin., RNA Group
10	Mr. Dhvani Mehta	Director- Opportune Technologies
11	Mr. Nirav Mehta	MD- Magnet Technologies

**AAC – PAC Meeting - A.Y. 15-16**



**Placement Advisory Council (PAC) Managing Committee Member  
A. Y. 2016-17**

S. No.	Name of the Member	Designation
1	Bro. Alphonse Nesamony	Chairman, SFIMAR
2	Dr. Subranshu.S. Mohanty	Director, SFIMAR
3	Bro. Xavier Munda	Registrar, SFIMAR
4	Dr. G. Ramesh	Programme Head – MMS, SFIMAR
5	Dr. Sulbha Raorane	Programme Head – PGDM, SFIMAR
6	Ms. Sangeeta Varma	Manager Corporate Relations & Placements ,SFIMAR
7	Ms. Navika Pednekar	Asst. Manager Corporate Relations & Placements ,SFIMAR
8	Ms. Susan Josi	Managing Partner - Sorento Health Care Communications
9	Mr. Anuj Nath Galgotia	Vice President & Head HR & Admin., RNA Group
10	Mr. Dhvani Mehta	Director- Opportune Technologies
11	Mr. Nirav Mehta	MD- Magnet Technologies

## AAC – PAC Meeting - A.Y. 16-17



**Placement Advisory Council (PAC) Managing Committee Member  
A. Y. 2017-18**

S. No.	Name of the Member	Designation
1	Bro. Alphonse Nesamony	Chairman, SFIMAR
2	Dr. Subranshu.S. Mohanty	Director, SFIMAR
3	Bro. Xavier Munda	Registrar, SFIMAR
4	Dr. G. Ramesh	Programme Head – MMS, SFIMAR
5	Dr. Sulbha Raorane	Programme Head – PGDM, SFIMAR
6	Ms. Sangeeta Varma	Manager Corporate Relations & Placements ,SFIMAR
7	Ms. Navika Pednekar	Asst. Manager Corporate Relations & Placements ,SFIMAR
8	Mr. Anuj Nath Galgotia	Vice President & Head HR & Admin., RNA Group
9	Mr. Dhvani Mehta	Director- Opportune Technologies
10	Mr. Nirav Mehta	MD- Magnet Technologies
11	Ms. Susan Josi	Managing Partner - Sorento Health Care Communications

## AAC – PAC Meeting – A.Y. 17-18



**Placement Advisory Council (PAC) Managing Committee Member  
A. Y. 2017-18**

S. No.	Name of the Member	Designation
1	Bro. Alphonse Nesamony	Chairman, SFIMAR
2	Dr. Subranshu.S. Mohanty	Director, SFIMAR
3	Bro. Xavier Munda	Registrar, SFIMAR
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9	Mr. Dhvani Mehta	Director- Opportune Technologies
10	Mr. Nirav Mehta	MD- Magnet Technologies
11	Ms. Susan Josi	Managing Partner - Sorento Health Care Communications

## AAC – PAC Meeting – A.Y. 18-19

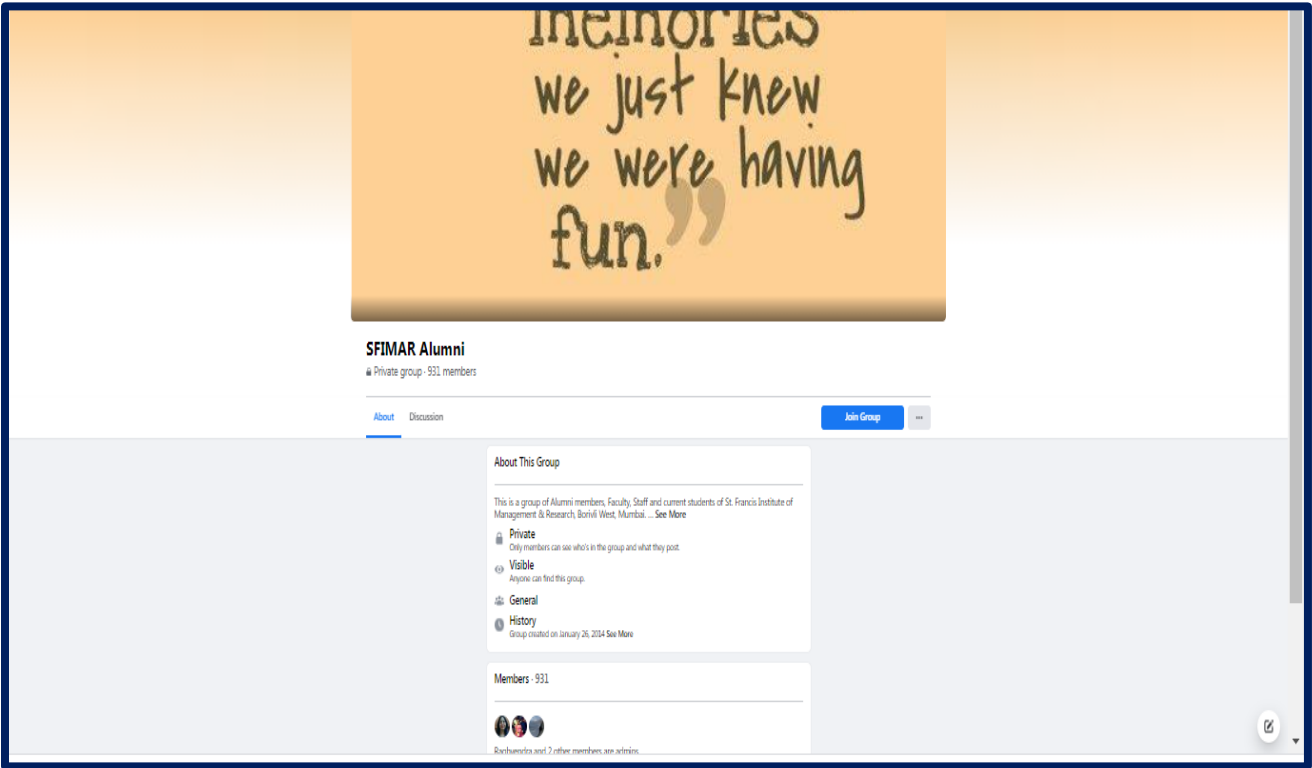


**Placement Advisory Council (PAC) Managing Committee Member  
A. Y. 2019-20**

Sr. No.	Name of the Member	Designation
1	Bro. Alphonse Nesamony	Chairman
2	Dr. J. John Peter	Director
3	Bro. Xavier Munda	Registrar
4	Dr. G. Ramesh	Deputy Director & Programme Head – MMS
5	Dr. Sulbha Raorane	Programme Head – PGDM
6	Ms. Sangeeta Varma	Manager, Corporate Relations & Placements
7	Ms. Navika Pednekar	Asst. Manager, Corporate Relations & Placements
8	Ms. Shakuntala Poojari	Sr. Executive, Corporate Relations & Placements
9	Mr. Anuj Nath Galgotia	CEO, Corporate Galaxy Human Capital, Mumbai
10	Mr. Dhvani Mehta	Director, Opportune Technologies Pvt. Ltd., Mumbai
11	Mr. Abhishek Jha	Global Human Resources Director, e-Emphasys Technologies, Mumbai
12	Mr. Vishal Sriwastava	VP & COO, Zicom SasS, Mumbai,CEO, Blutrironix,Mumbai

## AAC – PAC Meeting – A.Y. 19-20





<https://www.facebook.com/groups/SFIMALUMNI>



**List of Corporate Associations and forums  
SFIMAR Institutional Membership 2015-16**

<b>Sr No</b>	<b>Name of the Association</b>	<b>Abbreviation</b>	<b>Membership Status</b>	<b>Benefits</b>	<b>Renewal Date</b>
1	All India Association of Industries	AIAI	Annual	Facilitate network, create partnerships and be informed on the latest technologies to develop business.	
2	All India Association for Christian Higher Education	AIACHE	Life Membership	Represent cases in courts, particularly Minority Religious Institutes	
3	Association of Indian Management Schools	AIMS	Life Membership	Representing and updating info on Management Schools vis-à-vis industry	
4	Association of Management Of MBA/MMS Institutes	AMMI	Life Membership	Conducts CET Examination and represents in court against B-School injustice	
5	The Associated Chambers of Commerce & Industry of India	ASSOCHAM	Annual	Industry link of B-School primarily affect the latest development on industrial front affecting employment	
6	Bombay Chamber of Commerce and Industry	BCCI	Annual	Wide variety of information on the industry, commerce, labor, policies of Government	
7	Bombay Management Association	BMA	Annual	Same as above plus notices on important educational seminars for B-Schools students & faculty	
8	Forum of Minority Management Institutes	FMMI	Life Membership	Protection of the rights of Minority Institutes	
9	Indian Merchant Chamber	IMC	Annual	Updation on B-School and industry subjects	
10	Xavier Association of Management Institutes	XAMI	Life Membership	Represent all India development on B-Schools and defending in various court cases on account of adverse govt policies	

**SFIMAR Institutional Membership 2016-17**

<b>Sr No</b>	<b>Name of the Association</b>	<b>Abbreviation</b>	<b>Membership Status</b>	<b>Benefits</b>	<b>Renewal Date</b>
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2	All India Association for Christian Higher Education	AIACHE	Life Membership	Represent cases in courts, particularly Minority Religious Institutes	
3	Association of Indian Management Schools	AIMS	Life Membership	Representing and updating info on Management Schools vis-à-vis industry	
4	Association of Management Of MBA/MMS Institutes	AMMI	Life Membership	Conducts CET Examination and represents in court against B-School injustice	
5	The Associated Chambers of Commerce & Industry of India	ASSOCHAM	Annual	Industry link of B-School primarily affect the latest development on industrial front affecting employment	
6	Bombay Chamber of Commerce and Industry	BCCI	Annual	Wide variety of information on the industry, commerce, labor, policies of Government	
7	Bombay Management Association	BMA	Annual	Same as above plus notices on important educational seminars for B-Schools students & faculty	31-03-2020
8	Christian Chamber of Commerce & Industry	CCCI	Life Membership	Representing interests of industry and educational establishments of the Christian denomination	
9	Education Promotion Society for India	EPSI	Life Membership	Knowledge sharing in the area of various activities updating of information affecting management institute and representing management institutes in important cases	01-06-2025

10	Forum of Management Institutions	FMI	Life Membership	Protection of the rights of Management Institutes	
11	Forum of Minority Management Institutes	FMMI	Life Membership	Protection of the rights of Minority Institutes	
12	Indian Merchant Chamber	IMC	Annual	Updation on B-School and industry subjects	
13	Xavier Association of Management Institutes	XAMI	Life Membership	Represent all India development on B-Schools and defending in various court cases on account of adverse govt policies	

### SFIMAR Institutional Membership 2017-18

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6	Bombay Chamber of Commerce and Industry	BCCI	Annual	Wide variety of information on the industry, commerce, labor, policies of Government	

7	Bombay Management Association	BMA	Annual	Same as above plus notices on important educational seminars for B-Schools students & faculty	
8	Christian Chamber of Commerce & Industry	CCCI	Life Membership	Representing interests of industry and educational establishments of the Christian denomination	
9	Confederation of Indian Industry	CII	Annual	Access the world of opportunities, from networking with the corporate majors of Indian and global industry to assisting in framing economic and industrial policies through close linkage with the government.	
10	Education Promotion Society for India	EPSI	Life Membership	Knowledge sharing in the area of various activities updating of information affecting management institute and representing management institutes in important cases	01-06-2025
11	Forum of Management Institutions	FMI	Life Membership	Protection of the rights of Management Institutes	
12	Forum of Minority Management Institutes	FMMI	Life Membership	Protection of the rights of Minority Institutes	
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**SFIMAR Institutional Membership 2018-19**

<b>Sr No</b>	<b>Name of the Association</b>	<b>Abbreviation</b>	<b>Membership Status</b>	<b>Benefits</b>	<b>Renewal Date</b>
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1	All India Association of Industries	AIAI	Annual	Facilitate network, create partnerships and be informed on the latest technologies to develop business.	
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6	Bombay Chamber of Commerce and Industry	BCCI	Annual	Wide variety of information on the industry, commerce, labor, policies of Government	
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13	Indian Merchant Chamber	IMC	Annual	Updation on B-School and industry subjects	
14	National Institute of Personnel Management	NIPM	Annual	To establish valuable contacts with fellow members, exchange ideas and information, and represent issues of common concern at local and national forums.	
15	Xavier Association of Management Institutes	XAMI	Life Membership	Represent all India development on B-Schools and defending in various court cases because of adverse govt policies	

#### SFIMAR Institutional Membership 2019-20

Sr No	Name of the Association	Abbreviation	Membership Status	Benefits	Renewal Date
1	All India Association of Industries	AIAI	Annual	Facilitate network, create partnerships and be informed on the latest technologies to develop business.	31-03-2020
2	All India Association for Christian Higher Education	AIACHE	Life Membership	Represent cases in courts, particularly Minority Religious Institutes	
3	Association of Indian Management Schools	AIMS	Life Membership	Representing and updating info on Management Schools vis-à-vis industry	
4	Association of Management Of	AMMI	Life Membership	Conducts CET Examination and	

	MBA/MMS Institutes			represents in court against B-School injustice	
5	The Associated Chambers of Commerce & Industry of India	ASSOCHAM	Annual	Industry link of B-School primarily affect the latest development on industrial front affecting employment	31-03-2020
6	Analytics Society of India	ASI	Life Membership	To promote and support the domain of Decision Science. Decision Science has secured a slot as a sustainable career platform, sustained knowledge augmentation and networking for all its members.	
7	Bombay Chamber of Commerce and Industry	BCCI	Annual	Wide variety of information on the industry, commerce, labor, policies of Government	31-03-2020
8	Bombay Management Association	BMA	Annual	Same as above plus notices on important educational seminars for B-Schools students & faculty	31-03-2020
9	Christian Chamber of Commerce & Industry	CCCI	Life Membership	Representing interests of industry and educational establishments of the Christian denomination	
10	Confederation of Indian Industry	CII	Annual	Access the world of opportunities, from networking with the corporate majors of Indian and global industry to assisting in framing economic and industrial policies through close linkage with the government.	31-12-2020
11	Education Promotion Society for India	EPSI	Life Membership	Knowledge sharing in the area of various activities updating of information affecting management institute and representing	01-06-2025

				management institutes in important cases	
12	Forum of Management Institutions	FMI	Life Membership	Protection of the rights of Management Institutes	
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14	Indian Merchant Chamber	IMC	Annual	Updation on B-School and industry subjects	31-03-2020
15	National Institute of Personnel Management	NIPM	Annual	To establish valuable contacts with fellow members, exchange ideas and information, and represent issues of common concern at local and national forums.	13-11-2020
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### **Report on "HR Leaders' Summit 2019"**

"HR Leaders' Summit 2019" was organized at SFIMAR Campus Auditorium in collaboration with the **National Institute of Personnel Management (NIPM), Mumbai Chapter**, on Saturday, **Nov. 23, 2019**. The Theme was **"Paradigm Shift in HR."**

**NIPM** is a professional association for human resource management professionals. It is headquartered in Kolkata, India. The organization was founded in 1980 and had about 11,000 members spread over 49 chapters all over the country.

"HR Leaders' Summit 2019" was focused on the latest & most relevant issues presented by the industry experts from various organizations. HR delegates from diverse fields & academia were invited to attend the summit and gain insight by updating their knowledge and getting new ideas for managing people in this rapidly changing HRM environment.



## **The conference Structure:**

- The function started with a Welcome by Director and lamp lighting by all the NIPM members, followed by felicitation of all the guests and dignitaries and **Chairman Bro. Alphonse Nesamony felicitated Mr. Ashok lad with Lifetime Achievement Award.** Mr. Lad is the trustee of NIPM and has done much work for the HR fraternity. It was recommended by Chairman NIPM – Mumbai Chapter. There was a SFIMAR Presentation followed by the inaugural speech by Mr. Devarajan R.
- The Chief guest & Keynote Speaker was **Mr. Devarajan R.**, Currently associated with SS&C GlobeOp as Managing Director and Head of India Business. He inaugurated the summit and spoke about the theme of the conference.
- **SS&C GlobeOp is the most prominent recruiter** for SFIMAR. Hence, it was a privilege to invite Mr. Devarajan as our Chief Guest for the HR Leaders' Summit.
- **Mr. Girish Karnad, Director and Board Member – SVC Co-operative Bank Limited**, was the second keynote speaker and shared his knowledge and experience on 'Diversity and Inclusion.
- It was followed by a panel discussion on **"HR challenges and trends for India Inc. 2.0"**. All the panelists were from renowned corporate backgrounds and they covered the topics viz. **Finding and Grooming Talent, Fostering Sustainability & Placing the 'Human' back in Human Resource**
- The Panel Discussion was followed by a brief presentation on **'Competency Mapping'** by Dr. G. Ramesh and Col. Vanket Raman, highlighting the involvement of SFIMAR faculty in corporate consulting assignments. This slot was explicitly scheduled to highlight the capability of SFIMAR faculty, and both the faculty members did justice to the focus by presenting it excitingly.
- This presentation was followed by an activity on **'Employee Engagement'** by our HR student Ms. Danica Lobo. It was also an involvement activity for HR delegates.
- This activity was followed by Lunch and Networking.
- Post lunch session was a very effective and exciting panel discussion on **'Digital Transformation in HR.'** The chairperson of the panel, Mr. Pramod Sadarjoshi taken it ahead in a significant way and all the audience just loved the session. The panel were again excellent speakers from the relevant fields, and they spoke on: **From data to insights, Artificial Intelligence (AI) in HR and Recruiting & Automation in HR**
- **It was followed by Hi tea and networking.**
- The event was compered by Prof. Shilpa Peswani & Dr. Simmi Prasad. Ms. Sangeeta Varma gave a vote of thanks.

**Sponsorship and Collection:** SVC Co-operative Bank Limited & Axis bank were the lead sponsors and committed for **Rs. 25000/- each.** CSB gave **Rs. 15000/-**

Total Sponsorship received = **Rs. 65000/-** & Collection by Registrations = **Rs. 44858/-**

**TOTAL Collection: Rs. 109858/-**

**Besides this, we had a tie-up with Corporate galaxy as a Digital media partner and Hindu as a print media Partner.**

**NIPM members and HR Recruiters were invited for free.**

**It was a successful event in terms of:**

1. The maximum collection made so far in any event at SFIMAR
2. Branding on Digital media by the Institute as well as by digital media Partner
3. Branding of the Institute by print media partner HINDU in Business Line – pre- & post-event
4. NIPM Tie-up has resulted in around 40 HR representatives coming to campus
5. In all 164-people attended the conference (Only the focused crowd of HR, Academicians & registered students from other colleges & HR students of SFIMAR)

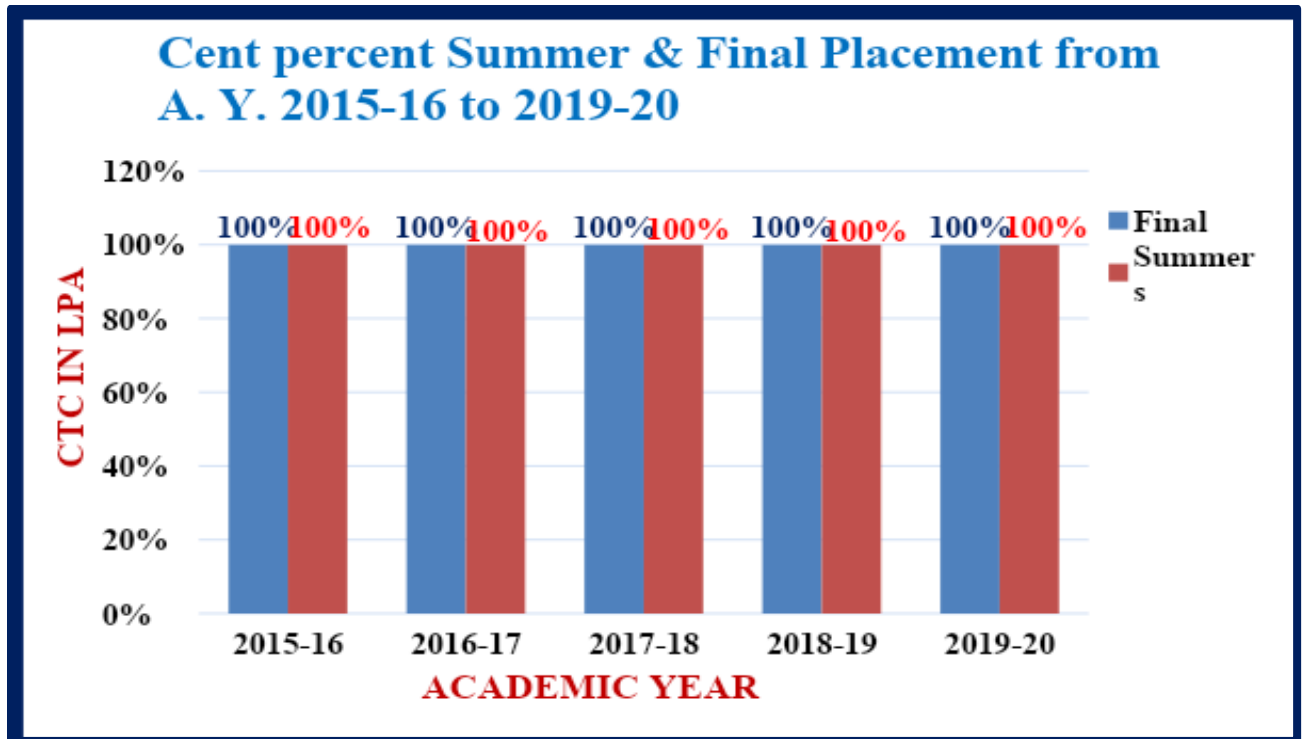


**GLIMPSES of HR Leaders' Summit 2019 @ SFIMAR CAMPUS on 23rd NOV. 2019**

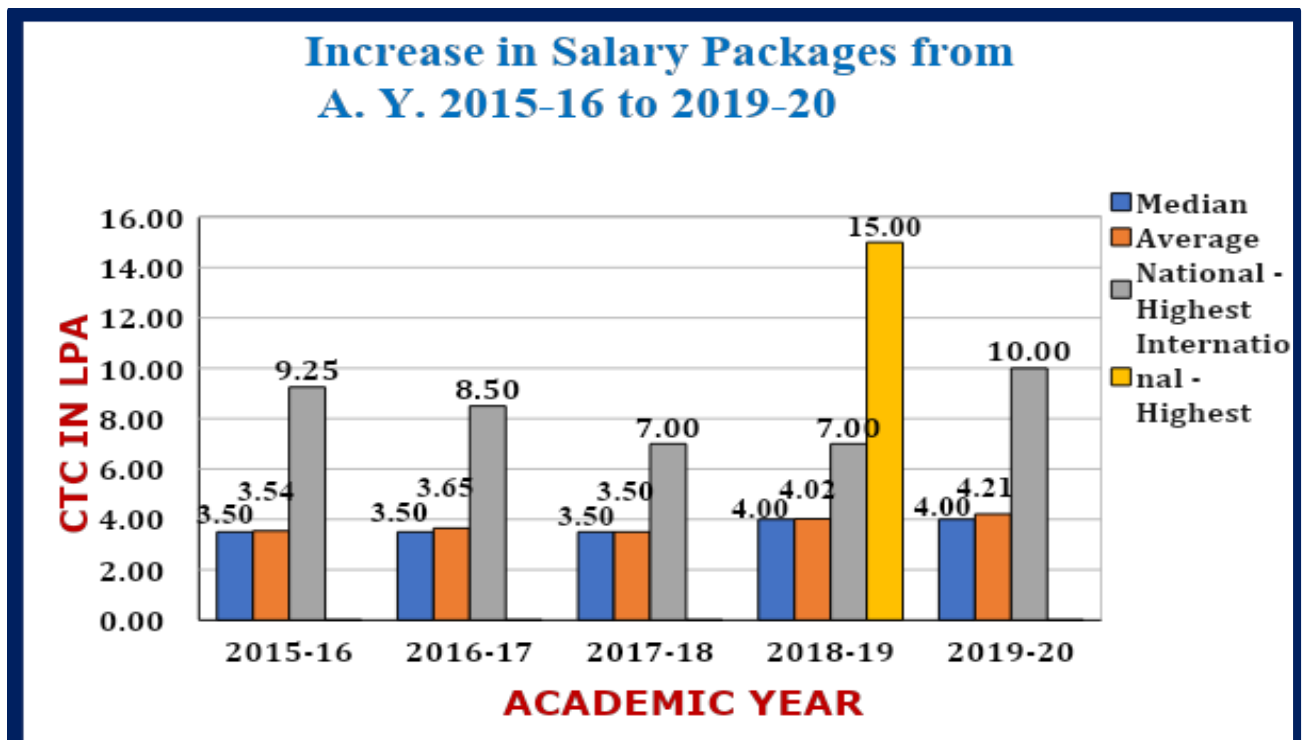
## 5. Evidence of Success

The analysis is done for the below-mentioned areas:

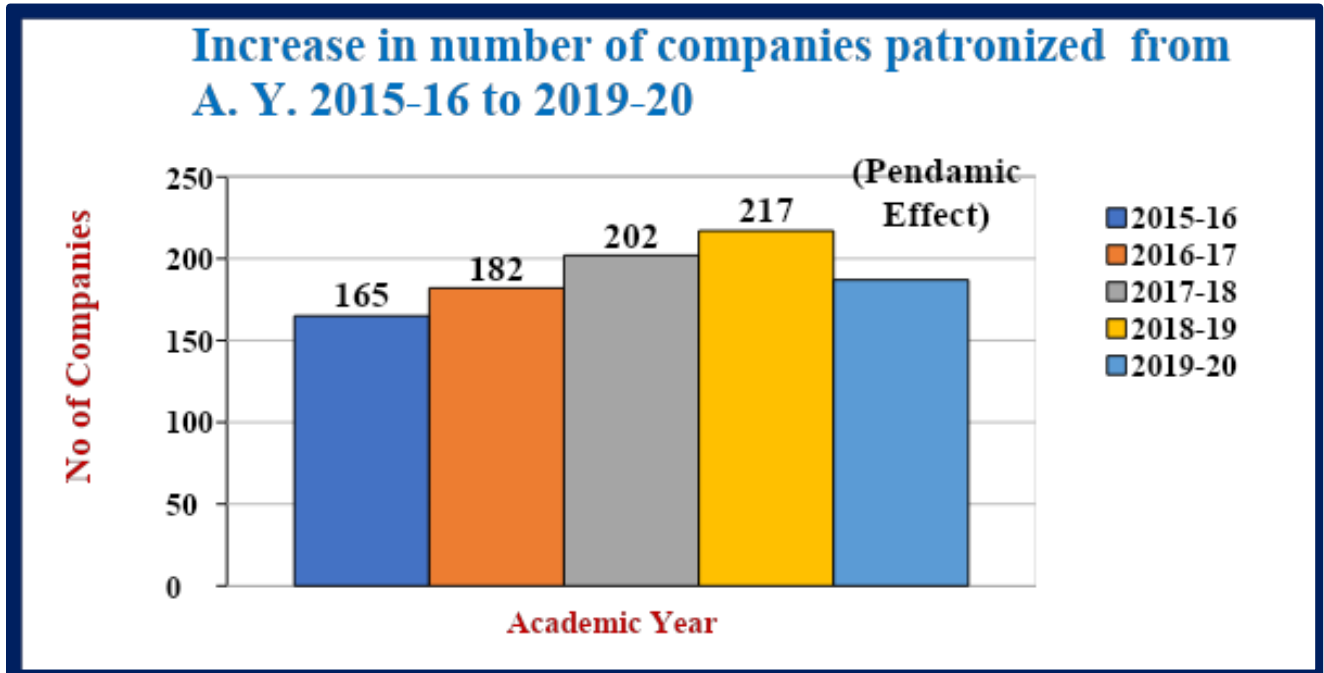
1. Cent percent Summer & Final Placement in accordance with the placement policy



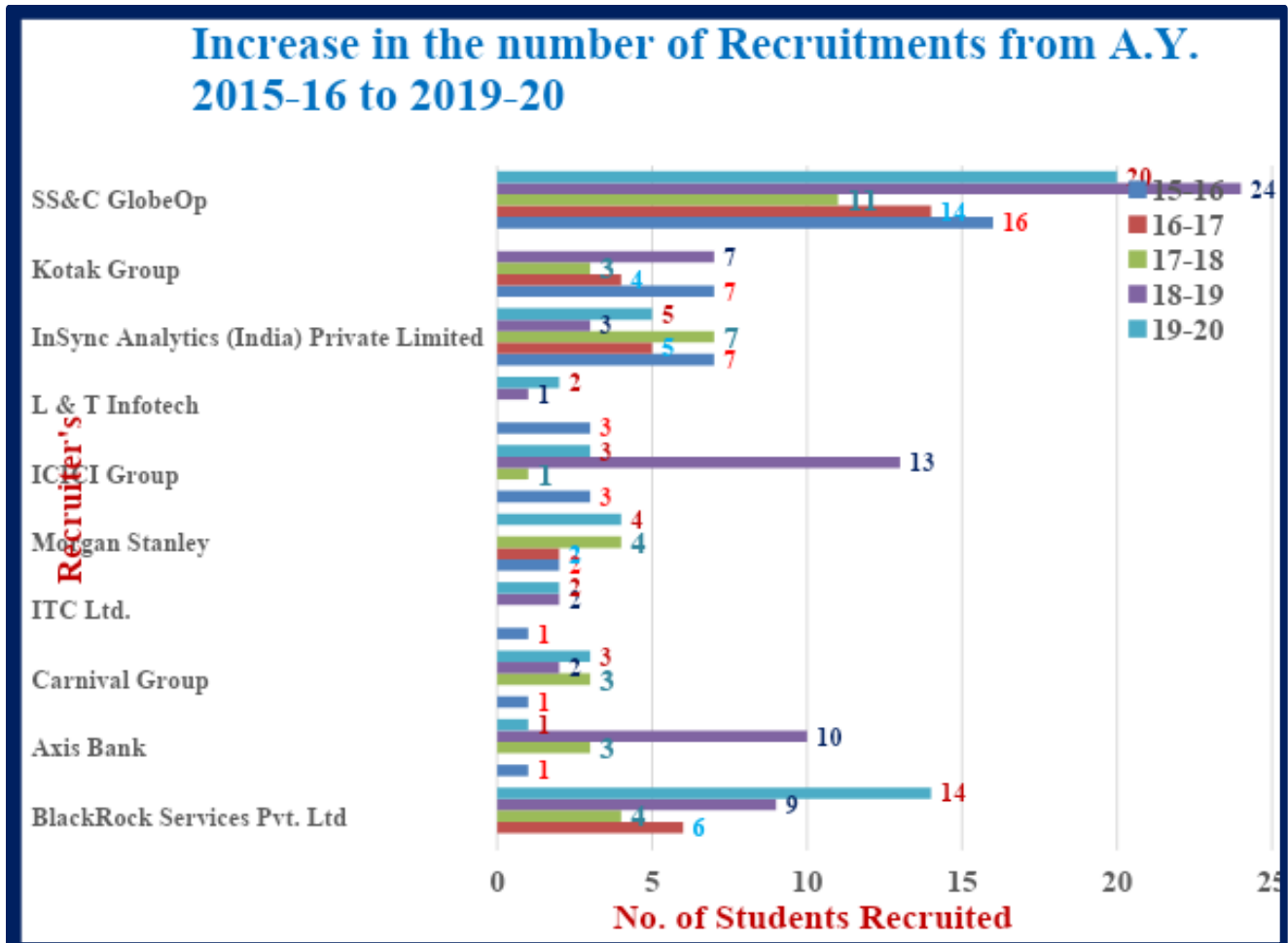
2. Increase in Salary packages year by year



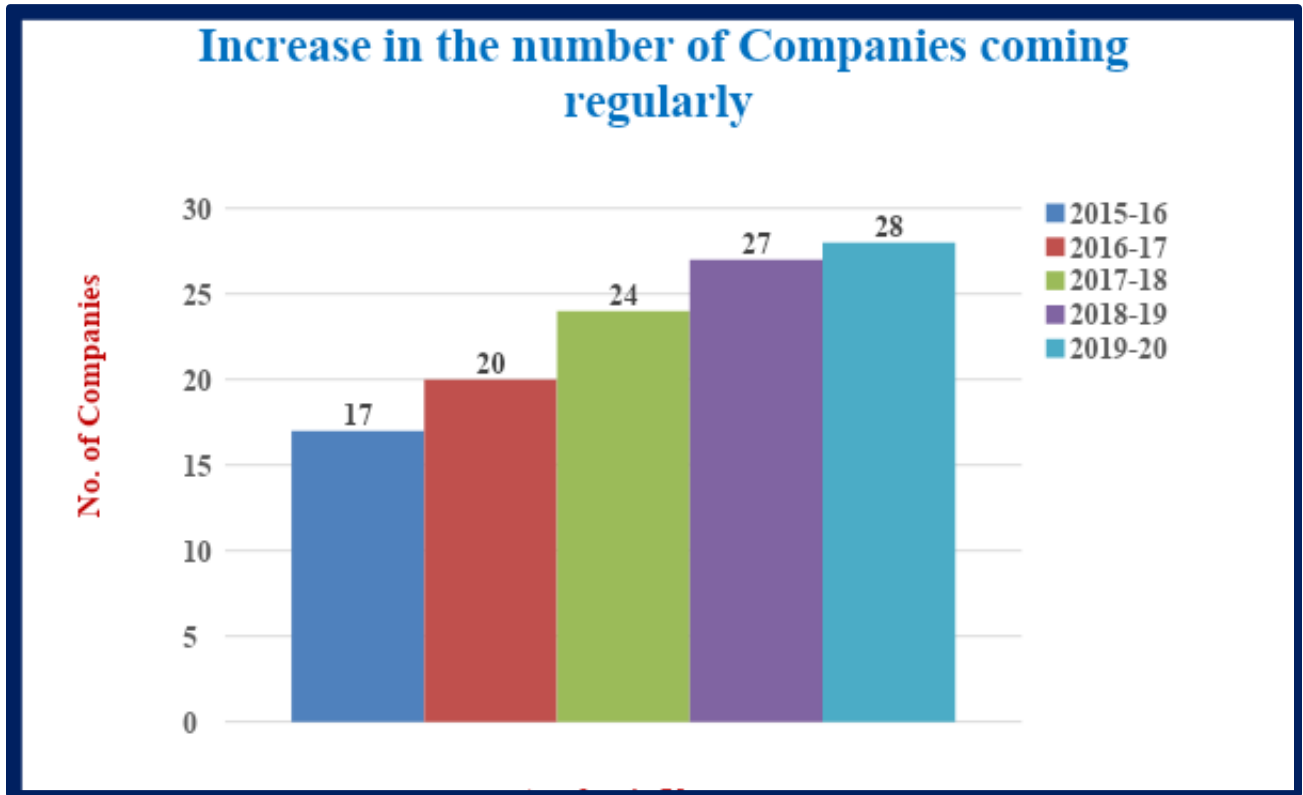
3. Increase in the number of companies patronized year by year



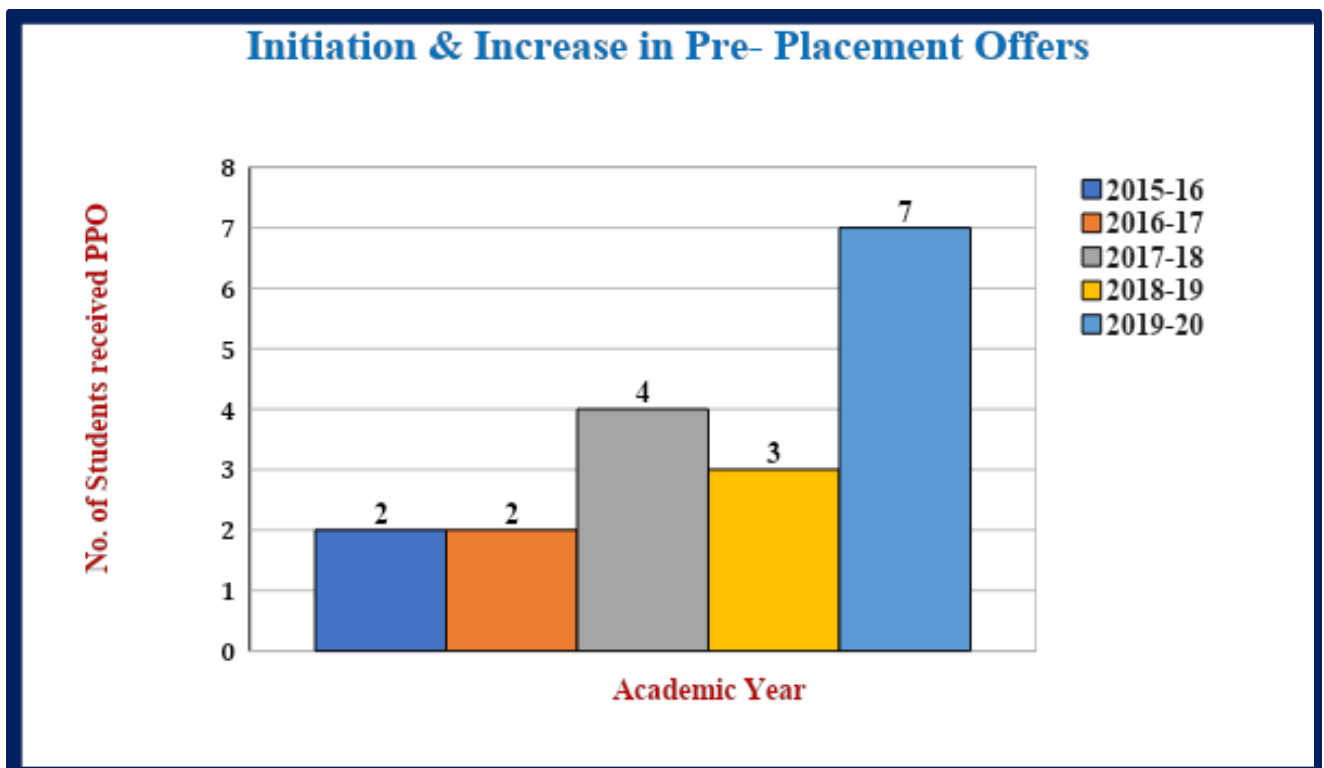
4. Increase in the number of Recruitments by the same company year by year



5. Increase in the number of regularly visiting companies year by year



6. Initiation & Increase in Pre- Placement Offers year by year.



## 6. Problems Encountered and Resources Required:

The placement department observed the constraints to implement the identified activities for achieving successful placement. These problems were tackled effectively by communication and the support of management.

**The major constraints were as below:**

1. **Lack of focused approach among students for getting a job:** Very few students had a structured approach, passion, clarity of academic concepts, application of subject knowledge and preparedness for the selection process of the company.
2. **Lack of understanding in students about the importance of enhancing their soft as well as technical skills.** – Students showed less interest in attending the training programs arranged for them

**Resolution of the Problem:** Students tend to listen to their alumni members as they have rich experience in corporate and have passed through the same phase. SFIMAR Alumni members played a significant role in making students realize the importance of the desired skill set and the proper preparation to succeed in interviews during mentoring sessions.



**Mentoring and Briefing by Alumni**

### 3. Identifying the Right Training Programs and an Effective Trainer:

The gap between academia and industry was identified with the inputs of corporate experts, HR feedbacks and suggestions of senior alumni members. An identified training program evolved in A.Y. 2015-16 and is named 'Student Skill Development program (SSDP)'. This training program was a capsule of identified training and got enhanced year by year to match the industry requirement.

Trainers were identified from senior alumni having expertise in that domain and professional trainers through other resources. The trainer is continued based on the students' feedback.

#### 4. FUND for the Training of students:

All the trainings are conducted by professionals and identified senior Alumni members. The institute's Management is kind enough to provide funds to conduct all the training programs for students. It is a part of the department's budget now.

**A.Y - 2016-17**

Rev. Date: 15.03.16  
Dept:CMC  
Budget for the Academic Year:2016-17

ISO 9001-2015  
Dept. Budget  
Date : June 14, 2016

S. No	Particulars	Proposed Budgeted Amount	Actual Budgeted Amount	Proposed Budgeted Amount	Actual Amount (To be filled up after)	Remarks
		A.Y. 2015-16 (In Rs.)	A.Y. 2015-16 (In Rs.)	A.Y. 2016-17 (In Rs.)		
<b>A Income</b>						
1	Aptitude Test Workshop	7500	9,400	-		
2	Wasan PD Workshop	15100	0	-		
<b>Total(A)</b>		<b>22600</b>	<b>9,400</b>	<b>-</b>		
<b>B Expenses</b>						
<b>Grooming</b>						
1	Aptitude Test Workshop	50,000	21,600	50,000		
2	Guest lectures on Grooming-II year	15,000	22,000	30,000		
	Seminars/ Workshop	-	-	50,000		
3	Remedial sessions	-	15,000	20,000		
<b>Placement process</b>						
6	2nd year Students' Photos for Brochure	10,000	3,000	5,000		
7	Brochure designing & Printing	80,000	73,600	35,000		
8	Company Representatives Visit to campus: Tea / Snacks /Lunch	8,000	10,000	15,000		
9	Mementos for Corporate on visit (approx.25 Comp*2 Representatives)	10,000	15,000	15,000		
10	Any Tie up Courses viz. GlobeOP- Hospitality & Certificates	10,000	2,000	5,000		
11	Conference /Seminar attending fee for Networking events	20,000	6,000	20,000		
12	Monthly Planner	35,000	52,000	30,000		
13	Miscellaneous (Christmas Gifts to corporate)	10,000	1,000	15,000		
<b>Total(B)</b>		<b>248,000</b>	<b>221,200</b>	<b>290,000</b>		

Prepared By: *Sangeeta Varma*  
Department Head

*Sangeeta Varma*  
**DIRECTOR**  
ST FRANCIS INSTITUTE OF  
MANAGEMENT & RESEARCH

Approved By: *Bro. Alphonse Nesanmony*  
**CHAIRMAN**  
ST FRANCIS INSTITUTE OF  
MANAGEMENT & RESEARCH

Rev: 00  
Rev. Date: 01.06.16  
Dept: CMC

St. Francis Inst. of Management Research  
Doc. Title: Student Development Program  
AS PER ISO 9001: 2015

7/07/2016

SFIMAR  
CMC : Student Development Program for Batch 2015-17: MMS & PGDM II Year

Sr. No.	Participants	Training Identified	Training Duration (Hours)	Expected Commercial	Students' Regist Amt.	Actual Commercial	Tentative Date/Days	Actual Date	Trainer
1	ALL	Excel & Advanced Excel	12	20400	140000		July-Aug		Mr. Vaibhav Shah (Alumni)
2	ALL	Training on : "How to solve General & Technical Aptitude Test"	5	5000			Sept		Mr. Rishi Chaurasia (Vikalp Education)
3	Finance	Technical Sessions based on the requirement for CMIE / Transparent Value / Insyne / LnT etc.	12	34000			Sept		Mr. Rishi Chaurasia (Vikalp Education)
4	Finance	Sessions based on the requirement for GlobeOp / Nomura / Deutesch bank Transparent Value / Morgan Stanley / Traffiguers / L&T	8	8000			Sept		Mr. Dilpesh Jain & Mr. Yogesh Sharma
5	ALL	Guest Session on Business News Analysis	6	6000			Sept		Vikalp Education
6	MKT	Technical Guest Session on Sales	3	3000			August		AIMSCUBE
7	ALL	Guest Session on Public Speaking (an aid in GD)	6	40000			August		AIMSCUBE
8	MKT	Technical Guest Session on Market Research	2.5	2000			July		Mr. Pranoy D'Souza/ Mr. Fore Vision
9	ALL	Resume Building	3	6000			July		Fore Vision
10	ALL	Professional Grooming & Etiquette- PJ Focused	6	12000			Oct.		Wasan knowledge
11	IT	Guest Session for IT	2.5	2000			Sept.		Alumni / Corporate
12	OPS	Guest Session for Operations	2.5	2000			Sept.		Alumni / Corporate
13	HR	HR Roles in Corporate & expectations from student	2.5	2000			Sept.		Alumni / Corporate
			71	142400	-2400				

Prepared By: *Sangeeta Varma*  
CMC HEAD - SANGEETA VARMA

*Sangeeta Varma*  
C.C. DIRECTOR

Approved By: *Bro. Alphonse Nesanmony*  
CHAIRMAN: Bro. ALPHONSE NESAMONY

Rev: 00  
Rev. Date: 01.06.16  
Dept: CMC

St. Francis Inst. of Management Research  
Doc. Title: Student Development Program  
AS PER ISO 9001: 2015

14	OPTIONAL	English Language Communication (Verbal & Written)	15	Rs. 500 per Student					
15		Wellness Program - Individual & Group	from 30 min to				With Prior Registration		

Prepared By CMC Dept. Head: *Sangeeta Varma*  
Sangeeta Varma

Approved By Chairman: *Bro. Alphonse Nesanmony*  
Bro. Alphonse Nesanmony

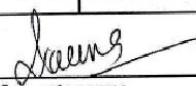
C.C. DIRECTOR

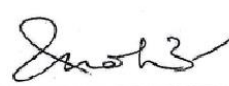
July 31, 2017		SFIMAR CMC - STUDENT SKILL DEVELOPMENT PROGRAM (SSDP)				PGDPM L. MMS Batch 2016-18					
No. Of students : 130											
Sr. No.	Topics	Trainer	Sr. Alumni / Corporate	Designation	SPZ	No. of Hrs. for each student	Cost per session	No. of hours	Total Cost		
1	Excel Training -Certificate Course	Mr. Vaibhav Shah	Alumni Rep.	Sr. Analyst- BNP Paribas	NON FIN	10	1000	10	10000		
					FIN	26	1000	26	26000		
2	Certificate in Alternate Investment Industry (CAII)	Trainers from SS&C GlobeOP	Corporate Rep.	AVP / VP / Managers	FIN	20	0	20	0		
3	Workshop on Financial Markets - Certification (15 Hrs)	Mr. Purv Shah	Corporate Rep.	Equity Mentor & Trader			1000	15	15000		
A	Derivatives									FIN	3+3
B	Equity Markets -Domestic									MKT & FIN	3
C	Equity Markets -Forex Markets									FIN / MKT (Optional)	3
D	International Capital markets									FIN / MKT (Optional)	3
4	Technical Sessions : Analysis of Financial Statements, Financial Management , Financial Reporting Analysis, Forecasting ,Valuation Methods & SAPM	Mr. Rishi Chourasia	Corporate Rep.	Director - Vikalp Education	FIN	9	1000	9	9000		
5	HRM Automation Certificate Training	Mr. Dhvani Mehta	Corporate Rep.	Dir-Opportune Technologies	HR	10	0	0	0		
6	Careers in HR & IT- Guest Lecture	Ms. Marissa Fernandes	Alumni Rep.	Sr. HR : TCS	HR & IT	2	1000	2	2000		
7	Careers in Marketing- Guest Lecture	Ms. Aafreen Awad	Alumni Rep.	Marketeer with interests in Research, Strategy and Branding- Stratwon Business Consulting	MKT	2	1000	2	2000		
8	Careers in Operations -- Guest Lecture	Mr. Anand Vayda	Alumni Rep.	Industry rep	OPRS	2	1000	2	2000		
9	Careers in Finance-- Guest Lecture	Mr. Dilpesh Jain	Alumni Rep.	DGM (Finance & Projects)- SOYC Travel Services Pvt. Ltd	Fin	2	1000	2	2000		


PGDPM L. MMS Batch 2016-18									
No. Of students : 130									
Sr. No.	Topics	Trainer	Sr. Alumni / Corporate	Designation	SPZ	No. of Hrs. for each student	Cost per session	No. of hours	Total Cost
10	General Aptitude Test Training : 3 Practise Online Test for non Finance students 6 online aptitude test for Finance students	Mr. Rishi Chourasia	Corporate Rep.	Director - Vikalp Education	All	3	1000	3*2=6	6000
11	Focus on System instead of Goals - Guest Lecture	Ms. Priyanka Chavan	Alumni Rep.	Ex Sr. HR- L&T/ Trainer	All	1.5	1000	1.5*2=3	3000
12	Corporates expectation & Your expectations from Yourself -- Guest Lecture	Ms. Priyanka Chavan	Alumni Rep.	Ex Sr. HR- L&T/ Trainer	All	1.5	1000	1.5*2=3	3000
13	MKT Workshop	Dr. Ramki	Education Industry	Prof. Somaiya	MKT	1.5	1500	2	3000
14	Business Communication- EMAIL WRITING	Ms. Clarita Fernandes	Corporate Rep.	Corporate Trainer	All	2	1000	2*2=4	4000
15	Presentation Skills	Ms. Clarita Fernandes	Corporate Rep.	Corporate Trainer	All	4	1000	2*2=4	4000
16	Presentation Skills - Evaluation	Ms. Clarita Fernandes	Corporate Rep.	Corporate Trainer	ALL	3	1000	3*2=6	6000
17	Personal Branding - Online Training	Ms. Sheril D'souza	Alumni Rep.	EX Sr. HR - Mahindra Finance	All	2	1000	2	2000
18	Business News Analysis	Mr. Rishi Chourasia	Corporate Rep.	Director - Vikalp Education	All	1.5	1000	1.5*2=3	3000
						112			102000

\*\*Finance Technical Sessions - Imp. for the selection process of Transparent Value, Nomura, CMIE, L&T, Crisil, InSync Capital, Syntel Rise, Blackrock and many other companies.

Student Registration Amount	Training Expense	Surplus for other training sessions
120000	102000	78000
60000		
180000		

  
 Ms. Sangeeta varma  
 HOD -CMC  
 Prepared by

  
 Dr. S.S. Mohanty  
 Director  
 Recommended By

  
 Bro. Alphonse Nesamony  
 Chairman  
 Approved By



**SFIMAR : "STUDENT SKILL DEVELOPMENT PROGRAM (SSDP)" A.Y. 2018-19**  
**MMS II : Batch 2017-19 : Training Budget**

S.No.	SPZ	Training	Trainer	Duration in Hrs per student	Remune- ration By Institute	Committ- ment Fee by Student	Responsi- bility - Faculty Coordina- tor
1	FIN	Advance Excel Training -Certificate Course	Mr. Vaibhav Shah- Sr. Analyst BNP Pariba - Alumnus	22	22000	Rs. 1000/- per student	SV
2	Non Fin	Certificate in Alternate Investment Industry (CAII)	Globe OP Representatives	10	10000		SV
3	FIN	Workshop on Financial Modelling	Mr. Abhishek Satecha Fore vision	20	30000		SV
4	FIN	Technical Sessions : Analysis of Financial Statements, Financial Management , Financial Report Analysis, Forecasting , Valuation Methods & SAPM - Aptitude test	Mr. Rishi Chaurasia -Online Vikalp Education	6	10000		SV
5	FIN & Non Fin	Business Communication- E- MAIL WRITING	Ms. Bhuvneshwari	6	6000		SV
6	NON FIN	Public Speaking	MIE Institute	6	8000		SV
7	FIN	Public Speaking	MIE Institute	6	8000		SV
8	HR	HRM Automation Certificate Training	Mr. Dhvani Mehta Director- Opportune Tech.	8	10000		SV
9	FIN & Non Fin	Employers' Mindset	Ms. Priyanka Chavan	6	6000		SV
10	IT	IOT Workshop	Ms.Puja and Ms Sonam from Magical Pi Institute	15	7500		VR
11	MKT	Workshop on Competitive Strategies for New Age Marketing	Dr. Ramki	3	5000		SV
12	MKT	Sales Mantras and Reports	Mr. Vishal Sriwastav- VP Zicom	2	2500		SV
				<b>110</b>	<b>125000</b>	<b>121000</b>	

Prepared By HOD CMC: Sangeeta Varma

Approved by Chairman : Bro. Alphonse Nesamony

Sept-21, 2018

PGDM II: Batch 2017-19

## SFIMAR - "STUDENT SKILL DEVELOPMENT PROGRAM (SSDP)" A.Y. 2018-19

S.No.	SPZ	Topics	FEE
<b>FINANCE</b>			
1	FIN	Advance Excel Training : C -8	Free
2	FIN	Certificate in Alternate Investment Industry (CAII) : C-9	Free
3	FIN	Workshop on Financial Modelling - : C-10	Free
4	FIN	Technical Sessions : Analysis of Financial Statements, Financial Management , Financial Report Analysis, Forecasting , Valuation Methods & SAPM	Free
5	FIN	Business Communication- E-MAIL WRITING	Free
6	FIN	Public Speaking	Free
7	FIN	Guidence on Various Profiles, Skill set required & Preparation - AC II	Free
8	FIN	Mock Interviews	Free
<b>HUMAN RESOURCE</b>			
1	HR	Advance Excel Training -Certificate Course	Free
2	HR	HRM Automation Certificate Training : C-11	Free
3	HR	Business Communication- E-MAIL WRITING	Free
4	HR	Employer's Mindset	Free
5	HR	Public Speaking	Free
6	HR	Guidence on Various Profiles, Skill set required & Preparation - AC II	Free
7	HR	Mock Interviews	Free
<b>MARKETING</b>			
1	MKT	Advance Excel Training	Free
2	MKT	Sales Mantras and Reports	Free
3	MKT	Business Communication- E-MAIL WRITING	Free
4	MKT	Public Speaking	Paid
5	MKT	Digital Marketing : C-12	Free
6	MKT	Guidence on Various Profiles, Skill set required & Preparation - AC II	Free
7	MKT	Mock Interviews	Free
<b>OPERATIONS</b>			
1	OPRS	Advance Excel Training -Certificate Course	Free
2	OPRS	Careers in Operations	Free
3	OPRS	Business Communication- E-MAIL WRITING	Free
4	OPRS	Data Visualization using Tableau	Paid
5	OPRS	IOT Workshop : C-13	Free
6	OPRS	Guidence on Various Profiles, Skill set required & Preparation - AC II	Free
7	OPRS	Mock Interviews	Paid
8	OPRS	Project Mangement : C-14	Paid
<p><b>Note:</b></p> <p>1. Any other session if required by the students can also be arranged with due approval from the authorities</p> <p>2. All the students seeking placement assistance through the Institute are required to attend all the Training sessions as mentioned above as per their specialization.</p> <p>3. The registered students who do not attend any of the above training sessions, will be fined by Rs. 500/- per training as No Show Fee.</p> <p>4. The wilful defaulters will not be eligible for the placement assistance.</p>			

Prep. By HOD CMC:

Appr. by Director

Appr. by Chairman

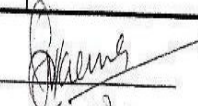
A.Y – 2019-20

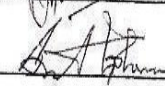
**SFIMAR**

**Students Skill Development Program(SSDP) for MMS I DIV A & B - Batch 2019-21**

Date : 13/01/2020

Date	Day	Timing	Hours	Course	Sessions Planned	Trainer/ CMC Staff	Amount
14-01-2020	Tuesday	3.00 p.m. to 5.00 p.m.	2	MMS A	Verbal Communication	Ms. Bhuvaneshwari	2500
				MMS B	Resume Building	Ms. Navika Pednekar	0
21-01-2020	Tuesday	3.00 p.m. to 5.00 p.m.	2	MMS A	Resume Building	Ms. Navika Pednekar	0
				MMS B	Verbal Communication	Ms. Bhuvaneshwari	2500
28-01-2020	Tuesday	3.00 p.m. to 5.00 p.m.	2	MMS A	Written Communication	Ms. Bhuvaneshwari	2500
				MMS B	Razor Sharp Focus	Ms. Priyanka Parab	2500
04-02-2020	Tuesday	3.00 p.m. to 5.00 p.m.	2	MMS A	Razor Sharp Focus	Ms. Priyanka Parab	2500
				MMS B	Written Communication	Ms. Bhuvaneshwari	2500
11-02-2020	Tuesday	3.00 p.m. to 5.00 p.m.	2	MMS A	Body Language	Ms. Bhuvaneshwari	2500
				MMS B	Identifying Strength & Weakness	Ms. Priyanka Parab	2500
18-02-2020	Tuesday	3.00 p.m. to 5.00 p.m.	2	MMS A	Identifying Strength & Weakness	Ms. Priyanka Parab	2500
				MMS B	Body Language	Ms. Bhuvaneshwari	2500
25-02-2020	Tuesday	3.00 p.m. to 5.00 p.m.	2	MMS A	GD Etiquettes & Assesment	Ms. Priyanka Parab	2500
				MMS B	Facing F2F Interviews	Ms. Bhuvaneshwari	2500
03-03-2020	Tuesday	3.00 p.m. to 5.00 p.m.	2	MMS A	Facing F2F Interviews	Ms. Bhuvaneshwari	2500
				MMS B	GD Etiquettes & Assesment	Ms. Priyanka Parab	2500
10-03-2020	Tuesday	3.00 p.m. to 5.00 p.m.	2	MMS A	Holiday	Holi (Holiday)	0
				MMS B			0
17-03-2020	Tuesday	3.00 p.m. to 5.00 p.m.	2	MMS A	Basic Excel	Mr. Vaibhav Shah	2500
				MMS B	Aptitude Test - Reasoning	Col Venkat Raman	0
24-03-2020	Tuesday	3.00 p.m. to 5.00 p.m.	2	MMS A	Aptitude Test - Reasoning	Col Venkat Raman	0
				MMS B	Basic Excel	Mr. Vaibhav Shah	2500
31-03-2020	Tuesday	3.00 p.m. to 5.00 p.m.	2	MMS A	Basic Excel	Mr. Vaibhav Shah	2500
				MMS B	Aptitude Test - Logical	Col Venkat Raman	0
07-04-2020	Tuesday	3.00 p.m. to 5.00 p.m.	2	MMS A	Aptitude Test - Logical	Col Venkat Raman	0
				MMS B	Basic Excel	Mr. Vaibhav Shah	2500
14-04-2020	Tuesday	3.00 p.m. to 5.00 p.m.	2	MMS A	Holiday	Babasaheb Ambedkar Jayanthi (HOLIDAY)	0
				MMS B			0
							45000

Prepared by HOD - CMC: \_\_\_\_\_ Signature 

Approved by Chairman: \_\_\_\_\_ Signature 

**7. Best Practice we would like to follow:**

SFIMAR has the vision to have an automated web-based placement platform to strengthen the placement process and save time. The software should be generating real-time reports for better analysis and understanding, thus enhancing the productivity of the CMC dept. leading to better placements.